## RELIANCE GENERAL INSURANCE COMPANY LIMITED

	Disclosures - NON- LIFE INSURANCE COMPANIES						
S.No.	Form No	Description					
1	NL-1-B-RA	Revenue Account					
2	NL-2-B-PL	Profit & Loss Account					
3	NL-3-B-BS	Balance Sheet					
4	NL-4-PREMIUM SCHEDULE	Premium					
5	NL-5-CLAIMS SCHEDULE	Claims Incurred					
6	NL-6-COMMISSION SCHEDULE	Commission					
7	NL-7-OPERATING EXPENSES SCHEDULE	Operating Expenses					
8	NL-8-SHARE CAPITAL SCHEDULE	Share Capital					
9	NL-9-PATTERN OF SHAREHOLDING SCHEDULE	Pattern of Shareholding					
10	NL-10-RESERVE AND SURPLUS SCHEDULE	Reserves and Surplus					
11	NL-11-BORROWING SCHEDULE	Borrowings					
12	NL-12-INVESTMENT SCHEDULE	Shareholders					
13	NL-13-LOANS SCHEDULE	Loans					
14	NL-14-FIXED ASSETS SCHEDULE	Fixed Assets					
15	NL-15-CASH AND BANK BALANCE SCHEDULE	Cash and Bank Balance					
16	NL-16-ADVANCES AND OTHER ASSETS SCHEDULE	Advances & Other Assets					
17	NL-17-CURRENT LIABILITIES SCHEDULE	Current Liabilities					
18	NL-18-PROVISIONS SCHEDULE	Provisions					
19	NL-19-MISC EXPENDITURE SCHEDULE	Misc Expenditure					
20	NL-20-RECEIPT AND PAYMENTS SCHEDULE	Receipt and Payments Schedule					
21	NL-21-STATEMENT OF LIABILITIES	Statement of Liablities					
22	NL-22-GEOGRAPHICAL DISTN OF BSNS	Geographical Distribution of Business					
23	NL-23-REINSURANCE RISK CONCENTRATION	Reinsurance Risk Concentration					
24	NL-24-AGEING OF CLAIMS	Ageing of Claims					
25	NL-25-CLAIMS DATA	Claims Data					
26	NL-26-CLAIMS INFORMATION	Claims Information					
27	NL-27-OFFICE OPENING	Office Opening					
28	NL-28-STATEMENT OF ASSETS	Statement of Investment of Assets					
29	NL-29-DEBT SECURITIES	Debt Securities					
30	NL-30-ANALYTICAL RATIOS	Analytical Ratios					
31	NL-31-RELATED PARTY TRANSACTIONS	Related Party Transanctions					
32	NL-32-PRODUCT INFORMATION	Product Information					
33	NL-33-SOLVENCY MARGIN	Solvency					
34	NL-34-BOD	Board of Directors & Management					
35	NL-35-NPAs	NPAs					
36	NL-36-YIELD ON INVESTMENTS	Yield on Investment					
37	NL-37-DOWN GRADING OF INVESTMENTS	Downgrading of Investment					
38	NL-38-BSNS RETURNS ACROSS LOB	Quarterly Business Returns for different line of					
		business (Premium amount and number of					
		policies)					
39	NL-39-RURAL AND SOCIAL SECTOR OBLIGATIONS	Rural & Social Sector Obligations					
40	NL-40-CHANNEL WISE PREMIUM	Business Acquisition through different channels					
41	NL-41-GRIEVANCE DISPOSAL	Grievance Disposal					

#### FORM NL-1-B-RA

#### RELIANCE GENERAL INSURANCE COMPANY LIMITED

Registration No. and Date of Registration with the IRDA: Regn. No. 103 dated 23.10.2000 REVENUE ACCOUNT FOR THE PERIOD - Fire Insurance Business

S.No.	Particulars	Schedule	FOR THE QUARTER	FOR THE YEAR	FOR THE QUARTER	FOR THE YEAR
			ENDED MARCH 31,	ENDED MARCH 31,	ENDED MARCH 31,	ENDED MARCH 31,
			2013	2013	2012	2012
1	Premiums earned (Net)	NL-4-Premium	140,840	355,667	88,507	302,292
		Schedule				
2	Profit/ Loss on sale/redemption of Investments		1,616	10,769	1,809	9,772
3	Interest, Dividend & Rent – Gross		26,413	113,760	19,515	73,513
4	Others		-	-	-	
	TOTAL (A)		168,869	480,196	109,831	385,577
1	Claims Incurred (Net)	NL-5-Claims	86,839	207,203	69,553	264,308
		Schedule				
2	! Commission (Net)	NL-6-Commission Schedule	(5,905)	(62,387)	19,577	(54,492)
3	Operating Expenses related to Insurance Business	NL-7-Operating Expenses Schedule	30,151	105,373	39,041	117,775
4	Provision for Premium Deficiency	Expenses ochedule	-	-	(100,230)	=
	TOTAL (B)		111,085	250,189	27,941	327,591
	Operating Profit/(Loss) from Fire Business C= (A - B)		57,784	230,007	81,890	57,986
	APPROPRIATIONS					
	Transfer to Shareholders' Account		57,784	230,007	81,890	57,986
	Transfer to Catastrophe Reserve		-	-	-	
	Transfer to Other Reserves (to be specified)		-	-	-	-
	TOTAL (C)		57,784	230,007	81,890	57,986

# FORM NL-1-B-RA

#### RELIANCE GENERAL INSURANCE COMPANY LIMITED

Registration No. and Date of Registration with the IRDA: Regn. No. 103 dated 23.10.2000

**REVENUE ACCOUNT FOR THE PERIOD - Marine Insurance Business** 

Particulars	Schedule	FOR THE QUARTER ENDED MARCH 31, 2013	FOR THE YEAR ENDED MARCH 31, 2013	FOR THE QUARTER ENDED MARCH 31, 2012	FOR THE YEAR ENDED MARCH 31, 2012
1 Premiums earned (Net)	NL-4-Premium Schedule	30,500	86,911	28,701	98,656
2 Profit/ Loss on sale/redemption of Investments		192	1,820	341	3,401
3 Interest, Dividend & Rent - Gross		3,683	19,227	4,842	25,590
4 Others (to be specified)		-	-	-	-
TOTAL (A)		34,375	107,958	33,884	127,647
1 Claims Incurred (Net)	NL-5-Claims Schedule	51,390	110,210	43,301	102,894
2 Commission (Net)	NL-6- Commission Schedule	2,117	13,624	1,268	(6,902)
3 Operating Expenses related to Insurance Business	NL-7-Operating Expenses Schedule	4,618	29,463	8,723	31,396
Provision for Premium Deficiency		19,800	17,936	2,964	2,964
TOTAL (B)		77,925	171,233	56,256	130,352
Operating Profit/(Loss) from Marine Business C= (A - B)		(43,550)	(63,275)	(22,372)	(2,705)
APPROPRIATIONS					
Transfer to Shareholders' Account		(43,550)	(63,275)	(22,372)	(2,705)
Transfer to Catastrophe Reserve		-	-	-	-
Transfer to Other Reserves (to be specified)		-	-	-	-
TOTAL (C)		(43,550)	(63,275)	(22,372)	(2,705)

# FORM NL-1-B-RA

#### RELIANCE GENERAL INSURANCE COMPANY LIMITED

Registration No. and Date of Registration with the IRDA: Regn. No. 103 dated 23.10.2000

REVENUE ACCOUNT FOR THE PERIOD- Miscellaneous Insurance Business

Particulars	Schedule	FOR THE QUARTER ENDED MARCH 31, 2013	-	FOR THE QUARTER ENDED MARCH 31, 2012	FOR THE YEAR ENDED MARCH 31, 2012
1 Premiums earned (Net)	NL-4- Premium Schedule	3,742,672	13,155,573	2,957,285	11,229,924
2 Profit/ Loss on sale/redemption of Investments		30,234	141,829	33,472	152,159
3 Interest, Dividend & Rent – Gross		460,037	1,644,588	350,072	1,162,990
4 Others - Exchange Gain/(Loss)		(1,979)	(5,883)	1,642	2,231
- Miscellaneous Income		1,993	3,773	551	2,598
TOTAL (A)		4,232,957	14,939,880	3,343,022	12,549,902
1 Claims Incurred (Net)	NL-5-Claims Schedule	3,266,859	12,290,518	4,559,634	12,291,484
2 Commission (Net)	NL-6- Commission Schedule	70,519	497,770	223,013	474,118
3 Operating Expenses related to Insurance Business	NL-7- Operating Expenses Schedule	965,301	3,760,525	1,056,039	3,684,395
4 Provision for Premium Deficiency		-	-	_	-
TOTAL (B)		4,302,679	16,548,813	5,838,686	16,449,997
Operating Profit/(Loss) from Miscellaneous Business C= (A - B)		(69,722)	(1,608,933)		
APPROPRIATIONS					
Transfer to Shareholders' Account		(69,722)	(1,608,933)	(2,495,664)	(3,900,095)
Transfer to Catastrophe Reserve		-	-	-	-
Transfer to Other Reserves (to be specified)		-	-	-	-
TOTAL (C)		(69,722)	(1,608,933)	(2,495,664)	(3,900,095)

#### FORM NL-2-B-PL

#### RELIANCE GENERAL INSURANCE COMPANY LIMITED

Registration No. and Date of Registration with the IRDA: Regn. No. 103 dated 23.10.2000

#### PROFIT AND LOSS ACCOUNT FOR THE PERIOD

PROFIT AND LOSS ACCOUNT FOR THE PERIOD					(Rs. In '000)
PARTICULARS	SCHEDULE	FOR THE QUARTER ENDED MARCH 31, 2013	FOR THE YEAR ENDED MARCH 31, 2013	FOR THE QUARTER ENDED MARCH 31, 2012	FOR THE YEAR ENDED MARCH 31, 2012
1 OPERATING PROFIT/(LOSS)					
(a) Fire Insurance		57,784	230,007	81,890	57,986
(b) Marine Insurance		(43,550)	(63,275)	(22,372)	(2,705)
(c ) Miscellaneous Insurance		(69,722)	(1,608,933)	(2,495,664)	(3,900,095)
2 INCOME FROM INVESTMENTS					
(a) Interest, Dividend & Rent – Gross		212,795	731,028	148,076	554,475
(b) Profit / (Loss) on sale of investments		22,195	103,283	14,889	76,840
Less: Loss on sale of investments		(7,300)	(34,083)	(1,118)	(3,136)
3 OTHER INCOME (to be specified)					
Profit / (Loss) on Sale of Assets		(4,811)	(10,031)	(4,943)	(6,070)
Miscellaneous Income		23,888	38,751	9,807	25,462
TOTAL (A)		191,279	(613,253)	(2,269,435)	(3,197,243)
4 PROVISIONS (Other than taxation)					
(a) For diminution in the value of investments		-	-	-	-
(b) For doubtful debts		(18,655)	(305,106)	(170,506)	(170,506)
(c) Others		-	-	-	-
Provision related to control account		-	-	58,824	58,824
Risk reserves		-	-	(100,000)	(100,000)
Standard Assets		(1,203)	(1,203)	-	-
5 OTHER EXPENSES					
(a) Expenses other than those related to Insurance Business		(1,286)	(8,130)	(2,349)	(7,068)
(b) Bad debts written off		-	-	-	-
(c) Others		-	-	-	-
TOTAL (B)		(21,144)	(314,439)	(214,031)	(218,750)
Profit / (Loss) Before Tax		170,135	(927,692)	(2,483,466)	(3,415,993)
Provision for Taxation					
(a) Current Tax		-	-	-	-
(b) Deferred Tax		-	-	(16,000)	(16,000)
(c) Income Tax Earlier years Tax		-	-	-	-
Profit / (Loss) After Tax		170,135	(927,692)	(2,499,466)	(3,431,993)
APPROPRIATIONS					
(a) Interim dividends paid during the year		-	-	-	-
(b) Proposed final dividend		-	-	-	-
(c) Dividend distribution tax		-	-	-	-
(d) Transfer to any Reserves or Other Accounts (to be specified)		-	-	-	-
Balance of profit/ loss brought forward from last period		(9,804,761)	(8,706,934)	(6,207,468)	(5,274,941)
Balance carried forward to Balance Sheet		(9,634,626)	(9,634,626)	(8,706,934)	(8,706,934)

#### RELIANCE GENERAL INSURANCE COMPANY LIMITED

Registration No. and Date of Registration with the IRDA: Regn. No. 103 dated 23.10.2000  $\,$ 

#### **BALANCE SHEET AS AT 31ST MARCH 2013**

(Rs. In '000)

BALANCE SHEET AS AT 31ST MARCH 201	(Rs. In '0			
PARTICULARS	SCHEDULE	AS AT 31ST MARCH,2013	AS AT 31ST MARCH,2012	
SOURCES OF FUNDS				
SHARE CAPITAL	NL-8-Share Capital Schedule	1,227,750	1,211,933	
RESERVES AND SURPLUS	NL-10-Reserves and Surplus Schedule	16,242,881	14,708,698	
FAIR VALUE CHANGE ACCOUNT		(53,002)	(75,646)	
BORROWINGS	NL-11-Borrowings Schedule	-	-	
TOTAL		17,417,629	15,844,985	
APPLICATION OF FUNDS				
INVESTMENTS	NL-12-Investment Schedule	32,524,961	27,021,327	
LOANS	NL-13-Loans Schedule	299,424	300,627	
FIXED ASSETS	NL-14-Fixed Assets Schedule	250,407	251,205	
DEFERRED TAX ASSET		372,735	372,735	
CURRENT ASSETS				
Cash and Bank Balances	NL-15-Cash and bank balance Schedule	545,783	621,031	
Advances and Other Assets	NL-16-Advancxes and Other Assets Schedule	9,475,344	2,182,970	
Sub-Total (A)		10,021,127	2,804,001	
CURRENT LIABILITIES	NL-17-Current Liabilities Schedule	27,795,034	17,549,673	
PROVISIONS	NL-18-Provisions Schedule	7,890,617	6,062,171	
Sub-Total (B)		35,685,651	23,611,844	
NET CURRENT ASSETS (C) = (A - B)		(25,664,524)	(20,807,843)	
MISCELLANEOUS EXPENDITURE (to the ext	ent NL-19-Miscellaneous	- 1	•	
not written off or adjusted)	Expenditure Schedule			
DEBIT BALANCE IN PROFIT AND LOSS ACCOUNT		9,634,626	8,706,934	
TOTAL		17,417,629	15,844,985	

#### **CONTINGENT LIABILITIES**

CONTINUE LIABILITIES		(113.111 000)
Particulars	AS AT 31ST MARCH,2013	AS AT 31ST MARCH,2012
Partly paid-up investments	-	-
Claims, other than against policies, not acknowledged as debts by the company	11,415	10,338
Underwriting commitments outstanding (in respect of shares and securities)	-	-
Guarantees given by or on behalf of the Company	1,400	2,608
Statutory demands/ liabilities in dispute, not provided for	2,310	1,238
Reinsurance obligations to the extent not provided for in accounts	-	-
Others (to be specified)	-	-
TOTAL	15,125	14,184

## FORM NL-4-PREMIUM SCHEDULE

#### RELIANCE GENERAL INSURANCE COMPANY LIMITED

Registration No. and Date of Registration with the IRDA: Regn. No. 103 dated 23.10.2000

#### PREMIUM EARNED [NET]

PARTICULARS	FOR THE QUARTER ENDED MARCH 31,	FOR THE YEAR ENDED MARCH 31,	FOR THE QUARTER ENDED MARCH 31,	FOR THE YEAR ENDED MARCH 31,
	2013	2013	2012	2012
Premium from direct business written	4,739,062	20,100,052	4,184,659	17,125,473
Service Tax	-	-	-	-
Adjustment for change in reserve for unexpired risks	-	-	-	-
Gross Earned Premium	4,739,062	20,100,052	4,184,659	17,125,473
Add: Premium on reinsurance accepted	215,544	651,570	592,330	2,229,390
Less: Premium on reinsurance ceded	1,088,534	5,343,728	1,765,889	7,515,494
Net Premium	3,866,072	15,407,894	3,011,100	11,839,369
Adjustment for change in reserve for unexpired risks	47,940	(1,809,743)	63,393	(208,497)
Premium Earned (Net)	3,914,012	13,598,151	3,074,493	11,630,872

#### FORM NL-5 - CLAIMS SCHEDULE

#### RELIANCE GENERAL INSURANCE COMPANY LIMITED

CLAIMS INCURRED [NET]

Particulars	Period ended	Claims Paid from direct business written	Claims Paid on reinsurance accepted	Claims Recovered on reinsurance ceded	Net Caims Paid	Out-standing Claims at the end of the period	Out-standing Claims at the beginning of the period	Net Claims Incurred
1	2	3	4	5	6	7	8	9
Fire	For Q4 - 2012-13	87,344	140,529	174,116	53,757	303,027	269,945	86,839
	Upto Q4 - 2012-13	728,771	140,529	676,217	193,083	303,027	288,907	207,203
Marine Cargo	For Q4 - 2012-13	72,952	12,079	47,336	37,695	101,723	88,076	51,342
	Upto Q4 - 2012-13	216,939	12,079	141,643	87,375	101,723	78,667	110,431
Marine Hull	For Q4 - 2012-13	8	-	1	7	1,214	1,173	48
	Upto Q4 - 2012-13	386	-	39	347	1,214	1,782	(221)
Marine Total	For Q4 - 2012-13	72,960	12,079	47,337	37,702	102,937	89,249	51,390
	Upto Q4 - 2012-13	217,325	12,079	141,682	87,722	102,937	80,449	110,210
Motor OD	For Q4 - 2012-13	1,073,770	-	121,246	952,524	1,892,076	1,930,341	914,259
	Upto Q4 - 2012-13	3,724,843	-	386,738	3,338,105	1,892,076	1,459,119	3,771,062
Motor TP	For Q4 - 2012-13	1,186,962	42,470	28,950	1,200,482	13,872,071	13,385,392	1,687,161
	Upto Q4 - 2012-13	3,483,145	366,453	121,016	3,728,582	13,872,071	11,597,898	6,002,755
Motor Total	For Q4 - 2012-13	2,260,732	42,470	150,196	2,153,006	15,764,147	15,315,733	2,601,420
	Upto Q4 - 2012-13	7,207,988	366,453	507,754	7,066,687	15,764,147	13,057,017	9,773,817
Employer's Liability	For Q4 - 2012-13	4,421	-	507	3,914	29,412	26,921	6,405
	Upto Q4 - 2012-13	21,496	-	2,269	19,227	29,412	21,460	27,179
Public Liability	For Q4 - 2012-13	1,963	-	1,171	792	13,077	10,656	3,213
	Upto Q4 - 2012-13	3,147	-	1,550	1,597	13,077	8,177	6,497
Engineering	For Q4 - 2012-13	101,766	31,373	98,569	34,570	137,135	132,866	38,839
	Upto Q4 - 2012-13	523,178	31,373	429,559	124,992	137,135	148,976	113,151
Aviation	For Q4 - 2012-13	18,435	183	18,002	616	443	443	616
	Upto Q4 - 2012-13	218,651	183	211,580	7,254	443	6	7,691
Personal Accident	For Q4 - 2012-13	53,442	-	8,268	45,174	122,037	126,652	40,559
	Upto Q4 - 2012-13	202,112	-	47,120	154,992	122,037	94,697	182,332
Health	For Q4 - 2012-13	777,973	-	89,134	688,839	637,499	733,682	592,656
	Upto Q4 - 2012-13	2,091,227	-	285,861	1,805,366	637,499	377,568	2,065,297
Other Misc.	For Q4 - 2012-13	34,447	-	17,318	17,129	175,267	209,245	(16,849)
	Upto Q4 - 2012-13	105,052	-	44,023	61,029	175,267	121,742	114,554
Misc Total	For Q4 - 2012-13	3,253,179	74,026	383,165	2,944,040	16,879,017	16,556,198	3,266,859
	Upto Q4 - 2012-13	10,372,851	398,009	1,529,716	9,241,144	16,879,017	13,829,643	12,290,518
Q4 - 2012-13		3,413,483	226,634	604,618	3,035,499	17,284,981	16,915,392	3,405,088
Upto Q4 - 2012-13		11,318,947	550,617	2,347,615	9,521,949	17,284,981	14,198,999	12,607,931

#### FORM NL-5 - CLAIMS SCHEDULE

#### RELIANCE GENERAL INSURANCE COMPANY LIMITED

CLAIMS INCURRED [NET] (Rs. In '000)

Particulars	Period ended	Claims Paid from direct business written	Claims Paid on rein-surance accepted	Claims Recovered on rein- surance ceded	Net Caims Paid	Out-standing Claims at the end of the period	Out-standing Claims at the beginning of the period	Net Claims Incurred
1	2	3	4	5	6	7	8	9
Fire	For Q4 - 2011-12	260,481	10,736	212,400	58,817	288,907	278,171	69,553
	For FY - 2011-12	869,645	30,046	680,085	219,606	288,907	244,205	264,308
Marine Cargo	For Q4 - 2011-12	78,630	-	50,199	28,431	78,667	63,815	43,283
	For FY - 2011-12	186,564	-	99,003	87,561	78,667	64,200	102,028
Marine Hull	For Q4 - 2011-12	106	-	74	32	1,782	1,796	18
	For FY - 2011-12	1,807	-	902	905	1,782	1,821	866
Marine Total	For Q4 - 2011-12	78,736	-	50,273	28,463	80,449	65,611	43,301
	For FY - 2011-12	188,371	-	99,905	88,466	80,449	66,021	102,894
Motor OD	For Q4 - 2011-12	1,167,763	-	113,627	1,054,136	1,459,119	1,469,207	1,044,048
	For FY - 2011-12	4,503,658	-	446,866	4,056,792	1,459,119	1,337,823	4,178,088
Motor TP	For Q4 - 2011-12	808,308	785,511	627,477	966,342	11,597,898	9,568,632	2,995,608
	For FY - 2011-12	3,538,379	1,522,076	2,547,454	2,513,001	11,597,898	8,131,114	5,979,785
Motor Total	For Q4 - 2011-12	1,976,071	785,511	741,104	2,020,478	13,057,017	11,037,839	4,039,656
	For FY - 2011-12	8,042,037	1,522,076	2,994,320	6,569,793	13,057,017	9,468,937	10,157,873
Employer's Liability	For Q4 - 2011-12	7,392	-	813	6,579	21,460	23,741	4,298
	For FY - 2011-12	16,399	-	1,839	14,560	21,460	13,530	22,490
Public Liability	For Q4 - 2011-12	1,770	-	771	999	8,177	5,324	3,852
	For FY - 2011-12	2,159	-	812	1,347	8,177	3,493	6,031
Engineering	For Q4 - 2011-12	89,898	78	64,103	25,873	148,976	119,493	55,356
	For FY - 2011-12	458,673	78	304,841	153,910	148,976	195,266	107,620
Aviation	For Q4 - 2011-12	121,424	-	117,590	3,834	6	-	3,840
	For FY - 2011-12	333,942	-	325,316	8,626	6	1,919	6,713
Personal Accident	For Q4 - 2011-12	59,304	-	27,910	31,394	94,697	76,984	49,107
	For FY - 2011-12	213,905	-	111,043	102,862	94,697	40,944	156,615
Health	For Q4 - 2011-12	464,481	-	56,037	408,444	377,568	453,345	332,667
	For FY - 2011-12	2,054,392	-	280,731	1,773,661	377,568	484,034	1,667,195
Other Misc.	For Q4 - 2011-12	31,245	-	8,895	22,350	121,742	73,234	70,858
	For FY - 2011-12	389,657	-	285,995	103,662	121,742	58,457	166,947
Misc Total	For Q4 - 2011-12	2,751,585	785,589	1,017,223	2,519,951	13,829,643	11,789,960	4,559,634
	For FY - 2011-12	11,511,164	1,522,154	4,304,897	8,728,421	13,829,643	10,266,580	12,291,484
For Q4 - 2011-12		3,090,802	796,325	1,279,896	2,607,231	14,198,999	12,133,742	4,672,488
For FY - 2011-12		12,569,180	1,552,200	5,084,887	9,036,493	14,198,999	10,576,806	12,658,686

#### RELIANCE GENERAL INSURANCE COMPANY LIMITED

#### **COMMISSION SCHEDULE**

(Rs. In '000)

Particulars	Period ended	Commission paid	Commission paid on reinsurance accepted	Commission received from reinsurance ceded	Net commission
1	2	3	4	5	6
Fire	For Q4 - 2012-13	23,789	6,742	36,436	(5,905)
	Upto Q4 - 2012-13	100,177	16,103	178,667	(62,387)
Marine Cargo	For Q4 - 2012-13	6,271	8	4,123	2,156
	Upto Q4 - 2012-13	27,667	19	13,945	13,741
Marine Hull	For Q4 - 2012-13	9	-	48	(39)
	Upto Q4 - 2012-13	277	-	394	(117)
Marine Total	For Q4 - 2012-13	6,280	8	4,171	2,117
	Upto Q4 - 2012-13	27,944	19	14,339	13,624
Motor OD	For Q4 - 2012-13	176,725	-	28,798	147,927
	Upto Q4 - 2012-13	694,040	-	112,744	581,296
Motor TP	For Q4 - 2012-13	-	-	80,551	(80,551)
	Upto Q4 - 2012-13	-	-	80,551	(80,551)
Motor Total	For Q4 - 2012-13	176,725	-	109,349	67,376
	Upto Q4 - 2012-13	694,040	-	193,295	500,745
Employer's Liability	For Q4 - 2012-13	1,663	-	301	1,362
	Upto Q4 - 2012-13	6,808	-	1,150	5,658
Public Liability	For Q4 - 2012-13	760	-	1,656	(896)
	Upto Q4 - 2012-13	6,632	2	13,129	(6,495)
Engineering	For Q4 - 2012-13	7,328	686	31,181	(23,167)
	Upto Q4 - 2012-13	34,684	3,646	146,888	(108,558)
Aviation	For Q4 - 2012-13	(565)	-	334	(899)
	Upto Q4 - 2012-13	(547)	-	2,479	(3,026)
Personal Accident	For Q4 - 2012-13	2,877	-	374	2,503
	Upto Q4 - 2012-13	18,825	27	2,275	16,577
Health	For Q4 - 2012-13	55,039	-	22,300	32,739
	Upto Q4 - 2012-13	176,388	27	65,218	111,197
Other Misc.	For Q4 - 2012-13	14,147	(1)	22,645	(8,499)
	Upto Q4 - 2012-13	37,279	-	55,607	(18,328)
Misc Total	For Q4 - 2012-13	257,974	685	188,140	70,519
	Upto Q4 - 2012-13	974,109	3,702	480,041	497,770
For Q4 - 2012-13		288,043	7,435	228,747	66,731
Upto Q4 - 2012-13		1,102,230	19,824	673,047	449,007

_		(RS. III 000)
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:	For Q4 - 2012-13	Upto Q4 - 2012-13
Agents	197,229	749,828
Brokers	73,182	309,406
Corporate Agency	17,632	42,996
Referral	-	-
TOTAL (B)	288,043	1,102,230

## RELIANCE GENERAL INSURANCE COMPANY LIMITED

#### COMMISSION SCHEDULE

(Rs. In '000)

Particulars	Period ended	Commission paid	Commission paid on reinsurance accepted	Commission received from reinsurance ceded	Net commission
1	2	3	5	6	7
Fire	For Q4 - 2011-12	15,324	6,191	1,938	19,577
	For FY - 2011-12	65,347	12,514	132,353	(54,492)
Marine Cargo	For Q4 - 2011-12	5,407	-	3,873	1,534
	For FY - 2011-12	21,325	53	28,192	(6,814)
Marine Hull	For Q4 - 2011-12	(93)	-	173	(266)
	For FY - 2011-12	517	-	605	(88)
Marine Total	For Q4 - 2011-12	5,314	=	4,046	1,268
	For FY - 2011-12	21,842	53	28,797	(6,902)
Motor OD	For Q4 - 2011-12	170,458	-	489	169,969
	For FY - 2011-12	522,543	-	104,152	418,391
Motor TP	For Q4 - 2011-12	-	-	(1)	1
	For FY - 2011-12	-	-	-	-
Motor Total	For Q4 - 2011-12	170,458	=	488	169,970
	For FY - 2011-12	522,543	-	104,152	418,391
Employer's Liability	For Q4 - 2011-12	1,568	-	202	1,366
	For FY - 2011-12	4,752	-	883	3,869
Public Liability	For Q4 - 2011-12	1,052	-	870	182
	For FY - 2011-12	3,439	-	9,043	(5,604)
Engineering	For Q4 - 2011-12	15,697	1,440	27,816	(10,679)
	For FY - 2011-12	52,053	4,263	153,512	(97,196)
Aviation	For Q4 - 2011-12	158	-	67	91
	For FY - 2011-12	1,343	383	1,327	399
Personal Accident	For Q4 - 2011-12	4,547	-	519	4,028
	For FY - 2011-12	20,357	-	3,197	17,160
Health	For Q4 - 2011-12	60,333	-	5,640	54,693
	For FY - 2011-12	172,665	3	46,317	126,351
Other Misc.	For Q4 - 2011-12	9,425	-	6,063	3,362
	For FY - 2011-12	31,563	1	20,816	10,748
Misc Total	For Q4 - 2011-12	263,238	1,440	41,665	223,013
	For FY - 2011-12	808,715	4,650	339,247	474,118
For Q4 - 2011-12		283,876	7,631	47,649	243,858
For FY - 2011-12		895,904	17,217	500,397	412,724

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:	For Q4 - 2011-12	For FY - 2011-12
Agents	196,347	567,737
Brokers	75,022	297,666
Corporate Agency	12,507	30,501
Referral	-	-
Others	-	-
TOTAL (B)	283,876	895,904

#### FORM NL-7-OPERATING EXPENSES SCHEDULE

#### RELIANCE GENERAL INSURANCE COMPANY LIMITED

#### **OPERATING EXPENSES RELATED TO INSURANCE BUSINESS**

OFER	RATING EXPENSES RELATED TO INSURANCE BUSINESS PARTICULARS FOR THE FOR THE YEAR FOR THE FO				
	PARTICULARS	_		_	FOR THE YEAR
		QUARTER ENDED	ENDED MARCH 31,	QUARTER ENDED	ENDED MARCH 31,
		MARCH 31, 2013	2013	MARCH 31, 2012	2012
1	Employees' remuneration & welfare benefits	355,540	1,189,717	252,900	1,022,840
2	Company's contribution to Provident fund and others	13,789	61,820	13,644	54,488
3	Travel, conveyance and vehicle running expenses	18,553	66,986	14,606	47,911
4	Rents, rates & taxes*	(13,927)	387,021	183,102	565,007
5	Repairs	58,519	248,813	86,638	240,706
6	Printing & Stationery	13,859	48,118	(7,314)	151,622
7	Communication expenses	10,243	85,154	21,571	126,917
8	Postage expenses	16,298	40,426	2,271	164,540
9	Legal & professional charges	44,084	147,316	46,978	156,332
10	Directors' Sitting fees	180	580	160	720
11					
	a. As auditor*	1,088	3,568	1,475	4,500
	b. As advisor in other capacity	-	-	-	-
	c. In any other capacity	-	-	-	-
12	Advertisement and Publicity	359,092	1,165,923	376,568	631,911
13	Interest and Bank Charges	9,871	33,969	7,967	31,947
14	Entertainment expenses	1,059	2,593	1,043	2,263
15		32,119	143,290	53,538	146,952
16	Office management expenses	16,600	60,253	1,446	311,471
17	Training & Recruitment Expenses	18,623	42,147	6,072	20,529
18		26,558	106,304	27,970	115,059
19		5,951	24,097	8,681	23,074
20	Coinsurance Expenses (net)	1,628	13,137	(5,468)	(844)
21	Service Tax Expenses*	4,099	19,576	5,681	15,172
22	Miscellaneous expenses	7,530	12,683	6,623	7,517
	TOTAL	1,001,356	3,903,491	1,106,152	3,840,634
	Allocation:				
	Fire Revenue Account	30,151	105,373	39,041	117,775
	Marine Revenue Account	4,618	29,463	8,723	31,396
	Miscellaneous Revenue Account	965,301	3,760,525	1,056,039	3,684,395
	Expenses not relating to Insurance Business taken in Profit & Loss A/c	1,286	8,130	2,349	7,068
	TOTAL	1,001,356	3,903,491	1,106,152	3,840,634

<sup>\*</sup>Corresponding figures have been regrouped/reclassified

# PERIODIC DISCLOSURES FORM NL-8-SHARE CAPITAL SCHEDULE

#### RELIANCE GENERAL INSURANCE COMPANY LIMITED

(Rs. In '000)

#### SHARE CAPITAL

	Particulars	As at 31-03-2013	As at 31-03-2012
1 Authorise	nd Capital		
	000 Equity Shares of Rs.10	2,000,000	2,000,000
2 Issued Ca	apital		
	960 (Previous Year 12,11,93,328) ares of Rs10 each	1,227,750	1,211,933
3 Subscribe	ed Capital		
	960 (Previous Year 12,11,93,328) ares of Rs10 each	1,227,750	1,211,933
4 Called-up	Capital		
12,27,74,	960 (Previous Year 12,11,93,328) ares of Rs10 each	1,227,750	1,211,933
Less : Ca	ılls unpaid		
	uity Shares forfeited (Amount	-	-
	r Value of Equity Shares	-	-
Less : Pro	eliminary Expenses	-	-
Expenses brokerage	s including commission or e on	-	-
	ting or subscription of	-	-
TOTAL		1,227,750	1,211,933

Note: Of the above 11,84,80,288 shares are held by Holding Company, Reliance Capital Limited (previous year 116,898,656 Equity shares).

# PERIODIC DISCLOSURES FORM NL-9-PATTERN OF SHAREHOLDING SCHEDULE

#### RELIANCE GENERAL INSURANCE COMPANY LIMITED

# SHARE CAPITAL PATTERN OF SHAREHOLDING [As certified by the Management]

Shareholder	As at 31-03-2013		As at 31-03-2012	
	Number of Shares	% of Holding	Number of Shares	% of Holding
Promoters				
<ul> <li>Holding Company - Indian</li> </ul>	118,480,288	96.50%	116,898,656	96.46%
<ul> <li>Holding Company - Foreign</li> </ul>	-	-	-	-
Others				
<ul> <li>Reliance General Insurance Employees Benefit Trust</li> </ul>	4,294,672	3.50%	4,294,672	3.54%
TOTAL	122,774,960	100%	121,193,328	100%

# PERIODIC DISCLOSURES FORM NL-10-RESERVES AND SURPLUS SCHEDULE

## RELIANCE GENERAL INSURANCE COMPANY LIMITED

(Rs. In '000)

#### **RESERVES AND SURPLUS**

	Particulars	As at 31-03-2013	As at 31-03-2012
1	Capital Reserve	-	•
2	Capital Redemption Reserve	-	•
3	Share Premium	16,242,881	14,708,698
4	General Reserves	-	-
	Less: Debit balance in Profit and Loss Account	-	-
	Less: Amount utilized for Buy-back	-	-
5	Catastrophe Reserve	-	-
6	Other Reserves (to be specified)	-	-
7	Balance of Profit in Profit & Loss Account	-	-
	TOTAL	16,242,881	14,708,698

# PERIODIC DISCLOSURES FORM NL-11-BORROWINGS SCHEDULE

## RELIANCE GENERAL INSURANCE COMPANY LIMITED

(Rs. In '000)

#### **BORROWINGS**

	Particulars	As at 31-03-2013	As at 31-03-2012
1	Debentures/ Bonds	-	-
2	Banks	•	-
3	Financial Institutions	•	-
4	Others (to be specified)	1	-
	TOTAL		-

# FORM NL-12-INVESTMENT SCHEDULE

#### **RELIANCE GENERAL INSURANCE COMPANY LIMITED**

(Rs. In '000)

#### **INVESTMENT**

Particulars	As at 31-03-2013	As at 31-03-2012
LONG TERM INVESTMENTS		
LONG TERM INVESTMENTS	7,000,450	7 400 007
1 Government securities and Government guaranteed bonds	7,998,452	7,186,897
including Treasury Bills 2 Other Approved Securities	2.005.404	E07 E40
3 Other Investments	2,005,494	587,512
(a) Shares		
(aa) Equity	495,110	345,940
(bb) Preference	495,110	343,940
(b) Mutual Funds	-	-
(c) Derivative Instruments	-	-
(d) Debentures/ Bonds	7,622,541	3,081,264
(e) Other Securities (to be specified)	7,022,041	3,061,204
(f) Subsidiaries		
(g) Investment Properties-Real Estate		
4 Investments in Infrastructure and Social Sector	6,737,392	6,213,191
5 Other than Approved Investments	353,539	50,997
SHORT TERM INVESTMENTS	333,333	30,337
1 Government securities and Government guaranteed bonds	47,220	405,672
including Treasury Bills	47,220	403,072
2 Other Approved Securities		64,302
3 Other Investments		04,502
(a) Shares		
(aa) Equity	_	_
(bb) Preference	-	_
(b) Mutual Funds	_	170,053
(c) Derivative Instruments	_	-
(d) Debentures/ Bonds	6,257,267	7,541,732
(e) Other Securities (to be specified)	-	
(f) Subsidiaries	_	_
(g) Investment Properties-Real Estate	_	-
4 Investments in Infrastructure and Social Sector	757,895	1,177,375
5 Other than Approved Investments	250,051	196,392
TOTAL	32,524,961	27,021,327

#### Notes

1. The value of Investment Other than listed equity shares is as follows:

Rs. In '000

Particulars	Current Year	Previous Year
Book Value	31,903,742	26,581,358
Market Value	32,091,212	26,076,450

- **2.** Government Securities include Rs. 134,247 thousands as at 31st March 2013 (as at 31st March, 2012 Rs.136,629 thousands), deposit u/s 7 of the Insurance Act, 1938.
- **3.** All the above investments are performing assets.

# PERIODIC DISCLOSURES FORM NL-13-LOANS SCHEDULE

## RELIANCE GENERAL INSURANCE COMPANY LIMITED

(Rs. In '000)

## LOANS

Particulars	As at 31-03-2013	As at 31-03-2012
1 SECURITY-WISE CLASSIFICATION		
Secured		
(a) On mortgage of property		
(aa) In India	-	-
(bb) Outside India	-	-
(b) On Shares, Bonds, Govt. Securities	-	-
(c) Others (to be specified)	-	-
Unsecured	299,424	300,627
TOTAL	299,424	300,627
2 BORROWER-WISE CLASSIFICATION		
(a)Central and State Governments	-	-
(b)Banks and Financial Institutions	-	•
(c)Subsidiaries	-	•
(d)Industrial Undertakings	-	•
(e)Others - Trustees of Reliance General	299,424	300,627
Insurance Employees Benefit Trust		
TOTAL	299,424	300,627
3 PERFORMANCE-WISE CLASSIFICATION		
(a) Loans classified as standard		
(aa) In India	299,424	300,627
(bb) Outside India	-	ı
(b) Non-performing loans less provisions		
(aa) In India	-	-
(bb) Outside India	-	1
TOTAL	299,424	300,627
4 MATURITY-WISE CLASSIFICATION		
(a)Short Term	-	-
(b)Long Term	299,424	300,627
TOTAL	299,424	300,627

<sup>\*</sup> Net of Provision of Rs.1203/-(Rs. in '000)(Previous Year Nil)

#### FORM NL-14-FIXED ASSETS SCHEDULE

**FIXED ASSETS** 

#### RELIANCE GENERAL INSURANCE COMPANY LIMITED

(Rs. In '000) Cost/ Gross Block Net Block **Particulars** Depreciation As at 1st Additions Deductions As at 31st As at 1st For The Period Deductions As at 31st As at 31st As at 31st April,2012 March,2013 April,2012 March,2013 March,2013 March,2012 Leasehold Property 68,493 150 39,590 29,053 67,607 363 39,591 28,379 674 886 1,053 84,884 74,227 58,187 9,259 56,153 18,074 Furniture & Fittings 11,710 7,225 26,697 Information Technology 273,332 23,565 33,182 263,715 222,708 25,270 31,778 216,200 47,515 50,624 Equipment Intangible Asset (Computer 572,388 67,637 640,025 516,700 50,860 567,560 72,465 55,688 Software) Vehicles 8,790 7,583 1,207 7,478 257 6,729 1,006 201 1,312 Office Equipment 221,275 9,328 26,546 204,057 120,143 21,577 19,002 122,718 81,339 101,132 Plant & Machinery 10,232 5,546 775 9,457 4,686 752 413 5,025 4,432 TOTAL 1,239,394 101,733 119.386 1.221.741 997,509 106.304 106,772 224,700 241.885 997.041 25,707 9,320 9,320 26,633 10,246 25,707 Capital Work in progress 997,509 106,304 106,772 997.041 250.407 **Grand Total** 1,248,714 128,366 129,632 1,247,448 251,205 PREVIOUS YEAR 2011-12 1,248,714 115,059 997,509 251,205 1,211,391 98,487 61,164 909,161 26,711

# PERIODIC DISCLOSURES FORM NL-15-CASH AND BANK BALANCE SCHEDULE

## RELIANCE GENERAL INSURANCE COMPANY LIMITED

(Rs. In '000)

## CASH AND BANK BALANCES

	Particulars	As at 31-03-2013	As at 31-03-2012
1	Cash (including drafts and stamps)	59,102	27,790
2	Bank Balances		
	(a) Deposit Accounts		
	(aa) Short-term (due within 12 months)	1,400	2,608
	(bb) Others	-	-
	(b) Current Accounts	292,721	433,441
	(c) Others - Cheque in Transit	-	1
	(d) Others - Cheques on Hand	192,560	157,192
	(e) Others - Cash in Transit	-	-
3	Money at Call and Short Notice		
	(a) With Banks	-	-
	(b) With other Institutions	-	-
4	Others (to be specified)	-	-
	TOTAL	545,783	621,031

# PERIODIC DISCLOSURES FORM NL-16-ADVANCES AND OTHER ASSETS SCHEDULE

## RELIANCE GENERAL INSURANCE COMPANY LIMITED

(Rs. In '000)

#### **ADVANCES AND OTHER ASSETS**

	Particulars	As at 31-03-2013	As at 31-03-2012
	ADVANCES		
1	Reserve deposits with ceding companies	-	=
2	Application money for investments	-	=
3	Prepayments	32,021	27,560
4	Advances to Directors/Officers	-	=
5	Advance tax paid and taxes deducted at source (Net of provision for taxation)	5,808	12,324
6	Rental & Other Deposits	185,868	206,916
7	Advances to Staff	1,359	682
8	Unutilised Service Tax Credit*	45,286	27,050
9	Other Advances	427,179	366,456
	Less: Provision	(219,176)	(219,176)
	TOTAL (A)	478,345	421,812
	OTHER ASSETS		
1	Income accrued on investments	1,233,849	867,962
2	Outstanding Premiums	247,184	3
3	Agents' Balances	1,288	3,080
4	Foreign Agencies Balances	-	-
5	Due from other entities carrying on insurance business (including reinsurers)	7,094,119	1,060,619
	Less : Provision for doubtful debts	(372,206)	(170,506)
6	Due from subsidiaries/ holding	-	-
7	Motor Pool Transition Liabilities (Unamortised Losses)	792,765	-
8	Deposit with Reserve Bank of India[Pursuant to section 7 of Insurance Act, 1938]	-	-
9	Others - ERF Investment in Fixed Deposit with Banks	-	-
	TOTAL (B)	8,996,999	1,761,158
	TOTAL (A+B)	9,475,344	2,182,970

<sup>\*</sup>Corresponding figures has been regrouped/reclassified

# PERIODIC DISCLOSURES FORM NL-17-CURRENT LIABILITIES SCHEDULE

## RELIANCE GENERAL INSURANCE COMPANY LIMITED

(Rs. In '000)

#### **CURRENT LIABILITIES**

	Particulars	As at 31-03-2013	As at 31-03-2012
1	Payable to Agents'	77,862	80,391
2	Balances due to other insurance companies	369,338	702,911
3	Deposits held on re-insurance ceded	-	-
4	Premiums received in advance	356,885	127,239
5	Unallocated Premium	372,452	619,306
6	Sundry creditors	1,257,136	906,934
7	Due to subsidiaries/ holding company	-	-
8	Claims Outstanding	24,279,579	14,198,999
	Add : Provision for Doubtful Reinsurance	103,406	-
	Recoveries		
9	Due to Officers/ Directors	12	12
10	Unclaimed Amount of Policy Holders	335,386	270,153
11	Others - Environmental Relief Fund Payable	116	247
12	Employee Related Payables	21,197	15,065
13	Others - Temporary Bank Overdraft as per books	491,281	578,011
	of accounts		
14	Others - Service Tax and Vat Liability*	57,314	14,277
15	Others - Statutory Dues	73,070	36,128
	TOTAL	27,795,034	17,549,673

<sup>\*</sup>Corresponding figures has been regrouped/reclassified

# PERIODIC DISCLOSURES FORM NL-18-PROVISIONS SCHEDULE

## RELIANCE GENERAL INSURANCE COMPANY LIMITED

(Rs. In '000)

#### **PROVISIONS**

	Particulars	As at 31-03-2013	As at 31-03-2012
1	Reserve for Unexpired Risk	7,752,864	5,943,121
2	For taxation (less advance tax paid and taxes deducted at source)	-	-
3	For proposed dividends	-	-
4	For dividend distribution tax	-	-
5	Reserve for Premium Deficiency	20,900	2,964
6	Others - Provision for Leave Encashment	16,853	16,086
	- For Risk Reserves	100,000	100,000
	TOTAL	7,890,617	6,062,171

# PERIODIC DISCLOSURES FORM NL-19 MISC EXPENDITURE SCHEDULE

## RELIANCE GENERAL INSURANCE COMPANY LIMITED

#### **MISCELLANEOUS EXPENDITURE**

(Rs. In '000)

(To the extent not written off or adjusted)

	Particulars	As at 31-03-2013	As at 31-03-2012
	Discount Allowed in issue of shares/ debentures	-	-
2	Others (to be specified)	•	-
	TOTAL	-	-

# PERIODIC DISCLOSURES FORM NL-20-RECEIPT AND PAYMENTS SCHEDULE

#### RELIANCE GENERAL INSURANCE COMPANY LIMITED

(Rs. In '000)

#### RECEIPTS AND PAYMENTS ACCOUNT FOR THE YEAR ENDED 31st March 2013

Particulars	FOR THE YE	
Particulars	MARCH	31, 2013
Cash and cash equivalents at the beginning of year 01.04.2012 :		
Cash & Bank balance		621,031
Less: Temporary Bank Overdraft as per books of accounts		578,011
Cash flows from Operating Activities :-		
Direct Premiums received	20,329,699	
Payment to Reinsurance companies net of claims and commission	(2,271,151)	
Payment to Co Insurance companies net of claims and expenses	(85,559)	
Direct Claims Paid	(11,318,948)	
Direct Commission / Brokerage Payments	(1,096,720)	
Payment of other operating expenses	(3,363,052)	
Preliminary and pre-operating expenses	(000,400)	
Advances, Deposits, Staff loans	(366,468)	
Service Tax (Net)	24,800	
Income tax paid (Net)	7,318	
Wealth Tax paid	(0.440)	
Misc Receipts/payments	(2,110)	4.057.000
Cash Flow before extraordinary itmes		1,857,809
Cash flow from extraordinary operations		4 057 000
Cash flow from operating activities :-		1,857,809
Cash flows from investing activities :-		
Purchase of investments	(41,295,279)	
Sale of investment (including gain/loss)	32,924,066	
Purchase of fixed Assets	(98,782)	
Proceeds from Sale of fixed Assets	2,583	
Rent/Interest/Dividends received	2,134,095	
Investment in money market instruments and in liquid mutual funds (Net)	2,945,121	
	2,040,121	
Loan Given	(0.120)	
Expenses related to investment activities	(8,130)	
Repayment received	-	(2 206 227)
Net Cash Flow from Investing activities		(3,396,327)
Cash flows from financing activities :-		
Proceeds from issuance of share capital	1,549,999	
Proceeds from borrowings	-	
Repayment of borrowings	-	
Interest/ Dividend Paid	-	
Cash flow from Financing activities		1,549,999
Cash and cash equivalents at the end of period including Bank		54,502
overdraft *		•
* Cash and cash Equivalent at the end of period:		
Cash & Bank balance as per schedule		545,783
Less: Temporary book over draft as per schedule		491,281
Cash and Cash Equivalent at the end of period		54,502

## FORM NL-21: Statement of Liabilities

INSURER: RELIANCE GENERAL INSURANCE COMPANY LIMITED

Date: 31-03-2013 (Rs in Lakhs)

	STATEMENT OF LIABILITIES									
			As At 31	As At 31-03-2012						
SI.No.	Particular	Reserves for unexpired risks	Reserve for Outstanding Claims	IBNR Reserves	Total Reserves	Reserves for unexpired risks	Reserve for Outstanding Claims	IBNR Reserves *	Total Reserves	
1	Fire	2,632	2,473	557	5,662	2,019	2,631	258	4,908	
2	Marine									
а	Marine Cargo	790	793	225	1,807	492	576	211	1,279	
b	Marine Hull	20	12		32	21	18	-	39	
3	Miscellaneous									
а	Motor	59,430	120,973	106,650	287,053	44,998	110,622	19,948	175,568	
b	Engineering	847	879	493	2,218	820	1,266	224	2,310	
С	Aviation	10	4	-	15	10	0	-	10	
d	Liabilities	204	118	12	335	174	67	15	256	
е	Rural Insurance	122	1,393	-	1,515	103	108	-	211	
f	Others	2,193	2,006	903	5,102	2,265	1,317	954	4,536	
4	Health Insurance	12,291	4,229	2,110	18,631	9,482	1,638	2,138	13,258	
5	Total Liabilities	78,539	132,880	110,950	322,368	60,386	118,243	23,747	202,376	

<sup>\*</sup> Motor IBNR reserve include that relating to Motor CV Third Party Pool.

PERIODIC DISCLOSURES FORM NL-22

INSURER: RELIANCE GENERAL INSURANCE COMPANY LIMITED Date: 31-03-2013

GROSS DIRECT PREM	MIUM UNDE	RWRITTEN	FOR THE Q	UARTER EI	NDED MAR	CH 2013																			(F	Rs in Lakhs)
																			Overseas	s Medical			All C	Other		
	Fi	re	Marine	(Cargo)	Marine	e (Hull)	Engin	eering	Moto	r OD	Mot	or TP	Liability i	nsurance	Personal	Accident	Medical Insurance Insurance		rance	Crop In	surance	Miscell		Gran	d Total	
				(												1								1		T
	For Q4	Upto Q4	For Q4	Upto Q4	For Q4	Upto Q4	For Q4	Upto Q4	For Q4	Upto Q4	For Q4	Upto Q4	For Q4	Upto Q4	For Q4	Upto Q4	For Q4	Upto Q4	For Q4	Upto Q4	For Q4	Upto Q4	For Q4	Upto Q4	For Q4	Upto Q4
STATES	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13
Andhra Pradesh	74.36	809.69	9.50	53.97	-	-	(23.58)	1,247.02	1,302.80	5,331.47	1,113.63	4,542.74	13.09	81.45	71.35	126.51	383.14	1,532.62	143.66	519.31	-	-	(5.67)	22.45	3,082.27	14267.22
Assam	30.29	237.78	0.18	13.17	-	-	30.07	161.45	96.84	401.20	90.22	358.01	0.39	2.44	0.12	6.16	4.38	11.93	0.03	0.10	-	-	7.56	26.16	260.07	1218.42
Bihar	12.93	30.13	-	0.04	-	-	2.34	40.57	169.77	783.22	161.92	679.76	-	0.07	0.25	0.81	672.02	723.93	0.05	0.06	-	-	14.52	49.87	1,033.80	2308.45
Chandigarh	28.22	34.71	6.98	13.85	-	-	-	-	388.02	1,324.20	152.64	794.11	0.63	3.38	10.42	12.61	165.45	725.67	16.76	80.18	-	-	8.23	26.27	777.34	3014.97
Chattisgarh	7.49	113.32	0.28	1.29	-	-	3.86	52.30	36.21	284.66	38.81	258.73	4.44	8.93	-	0.10	6.62	11.48	0.01	0.21	-	-	5.01	15.79	102.74	746.83
Delhi	607.28	1,329.29	111.86	490.80	-	-	63.78	292.99	1,387.07	6,122.80	706.04	3,515.19	23.15	1,885.84	20.18	456.54	1,032.51	5,538.14	174.86	661.01	-	-	127.39	2,594.06	4,254.12	22886.65
Goa	6.47	74.73		0.74		-	0.04	1.76	61.85	195.54	33.25	102.78		-	(0.01)	0.05	11.90	20.53	0.04	0.36		-	0.77	2.06	114.30	398.54
Gujarat	241.27	2,566.05	24.74	136.88	-	-	27.69	187.11	1,755.46	6,770.19	1,251.71	5,052.61	52.52	184.40	18.97	156.46	746.44	2,039.69	12.09	65.09	-	-	214.14	1,447.31	4,345.03	18605.80
Haryana	96.74	422.14	0.68	13.17		-	45.87	209.25	1,005.87	3,512.46	336.59	1,695.67	6.07	13.32	1.79	6.37	56.57	170.52	0.81	3.01		-	17.13	104.55	1,568.13	6150.45
Himachal Pradesh	76.55	744.34	0.08	0.44	-		2.26	58.00	101.94	410.49	81.75	395.39	0.14	0.65	0.28	0.52	6.43	14.37	0.05	0.40	-	-	19.64	62.16	289.12	1686.75
Jammu & Kashmir	7.38	27.36	-	0.06	-	-	131.42	324.92	156.73	475.26	92.24	328.71	-	1.49	-	0.06	5.12	12.00	0.05	0.63	-	-	5.55	18.59	398.49	1189.08
Jharkhand	29.42	128.63	5.44	11.34	-	-	9.78	82.76	279.48	968.53	275.83	892.90	28.10	107.11	1.79	152.50	308.32	1,713.51	0.33	1.04	-	-	12.68	34.10	951.17	4092.44
Karnataka	137.14	466.03	33.41	97.77	-	20.79	115.04	292.03	1,562.71	6,084.85	1,194.59	4,963.84	12.96	66.25	56.26	307.60	1,292.82	3,730.34	74.90	340.26	-	-	32.72	93.58	4,512.55	16463.33
Kerala	148.88	231.15	0.98	4.54	-	-	14.08	52.79	1,506.41	5,912.88	1,033.92	3,991.85	6.77	17.49	0.26	2.23	61.97	252.23	43.27	194.99	-	-	38.69	104.68	2,855.22	10764.82
Madhya Pradesh	72.31	570.42	0.11	9.25	-	-	40.10	610.75	244.67	1,056.22	104.45	668.17	2.39	7.43	0.73	1.05	67.73	205.71	1.05	2.41	-	-	16.79	53.74	550.32	3185.14
Maharashtra	365.77	4,884.55	9.55	1,079.70	10.17	44.16	500.53	2,950.82	3,838.78	13,831.33	2,773.96	9,749.80	152.62	983.29	38.24	314.75	1,143.31	4,202.83	275.24	1,309.82	-	2.67	737.45	2,622.81	9,845.61	41976.54
Orissa	39.42	191.45	0.41	(0.35)	-	-	10.89	106.58	177.78	719.28	159.92	645.14	1.16	5.41	0.35	5.92	21.98	111.01		0.65	-	-	33.11	101.21	445.02	1886.29
Puducherry	5.74	19.23	0.09	0.09	-	-	0.33	0.64	45.35	224.74	52.45	245.62	0.48	1.09	0.10	0.33	2.28	7.01	0.19	0.53	-	-	1.99	4.34	108.99	503.63
Punjab	99.98	262.60	15.00	90.43	-	-	3.05	55.41	773.52	2,379.02	305.68	1,143.22	1.13	10.84	5.43	26.15	72.93	236.57	13.88	61.36	-	-	35.31	122.96	1,325.90	4388.58
Rajasthan	88.04	478.77	(1.84)	9.40	-	-	19.23	143.06	658.72	2,490.14	289.06	1,460.42	2.81	7.90	0.70	4.33	27.57	81.68	2.03	5.45	13.50	17.28	65.55	165.38	1,165.39	4863.81
Tamil nadu	142.37	681.35	24.09	98.68	-	-	20.78	164.60	1,525.42	6,121.38	1,638.12	6,499.76	9.32	72.13	18.33	158.47	174.80	1,627.86	47.28	183.58	-	-	18.14	82.59	3,618.66	15690.40
Uttar Pradesh	109.96	1,171.14	2.44	12.92	-	-	25.48	424.53	1,150.63	4,161.01	453.01	1,936.47	0.81	(0.93)	0.37	16.95	856.87	1,604.36	0.59	5.25	-	5.72	16.76	102.60	2,616.93	9440.03
Uttarakhand	8.64	105.63	0.02	1.26	-	-	1.21	3.79	165.56	707.01	98.74	524.28	0.53	0.95	0.00	0.06	26.30	53.31	0.24	1.29	-	-	2.75	10.28	303.99	1407.86
West Bengal	451.67	1,132.68	111.55	641.61	-	0.62	190.79	953.68	811.56	4,581.87	783.96	3,872.76	39.85	160.24	110.14	471.62	216.92	1,451.68	13.24	37.08	-	-	99.66	358.77	2,829.35	13662.60
Arunachal Pradesh	10.58	11.47	-		-	-	16.65	63.52	-		-	-	-	-	-	-	•	-		-	-	-		-	27.23	74.98
Manipur	-	-	-		-	-	5.55	5.57	-		-	-	-	-	-	-	•	-		-	-	-		-	5.55	
Meghalaya	0.67	70.59	-		-	-	-	1.84	-		-	-	-	-	-	-	•	-		-	-	-		-	0.67	
Mizoram	-	-	-		-	-	-	-	-		-	-	-	-	-	-	•	-		-	-	-		-	-	0.00
Nagaland	-	2.97	-		-	-	0.33	0.77	-		-	-	-	-	-	-	•	-		-	-	-		-	0.33	
Sikkim	0.38	3.16	-		-	-	0.10	0.10	-		-	-	-	-	-	-	•	-		-	-	-		-	0.48	
Tripura	0.01	1.81				-	-	-			-	-		-				-				-			0.01	
Andaman & Nicobar Is.		-				-	-	-			-	-		-	-			-				-				0.00
Dadra & Nagra Haveli	0.88	33.02		-		-	0.17	0.64			-	-		-	-			-				-	-		1.05	
Daman & Diu	0.62	6.30	-	-	-	-	0.15	0.15	-		-	-	-	-	-	-		-	-	-	-	-	-	-	0.77	
Lakshadweep	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		-	-	-	-	-	-	0.00
Grand Total	2,901.44	16,842.48	355.57	2,781.05	10.17	65.57	1,257.98	8,489.41	19,203.14	74,849.76	13,222.52	54,317.92	359.37	3,621.18	356.04	2,228.14	7,364.38	26,078.99	820.65	3,474.07	13.50	25.67	1,525.86	8,226.31	47,390.63	3 201,000.53

## FORM NL-23 :Reinsurance Risk Concentration

INSURER: RELIANCE GENERAL INSURANCE COMPANY LIMITED

Date: 31-03-2013

(Rs in Lakhs)

	Reinsurance Risk Concentration											
	Premium ceded to reinsurers											
S.No.	Reinsurance Placements	No. of reinsurers	Proportional	Non- Proportional	Facultative	Premium ceded to reinsurers / Total reinsurance premium ceded (%)						
1	No. of Reinsurers with rating of AAA and above	10	1.43	3.44	131.35	1.35%						
2	No. of Reinsurers with rating AA but less than AAA	25	6,419.09	197.40	290.07	68.53%						
3	No. of Reinsurers with rating A but less than AA	60	661.68	80.68	1,118.42	18.46%						
4	No. of Reinsurers with rating BBB but less than A	13	413.07	51.84	51.83	5.13%						
5	No. of Reinsurers with rating less than BBB	-	-	-		0.00%						
6	No. of Indian reinsurer other then GIC	8	-	-	658.11	6.53%						
	Total	116	7,495.27	333.36	2,249.78	100%						

#### Note:

Wherever the rating of S&P is not available, equivalent rating from other international rating agencies have been considered. (Equivalent rating based on Munich Re - Rating Categories)

# FORM NL-24 : Ageing of Claims

INSURER: RELIANCE GENERAL INSURANCE COMPANY LIMITED

Date: 31-03-2013 (Rs in Lakhs)

	Ageing of Claims														
SI.No.	Line of Business	Line of Business No. of claims paid													
		1 month	1 - 3 months	3 - 6 months	6 months - 1 year	> 1 year									
1	Fire	211	29	24	16	25	305	2,279							
2	Marine Cargo	266	57	31	14	11	379	850							
3	Marine Hull	-	-	-	-	-	-	0							
4	Engineering	65	37	17	21	11	151	1,331							
5	Motor OD	22,245	6,658	2,136	1,033	370	32,442	10,738							
6	Motor TP	25	29	37	113	877	1,081	3,225							
7	Health	5,890	29,835	80,425	29,815	1,460	147,425	7,332							
8	Overseas Travel	13	67	56	39	7	182	448							
9	Personal Accident	113	151	143	57	63	527	534							
10	Liability	4	12	3	2	5	26	64							
11	Crop	-	-	-	-	-	-	-							
12	Miscellaneous	111	69	39	49	46	314	535							

Note:

Excluding claims related to IMTPIP Pool.

## FORM NL-25 : Quarterly claims data for Non-Life

#### INSURER: RELIANCE GENERAL INSURANCE COMPANY LIMITED

Date: 31-03-2013
No. of claims only

SI. No.	Claims Experience	Fire	Marine Cargo	Marine Hull	Engine ering	Motor OD	Motor TP	Health	Overseas Travel	Personal Accident	Liability	Crop	Credit	Miscell aneous	Total
1	Claims O/S at the beginning of the period	310	356	5	286	18,809	21,199	262,921	445	1,797	267	-	-	1,706	308,101
2	Claims reported during the period	425	554	2	394	34,757	2,272	212,305	137	749	105	-	-	429	252,129
3	Claims Settled during the period	305	379	-	151	32,442	1,081	147,425	182	527	26	-	-	314	182,832
4	Claims Repudiated during the period	45	85	-	24	1,555	484	19,872	20	84	44	-	-	123	22,336
5	Claims closed during the period	20	79	2	24	3,598	94	12,957	6	64	106	-	-	41	16,991
6	Claims O/S at End of the period	365	367	5	481	15,971	21,812	294,972	374	1,871	196	-	-	1,657	338,071
	Less than 3months	148	158	1	130	8,804	1,829	162,316	178	475	79	-	-	265	174,383
	3 months to 6 months	49	51	1	60	2,631	1,523	103,135	61	339	35	-	-	170	108,054
	6months to 1 year	58	49	1	175	1,672	2,807	28,644	85	413	10	-	-	340	34,253
	1year and above	110	109	4	116	2,864	15,653	877	50	644	72	-	-	882	21,381

Note:

Excluding claims related to IMTPIP Pool.

#### RELIANCE GENERAL INSURANCE COMPANY LIMITED

#### SOLVENCY FOR THE QUARTER ENDED 31ST MARCH ,2013

Required solvency margin based on net premium and net incurred claims

(Rs. in Lakhs)

Item No.	Description	PREMI	UM	CL	AIMS			
		Gross Premium	Net Premium	Gross incurred claim	Net incurred Claim	RSM-1	RSM-2	RSM
1	Fire	19,721	4,169	9,614	2,525	1,972	1,442	1,972
2	Marine Cargo	2,794	1,153	2,560	1,139	335	461	461
3	Marine Hull	66	13	10	61	7	18	18
4	Motor	129,168	118,359	124,251	93,695	23,672	28,109	28,109
5	Engineering	9,114	1,488	5,427	1,427	911	814	911
6	Aviation	228	(13)	10,686	280	23	1,603	1,603
7	Laibilities	3,623	976	382	337	543	101	543
8	Others	10,280	3,353	6,985	2,969	1,439	1,467	1,467
9	Health	29,580	24,582	26,213	22,650	4,916	6,795	6,795
	Total	204,572	154,079	186,127	125,084	33,819	40,810	41,879

Note: Rural Insurance is included in the respective class of business.

PERIODIC DISCLOSURES
FORM NL-27 : Offices information for Non-Life

URER: RELIANCE GENERAL INSURANCE COMPANY LIMITED	Date:	31-03-2013
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SI. No.	Office Information		Number				
1	No. of offices at the beginning of the year (As or	01.04.2012)	151				
2	No. of branches approved during the year	·	1				
		Out of approvals of					
3	No. of branches opened during the year	of branches append during the year					
	Tho. of branches opened during the year						
4		this year	1				
5	No. of branches closed during the year		25				
6	No of branches at the end of the year (As on 31	.03.2013)	127*				
7	No. of branches approved but not opend	0					
8	No. of rural branches	0					
9	No. of urban branches	127					

<sup>\*</sup>Excluding 12 Regional Offices

#### FORM NL-28-STATEMENT OF INVESTMENT ASSET

INSURER: RELIANCE GENERAL INSURANCE COMPANY LIMITED

CODE: 103

STATEMENT AS ON 31.03.2013

Provisions

TOTAL (B)

Misc. Expenses not written off

Investment Assets As Per FORM 3B

8 Debit balance of P&L A/c

PERIODICITY OF SUBMISSION: QUARTERLY

STATEMENT OF INVESTMENT ASSETS (General Insurer, Re-Insurers) (Business within India) (Rs. In Lakhs)

NO	PARTICULARS	SCH	AMOUNT
1	Investments	8	325,250
2	Loans	9	2,994
3	Fixed Assets	10	2,504
4	Current Assets		
	a. Cash & Bank Balance	11	5,458
	b. Advances & Other Assets	12	94,753
5	Current Liabilities		
	a. Current Liabilities	13	(277,950)
	b. Provisions	14	(78,906)
	c. Misc. Exp not written off	15	-
	d. Debit balance of P&L A/c	-	96,346
	Application Of Funds as per Balance Sheet (A)	TOTAL (A)	170,449
	OTHER ASSETS	SCH	AMOUNT
1	Loans (if any)	9	2,994
2	Fixed Assets (if any)	10	2,504
3	Cash & Bank Balance (if any)	11	5,458
4	Advances & Other Assets (if any)	12	94,753
5	Current Liabilities	13	(277,950)

14

15

TOTAL (B)

(A - B)

	'Investment' represented as	Reg. %	SH		PH	Book Value (SH + PH)		FVC Amount	Total	
No			Balance	FRSM <sup>1</sup>	FII	Book value (SH + FH)	% Actual	FVC Amount	iotai	Market Value
			(a)	(b)	(c)	d=(b+c)		(e)	(d + e)	
1	Government Securities	Not less than 20%	0	0	80,457	80,457	24.70%	0	80,457	80,418
2	Government Securities or Other Approved Securities (incl. (1) above)	Not less than 30%	0	0	100,512	100,512	30.85%	0	100,512	101,116
3	Investment subject to Exposure Norms									
	Housing & Loans to SG for Housing and FFE, Infrastructure Investments	Not less than 15%	0	0	75,056	75,056	23.04%	(103)	74,953	75,303
	2.Approved Investments	Not exceeding 55%	0	0	144,097	144,097	44.23%	(348)	143,749	144,550
	3.Other Investments (not exceeding 25%)	1401 0x003dirig 0070	0	0	6,115	6,115	1.88%	(79)	6,036	6,155
	Total Investment Assets	100%	0	0	325,780	325,780	100.00%	(530)	325,250	327,124

(78,906)

96,346

(154,801)

325,250

Note:

1 FRSM refers Funds representing Solvency margin
2 Pattern of Investment will apply only to SH funds representing FRSM

3 Book value shall not include funds beyond Solvency Margin 4 Other Investments are as permitted under Sec 27A(2) and 27B(3)

FORM NL-29 Detail regarding debt securities

INSURER: RELIANCE GENERAL INSURANCE COMPANY LIMITED

31-03-2013 (Rs in Lakhs) Date:

			Dotail	Regarding debt se	ocuritios			(Rs in Lakhs)
	MARKET VALUE				BOOK VALUE			
	As at 31/03/2013	as % of total for this class	As at 31/03/2012	as % of total for this class	As at 31/03/2013	as % of total for this class	As at 31/03/2012	as % of total for this class
BREAKDOW N BY CREDIT RATING								
AAA rated	133,977.06	41.75%	145,636.68	55.85%	133,212.42	41.75%	147,293.61	55.41%
AA or better	40,749.38	12.70%	10,027.16	3.85%	40,244.12	12.61%	10,067.94	3.79%
Rated below AA but above A	1	0.00%	1	0.00%	1	0.00%	1	0.00%
Rated below A but above B	-	0.00%	-	0.00%	-	0.00%	-	0.00%
Any other	146,185.68	45.55%	105,100.66	40.30%	145,580.89	45.63%	108,452.02	40.80%
BREAKDOW N BY RESIDUAL MATURITY								
Up to 1 year	77,368.31	24.11%	95,355.26	36.57%	77,372.66	24.25%	95,553.81	35.95%
more than 1 yearand upto 3years	74,538.74	23.23%	57,882.00	22.20%	74,209.13	23.26%	58,968.28	22.18%
More than 3years and up to 7years	119,919.02	37.37%	54,537.76	20.91%	119,275.71	37.39%	56,341.78	21.20%
More than 7 years and up to 10 years	41,297.79	12.87%	30,229.76	11.59%	40,826.94	12.80%	31,374.76	11.80%
above 10 years	7,788.25	2.43%	22,759.71	8.73%	7,352.98	2.30%	23,574.95	8.87%
BREAKDOW N BY TYPE OF THE INSURER								
a. Central Government	80,417.91	25.06%	72,651.62	27.86%	80,456.72	25.22%	75,925.69	28.56%
b. State Government	20,698.55	6.45%	6,439.42	2.47%	20,054.94	6.29%	6,518.14	2.45%
c.Corporate Securities	219,795.66	68.49%	181,673.46	69.67%	218,525.75	68.50%	183,369.75	68.98%

- 1. In case of a debt instrument is rated by more than one agency, then the lowest rating will be taken for the purpose of classification.

  2. Market value of the securities will be in accordance with the Valuation Method specified by the Authority under Accounting/ Investment Regulations.

  3. AAA rated' includes Securities having rating as P1+/A1+
- 4. 'Any other' under 'Break down by credit rating' contains Liquid MF's/ CBLO / G-Sec / FD etc. It does not contain any Security which is rated below B

Date:

31-03-2013

#### INSURER: RELIANCE GENERAL INSURANCE COMPANY LIMITED

**Analytical Ratios for Non-Life companies** FOR THE FOR THE FOR THE YEAR FOR THE YEAR **QUARTER QUARTER** SI.No. **Particular ENDED MARCH ENDED MARCH ENDED MARCH ENDED MARCH** 31, 2013 31, 2012 31, 2012 31, 2013 17.37% Gross Premium Growth Rate 13.25% -4.31% 3.45% Gross Premium to shareholders' fund ratio 239.92% 2 60.89% 258.26% 58.62% Growth rate of shareholders'fund 1.50% 9.04% 14.79% 1.58% 3 4 Net Retention Ratio 81.58% 76.66% 71.96% 69.13% 5 Net Commission Ratio 1.73% 2.91% 8.10% 3.49% Expense of Management to Gross Direct 6 27.18% 24.86% 33.16% 27.62% Premium Ratio 7 99.21% 107.02% 101.01% Combined Ratio 81.18% 8 Technical Reserves to net premium ratio 831.77% 208.70% 669.03% 170.15% 9 Underwriting balance ratio -14.43% -21.77% -97.83% -44.55% -27.14% Operating Profit Ratio -4.05% 10 4.97% -78.76% 11 Liquid Assets to liabilities ratio 24.44% 24.44% 50.52% 50.52% -83.01% 12 Net earning ratio 4.40% -6.02% -28.99% 13 Return on net worth ratio 2.19% -11.92% -35.02% -48.08% Available Solvency margin Ratio to Required 14 1.62 1.62 1.39 1.39 Solvency Margin Ratio 15 NPA Ratio Gross NPA Ratio Net NPA Ratio --**Equity Holding Pattern for Non-Life Insurers** 

1	(a) No. of shares	122,774,960	122,774,960	121,193,328	121,193,328
2	(b) Percentage of shareholding (Indian / Foreign)				
	Indian	100%	100%	100%	100%
	Foreign	0%	0%	0%	0%
3	( c) %of Government holding (in case of public sector insurance companies)	NA	NA	NA	NA
4	(a) Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized)	1.39	(7.61)	(21.17)	(29.24)
5	(b) Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized)	1.39	(7.61)	(21.17)	(29.24)
6	(c) Book value per share (Rs)	63.82	63.82	59.52	59.52

INSURER: RELIANCE GENERAL INSURANCE COMPANY LIMITED Date: 31-03-2013

FORM NL-30		Analytical Ratios			
		Gross premium Growth Rate	Net Retention Ratio	Net Commission Ratio	Underwriting Balance Ratio
Particulars	Period ended	(Gross direct premium for the current year divided by the gross direct premium for the previous year)	(Net premium divided by gross direct premium)	(Gross Commission paid net of reinsurance commission divided by Net premium for that segment)	(Underwriting profit divided by net premium for the respective class of business)
Fire	Upto Q4 - 2012-13	44.79%	24.75%	-14.96%	25.30%
Fire	Upto Q4 - 2011-12	9.46%	31.34%	-14.94%	-6.94%
Marine Cargo	Upto Q4 - 2012-13	-29.91%	41.46%	11.92%	-58.82%
Marine Cargo	Upto Q4 - 2011-12	79.18%	23.98%	-7.16%	-29.64%
Marine Hull	Upto Q4 - 2012-13	-19.22%	19.43%	-9.18%	112.40%
Marine Hull	Upto Q4 - 2011-12	-5.40%	25.32%	-4.28%	-25.74%
Motor	Upto Q4 - 2012-13	13.80%	91.63%	4.23%	-24.28%
Motor	Upto Q4 - 2011-12	5.59%	78.33%	4.71%	-52.36%
Employer Liability	Upto Q4 - 2012-13	29.58%	89.80%	8.22%	15.39%
Employer Liability	Upto Q4 - 2011-12	-4.54%	89.87%	7.27%	18.56%
Public Liability	Upto Q4 - 2012-13	104.46%	10.07%	-22.61%	64.36%
Public Liability	Upto Q4 - 2011-12	16.63%	16.71%	-24.02%	59.76%
Engineering	Upto Q4 - 2012-13	-6.40%	17.52%	-72.97%	69.85%
Engineering	Upto Q4 - 2011-12	55.92%	17.56%	-61.03%	36.23%
Aviation	Upto Q4 - 2012-13	-37.51%	-5.78%	229.42%	428.05%
Aviation	Upto Q4 - 2011-12	-92.01%	-38.64%	-2.83%	125.42%
Personal Accident	Upto Q4 - 2012-13	-12.99%	89.69%	8.29%	-20.45%
Personal Accident	Upto Q4 - 2011-12	-16.31%	83.60%	8.02%	-33.37%
Health	Upto Q4 - 2012-13	31.18%	83.18%	4.52%	-25.01%
Health	Upto Q4 - 2011-12	-11.40%	84.18%	6.66%	-24.38%
Other Miscellaneous	Upto Q4 - 2012-13	44.28%	16.88%	-13.54%	7.03%
Other Miscellaneous	Upto Q4 - 2011-12	25.19%	27.93%	6.92%	-61.17%
Total	Upto Q4 - 2012-13	17.37%	76.66%	2.91%	-21.77%
Total	Upto Q4 - 2011-12	3.45%	69.13%	3.49%	-44.55%

INSURER: RELIANCE GENERAL INSURANCE COMPANY LIMITED Date: 31-03-2013

FORM NL-30		Analytical Ratios			
		Gross premium Growth Rate	Net Retention Ratio	Net Commission Ratio	Underwriting Balance Ratio
Particulars	Period ended	(Gross direct premium for the current year divided by the gross direct premium for the previous year)	(Net premium divided by gross direct premium)	(Gross Commission paid net of reinsurance commission divided by Net premium for that segment)	(Underwriting profit divided by net premium for the respective class of business)
Fire	For Q4 - 2012-13	24.68%	40.31%	-5.05%	25.44%
Fire	For Q4 - 2011-12	-2.00%	46.68%	18.02%	-36.51%
Marine Cargo	For Q4 - 2012-13	-22.90%	49.20%	12.32%	-157.86%
Marine Cargo	For Q4 - 2011-12	31.94%	50.71%	6.56%	-105.86%
Marine Hull	For Q4 - 2012-13	-19.60%	0.49%	-780.00%	-160.00%
Marine Hull	For Q4 - 2011-12	28.69%	7.83%	-268.69%	164.65%
Motor	For Q4 - 2012-13	8.03%	91.03%	2.28%	-13.72%
Motor	For Q4 - 2011-12	-5.60%	75.32%	7.52%	-116.88%
Employer Liability	For Q4 - 2012-13	20.81%	89.64%	7.55%	19.78%
Employer Liability	For Q4 - 2011-12	28.49%	90.06%	9.11%	8.15%
Public Liability	For Q4 - 2012-13	4.89%	23.35%	-24.25%	93.50%
Public Liability	For Q4 - 2011-12	-33.70%	73.89%	1.63%	34.97%
Engineering	For Q4 - 2012-13	-31.77%	32.64%	-56.43%	29.71%
Engineering	For Q4 - 2011-12	-21.67%	25.65%	-22.58%	-47.36%
Aviation	For Q4 - 2012-13	41.70%	-37.06%	49.26%	59.29%
Aviation	For Q4 - 2011-12	-7.51%	-267.22%	-0.98%	98.74%
Personal Accident	For Q4 - 2012-13	-21.44%	88.75%	7.92%	-46.46%
Personal Accident	For Q4 - 2011-12	-178.12%	90.50%	9.82%	-89.58%
Health	For Q4 - 2012-13	67.48%	79.64%	5.02%	-32.41%
Health	For Q4 - 2011-12	-21.89%	93.40%	11.98%	-28.69%
Other Miscellaneous	For Q4 - 2012-13	-0.31%	23.80%	-23.97%	148.54%
Other Miscellaneous	For Q4 - 2011-12	92.60%	37.83%	5.94%	-79.33%
Total	For Q4 - 2012-13	13.25%	81.58%	1.73%	-14.43%
Total	For Q4 - 2011-12	-4.31%	71.96%	8.10%	-97.83%

## INSURE RELIANCE GENERAL INSURANCE COMPANY LIMITED

Date: 31-03-2013 (Rs in Lakhs)

							(Rs in Lakhs)
		l	Related Party Transaction	ns	O-maidematica		
S.No.	Name of the Related Party	Relationship	Nature of transaction	For the Quarter ended 31st March,2013	For the Year ended 31st March,2013	paid / received For the Quarter ended 31st March,2012	For the Year ended 31st March,2012
			Share Capital Received	-	158.16	314.29	452.05
	Reliance Capital Ltd.  Reliance Capital Asset Management Ltd.  Reliance Capital Trustee Co. Ltd. Reliance Equity Avdisor Ltd.  Reliance Home Finance Pvt. Ltd.		Share Premium Received	-	15,341.83	30,485.51	43,847.95
			Claim Paid	1.25	4.63	-	4.98
			Premium Premium	21.99	44.71	8.99	31.79
			Reimbursement paid for exps(Rent,Communication,Electricity,Profes	38.23	105.09	32.18	402.01
			sional fees, Maintenance Charges) Management fees	337.08	824.41	334.73	647.77
1	Reliance Capital Ltd.	Holding Company	Reimbursement paid for IT services	150.25	283.58	293.06	359.88
			Reimbursement received for exps(Rent,Communication,Electricity,cantee n exp)	42.72	127.88	33.59	101.81
			Advertisement Hoarding Charges paid	_	5.48	-	
			Interest Due on Debenture	203.61	732.14	195.12	785.49
			Outstanding balance in CD A/c	9.48	9.48	8.32	8.32
			Debtors	3.55	3.55	11.51	11.51
			Premium	77.44	135.23	35.46	113.89
			Claim Paid	1.38	1.38	-	-
2		Fellow Subsidiary	Reimbursement received for exps(Rent,Communication,Electricity,cantee n exp)	8.14	24.73	6.13	15.36
			Outstanding balance in CD A/c	6.49	6.49	2.12	2.12
			Debtors	2.19	2.19	2.37	2.37
3		Fellow Subsidiary	Premium	(0.12)	412.66	4.75	94.32
4	Reliance Equity Avdisor	Fellow Subsidiary	Premium	0.11	0.19	-	0.50
4	Ltd.	reliow Subsidially	Outstanding balance in CD A/c	0.15	0.15	0.15	0.15
5		Fellow Subsidiary	Reimbursement received for exps(Rent,Communication,Electricity,cantee n exp)	-	-	-	1.30
Ü	Pvt. Ltd.	Tollow Outboldiary	Reimbursement paid for exps(Market Intelligendt & Feedback)	-	0.17	-	-
			Outstanding balance in CD A/c	0.25	0.25	0.25	0.25
	Polioneo Monov		Return on Foreign Exchange Premium	-	0.14	0.13	0.76
6		Fellow Subsidiary	Foreign Currency Purchased	-	6.25	0.13	0.76
	Express Eta.		Outstanding balance in CD A/c	4.34	4.34	4.34	4.34
			Reimbursement received for exps(Rent,Communication,Electricity,cantee n exp)	5.75	18.59	7.91	26.03
7	Reliance Securities Ltd.	Fellow Subsidiary	Premium	-	0.60	0.01	1.36
			Brokerage paid for stock exchange trading Claim Paid	0.40	0.40	1.11	1.11 0.05
			Debtors	1.55	1.55	1.96	1.96
8	Reliance Spot	Fellow Subsidiary	Premium	-	-	-	0.71
	Exchange Infrastructure		Outstanding balance in CD A/c	0.22	0.22	0.22	0.22
	Reliance Composite		Premium	0.21	0.21	-	0.16
9	Insurance Broking	Fellow Subsidiary	Brokreage	94.60	148.47	126.45	158.94
,	Limited (w.e.f. October		Debtors	-	-	140.32	140.32
	18, 2011)	1.06	Creditors	9.72	9.72	-	-
10	Reliance Innoventures Pvt. Ltd.	Ultimate Holding Company	Premium	47.93	47.93	19.16	23.91
11	Quant Capital Pvt. Ltd.	Fellow Subsidiary	Premium Premium	-	0.23	-	3.29
10	Quant Broking Private	Fallow Cubaidian		- 0.40		-	
12	Limited	Fellow Subsidiary	Brokerage paid for stock exchange trading Outstanding balance in CD A/c	0.13	0.52	-	
13	Reliance Wealth Management Limited	Fellow Subsidiary	Premium	-	0.38	-	-
14	Shri Anil D. Ambani	Person having control	Premium		1.20	-	1.26
15	Rakesh Jain	Key Managerial Personnel	Remuneration	40.00	160.00	40.00	65.46
16	Vijay Pawar	Key Managerial Personnel	Remuneration	-	-	-	50.44

Date: 31-03-2013

# FORM NL-32 Products Information

INSURER: RELIANCE GENERAL INSURANCE COMPANY LIMITED

	Products Information										
List below the products and/or add-ons introduced during the period											
SI. No.  Name of Product  Co. Ref. No.  RDA Ref.no.  Class of Business  Category of product  Date of filing of Product  filing/approval											
NIL											

## FORM NL-33: SOLVENCY MARGIN - KGII

## INSURER RELIANCE GENERAL INSURANCE COMPANY LIMITED

TABLE - II

### SOLVENCY FOR THE QUARTER ENDED 31ST MARCH ,2013

Available Solvency Margin and Solvency Ratio

(Rs. in Lakhs)

Item	Description	Notes	Amount
(1)	(2)	(3)	(4)
1	Available Assets in Policyholders' Funds (adjusted value	1	325,250
	of Assets as mentioned in Form IRDA-Assets-AA):		5_5,_55
	Deduct:		
2	Liabilities (reserves as mentioned in Form HG)	2	322,368
3	Other Liabilities (other liabilities in respect of	3	8,112
	Policyholders' Fund as mentioned in Balance Sheet)		
4	Excess in Policyholders' Funds (1-2-3)		(5,231)
5	Available Assets in Shareholders' Funds (value of	4	100,363
	Assets as mentioned in Form IRDA-Assets-AA):		
	Deduct:		
6	Other Liabilities (other liabilities in respect of	5	27,386
	Shareholders' Fund as mentioned in Balance Sheet)		
7	Excess in Shareholders' Funds (5-6)		72,978
8	Total Available Solvency Margin [ASM] (4+7)		67,746
9	Total Required Solvency Margin [RSM]		41,879
10			1.62

<sup>\*</sup> The minimum Solvency margin for the year ended on 31st March 2013 is required to be kept as 1.40 times in accordance with IRDA order no. IRDA/F&A/ORD/MTPP/070/03-2012 dated 22nd March 2012.

#### **Notes**

- 1 The Adjusted Value of Assets in respect of policyholders' funds as mentioned in Form IRDA-Assets-AA.
- 2 Amount of Total Liabilities as mentioned in Form HG.
- 3 Amount of other Liabilities arising in respect of policyholder's funds and as mentioned in the Balance Sheet.
- 4 Total Assets in respect of shareholder's funds as mentioned in Form IRDA-Assets-AA.
- 5 Amount of other Liabilities arising in respect of policyholder's funds and as mentioned in the Balance Sheet.

FORM NL-34: Board of Directors & Key Person

INSURER: RELIANCE GENERAL INSURANCE COMPANY LIMITED Date: 31-03-2013

	BOD a	nd Key Person information	
SI. No.	Name of person	Role/designation	Details of change in the period
1	Mr S.P. Talwar	Director	
2	Mr D Sengupta	Director	
3	Mr Rajendra Chitale	Director	
4	Mr H. Ansari	Director	
5	Mr Soumen Ghosh	Director	
6	Mr Rakesh Jain	Executive Director & CEO	
7	Mr Hemant Jain	CFO	
8	Mr Sudarshanam Sundararajan	Head- ERCG	
9	Mr K Ramkumar	CIO	

Key Pesons as defined in IRDA Registration of Companies Regulations, 2000

Name of the fund : General Fund

# FORM NL-35 NON PERFORMING ASSETS-7A

INSURER: RELIANCE GENERAL INSURANCE COMPANY LIMITED

CODE: 103

**STATEMENT AS ON 31.03.2013** 

PERIODICITY OF SUBMISSION: QUARTERLY

						Details Of	Investment	t Portfolio								
COL Comp	Company	Instrument	Interest Rate	Total O/S	Default Principal	Default Interest	Principal	Interest	Deferred	Deferred	Rolled		there been ncipal waiver?		Provision	Provision
COI	Name	Type	% Has there been revision?	value)	(Book Value)	(Book Value)	Due from	l Due	Principal		terest Over?	Amount	Board Approval Ref	Classification	(%)	(Rs.)

#### Note:

- 1. Category of Investment (COI) shall be as per INV/GLN/001/2003-04.
- 2. Form 7A shall be submitted in respect of each fund.
- 3. Classification shall be as per F&A Circular-169-Jan-07 Dt. 24.01.07.

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FORM NL-36 YIELD ON INVESTMENTS 1

INSURER: RELIANCE GENERAL INSURANCE COMPANY LIMITED
CODE: 103
STATEMENT AS ON 31.03.2013
PERIODICITY OF SUBMISSION: QUARTERLY NAME OF THE FUND : GENERAL FUND

Re In Lakhe

PERIODICIT	Y OF SUBMISSION : QUARTERLY			STATEM	IENT OF INVE	STMENT A	ND INCO	ME ON INVESTME	FNT							- N	s. In Lakhs
N-	Outcome of boundaries	Cat.	Fo	r the quarter end			NAD IIACOI		to the Quarter en	ded 31st Marc	h, 2013			Previous Year 2011-12			
No.	Category of Investment	Code															
			Investm	nent (Rs.)	Income on Investment (Rs.)**	Gross Yield <sup>1</sup> (%)	Net Yield² (%)	Investm	ent (Rs.)	Income on Investment (Rs.)	Gross Yield <sup>1</sup> (%)	Net Yield² (%)	Investm	ent (Rs.)	Income on Investment (Rs.)		Net Yield² (%)
			Book Value	Market Value	(10.)	(70)	(70)	Book Value	Market Value	(143.)	(70)	(70)	Book Value	Market Value	(11.5.)	(70)	(70)
1	CENTRAL GOVERNMENT SECURITIES															—	
	Central Government Bonds	CGSB	78,642.05 472.20	78,732.03 472.20	1,934.25	9.45% 7.43%	9.45% 7.43%	78,642.05	78,732.03 472.20	7,283.49	8.31% 7.91%	8.31% 7.91%	73,062.97				7.839
	Treasury Bills Deposit under Section 7 of Insurance Act, 1938	CDSS	1,342.47	1,213.67	9.62 18.73	7.43% 5.65%	7.43% 5.65%	472.20 1,342.47	4/2.20 1,213.67	74.03		7.91% 5.54%	1,496.43				
	STATE GOVERNMENT / OTHER APPROVED	CDSS	1,342,47	1,213.07	16.73	3.0376	3.0370	1,342,47	1,213.07	73.00	3.3470	3.3470	1,300.23	1,101.0	09.34	3.3470	3.347
2	SECURITIES / OTHER GUARANTEED SECURITIES																
	State Government Bonds	SGGB	20,054.94	20,698.55	439.41	8.89%	8.89%	20,054.94	20,698.55	1,151.19	8.65%	8.65%	6,518.14	6,439.42	415.81	8.02%	8.029
	Other Approved Securities (excluding Infrastructure Investments)	SGOA	0.00	0.00	0.00	0.00%	0.00%	0.00	0.00	0.00	0.00%	0.00%	0.00	0.00	0.00	0.00%	0.009
3	HOUSING & LOANS TO STATE GOVT. FOR HOUSING AND FIRE FIGHTING EQUIPMENT																
	Bonds / Debentures issued by Authority constituted under any																
	Housing / Building Scheme approved by Central / State / any	HTDA	27,346.59	27,404.24	727.54	8.82%	8.82%	27,346.59	27,404.24	2,906.92	8.99%	8.99%	28,578.29	28,135.3	2,309.72	8.33%	8.339
	Authority or Body constituted by Central / State Act Bonds / Debentures issued by NHB / Institutions accredited by															+	+
	NHB	HTDN	0.00	0.00	0.00	0.00%	0.00%	0.00	0.00	0.00	0.00%	0.00%	0.00	0.00	0.00	0.00%	0.009
4	INFRASTRUCTURE / SOCIAL SECTOR INVESTMENTS																
	Infrastructure - PSU - Debentures / Bonds	IPTD	31,735.32	31,912.52	694.56	8.63%	8.63%	31,735.32	31,912.52	2,840.94	8.50%	8.50%	32,136.67	31,425.00	2,854.27	8.69%	8.699
	Infrastructure - Other Corporate Securities - Debentures/ Bonds	ICTD	14,883.86	14,999.50	341.30	9.44%	9.44%	14,883.86	14,999.50	1,229.67	9.81%	9.81%	12,373.42	12,208.14	1,092.06	8.02%	8.029
	Infrastructure - debentures / bonds / cps / loans - (promoter group)	IDPG	0.00	0.00	0.00	0.00%	0.00%	0.00	0.00	148.92	10.64%	10.64%	0.00			0.00%	0.009
	Infrastructure - PSU - CPs	IPCP	0.00	0.00		0.00%	0.00%	0.00	0.00	0.00	0.00%	0.00%	0.00				0.009
	Infrastructure - Other Corporate Securities - CPs	ICCP	0.00	0.00	0.00	0.00%	0.00%	0.00	0.00	0.00	0.00%	0.00%	0.00	0.00	0.00	0.00%	0.009
	Infrastructure - Equity and Equity Related Instruments (Promoter Group)	IEPG	0.00	0.00	0.00	0.00%	0.00%	0.00	0.00	0.00	0.00%	0.00%	0.00				0.009
	Infrastructure - Corporate Securities - Equity shares-Quoted	ITCE	812.62	726.84	0.40	0.22%	0.22%	812.62	726.84	(116.66)	-14.06%	-14.06%	847.08				3.429
	Infrastructure - PSU - Equity shares - Quoted	ITPE	277.21	260.25	43.27	75.93%	75.93%	277.21	260.25	48.59	23.54%	23.54%	168.37	160.15	21.41	1 15.79%	15.799
5	APPROVED INVESTMENT SUBJECT TO EXPOSURE NORMS															1	
	PSU - Equity shares - Quoted	EAEO	1.378.29	1,200.90	6.45	1.79%	1.79%	1.378.29	1,200,90	55.08	3.99%	3.99%	1.148.67	1.034.75	85.65	7.63%	7.639
	Corporate Securities - Equity shares (Ordinary)- Quoted	EACE	3,921.06	3,750.19		-2.02%	-2.02%	3,921.06	3,750.19	54.28		1.66%	2,828.66				15.349
	Corporate Securities - Bonds - (Taxable)	EPBT	10,501.90	10,569.04	209.57	8.52%	8.52%	10,501.90	10,569.04	709.57	8.77%	8.77%	6,996.02				10.249
	Corporate Securities - Debentures	ECOS	52,504.77	53,048.40		10.00%	10.00%	52,504.77	53,048.40	4,489.97	9.82%	9.82%	19,304.54				
	Commercial Papers	ECCP	7,724.62	7,724.62	180.87	9.24%	9.24%	7,724.62	7,724.62	460.62	9.49%	9.49%	4,741.8€	4,741.86	100.36	9.64%	9.649
	Application Money  Corporate Securities - Debentures / Bonds/ CPs /Loan - (Promoter	ECAM	0.00	0.00		0.00%	0.00%	0.00	0.00	0.00	0.00%	0.00%				<del>                                     </del>	-
	Group)	EDPG	8,000.00	8,182.75	203.61	10.32%	10.32%	8,000.00	8,182.75	731.04	9.95%	9.95%	7,701.10	7,662.40			9.969
	Deposits - Repo / Reverse Repo	ECMR	0.00	0.00	0.00	0.00%	0.00%	0.00	0.00	0.00	0.00%	0.00%	0.00	0.00	0.00	0.00%	0.009
	Perpetual Debt Instruments of Tier I & II Capital issued by PSU Banks	EUPD	1,556.86	1,551.84	34.62	9.01%	9.01%	1,556.86	1,551.84	141.76	9.08%	9.08%	1,566.66	1,552.85	142.95	9.10%	9.109
	Perpetual Debt Instruments of Tier I & II Capital issued by Non- PSU Banks	EPPD	1,000.00	1,012.21	22.44	9.10%	9.10%	1,000.00	1,012.21	23.44	9.10%	9.10%	0.00				0.009
	CCIL - CBLO	ECBO	2,549.22	2,549.22	6.15	9.33%	9.33%	2,549.22	2,549.22	(202.82)	8.04%	8.04%	22,345.19			9.63%	9.639
	Deposits - Deposit with Scheduled Banks, FIs, CCIL, RBI Deposits - CDs with Scheduled Banks	ECDB EDCD	42,520.00 12,440.71	42,520.00 12,440.71	650.33 171.60	10.54% 8.06%	10.54% 8.06%	42,520.00 12,440.71	42,520.00 12,440.71	2,417.50 629.52	10.78%	10.78%	19,530.00 24,044.58			3 10.24% 5 10.14%	10.249
	Mutual Funds - Gilt / G Sec / Liquid Schemes	EGMF	12,440.71	12,440.71	34.80	8.06%	8.06%	12,440.71	12,440.71	213.53	8,96%	8 96%	24,044.58				9.009
	Mutual Funds - (under Insurer's Promoter Group)	EMPG	0.00	0.00			8.94%	0.00				9.05%	1.700.00				8.899
	Andrew County	Limi	0.00	0.00	23.17	0.7470	0.5470	0.00	0.00	40.00	7.0070	7.0070	1,700.00	1,700.0.	41.00	0.0770	0.077
6	OTHER THAN APPROVED INVESTMENTS															<u> </u>	
	Equity Shares (incl. Equity related Instruments) - Promoter Group	OEPG	0.00	0.00	0.00	0.00%	0.00%	0.00	0.00	0.00	0.00%	0.00%	0.00	0.00	0.00	0.00%	0.009
	Debentures	OLDB	0.00	0.00	0.00	0.00%	0.00%	0.00	0.00	0.00	0.00%	0.00%	0.00	0.00	0.00	0.00%	0.00
		ODPG	5,513.57	5,629.65	149.75	11.01%	11.01%	5,513.57	5,629.65	303.95	10.87%	10.87%	0.00				0.00
	Mutual Funds - Debt / Income / Serial Plans / Liquid Schemes	OMGS	0.00	0.00		8.96%	8.96%	0.00	0.00	1,224.76	9.02%	9.02%	963.00				8.89
	Mutual Funds - (under Insurer's Promoter Group)	OMPG	0.00	0.00		8.53%	8.53%	0.00	0.00	271.60	9.06%	9.06%	1,000.00				8.98
	Equity Shares (incl Co-op Societies)	OESH	353.02	274.00	0.00	0.00%	0.00%	353.02	274.00	2.63	1.14%	1.14%	163.34				14.69
	Securitised Assets	OPSA	248.34	250.95	4.72	7.54%	7.54%	248.34	250.95	22.69	7.40%	7.40%	388.41		32.26		7.24
	Total	1	325,779.62	327,124.30	7,411.87	9.22%	9.22%	325,779.62	327,124.30	27,231.85	8.92%	8.92%	270,969.70	265,162.73	20,156.65	8.65%	8.65

Category of Investment (COI) shall be as per Guidelines
To be calculated based on monthly or lesser frequency 'weighted Average' Investments
Yield netted for Tax
Form -1 shall be prepared in respect of each fund.
The Yields down are absolute
"I including IMTPIP income

## FORM NL-37 DOWN GRADING OF INVESTMENT-2

INSURER: RELIANCE GENERAL INSURANCE COMPANY LIMITED

CODE: 103

**STATEMENT AS ON 31.03.2013** 

PERIODICITY OF SUBMISSION : QUARTERLY

(Rs in Lakhs)

NAME OF THE FUND : GENERAL FUND

Little Blott 1	OF SOBMISSION : QUARTERLY	STATEMENT OF DOWN GRADED INVESTMENTS							(KS III LAKIIS)
No.	Name of the Security	соі	AMOUNT	DATE OF PURCHASE	RATING AGENCY	ORIGINAL GRADE	CURRENT GRADE	DATE OF DOWNGRADE	REMARKS
A.	DURING THE QUARTER :								
		Nil	NA						
B.	AS ON DATE 2:								
	2.00% IHCL DB 23-04-2017	CORPORATE SECURITIES - DEBENTURES	2676.58	24/04/2012	ICRA	LAA+	LAA	14/09/2012	
	9.90% UBI BSOPT 12-12-2050	PERPETUAL DEBT INSTRUMENTS OF TIER I & II CAPITAL ISSUED BY PSU BANKS	1030.73	24/06/2010	ICRA	AA+	LAA	28/09/2012	
	11.15% REL INFRA DB 30-03-2016	DEBENTURES / BONDS/ CPS / LOANS ETC (PROMOTER GROUP)	1003.40	13/04/2012	CRISIL	AA+	AA-	28/09/2012	
	11.15% REL INFRA DB 30-03-2017	DEBENTURES / BONDS/ CPS / LOANS ETC (PROMOTER GROUP)	1004.38	13/04/2012	CRISIL	AA+	AA-	28/09/2012	
	11.15% REL INFRA DB 30-03-2018	DEBENTURES / BONDS/ CPS / LOANS ETC (PROMOTER GROUP)	1005.28	13/04/2012	CRISIL	AA+	AA-	28/09/2012	
	11.40% REL INFRA DB 29-09-2013	DEBENTURES / BONDS/ CPS / LOANS ETC (PROMOTER GROUP)	2500.51	26/09/2012	CRISIL	AA+	AA-	28/09/2012	

#### Note:

- 1 Provide details of Down Graded Investments during the Quarter 2 Investments Currently Upgraded, Listed as Down graded during earlier Quarter shall be deleted from the Cumulative listing
- 3 FORM-2 shall be presented in respect of each fund
- 4 Category of Investment (COI) shall be as per INV/GLN/001/2003-04

Insurer: Reliance General Insurance Co Ltd

Date: 31-03-2013
(Rs in Lakhs)

									(Rs in Lakhs)
			Busine	ss Returns acro	ss line of Busines	ss			
	For the Quarter ended on 31st March 13 31st March				ended on 31st ch 13	For the Year ended on 31 March 12			
SI.No.	Line of Business	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies
1	Fire	2,901.44	12,367	2,327.11	10,952	16,842.48	39,556	11,632.50	40,318
2	Marine Cargo	355.57	3,497	461.16	6,386	2,781.05	20,463	3,968.06	26,509
3	Marine Hull	10.17	-	12.64	-	65.57	7	81.17	7
4	Motor TP*	13,222.51	506,116	11,976.71	427,643	54,317.92	1,808,485	43,652.55	1,614,308
5	Motor OD	19,203.14	435,728	18,037.89	420,922	74,849.76	1,639,077	69,847.19	1,584,708
6	Engineering	1,257.98	1,292	1,843.82	1,159	8,489.41	4,507	9,069.87	4,511
7	Employer's Liability	201.15	793	166.49	594	766.92	2,874	591.83	2,061
8	Product Liab	0.43	3	0.43	3	7.38	11	8.10	13
9	Public Liab	96.79	171	95.72	177	212.82	637	190.77	743
10	Other Liab	61.01	1,840	54.70	1,656	2,634.06	7,375	1,197.14	6,530
11	Aviation	49.25	-	34.75	5	228.01	32	364.87	45
12	Personal Accident	356.04	5,384	453.19	5,086	2,228.14	17,615	2,560.90	23,053
13	Health	8,185.04	290,381	4,887.27	211,988	29,553.06	937,260	22,528.48	838,553
14	All Other Misc	1,490.12	17,978	1,494.70	17,465	8,023.96	57,451	5,561.30	58,064
	Total	47,390.63	839,822	41,846.59	683,114	201,000.53	2,896,273	171,254.73	2,614,715

<sup>\*</sup> Count is inclusive of Motor OD also since it is a composite policy.

# FORM NL-39 Rural & Social Obligations (Quarterly Returns)

INSURER: RELIANCE GENERAL INSURANCE COMPANY LIMITED Date:

**31-03-2013** (Rs in Lakhs)

	Rural & Soc	cial Obligati	ons		(RS IN LAKNS)
			For the Qua	rter ended or	n 31st March, 2013
SI.No.	Line of Business	Particular	No. of Policies Issued	Premium Collected	Sum Assured ++
1	Fire	Rural	-	-	-
		Social	-	-	-
2	Cargo & Hull	Rural	-	-	-
		Social	-	-	-
3	Motor TP	Rural	7,672	1,160.60	-
		Social	-	-	-
4	Motor OD	Rural	38,791	1,442.92	102,706.60
		Social	-	-	-
5	Engineering	Rural	77	70.70	27,440.62
		Social	-	-	-
6	   Workmen's Compensation/Employer's L	Rural	64	7.70	684.82
	Weimine Compensation 2 mployer C 2	Social	-	-	-
7	Public Liability	Rural	15	1.68	104.60
·		Social	-	-	-
8	Other Liability Cover	Rural	133	1.86	992.50
	Carlot Elability Covol	Social	-	-	-
9	Aviation	Rural	-	-	-
	/ Wallon	Social	-	-	-
10	Personal Accident	Rural	378	16.06	41,091.58
	. 5.55	Social	-	-	-
11	Health	Rural	17,195	1,405.69	443,809.24
		Social	-	-	-
12	All Other Miscellaneous	Rural	2,096	98.04	29,899.00
12	Caror micronarious	Social	1,552	49.87	1,494.81

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# FORM NL-40 Business Acquisition through different channels

INSURER: RELIANCE GENERAL INSURANCE COMPANY LIMITED

Date: 31-03-2013 (Rs in Lakhs)

		В	usiness Acquisit	ion through dif	ferent channels	5			(1.10 11.1 2011.10)	
		For the Quarter ended on 31st March 13			ed on For the Quarter ended on 31st March 12			For the Year ended on 31st March 12		
SI.No.	Channels	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	
1	Individual agents	520,982	29,642.96	466,088	28,913.61	1,857,692	117,183.30	1,371,890	84,548.41	
2	Corporate Agents-Banks	26,415	2,138.86	23,543	878.24	77,738	6,079.61	75,927	2,766.07	
3	Corporate Agents -Others	12	0.82	12	1.07	59	3.42	76	5.13	
4	Brokers	65,344	10,126.87	48,255	7,512.16	226,542	45,121.99	172,361	31,184.50	
5	Micro Agents	-	-	-	-	-	-	-	-	
6	Direct Business	227,069	5,481.12	145,216	4,541.51	734,242	32,612.21	994,461	52,750.62	
7	Others	-	-	-	-	-	-	-	-	
	Total (A)	839,822	47,390.63	683,114	41,846.59	2,896,273	201,000.53	2,614,715	171,254.73	
1	Referral (B)	-	-	-	-	-	-	-	-	
	Grand Total (A+B)	839,822	47,390.63	683,114	41,846.59	2,896,273	201,000.53	2,614,715	171,254.73	

### Notes:

- 1. Premium means amount of premium received from business acquired by the source
- 2. No of Policies stand for no. of policies sold

INSURER: RELIANCE GENERAL INSURANCE COMPANY LIMITED

Date:

31-03-2013

	GRIEVANCE DISPOSAL FOR	THE PERIOD UPTO	31ST MARCH 20	13 DURING	THE FINAL	NCIAL YEA	R 2012-13	
		Opening Balance*	Additions		nts Resolve ing the qua		Complaints Pending at the	Total Complaints registered upto the
SI No.	Particulars Particulars	As on beginning of the quarter	during the quarter	Fully Accepted	Partial Accepted	Rejected	end of the quarter	quarter during the financial year
1	Complaints made by customers							
a)	Proposal Related	0	2	1	1	0	0	13
b)	Claim	12	510	469	12	29	12	4652
c)	Policy Related	10	289	286	6	3	4	1865
d)	Premium	1	11	11	0	1	0	48
e)	Refund	0	3	2	0	0	1	12
f)	Coverage	0	2	2	0	0	0	4
g)	Cover Note Related	0	4	4	0	0	0	21
i)	Product	0	3	3	0	0	0	29
j)	Others	9	369	371	3	3	1	807
•	Total Number of complaints:	32	1193	1149	22	36	18	7451

2	Total No. of policies during previous year:	26,14,715
3	Total No. of claims during previous year:	541,817
4	Total No. of policies during current year:	2,896,273
5	Total No. of claims during current year:	1,269,123
	Total No. of Policy Complaints (current year)	
6	per 10,000 policies (current year):	6.44
	Total No. of Claim Complaints (current year)	
7	per 10,000 claims registered (current year):	36.66

8	Duration wise Pending Status	Complaints made by Customers	Complaints made by intermediaries	Total
a)	Upto 7 days	6	0	6
b)	7-15 days	6	0	6
c)	15-30 days	5	0	5
d)	30-90 days	1	0	1
e)	90 days & beyond	0	0	0
	Total No. of complaints	18	0	18

<sup>\*</sup> Opening balance should tally with the closing balance of the previous financial year.

## NOTE

The total no. of policies under point no 4 above is the sum of policies issued during FY 2012-13