

Tech + 🧡 = Live Smart

# IN PURSUIT OF EXCELLENCE

**7,514 Cr** GWP (FY19-20)

6,252 Cr

23<sup>rd</sup> Annual Report (2022-23)

Onward, to higher milestones...



Summiting new frontiers in our growth journey

# Ours is a story of

- Resilience
- Evolution
- Innovation
- Perseverance
- Transformation

On our journey towards success.

# Embracing the Journey to Success:

# A testament to resilience, innovation, and growth.

Through challenges met and milestones achieved, we've navigated the path of progress with unwavering determination. This annual report chronicles our expedition, highlighting the transformative power of perseverance and the fulfillment that comes from reaching new heights. While we have achieved so much, there's a lot more potential in each of us. The year was marked by inspiring achievements, where every step taken brought us closer to the summit of success.

# CEO's Message

#### DEAR FELLOW SHAREHOLDERS,

A complex and ever-evolving economic landscape marked the financial year 2022-23. Our nation faced unprecedented challenges due to rising inflation, geopolitical uncertainties, trade tensions, tightening interest rates, and pressing liquidity issues. Like many others, the insurance industry experienced disruptions and had to adapt swiftly to the changing dynamics. The insurance industry navigated these uncertainties with resilience and determination despite these obstacles. While the global market witnessed moderate growth, the Indian market has emerged as one of the fastest-growing economies in the world. The non-life insurance industry, especially, had a remarkable year and reported a 16% growth in premiums from ₹ 2.20 lakh crores in FY22 to ₹ 2.57 lakh crores in FY2022-23. The health insurance segment emerged as the most significant contributor to industry growth.

For Reliance General Insurance Company Limited (RGICL), FY2022-23 was marked by numerous achievements which have propelled us forward on our journey of growth and excellence. RGICL has crossed a significant ₹ 10 thousand crores gross premium milestone in FY2022-23. The Company has reported a growth of nearly 10% in premiums to ₹ 10.34 thousand crores in FY23 vis-à-vis ₹ 9.41 thousand crores collected in FY2021-22. Such robust financial performance is a testament to the hard work and dedication of our employees and the unwavering support of our shareholders. These results reflect our ability to adapt to changing market dynamics while maintaining a disciplined and prudent approach to risk management.

In the face of a dynamic and challenging environment, we have remained steadfast in our commitment to delivering innovative and customer-centric insurance solutions. Our unwavering focus on customer satisfaction has not only reinforced our position as a leading general insurance company in India but has also strengthened the trust and confidence our customers place in us.

We continued to invest in technology and digital capabilities to enhance our operational efficiency, improve customer experience, and drive innovation across our product portfolio. We prioritized implementing digital solutions, Artificial Intelligence, and increasing data automation. Our digital initiatives have enabled us to streamline processes, offer personalized insurance solutions, and engage with our customers more meaningfully and conveniently. We are proud to have embraced technology as a critical enabler of our business transformation.

IRDAI has introduced various reforms seeking to increase the penetration of insurance products. Various landmark regulatory reforms have been introduced to ease the regulatory environment for general insurers. For instance, the 'Use and File' framework has been implemented to bring flexibility and agility to the product filing procedure and encourage product innovation. IRDAI's new regulations regarding the 'Expenses of Management' (EoM) offer greater flexibility and simplify insurance commission structures.

Additionally, we forecast industry premiums to rise significantly in the next 15 years, driven by increased per capita income growth, heightened risk awareness among individuals, corporates, and SMEs, and deeper penetration due to accessibility through fintech. However, while the non-life insurance industry premiums have seen strong and consistent growth over the past two decades, the penetration is still very low. And this represents us with a significant multi-decade structural growth opportunity.

We are well-positioned to capitalize on the immense opportunities in the insurance industry. India's growing economy, increasing awareness about the need for insurance, and favorable regulatory environment present a promising landscape for our business. We will continue to focus on innovation, agility, and customer-centricity as we strive to remain at the forefront of the industry.

#### **RGICL FINANCIAL PERFORMANCE**

Our proactive investments in digitization, innovation, and customer-centricity have helped us cross ₹10,339 crores in Gross Written Premium for FY 2022-23, which accounted for a 4.8% of the market share amongst General Insurance players with a 10% year-on-year growth. The Combined Ratio, a gauge to calculate profitability, stood at 110% for the year. Profit Before Tax (PBT) grew by 9% to ₹415 crores. Investment yields remained healthy at 6%, with 96% of fixed-income portfolios comprising bond investments rated AA+ securities. Investment AUM grew by 17% to ₹16,935 Crores during FY 2022-23.

We continued investing in the Company's digital transformation while maintaining cost discipline. Our healthy capital position allowed us to pursue growth opportunities across all lines of business. Retail business registered a healthy growth at 14%, among which the motor segment made a significant contribution and accounted for 73% growth of the retail business. Retail health is showing steady growth. Retail business brings granularity and risk diversification to the portfolio, therefore, critical to our business strategy.



The Corporate Business Group grew 17% in FY2022-23, powered by its hybrid business model of creating direct relationships with large corporate houses and building a network of Corporate Brokers who assist with giving wider access to businesses nationwide.

The Government Business comprising Crop and Mass health segments grew slowly at 3% in FY2022-23. Participation in government-sponsored insurance schemes serves as a diversification measure focused on Crop Business. Reliance General Insurance Company Limited maintained 2nd largest position in the Rural Retail space with a market share of 23% in FY2022-23.

#### INNOVATION IS THE SUCCESS MANTRA

Being a tech-driven company, we have always been a forerunner in identifying and addressing futuristic consumer needs. To increase the effectiveness of client servicing, we have integrated cutting-edge technologies like Machine learning (MI), Artificial Intelligence (AI), Voice Bot, Robotic Assessment by Image Data (RAPID), Optical Character Recognition (OCR), and video streaming to process claims more quickly.

We have seen that the Indian consumer has significantly matured over the past few years in the automobile industry and motor insurance, with the majority choosing automobiles with connected features, extensive safety features, and advanced technologies. Moreover, it heralds the start of a new age for the Indian automobile sector, one in which product and process innovations have become the central mantra for continued success.

#### **CUSTOMER-CENTRICITY - KEY TO FUTURE GROWTH**

Customer centricity is pivotal for any organization striving to build a robust and long-lasting institution. At RGICL, excellence in customer service remains one of our core pillars of strength. Our commitment is reflected in our claim settlement ratio. During FY 2021-22, we settled 98.75% of claims in less than three months and topped the industry chart in claim settlement.

Rapid digitalization and increased internet usage over the past few years have fueled the growth of the digital economy, with many customers preferring to choose insurance providers that deliver outstanding value and quality with utmost transparency.

The fact that we could sail through the year without impacting our profitability demonstrates just how sound RGICL's foundation is. This stability is, in turn, the result of many years of consistent, clearly focused work within our Company's leadership.

I am honored to lead our winning team and thank each of my RGICL colleagues around the country for their contributions to our shared achievements. I also want to thank our esteemed shareholders, whose unwavering support and trust have been instrumental in our success. Together, we have built a solid foundation to propel us toward a future filled with growth and prosperity.

Rakesh Jain Executive Director & CEO

### "

Let us remember this year to look back with pride on our past, and to look ahead with joy and excitement to what the future will bring.

"



# **BOARD OF DIRECTORS**

- Mr. Rajendra Chitale
   Chairman & Director
- Dr. Thomas Mathew Director
- Mrs. Chhaya Virani Director
- Mr. Rakesh Jain Executive Director & CEO

# CHIEF FINANCIAL OFFICER

Mr. Hemant K Jain

# COMPANY SECRETARY

#### Mr. Sushil Sojitra

# BANKERS

Aryavart Bank Axis Bank Baroda Up Bank Baroda Gujarat Gramin Bank Bank of India Catholic Syrian Bank Ltd City Union Bank Ltd Deutsche Bank Equitas Small Finance Bank **Gujarat State Cooperative Bank** HDFC HSBC ICICI **IDBI Bank IDFC First Bank** IndusInd Bank Madhya Pradesh Gramin Bank SBL Standard Chartard bank Union bank of India Uttarbanga Kshetriya Gramin Bank YES Bank

## AUDITORS

M/s. Uttam Abuwala Ghosh & Associates Chartered Accountants

M/s. Pathak H.D. & Associates LLP Chartered Accountants

M/s. Chaturvedi & Shah LLP Chartered Accountants

#### **REGISTERED & CORPORATE OFFICE**

6th Floor. Oberoi Commerz, International Business Park, Oberoi Garden City, Off. Western Express Highway, Goregaon (E), Mumbai - 400063 Tel: +91 22 41732000| Fax: +91 22 41732158 www.reliancegeneral.co.in

#### REGISTRAR AND TRANSFER AGENT

KFin Technologies Limited Selenium, Tower B, Plot No. 31 & 32, Financial District, Nanakramguda, Hyderabad 500032. Tel: +91 40 6716 1500

# Company Overview

# 98.75% Claim Settled in less than 3 months

Hassle-free claims intimation and settlement

# 8500+ Network Garages

Covering every corner of the nation

We feel proud to be one of the leading general insurance companies of India. We have a huge customer base which includes individuals like you, corporates and SMEs.

With our 131 offices and more than 90,000+ intermediaries across India, you can now reach out to us and enjoy our services at your own convenience. Moreover, with online & telecalling services, we have become even more accessible.

We offer many insurance solutions with respect to motor, health, home, travel, marine, etc. Through our products and services, we try to meet every customer's individual needs by offering customized plans. In our endeavor to delight our customers, we strive to come up with innovative products like India's first Over-The-Counter health & home insurance policies.

# 100+ Insurance Products

Coverage for everything that matters

# Growth Is In Our DNA



Dividend Declared 0.1% per Share



# Mapping The Growth Journey Of Our Employees

From the hiring process to employee engagement and upskilling, we have made the journey of every employee one of growth and learning.

Marksmen daily recognized us as "Most Preferred Workplace of 2022-23 - BFSI Edition"

**157** Pan-India Trainings

**4795** Participants **06** Regional Languages

# Developing Alternate Hiring Channels

- Building pipeline for regular roles
- Evaluating freshers
- Providing training

### **Employee Engagement**

- Promoting positive culture
- Focusing on wellness, fitness, talent, sports initiatives

### **Employee Communication & Branding**

- Strong employee-connect through interactive sessions, CEO Webcast, etc.
- Strengthening brand on social media platforms

## **Employee Induction**

"Prarambh" virtual program for new joiners
Focusing on policies, products, leadership interaction

### **Training Initiatives**

 We focused on learning & development and up-skilling
 NEEV, Saksham, R Dialect, R- Guru, Capability Development Program initiatives

# Digitization & \_\_\_\_\_ Information Technology

# Embarking on Digital Advancement

Digital touchpoints for customer convenience:





Speech Bot

Customer

one view

Chat Bot



Robocalling



WhatsApp



Self-i application In the digital realm, where innovation takes flight, We bridge the gap between day and night. Technology's canvas, where dreams are spun, In the index ahead, our journey's run.

From codes to connections, it's all in view, A world of progress, built anew. As we flip the page, our tale to unroll, A future of promise, to every goal.

# Explore

| 01. | Directors report   | 02 |
|-----|--|----|
| 02. | Annexure II - Secretarial Audit Report                     | 13 |
| 03. | Annexure III - Report on Corporate Social Responsibilities | 16 |
| 04. | Corporate Governance Report                                | 19 |
| 05. | Management Report  | 27 |
| 06. | Operational Initiatives                                    | 36 |
| 07. | Auditors' Report   | 40 |
| 08. | Revenue Account  | 55 |
| 09. | Profit And Loss  | 58 |
| 10. | Balance Sheet  | 59 |
| 11. | Receipts and Payments Account                              | 60 |
| 12. | Schedules Forming Part of Financial Statements             | 61 |
| 13. | Accounting Policies & Notes to Accounts                    | 78 |



# **DIRECTORS REPORT**

To the Members,

Your directors present the 23<sup>rd</sup> (Twenty Third) Annual Report of Reliance General Insurance Company Limited (hereinafter referred as "Company") together with the Audited Financial Statements and Auditor's Report there on for the Financial Year ended March 31, 2023.

#### SUMMARY OF FINANCIAL RESULTS

The financial performance of the Company for Financial Year ended March 31, 2023 is summarised below:

|                         |                                     | (₹ in crore)                        |
|-------------------------|-------------------------------------|-------------------------------------|
| Particulars             | Financial Year ended March 31, 2023 | Financial Year ended March 31, 2022 |
| Gross Written Premium   | 10,489.23                           | 9,504.86                            |
| Net Earned Premium      | 6,022.42                            | 5,133.80                            |
| Income from Investments | 1,143.90                            | 1,083.50                            |
| Profit Before Tax       | 415.18                              | 380.83                              |
| Profit After Tax        | 270.69                              | 242.28                              |
| EPS-Basic (`)           | 10.74                               | 9.63                                |
| EPS-Diluted (`)         | 10.72                               | 9.56                                |

#### DIVIDEND

The operations have resulted in a Profit After Tax of ₹270.69 crore as compared to a Profit After Tax of ₹242.28 crore for the previous year.

The Board of Directors at its meeting held on May 2, 2023 has recommended to the shareholders, a dividend @ 0.1% i.e.,1p. (One Paise Only) per equity share of ₹10 each fully paid-up of the Company for the year ended March 31, 2023 out of the profits of the Company.

#### **TRANSFER TO RESERVES**

The Company does not propose to carry any amount to its reserves during the year under review.

#### **BUSINESS PERFORMANCE**

During FY2022-23, the Company has underwritten Gross Written Premium ("GWP") of ₹10,489.23 crore as against ₹9,504.86 crore in FY2021-22 registering a growth of 10.36%. The Profit Before Tax earned during FY2022-23 is ₹415.18 crore as against ₹380.83 crore during the previous year, achieving a growth of 9.02% over FY2021-22.

# CHANGE IN PAID-UP SHARE CAPITAL

During the year, the Company allotted 2,62,547 equity shares of ₹10 each pursuant to exercise of stock options under "Reliance General Insurance Company Limited Employee Stock Option Scheme" ("ESOP Scheme").

Accordingly, the paid-up equity share capital of the Company has increased to ₹252.07 crore as on March 31, 2023 from ₹251.81 crore as on March 31, 2022 and the Share Premium Account increased to ₹775.02 crore as on March 31, 2023 from ₹770.70 crore as on March 31, 2022.

#### **NON-CONVERTIBLE DEBENTURES**

As at March 31, 2023, the Company's outstanding Non-Convertible Debentures stood at ₹230 crore consisting of 2,300 Rated, Listed, Unsecured, Subordinated, Redeemable and Non-Convertible Debentures of the face value of ₹10,00,000 each ("NCDs"), with a coupon of 9.10% per annum allotted on August 16, 2016 & are redeemable on August 17, 2026. The NCDs are listed on the Whole Sale Debt Market Segment of BSE Limited.

The NCDs are rated by CARE Rating Limited and Brickwork Ratings India Private Limited and are presently assigned the rating of CARE A & BWR A+ as on March 31, 2023.

The Company has been regular in servicing its interest obligation on NCDs.

#### **CHANGE IN NATURE OF BUSINESS**

There was no change in the nature of business of the Company during the Financial Year ended March 31, 2023.

#### **BUSINESS ENVIRONMENT**

By the beginning of FY2022-23, businesses around the world surpassed the Covid phase and had transitioned to normalcy.

In furtherance to the government's policy of insuring the uninsured and as part of the government's measures to improve ease of doing business, increase competitiveness, spur investments and attract new players, IRDAI has set a mission "Insuring India by 2047" and has initiated various regulatory reforms in the form of new & improved insurance laws. This is likely to attract even more insurers in the country given the demographic advantage, low penetration and untapped market opportunities.

GI Industry has underwritten a Gross Direct Premium of ₹2.15 lac crore and has grown by 16.20% during FY2022-23.

#### INVESTMENTS

The investment portfolio of the Company as on March 31, 2023 stood at ₹16,935 crore as compared to ₹14,525 crore as on March 31, 2022. The market value of the same was ₹16,575 crore as on March 31, 2023 as compared to ₹14,534 crore as on March 31, 2022. The Company's investment policy is to optimize returns on the portfolio and maintain sufficient levels of diversification, risk management and liquidity within the portfolio.

The asset allocation mix between the Debt and Equity was 96.41% and 3.59% respectively, as at March 31, 2023.

The Company's investment portfolio is well diversified into sectors, ownership and market size that satisfies the test of liquidity. This enabled easy handling of regular and contingent claims without compromising the construction of performing portfolio

#### **CORPORATE GOVERNANCE**

IRDAI has issued comprehensive guidelines on Corporate Governance called "Guidelines for Corporate Governance for insurers in India" dated May 18, 2016 ("CG Guidelines"). The objective of these guidelines is to ensure that the structure, IRDAI has issued comprehensive guidelines on Corporate Governance called "Guidelines for Corporate Governance for insurers in India" dated May 18, 2016 ("CG Guidelines"). The objective of these guidelines is to ensure that the structure,

#### **ANNUAL RETURN**

As required under Section 134(3)(a) of the Companies Act, 2013 (the Act), an Annual Return for the Financial Year ended March 31, 2022 is hosted on the Company's website www.reliancegeneral.co.in. Annual Return for the Financial Year ended March 31, 2023 will be hosted on the Company's website once it is filed with the Registrar of Companies.

# MEETINGS OF THE BOARD OF DIRECTORS

Seven (7) meetings of the Board of Directors were held during the Financial Year ended March 31, 2023 on April 19, 2022, April 26, 2022, July 20, 2022, July 24, 2022, November 7, 2022, February 8, 2023 and March 31, 2023. The details of attendance of the Directors at the Board and Committee meetings are provided in the CG Report.

#### POLICY ON APPOINTMENT AND REMUNERATION OF DIRECTORS, KEY MANAGERIAL PERSONNEL AND SENIOR MANAGEMENT EMPLOYEES

The Nomination and Remuneration Committee ("NRC") has devised a policy for selection and appointment of Directors, Key Managerial Personnel and Senior Management Employees and their remuneration. The NRC has also formulated the criteria for determining qualifications, positive attributes and independence of a director, which has been put up on the Company's website www.reliancegeneral.co.in. The Policy is appended as "Annexure I" to this Report.

#### DIRECTORS AND KEY MANAGERIAL PERSONNEL

#### **Declaration by Independent Directors**

The Company has received a declaration from all the Independent Directors that they meet the criteria of independence laid down under Section 149(6) of the Act and that they have complied with the code of

#### Reliance General Insurance Company Limited

conduct for independent directors as prescribed under Schedule IV of the Act.

In the opinion of the Board, all the Independent Directors meet the criteria with regards to integrity, expertise and experience (including proficiency) as required under the applicable laws.

#### **Key Managerial Personnel**

Pursuant to the provisions of Section 203 of the Act, Mr. Rakesh Jain, Executive Director & CEO, Mr. Hemant Jain, Chief Financial Officer and Mr. Sushil Sojitra, Company Secretary & Compliance Officer, are Key Managerial Personnel of the Company.

#### **BOARD EVALUATION**

The Board has carried out an annual evaluation of its own performance, performance of the Committees and Individual Directors pursuant to the provisions of the Act. The Board evaluated the performance after seeking inputs from all the Directors on the basis of criteria such as the Board composition and structure, effectiveness of Board processes, information and functioning, etc.

In a separate meeting of Independent Directors held on March 31, 2023, the performance of Non-Independent Directors, the Board as a whole and the Board Committees was evaluated, considering the views of Executive Director. Independent Directors have expressed their satisfaction and appreciated the timeliness, depth and quality of information provided to the Board at all the times.

#### VIGIL MECHANISM

The Company has formulated a Whistle Blower Policy/ Vigil Mechanism to address the genuine concerns, if any, of the directors and employees. It also provides for adequate safeguards against the victimization of employees who avail of the mechanism and provides direct access to the Chairperson of the Audit Committee in exceptional cases. It is affirmed that no personnel of the Company have been denied access to Chairperson of the Audit Committee.

The Policy is hosted on the Company's website.

#### **EMPLOYEE BENEFIT SCHEME**

The Company has in place an ESOP Scheme called "Reliance General Insurance Company Limited Employee Stock Option Scheme". The underlying philosophy of the Company's ESOP Scheme is to reward the key employees for their association, dedication and contribution to the goals of the Company. Employee Stock Options ("Stock Options") are also expected to strengthen the sense of ownership and belonging among the recipients.

During the year, the Company granted 2,47,329 stock options at a grant price of ₹180 per option to the eligible employees.

During the year, Stock Options vested aggregated to 44,81,838 and exercised aggregated to 2,62,547. Pursuant to the said exercise, the Company received a consideration of ₹4,57,53,818 crore (excluding tax). Pursuant to the exercise of Stock Options 2,62,547 equity shares of ₹10 each were allotted to the concerned employees.

During the year, 82,191 Options were lapsed. The Stock Options in force as on March 31, 2023 were 57,18,601. There has been no variation in the terms of the Stock Options granted.

Mr. Rakesh Jain, Executive Director & CEO was granted 2,47,329 (100%) Stock Options during the year. None of the other employees or KMPs were granted any Stock Options.

No employee is granted Stock Options equal to or exceeding 1% of the issued share capital of the Company at the time of grant.

#### DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to the requirements under Section 134(5) of the Companies Act, 2013, it is hereby confirmed that:

Pursuant to the requirements under Section 134(5) of the Companies Act, 2013, it is hereby confirmed that:

- In the preparation of the Annual Financial Statements for the Financial Year ended March 31, 2023, the applicable Accounting Standards have been followed along with proper explanation relating to material departures, if any;
- ii. The Directors had selected such accounting policies and applied them consistently and made judgments and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at March 31, 2023 and of the Profit of the Company for the year ended on that date;
- iii. The Directors had taken proper and sufficient care for the maintenance of adequate accounting



records in accordance with the provisions of the Companies Act, 2013 and Insurance Act, 1938, as amended, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;

- iv. The Directors had prepared the Annual Financial Statements for the Financial Year ended March 31, 2023 on a 'Going Concern' basis;
- v. The Directors had laid down proper internal financial controls to be followed by the Company and such financial controls are adequate and operating effectively;
- vi. The Directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems are adequate and operating effectively.

#### MATERIAL CHANGES AND COMMITMENTS, AFFECTING THE FINANCIAL POSITION

There were no material changes or commitments affecting the financial position of the Company between March 31, 2023 and the date of this Report.

#### IMPLEMENTATION OF INDIAN ACCOUNTING STANDARD ("IND AS")

#### IRDAI vide its Circular

No.IRDAI/F&A/CIR/ACTS/023/01/2020 dated January 21, 2020, had deferred implementation of Ind AS sine die from originally planned year i.e., FY2020-21.

During the year, IRDAI vide the Circular dated July 14, 2022 had advised all Insurers to set up a Steering Committee for effective implementation of Ind AS. The Company has constituted a Steering Committee headed by Chief Financial Officer to oversee the implementation of Ind AS. The Steering Committee at its fortnightly meeting, reviews the implementation of Ind AS. The Audit Committee is apprised on the status on Ind AS implementation on a quarterly basis.

#### PARTICULARS OF EMPLOYEES

As per the Companies (Specification of Definitions details) Rules, 2014, as amended, the Company doesn't fall under the category of listed company. Hence, provisions of Section 197 (12) of the Act & Rule 5 (1) and 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, are not applicable to the Company.

#### DISCLOSURES ON REMUNERATION

Pursuant to the IRDAI Guidelines on Remuneration of Non-executive Directors and Managing Director/Chief Executive Officer/Whole-time Directors of Insurers dated August 5, 2016, following are the disclosures on remuneration:

#### I. Qualitative Disclosures

#### A. Information relating to the design and structure of remuneration processes and the key features and objective of remuneration policy:

The Company has under the guidance of the Nomination and Remuneration Committee ("NRC"), followed compensation practices intended to drive meritocracy and transparency. While the Company strives to ensure internal and external equity that are consistent with emerging market trends, its business model and affordability based on business performance sets the overarching boundary conditions.

For an effective governance, the NRC has oversight over the overall compensation. The NRC defines Key Performance Indicators (KPIs) for CEO and the organizational performance norms for bonus based on the financial and strategic plan approved by the Board. The KPIs include both quantitative and qualitative aspects. The NRC assesses organizational performance as well as the individual performance for CEO of the Company. Based on its assessment, it makes recommendations to the Board regarding compensation for the CEO of the Company and employees, including senior management and key management personnel.

The Company seeks to achieve a prudent mix of fixed and variable pay, with a higher proportion of variable pay at senior levels and no guaranteed bonuses. Compensation is sought to be aligned to both financial and non-financial indicators of performance including aspects like risk

# B. Description of the ways in which current and future risks are taken into account in the remuneration processes.

The Board approves the risk framework of the Company. The business activities of the Company are undertaken within this framework to achieve the financial plan. The risk framework includes the Company's risk appetite, limits framework and policies and procedures governing various types of risk. KPIs of CEO as well as employees, incorporate relevant risk management related aspects. For example, in addition to performance targets in

#### Reliance General Insurance Company Limited

areas such as growth and profits, performance indicators include aspects such as Combined Ratio and various compliances. The NRC takes into consideration all the above aspects while assessing organizational and individual performance and making compensation related recommendations to the Board.

C. Description of the ways in which the Company seeks to link performance during a performance measurement period with levels of remuneration. The key performance metrics include business growth, market share, profits, strategic goals for future, risk metrics (such as combined ratio), compliance with regulatory norms, and customer service. The specific metrics and weightages for various metrics vary with the role and level of the individual.

The NRC takes into consideration all the above aspects while assessing Organizational and Individual performance and making compensation related recommendations to the Board regarding the level of performance bonus for employees and the performance assessment of CEO. The performance assessment of individual employees is undertaken based on achievements vis-à-vis their goal sheets, which incorporate the various aspects/ metrics described earlier.

II. Quantitative Disclosures for remuneration of Executive Directors including Managing Director & CEO

| Particulars                                       | ₹ in 000′s |
|---|------------|
| Salaries  | 1,31,395   |
| Contribution to Provident Fund and Superannuation | 4,395      |
| Provision for Gratuity & Nps                      | 3,110      |
| Total   | 1,38,900   |

# SECRETARIAL AUDITOR & SECRETARIAL AUDITOR'S REPORT

Pursuant to the provisions of Section 204 of the Act and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Company has appointed M/s. Aashish K. Bhatt & Associates, Practicing Company Secretaries to undertake the Secretarial Audit of the Company for the Financial Year ended March 31, 2023. There are no qualification, reservation or adverse remark or disclaimer made by the Secretarial Auditor in their report. The Secretarial Audit Report is appended as "Annexure II" to this Report.

#### SECRETARIAL STANDARDS ISSUED BY ICSI

The Company has complied with the applicable Secretarial Standards issued by the Institute of Company Secretaries of India from time to time.

#### STATUTORY AUDITORS

Members of the Company at the Nineteenth AGM held on September 20, 2019 and Twenty-Second AGM held on September 27, 2022, had appointed M/s. Uttam Abuwala Ghosh & Associates, Chartered Accountants (Firm Registration Number 111184W) and M/s. Chaturvedi & Shah LLP, Chartered Accountants (Firm Registration Number 101720W/W100355), respectively, as the Joint Statutory Auditors of the Company to audit the accounts of the Company upto FY2023-24 and FY2026-27, respectively and to hold office as such upto the conclusion of the Twenty-Forth and Twenty-Seventh AGM, respectively, of the Company.

#### STATUTORY AUDITORS' REPORT

The Statutory Auditor's Report on the Financial Results for the year ended March 31, 2023, contains a modified opinion provided hereunder:

"The Company's investment in Non-convertible debentures of ₹7,872 lakhs in Reliance Capital Limited (RCL) as at March 31, 2023. The investment is being valued at amortised cost as prescribed by the IRDA Regulations and valuation policy approved by the Board of Directors. The Company has created a provision of 43% amounting to ₹3,376 lakhs. As credit rating of the investment is standing at D and the investee company has defaulted in repayment of interest and principal on due dates, and a Corporate Insolvency Resolution Process is initiated for investee company under the Insolvency and Bankruptcy Code, 2016, the impact, if any, on the potential diminution in the value of the investment is presently not ascertainable."

During the year under review, there was no fraud reported by the statutory auditors to the Audit Committee under Section 143(12) of the Act.

6

#### RESPONSE OF THE BOARD OF DIRECTORS ON AUDIT QUALIFICATION

In respect of the aforesaid modified opinion by the Statutory Auditors, the response of the Board of Directors is as follows:

"The Company has investments of ₹7,872 Lakhs in Secured Non-Convertible Debentures (NCD's) of Reliance Capital Limited (RCL), which have been classified as doubtful assets on and from 17thJanuary, 2021 based on Prudential Norms for Income Recognition, Asset Classification and Provisioning issued under Insurance Regulatory & Development Authority or India's (IRDAI's) master circular on Preparation of Financial Statements. The management have estimated the realisable value of the NCD's based on the bid received for RCL. In the auction held on 26<sup>th</sup> April, 2023 for `9,650 crore. Basis which, the Company has created provision of 43% of secured investments in RCL amounting to ₹3,376 Lakhs and the management is confident of realisability of balance amount."

#### **RELATED PARTY TRANSACTIONS**

All contracts/ arrangements/ transactions entered by the Company with related parties during the year under review, were on arm's length basis and in ordinary course of the business of the Company. The Audit Committee and the Board have given their omnibus approval to enter into different types of related party transactions which are recurring in nature and in the ordinary course of business.The details of transactions with related parties are placed before the Audit Committee and the Board on a quarterly basis.

There were no materially significant transactions with the KMPs or their relatives that have a potential conflict with the interest of the Company at large. During the year, there were no material contracts/ arrangements/ transactions at arm's length basis that needed to be disclosed in Form AOC-2 as required under the Act.As per Accounting Standard - 18 on 'Related Party Disclosures', the details of related party transactions entered by the Company are included in the Notes to Accounts.

#### THE CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION

The Company, being an insurance company does not have any manufacturing activity. The Directors, therefore, have nothing material to report on conservation of energy. However, the Company continues its efforts to implement energy efficient solutions in various spheres of its activities.

#### FOREIGN EXCHANGE EARNINGS AND OUTGO

During the year under review, the Company incurred an expenditure of ₹ 52.55 crore in foreign exchange mainly on account of reinsurance premium and claims payment. Premium received and claims on reinsurance ceded in foreign exchange during the year was ₹ 55.07 crore.

#### **RISK MANAGEMENT**

The risk strategy of the Company is to identify actual and potential threats to the Company on a short and long-term basis. Company's risk management and internal control systems are designed to ensure that inherent risks associated to insurance business are managed effectively and efficiently, aligned with its overarching objective of creating long-term value for all the stakeholders. Risk management is integrated into the Company's culture by way of an effective policy and a program led by the senior management. Risk framework of Company is designed to identify potential events (risks and opportunities) and manage the risks within its risk appetite, to provide a reasonable assurance regarding the achievement of the Company's objectives.

The Company has an integrated risk management methodology and key function associated to risk identification/mitigation (i.e., Internal Audit, Risk Containment Unit, Enterprise Risk Management, Information Security and Grievance Management) are well unified under one team and reporting into Chief Risk Officer ("CRO"). The Company also has a well-integrated Enterprise Risk Management ("ERM") framework with the Risk Management Committee ("RMC") monitoring the implementation of ERM practices across the organization. ERM encourages a proactive, reliable, and balanced enterprise-wide risk management to support in informed decision making. ISO 31000 Assurance, an international standard that provides principles and guidelines for Enterprise Risk Management has successfully been implemented and practised.

The Company has identified enterprise-wide risks which are categorized under five broad categories viz. Credit risk, Market risk, Business risk (Insurance risk), Operational risk (including Cyber Risk) and Compliance risk. On a quarterly basis the Board, inter-alia, reviews the minutes of Risk Management Committee and Audit Committee. CRO updates RMC and Board on the Risk Report of the Company, basis which RMC and Board decides on appropriate mitigation plan to be implemented. CRO along with the control owners monitors the implementation of formulated mitigation plan. The Company has

7

#### Reliance General Insurance Company Limited

successfully completed the surveillance audit for compliance as per the requirements of ISO 27001:2013 Information Security Management System (ISMS), international standard to make the information assets more secure.

#### CORPORATE SOCIAL RESPONSIBILITY ("CSR")

The Company has constituted a Corporate Social Responsibility ("CSR Committee") in compliance with the provisions of Section 135 of the Act read with the Companies (Corporate Social Responsibility Policy) Rules, 2014 ("CSR Rules"). The CSR Committee has formulated a CSR Policy indicating the activities to be undertaken by the Company. Annual Report on CSR Activities as per the format prescribed under the CSR Rules, is appended as "Annexure III" to this Report. The CSR Policy is hosted on the Company's website www.reliancegeneral.co.in.

The CSR Committee consists of Dr. Thomas Mathew, Mrs. Chhaya Virani and Mr. Rakesh Jain as members.

#### SIGNIFICANT & MATERIAL ORDERS PASSED BY THE REGULATORS, COURTS OR TRIBUNALS

No significant or material orders are passed by the regulators or courts or tribunals which may impact the going concern status and Company's operation in future.

#### ADEQUACY OF INTERNAL FINANCIAL CONTROLS

The Company has established an Internal Financial Control ("IFC") Framework as per the requirements of the Act. The Company has designed its IFC system to provide a reasonable assurance with regard to recording and providing reliable financial and operational information, complying with applicable statutes, executing transactions with proper authorisation and ensuring compliance of corporate policies. The Company has a well-defined delegation of power with authority limits for approving the revenue as well as the expenditure. Internal auditor's findings and recommendations are reported to the Audit Committee. The Audit Committee actively monitors and reviews audit reports submitted by the internal auditors and keeps the Board informed. The Audit Committee assures the adequacy and effectiveness of the internal financial control system as laid down.

The Company has established a well-defined internal control over financial reporting criterion across the organisation. During the year, such controls are tested and any material weakness is reported to senior management. During the year under review, the internal financial controls with reference to the financial statements were adequate and operating effectively.

The report on the effectiveness of Internal Control over Financial Reporting as per the guidelines issued by the Institute of Chartered Accountants of India is placed before the Board directly by the Statutory Auditors on an annual basis.

#### AUDIT COMMITTEE

The Audit Committee comprises of 3 (Three) members, and all are Independent Directors. The Chairman of the Committee is an Independent Director and a qualified Chartered Accountant. The composition of the Committee is in conformity with the provisions of Section 177 of the Act and CG Guidelines. All the Committee members possesses adequate qualifications to fulfill their duties as stipulated under the Act and CG Guidelines.

The other details about Audit Committee are provided in the CG Report forming part of this Report

#### PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS

The Company has not given any loan or guarantee to any person or body corporate during the year under review. The investments of the Company are in compliance with the norms prescribed by IRDAI, the Guidelines and Circulars issued by IRDAI from time to time and the Investment Policy of the Company.

# SUBSIDIARIES, ASSOCIATES AND JOINT VENTURE COMPANIES

The Company does not have any subsidiary, associate or joint venture company.

#### **PUBLIC DEPOSITS**

The Company did not accept any deposits from the public during the year under review.

# **AWARDS AND RECOGNITION**

The Company has achieved innumerable awards and was recognized in various fora, summits and conferences during the year under review. Few of them are given below:





**"2 awards at Insurance Asia News Country Awards For Excellence 2023"** Outstanding Customer Service & Outstanding Claims Management

**"Most Promising Business Leader of Asia 2022-23"** by the Economic Times - **Mr. Rakesh Jain** 

"Best Company to Work For – Large, at the Employee Happiness Awards 2023" by Kamikaze B2B Media



**"3 Silvers and 6 Bronze at the** Goafest ABBYS South Asia Awards 2023"



**"Best Brands 2022"** by The Economic Times



"Most Preferred Workplace in BFSI 2022" by Marksmen

#### DISCLOSURE UNDER THE SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION & REDRESSAL) ACT, 2013

The Company has in place a policy on Prevention of Sexual Harassment in line with the requirements of the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013. Internal Complaints Committee ("ICC") has been set up to redress the complaints regarding sexual harassment. All the employees (permanent, contractual, temporary, trainees) are covered under this policy.

There were five sexual harassment complaint received during the financial year ended March 31, 2023. Out of the total, four were investigated by ICC and disposed-off with suitable actions taken and for one case, an investigation is in progress.

#### **DEBENTURE TRUSTEES**

As per SEBI circular no. CIR/IMD/DF/18/2013 dated October 29, 2013 read with SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 Debenture Trustee details are as under:

Name: Vistra ITCL (India) Limited Address: IL&FS Financial Centre, Plot C-22, G Block, Bandra Kurla Complex, Bandra (East), Mumbai – 400051.

Telephone: +91 22 69300000 Fax: +91 22 28500029 Email: VistraITCL.Support@vistra.com Website: www.vistraitcl.com

# APPRECIATION & ACKNOWLEDGEMENT

Your directors place on record their appreciation for the assistance and co-operation extended by various authorities including the Insurance Regulatory and Development Authority of India, General Insurance Council, Ministry of Corporate Affairs, Depositories and Stock Exchange.

Your directors are thankful to the policyholders, agents, intermediaries and reinsurers for reposing their unstinted faith in the Company.

Your directors place on record their appreciation for the hard work, loyalty and commitment, of employees of the Company.

#### For and on behalf of the Board of Directors

Rajendra Chitale Chairman (DIN-00015986)

Place: Mumbai Date: May 02, 2023



### **ANNEXURE - I**

# Policy on appointment and remuneration of Directors, Key Managerial Personnel and Senior Management Employees

#### I. Introduction

- 1.1 Reliance General Insurance Company Limited ("the Company") considers human resources as its invaluable assets. This policy aims to harmonize the aspirations of the directors / employees with the goals of the Company.
- 1.2 Human capital is a strategic source of value creation. As part of our progressive HR philosophy, it is necessary to have in place a comprehensive Compensation Policy, which is in line with the industry trend and is employee friendly.

#### 2. Objectives

- 2.1 Ensuring that the quantum and composition of remuneration is reasonable and sufficient to attract, retain and motivate, employees to run the Company successfully.
- 2.2 Ensuring that relationship of remuneration to performance is clear and meets the performance benchmarks.
- 2.3 Ensure that annual compensation review considers industry/ business outlook & strategies adopted by industry peers, differentiates employees based on their performance/ skill sets and also protects employees, particularly those in junior cadre, against inflationary pressures;
- 2.4 Retention of high performers at all levels and those playing critical roles.

#### 3. Scope

The Board has constituted the "Nomination and Remuneration Committee" in line with the requirements under the provisions of the Companies Act, 2013. This Policy sets out the broad guiding principles for the Committee for recommending to the Board the appointment and remuneration of the directors, key managerial personnel, senior managerial personnel of the Company

#### 4. Definitions

- 4.1 "Director" means a director appointed to the Board of the Company.
- 4.2 "Key Managerial Personnel" means
  - i the Chief Executive Officer or the Managing Director or the Manager;

- ii the Company Secretary;
- iii the Whole-time Director;
- iv the Chief Financial Officer;
- v such other officer as may be prescribed under the Companies Act, 2013.

#### 5. Policy

#### 5.1 Appointment of Directors/ Key Managerial Personnel/ Senior Management Personnel

The Nomination and Remuneration Committee, inter alia, considers qualifications, positive attributes, areas of expertise and number of Directorships and Memberships held in various committees of other companies by such persons contributing to the Company's business and policy decisions.

#### 5.2. Remuneration to Directors/ Key Managerial Personnel

- 5.2.1 The remuneration of the Directors/ Managing Directors/ Whole Time Directors and Managers etc. will be governed as per provisions contained in the Companies Act, 2013 and rules made therein from time to time and/or provisions under Insurance Act, 1938 as amended by the Insurance Laws (Amendment) Act, 2015.
- 5.2.2 Non Executive Directors shall be entitled to sitting fees for attending the meetings of the Board and the Committees thereof as approved by the Board of Directors from time to time. The Non Executive Directors shall also be entitled to profit related Commission, if approved by the Board, in addition to the sitting fees.
- 5.2.3 The Board, on the recommendation of the Nomination and Remuneration Committee, shall review and approve the remuneration payable to the Directors /Key Managerial Personnel/ Senior Management Personnel of the Company within the overall limits, if any, approved by the shareholders.

#### Reliance General Insurance Company Limited

- 5.2.4 The remuneration structure shall include the following components:
  - (i) Basic Pay
  - (ii) Perquisites and Allowances
  - (iii) Stock Options, if any.
  - (iv) Commission (Applicable in case of Executive Directors/ Directors)
  - (v) Retiral Benefits
  - (vi) Performance Linked Incentives
- 5.2.5 The Annual Plan, objectives, financial results of the Company shall be reviewed by the Nomination and Remuneration Committee and performance incentives, increment, revision in remuneration etc. will be proposed based on the achievements.

#### 5.3 Remuneration to the other employees

Employees shall be assigned grades/ bands according to their qualifications and work experience, competencies as well as their roles and responsibilities in the organization. Individual remuneration shall be determined within the appropriate grade/ bands and shall be based on various factors such as job profile, skill sets, seniority, experience, performance and prevailing remuneration levels for equivalent jobs.

#### 6. Retention Features as part of Compensation Package

Based on the organizational need for retaining performing employees and those in critical roles, certain retention features may be rolled out as part of the overall compensation package. These may take form of Retention Bonus (RBs); Special Monetary Programs (SMPs), Long term Incentives (LTIs), Employees Stock Options, etc.

#### 7. Modification and Amendment

The policy is subject to modification, amendment and alterations by the management at any time without assigning any reasons.



### **ANNEXURE - II**

#### FORM MR-3 SECRETARIAL AUDIT REPORT FOR THE FINANCIAL YEAR ENDED 31ST MARCH, 2023

[Pursuant to section 204(1) of the Companies Act, 2013 and rule No. 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

#### To,

#### The Members,

#### **Reliance General Insurance Company Limited.**

I have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate governance practice by **Reliance General Insurance Company Limited** (hereinafter called "the Company"). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts / statutory compliances and expressing my opinion thereon.

Based on my verification of the Company's books, papers, minutes books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of Secretarial Audit, I hereby report that in my opinion, the Company has, during the audit period covering financial year ended 31st March, 2023, complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

- 1. I have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company, for the financial year ended on 31st March, 2023, according to the provisions of:
  - i The Companies Act, 2013 (the Act) and the rules made thereunder;
  - ii The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
  - iii The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder - Not Applicable;
  - iv Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings – Not Applicable;
  - v The following regulations & guidelines prescribed under the Securities and Exchange Board of India Act,1992 ('SEBI Act') are:
    - a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 – Not Applicable;
    - b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
    - c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 - Not Applicable;

- d) The Securities and Exchange Board of India
   (Share Based Employee Benefits and Sweat Equity) Regulations, 2021 – Not Applicable;
- e) The Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021;
- f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 – Not Applicable;
- g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2021 - Not Applicable;
- h) The Securities and Exchange Board of India (Buy-back of Securities) Regulations, 2018 – Not Applicable;

Further, we report that, based on the compliance mechanism established by the Company, which has been verified on test check basis and the Compliance Report submitted to and taken on record by the Board of Directors of the Company, we are of the opinion that the Company has complied with the provisions of the Insurance Act, 1938 as amended from time to time, the Insurance Laws (Amendment) Act, 2015, Guidelines on Motor insurance Service Provider issued on August 31, 2017 and other applicable rules, regulations, guidelines, circulars and directions issued by IRDAI.

#### Reliance General Insurance Company Limited

I have examined compliances with applicable clauses of:

- i Secretarial Standards issued by the Institute of the Company Secretaries of India;
- The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 pertaining to Listed Non-Convertible Debentures;

During the financial year under report, the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.

I further report that:

The Board of Directors of the Company is duly constituted with proper balance of Executive Director, Non-Executive Directors and Independent Directors. There were no changes in the composition of the Board of Directors during the period under review.

Adequate notice, agenda and detailed notes have been given to all Directors to schedule the Board Meetings at least seven days in advance or on a shorter notice and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

The decisions at Board Meetings and Committee Meetings are carried out and recorded in the minutes of the Board of Directors and Committee of the Board accordingly.

I have relied on the representation made by the Company and its Officers for adequate systems and processes in the Company commensurate with its size and operations of the Company to monitor and ensure compliance with applicable laws.

I further report that there are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines I further report that during the year under review, the Company has undertaken event / action having a major bearing on the Company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards, etc. referred to above viz.

- (i) Allotment of equity shares pursuant to exercise of options under "Reliance General Insurance Company Limited Employee Stock Option Scheme;
- (ii) The Company has obtained Board and Member's approval for the following businesses:
  - a) Declaration of final dividend on equity shares for Financial Year 2021-22;
  - b) Appointment of M/s Chaturvedi & Shah LLP, Chartered Accountants as joint Statutory auditors for a period of 5 years;
  - c) Re-appointment of Dr. Thomas Mathew (DIN: 05203948) as an Independent Director of the Company for a second term;
  - d) Approval for reimbursement of Management Fees to Reliance Capital Limited for FY 22-23.

#### For Aashish K. Bhatt & Associates Practicing Company Secretaries

#### **Aashish Bhatt**

Proprietor

ACS No.:19639, COP No.:7023 UDIN: A019639E000234535

ICSI Unique Code S2008MH100200 Peer Review Certificate No.: 2959/2023

Place: Mumbai Date: May 02, 2023

This Report is to be read with our letter annexed as Appendix A, which forms integral part of this report.

### **APPENDIX A**

#### To, The Members, Reliance General Insurance Company Limited

My report of even date is to be read along with this letter.

- 1. The responsibility of maintaining Secretarial record is of the management and based on my audit, I have expressed my opinion on these records.
- 2. I am of the opinion that the audit practices and process adopted to obtain assurance about the correctness of the secretarial records were reasonable for verification on test check basis.
- 3. I have not verified the correctness and appropriateness of financial records and books of accounts of the Company.
- 4. The management is responsible for compliances with corporate and other applicable laws, rules, regulations, standards etc. My examination was limited to the verification of procedure on test basis and wherever required, I have obtained the Management Representation about the compliance of laws, rules and regulations etc.
- 5. The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

#### For Aashish K. Bhatt & Associates Practicing Company Secretaries

**Aashish Bhatt** 

Proprietor

ACS No.:19639, COP No.:7023 UDIN: A019639E000234535

ICSI Unique Code S2008MH100200 Peer Review Certificate No.: 2959/2023

Place: Mumbai Date: May 02, 2023

### **ANNEXURE - III**

#### **REPORT ON CORPORATE SOCIAL RESPONSIBILITY FOR FY2022-23**

#### 1. Brief outline on CSR Policy of the Company:

The Company has a robust CSR Policy in place. Objective of the CSR Policy is to promote a unified approach to CSR across the Company by identifying select causes to work with, thereby ensuring a high social impact. The policy inter-alia specifies the key focus areas for CSR activities/ projects that could be undertaken by the Company, approach and process for undertaking CSR activities/ projects and the monitoring mechanism.

#### 2. The Composition of CSR Committee:

| Sr. No. | Name of<br>Directors | Designation /<br>Nature of<br>Directorship | Number of meetings of<br>CSR Committee held<br>during the year | Number of meetings of CSR<br>Committee attended during<br>the year |
|---------|----------------------|--|--|--|
| 1.      | Dr. Thomas Mathew    | Independent Director                       | 4  | 4 of 4   |
| 2.      | Mrs. Chhaya Virani   | Independent Director                       | 4  | 4 of 4   |
| 3.      | Mr. Rakesh Jain      | Executive Director & CEO                   | 4  | 4 of 4   |

- 3. The Composition of CSR Committee, CSR Policy and CSR projects approved by the Board are disclosed on website of the Company at https://www.reliancegeneral.co.in/PublicDisclosure/ Corporate\_Social\_Responsibility\_Policy.pdf.
- 4. Details of Impact Assessment of CSR projects carried out in pursuance of sub-rule (3) of rule 8 of the Companies (Corporate Social Responsibility Policy) Rules, 2014: N.A.
- 5. (a). Average net profit of the company as per sub-section (5) of section 135:
   ₹ 3,34,27,14,754.93
  - (b). Two percent of the average net profit of the Company as per Section 135 (5): ₹ 6,68,54,295.10
  - (c). Surplus arising out of the CSR Projects or programs or activities of the previous financial years: NIL

- (d). Amount required to be set-off for the financial year, if any: NIL
- (e). Total CSR obligation for the financial year [(b)+(c)-(d)]: ₹ 6,68,54,295.10
- 6. (a) Amount spent on CSR Projects (both Ongoing Project and other than Ongoing Project): NA

Note: The Company has not undertaken any Project on its own. The Company has just contributed to the eligible Implementing Agencies who have approached the Company seeking CSR contributions.

- (b). Amount spent in Administrative Overheads: NIL
- (c). Amount spent on Impact Assessment, if applicable: NA
- (d). Total amount spent for the Financial Year [(a)+(b)+(c)]: NIL
- (e). CSR amount spent or unspent for the Financial Year:

| Total Amount Spent for      | Amount Unspent (in ₹ ) |   |   |        |                     |  |  |  |
|-----------------------------|------------------------|---|---|--------|---------------------|--|--|--|
| the Financial Year<br>(in₹) |                        | nsferred to Unspent CSR<br>s per section 135(6) | Amount transferred to any fund specifie<br>under Schedule VII as per second provis<br>to section 135(5) |        |                     |  |  |  |
|                             | Amount                 | Date of transfer                                | Name of the<br>Fund   | Amount | Date of<br>transfer |  |  |  |
| 6,69,00,000                 | -                      |   | -   | -      |                     |  |  |  |

#### (f). Excess amount for set-off, if any: NIL

| Sl. No.<br>(1) | Particular<br>(2)   | Amount (in ₹ )<br>(3) |
|----------------|---|-----------------------|
| (i)            | Two percent of average net profit of the company as per section 135(5)                                      | -                     |
| (ii)           | Total amount spent for the Financial Year   | -                     |
| (iii)          | Excess amount spent for the financial year [(ii)-(i)]   | -                     |
| (iv)           | Surplus arising out of the CSR projects or programmes or activities of the previous financial years, if any | -                     |
| (v)            | Amount available for set off in succeeding financial years [(iii)-(iv)]                                     | -                     |

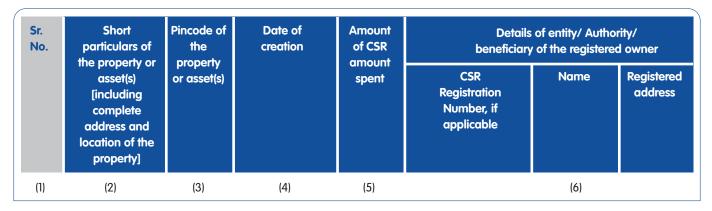
#### 7. Details of Unspent Corporate Social Responsibility amount for the preceding three financial years:

| Sr.<br>No. | Preceding<br>Financial<br>Year | Amount<br>transferred to<br>Unspent CSR<br>Account<br>under section<br>135 (6)<br>(in ₹) | Balance<br>Amount in<br>Unspent CSR<br>Account under<br>section 135 (6)<br>(in ₹) | Amount<br>spent in<br>the<br>Financial<br>Year<br>(in ₹) | Amount<br>transferred to a<br>Fund as specified<br>under Schedule VII<br>as per second<br>proviso to<br>subsection (5) of<br>section 135, if any |                     | Amount<br>remaining to<br>be spent in<br>succeeding<br>financial<br>years (in ₹) | Deficiency,<br>if any |
|------------|--------------------------------|--|---|--|--|---------------------|--|-----------------------|
|            |                                |  |   |  | Amount<br>(in ₹ )  | Date of<br>transfer |  |                       |
| 1.         | 2021-22                        | -  | -   | -  | -  | -                   | -  |                       |
| 2.         | 2020-21                        | -  | -   | 82,70,000*   | _  | -                   | -  |                       |
| 3.         | 2019-20                        | 82,70,000*   | -   | -  | _  | -                   | -  |                       |

\* The unspent amount for FY2019-20 was spent in April 2020 itself. There was no provision under the Companies Act, 2013 for transfer of unspent amount to Unspent CSR Account then.

# 8. Whether any capital assets have been created or acquired through Corporate Social Responsibility amount spent in the Financial Year: No

Furnish the details relating to such asset(s) so created or acquired through Corporate Social Responsibility amount spent in the Financial Year:



(All the fields should be captured as appearing in the revenue record, flat no, house no, Municipal Office/Municipal Corporation/ Gram panchayat are to be specified and also the area of the immovable property as well as boundaries)

9. Specify the reason(s), if the company has failed to spend two per cent of the average net profit as per sub-section (5) of section 135: NA

#### For and on behalf of the Board of Directors

Rakesh Jain Executive Director & CEO (DIN:03645324)

Place: Mumbai Date: May 02, 2023 **Mrs. Chhaya Virani** Member of CSR Committee (DIN: 06953556)

18

### **REPORT ON CORPORATE GOVERNANCE**

Corporate Governance is the application of best management practices, compliance of law in true letter and spirit and adherence to ethical standards for effective management and distribution of wealth and discharge of social responsibility for sustainable development of all stakeholders. It is a set of processes, customs, policies, laws and instructions affecting the way a Company is directed, administered or controlled. Corporate Governance is a philosophy which touches every facet of the functioning of company and its stakeholders. Good corporate governance standards play a key role in enhancing the confidence of various stakeholders.

#### COMPANY'S PHILOSOPHY ON CORPORATE GOVERNANCE

In its commitment to achieve sound Corporate Governance practices, the Company is guided by various core principles. The Company believes that strong governance standards, focusing on fairness, transparency, accountability and responsibility are vital, not only for the healthy and vibrant corporate sector growth, but also for inclusive growth of the economy. The Company strives to adopt policies and practices that meet the highest ethical standards. The commitment to good governance has a distinctive competitive advantage, enhances reputation and creates long-term sustainability.

The Company believes in nurturing its long-term commitment and sustainable relationships with Policyholders, Shareholders and other stakeholders and views Corporate Governance as a continuous journey towards sustainable value creation for all its stakeholders. Timely disclosure on all material information regarding the Company, including the financial situation, business performance, ownership and governance structure, is part of the corporate governance framework. The Company also believes that an eminent, well informed and independent Board is necessary to ensure highest standards of Corporate Governance. The presence of an active group of Independent Directors on the Board contributes a great deal towards ensuring confidence of the customers. The Company's Board has played a vital role in guiding the evolution of culture and values in line with the changing times and the external environment.

#### **BOARD OF DIRECTORS**

The Board of Directors of the Company are responsible for ensuring fairness, transparency and accountability of the Company's business operations. The Board provide appropriate directions, with regard to leadership, vision, strategies, policies, monitoring, supervision, accountability to shareholders and to achieve greater levels of performance on a sustained basis as well as adherence to the best practices of Corporate Governance. The Board plays a pivotal role in creation of stakeholder value and ensures that the Company adopts sound and ethical business practices and that the resources of the Company are optimally used.

The Board periodically, inter-alia, reviews and approves the strategy and oversees the decisions of the Management. The Board acts in a manner that is consistent with their duties while allowing management the freedom to execute the Company's strategies. The Board along with the business and financial issues also deals challenges and issues relating to Corporate Governance, Corporate Social Responsibility and ethics.

#### Composition:

The Board of Directors of the Company comprises of competent and qualified Directors to drive the strategies, having diverse relevant business experiences and objectivity to protect the interest of various stakeholders in general and policyholders in particular.

As on March 31, 2023, the Board comprised of Four (4) members of which Three (3) are Independent Directors and one Executive Director also assuming a role of Chief Executive Officer of the Company.

#### Reliance General Insurance Company Limited

The Composition of Board and directorships of the Directors in other public companies as on March 31, 2023 is as follows:

| Sr. No. | Name                 | Name Category/ Designation      |      |  |  |
|---------|----------------------|---------------------------------|------|--|--|
| 1.      | Mr. Rajendra Chitale | Chairman & Independent Director | 3    |  |  |
| 2.      | Dr. Thomas Mathew    | Independent Director            | ]    |  |  |
| 3.      | Mrs. Chhaya Virani   | Independent Director            | 6    |  |  |
| 4.      | Mr. Rakesh Jain      | Executive Director & CEO        | None |  |  |

Qualification and Specialization of the Directors:

| Sr. No. | Name of the Director | Qualification           | Field of Specialization |
|---------|----------------------|-------------------------|-------------------------|
| 1.      | Mr. Rajendra Chitale | CA, LLB                 | Finance & Insurance     |
| 2.      | Dr. Thomas Mathew    | BA, MA, LLB, MPhil, PhD | Bureaucrat              |
| 3.      | Mrs. Chhaya Virani   | BA, LLB                 | Legal                   |
| 4.      | Mr. Rakesh Jain      | CA, ICWAI               | Finance & Insurance     |

#### **Board Meeting:**

During the year under review, Board of Directors met Seven (7) times. The attendance of the Directors at the said meetings is provided below:

| Name of<br>Member       | Designation in the Board | Meeting Dated     |                   |                  |                  |                      |                      |                   |
|-------------------------|--------------------------|-------------------|-------------------|------------------|------------------|----------------------|----------------------|-------------------|
|                         |                          | April<br>19, 2022 | April<br>26, 2022 | July<br>20, 2022 | July<br>26, 2022 | November<br>07, 2022 | February<br>08, 2023 | March 31,<br>2023 |
| Mr. Rajendra<br>Chitale | Chairman                 | ~                 | ~                 | ~                | $\checkmark$     | ~                    | ~                    | ~                 |
| Dr. Thomas<br>Mathew    | Member                   | $\checkmark$      | $\checkmark$      | $\checkmark$     | $\checkmark$     | $\checkmark$         | $\checkmark$         | $\checkmark$      |
| Mrs. Chhaya<br>Virani   | Member                   | $\checkmark$      | $\checkmark$      | $\checkmark$     | $\checkmark$     | $\checkmark$         | $\checkmark$         | $\checkmark$      |
| Mr. Rakesh<br>Jain      | Member                   | ~                 | $\checkmark$      | ~                | $\checkmark$     | $\checkmark$         | $\checkmark$         | $\checkmark$      |

#### **Corporate Governance Report**

#### COMMITTEES OF THE BOARD

Pursuant to the provisions of Companies Act, 2013 ("Act") and Corporate Governance Guidelines for Insurers in India ("CG Guidelines") issued by Insurance Regulatory and Development Authority of India ("IRDAI"), the Company has constituted the mandatory Committees viz. Audit Committee, Investment Committee, Policyholders' Protection Committee, Risk Management Committee, Nomination and Remuneration Committee and Corporate Social Responsibility Committee.

The roles and composition of these Committees, including the number of meetings held during the year and the attendance of the members at the said meetings are given below:

#### Audit Committee

The Company has constituted Audit Committee

pursuant to the requirement of Section 177 of the Act and CG Guidelines. Audit Committee, inter alia, advises the management on the areas where systems, process, internal audit, risk management can be improved. The minutes of the meetings of Audit Committee are placed before the Board for review. Audit Committee recommends to the Board, the appointment and remunerations of Auditors of the Company. Audit Committee has discussions with Statutory Auditors before the audit commences about the nature and scope of audit as well as post audit discussions for addressing the areas of concern. The detailed terms of reference of the Audit Committee include all the responsibilities as prescribed under Section 177 of the Companies Act, 2013 and CG Guidelines.

During the year under review, Audit Committee met Five (5) times. The composition of Audit Committee and attendance of the members at the said meetings is provided below:

| Name of<br>Member       | Nature of<br>Directorship | Designation<br>in the<br>Committee | Meeting Dated     |                   |                  |                      |                      |
|-------------------------|---------------------------|------------------------------------|-------------------|-------------------|------------------|----------------------|----------------------|
|                         |                           | Committee                          | April<br>19, 2022 | April<br>26, 2022 | July<br>20, 2022 | November<br>07, 2022 | February<br>08, 2023 |
| Mr. Rajendra<br>Chitale | Independent<br>Director   | Chairman                           | ~                 | ~                 | ~                | ~                    | ~                    |
| Dr. Thomas<br>Mathew    | Independent<br>Director   | Member                             | ~                 | $\checkmark$      | $\checkmark$     | $\checkmark$         | $\checkmark$         |
| Mrs. Chhaya<br>Virani   | Independent<br>Director   | Member                             | $\checkmark$      | ~                 | $\checkmark$     | ~                    | $\checkmark$         |

#### Investment Committee

The Company has constituted the Investment Committee pursuant to the requirements of CG Guidelines. The Investment Committee decides on the Investment Policy of the Company and reviews the investment decisions taken by the Company. Report on investment performance and investment portfolio are also placed before the Board for review. The detailed terms of reference of the Investment Committee include all the responsibilities as prescribed under CG Guidelines.

During the year under review, Investment Committee met Five (5) times. The composition of Investment Committee and attendance of the members at the said meetings is provided below:

| Name of<br>Member           | Nature of<br>Directorship/     | Designation<br>in the<br>Committee |                   |                  | Meeting Dated    | I                    |                      |
|-----------------------------|--------------------------------|------------------------------------|-------------------|------------------|------------------|----------------------|----------------------|
|                             | Designation                    | Comminee                           | April<br>26, 2022 | July<br>20, 2022 | July<br>26, 2022 | November<br>07, 2022 | February<br>08, 2023 |
| Mr. Rajendra<br>Chitale     | Independent<br>Director        | Member                             | ~                 | ~                | ~                | ~                    | ~                    |
| Dr. Thomas<br>Mathew        | Independent<br>Director        | Member                             | $\checkmark$      | ~                | ~                | ~                    | $\checkmark$         |
| Mrs. Chhaya<br>Virani       | Independent<br>Director        | Member                             | $\checkmark$      | $\checkmark$     | $\checkmark$     | ~                    | $\checkmark$         |
| Mr. Rakesh<br>Jain          | Executive<br>Director &<br>CEO | Member                             | ~                 | ~                | $\checkmark$     | $\checkmark$         | $\checkmark$         |
| Mr. Hemant<br>Jain          | Chief<br>Financial<br>Officer  | Member                             | $\checkmark$      | $\checkmark$     | $\checkmark$     | $\checkmark$         | $\checkmark$         |
| Mr. K.<br>Ramkumar          | Chief<br>Investment<br>Officer | Member                             | $\checkmark$      | $\checkmark$     | $\checkmark$     | $\checkmark$         | $\checkmark$         |
| Mr. Jasmeet<br>Singh        | Chief Risk<br>Officer          | Member                             | $\checkmark$      | $\checkmark$     | $\checkmark$     | $\checkmark$         | ~                    |
| Mr.<br>Karthikeyan A.<br>V. | Appointed<br>Actuary           | Member                             | $\checkmark$      | $\checkmark$     | $\checkmark$     | ×                    | $\checkmark$         |

#### **Corporate Governance Report**

#### Policyholders' Protection Committee

The Company has constituted Policyholders' Protection Committee pursuant to the requirement of CG Guidelines. The Committee reviews and monitors customer grievances on a regular basis. Report of the Committee is also placed before the Board for review. The Company has Grievance Redressal Policy which is approved by the Board. The detailed terms of reference of the Committee include all the responsibilities as prescribed under CG Guidelines.

During the year under review, Policyholders' Protection Committee met Four (4) times. The composition of Policyholders' Protection Committee and attendance of the members at the said meetings is provided below:

| Name of<br>Member     | Nature of<br>Directorship/<br>Designation | Designation<br>in the<br>Committee | Meeting Dated     |                  |                      |                      |
|-----------------------|---|------------------------------------|-------------------|------------------|----------------------|----------------------|
|                       |   |                                    | April<br>19, 2022 | July<br>20, 2022 | November<br>07, 2022 | February<br>08, 2023 |
| Mrs. Chhaya<br>Virani | Independent<br>Director                   | Member                             | ~                 | ~                | ~                    | ~                    |
| Mr. Rakesh<br>Jain    | Executive<br>Director & CEO               | Member                             | ~                 | ~                | ~                    | ~                    |
| Mr. Paras<br>Doshi    | Representative of Customers               | Invitee                            | ~                 | ~                | ~                    | ~                    |

#### **Risk Management Committee**

The Company has constituted Risk Management Committee pursuant to the requirement of CG Guidelines. The Committee, inter-alia, monitors all the risks across various lines of business of the Company. The detailed terms of reference of the Committee include all the responsibilities as prescribed under CG Guidelines.

During the year under review, Risk Management Committee met Four (4) times. The composition of Risk Management Committee and attendance of the members at the said meetings is provided below:

| Name of<br>Member       | Nature of<br>Directorship/<br>Designation | Designation<br>in the<br>Committee | Meeting Dated     |                  |                      |                      |
|-------------------------|---|------------------------------------|-------------------|------------------|----------------------|----------------------|
|                         |   |                                    | April<br>26, 2022 | July<br>21, 2022 | November<br>07, 2022 | February<br>08, 2023 |
| Mr. Rajendra<br>Chitale | Independent<br>Director                   | Member                             | ~                 | $\checkmark$     | ~                    | ~                    |
| Dr. Thomas<br>Mathew    | Independent<br>Director                   | Member                             | $\checkmark$      | $\checkmark$     | $\checkmark$         | $\checkmark$         |
| Mrs. Chhaya<br>Virani   | Independent<br>Director                   | Member                             | ~                 | $\checkmark$     | ~                    | $\checkmark$         |
| Mr. Rakesh<br>Jain      | Executive<br>Director &<br>CEO            | Member                             | ~                 | ~                | $\checkmark$         | $\checkmark$         |
| Mr. Jasmeet<br>Singh    | Chief Risk<br>Officer                     | Invitee                            | $\checkmark$      | $\checkmark$     | $\checkmark$         | $\checkmark$         |

### Nomination and Remuneration Committee

The Company has constituted Nomination and Remuneration Committee pursuant to the requirement Section 178 of the Act and CG Guidelines. The terms of reference of the Committee inter-alia includes consideration and determination of the salary and other terms of the compensation package for the Whole-time Directors, approval of the annual compensation of the Whole-time Directors, subject to approval of IRDAI, administration of the Employee Stock Option Scheme, fixing of criteria inter-alia for evaluation of performance of Individual Directors, Board as a whole and Board Committees, etc. The detailed terms of reference of the Committee include all the responsibilities as prescribed under Section 178 of the Act and CG Guidelines.

During the year under review, Nomination and Remuneration Committee met Three (3) times. The composition of Nomination and Remuneration Committee and attendance of the members at the said meetings is provided below:

| Name of<br>Member       | Nature of<br>Directorship | Designation<br>in the<br>Committee |                   | Meeting Dated    |                      |  |  |  |  |
|-------------------------|---------------------------|------------------------------------|-------------------|------------------|----------------------|--|--|--|--|
|                         |                           | Comminee                           | April<br>26, 2022 | July<br>23, 2022 | February<br>08, 2023 |  |  |  |  |
| Mr. Rajendra<br>Chitale | Independent<br>Director   | Member                             | ~                 | ~                | ~                    |  |  |  |  |
| Dr. Thomas<br>Mathew    | Independent<br>Director   | Member                             | ~                 | ~                | $\checkmark$         |  |  |  |  |
| Mrs. Chhaya<br>Virani   | Independent<br>Director   | Member                             | $\checkmark$      | $\checkmark$     | $\checkmark$         |  |  |  |  |

#### **Corporate Social Responsibility Committee**

The Company has constituted Corporate Social Responsibility Committee pursuant to the requirement of Section 135 of the Act and CG Guidelines. The detailed terms of reference of the Committee include all the responsibilities as prescribed under Section 135 of the Act and CG Guidelines.

During the year under review, Corporate Social Responsibility Committee met Four (4) times. The composition of the Corporate Social Responsibility Committee and attendance of the members at the said meetings is provided below:

| Name of<br>Member     | Member Directorship/ i         | Designation<br>in the<br>Committee | Meeting Dated     |                  |                      |                      |  |  |  |
|-----------------------|--------------------------------|------------------------------------|-------------------|------------------|----------------------|----------------------|--|--|--|
|                       |                                | Comminee                           | April<br>26, 2022 | July<br>23, 2022 | November<br>07, 2022 | February<br>08, 2023 |  |  |  |
| Dr. Thomas<br>Mathew  | Independent<br>Director        | Member                             | ~                 | $\checkmark$     | ~                    | $\checkmark$         |  |  |  |
| Mrs. Chhaya<br>Virani | Independent<br>Director        | Member                             | $\checkmark$      | $\checkmark$     | ~                    | $\checkmark$         |  |  |  |
| Mr. Rakesh<br>Jain    | Executive<br>Director &<br>CEO | Member                             | ~                 | ~                | ~                    | $\checkmark$         |  |  |  |

#### For and on behalf of the Board of Directors

Rajendra Chitale

Chairman (DIN-00015986)

Place: Mumbai Date: May 02, 2023



## **COMPLIANCE CERTIFICATE**

In accordance with the provisions of Guidelines for Corporate Governance for insurers in India dated May 18, 2016 issued by the Insurance Regulatory and Development Authority of India (the "Guidelines"), I, Sushil Sojitra, Company Secretary & Compliance Officer of the Company, hereby certify that the Company has complied with the provisions of the Guidelines, as amended from time to time and to the extent applicable and nothing has been concealed or suppressed.

#### Sushil Sojitra

Company Secretary & Compliance Officer (Membership No. A31993)

Place: Mumbai Date: May 02, 2023 In numbers and data, insights unfold, a management's tale, skillfully told. Financials narrate, a journey's trace, decisions made, with strategic grace.

Balancing the present, with the future in sight, management's wisdom, a guiding light.

## MANAGEMENT REPORT ATTACHED TO THE FINANCIAL STATEMENT AS ON 31<sup>st</sup> MARCH 2023

- We confirm the validity of the registration granted by Insurance Regulatory & Development Authority of India for carrying on general insurance business.
- 2) We certify that all the dues payable to the statutory authorities have been duly paid.
- 3) We confirm that share holding pattern is in accordance with the statutory and regulatory requirements.
- 4) We declare that the management has not directly or indirectly invested outside India the funds of the holders of policies issued in India.
- 5) We confirm that the required solvency margins have been maintained.
- 6) We certify that the values of all the assets have been reviewed on the date of the Balance Sheet and that in the best of our belief, the assets set forth in the Balance sheet are shown in the aggregate at amounts not exceeding their realisable or market value under the headings "Investments", "Agents balances", "Outstanding Premium", "Interest and Dividends accrued but not due", "Balances due from other entities carrying on insurance business", "Other Advances", "Advances to Staff", "Deposits", "Cash" and several items specified under "Other Accounts" except debt securities which are stated at cost/ amortised cost.
- 7) The company is exposed to various risks related to its insurance operations and financial risks related to its investment portfolio. The operational & financial risks are being closely monitored and being actively managed. The exposure to the insurance operations is managed by implementing underwriting controls and risk transfer through adequate reinsurance arrangements. Catastrophe risk exposure has been analyzed and accumulation is being monitored. Risk models have been also been used on our accumulation to get an estimate and the reinsurance protection has taken to limit our exposure to any one event to an acceptable limit.
- 8) We have no operations in any country outside India.
- 9) We certify that the investments have been valued as per the Insurance Regulatory and Development Authority (Preparation of Financial Statement and Auditor's Report of Insurance Companies) Regulations, 2002 and shown in the Balance Sheet. The market value of investments has been arrived at as per the guidelines given by the Insurance Regulatory and Development Authority based on quoted market price wherever available

and based on the market yield for rated securities not quoted and at book value for securities which do not have rating. The investment portfolio is also diversified within limits set under the IRDAI regulations.

10) Ageing analysis of claims outstanding and average claims settlement time for the five years.

### AGEING OF CLAIM OUTSTANDING FY 2022-23

|                     |       |           |        |          |       |         |        | <b>(</b> ₹ in 000) |
|---------------------|-------|-----------|--------|----------|-------|---------|--------|--------------------|
| Period / Class      | F     | ire       | Marine | e Cargo  | Marir | ne Hull | Mot    | or OD              |
| Ageing              | Count | Amount    | Count  | Amount   | Count | Amount  | Count  | Amount             |
| 30 days             | 209   | 77,270    | 542    | 40,178   | 0     | -       | 10,100 | 6,32,424           |
| 31 days to 6 Months | 284   | 10,20,952 | 268    | 1,30,957 | 3     | 756     | 4,890  | 7,79,419           |
| 6 Months to 1 Year  | 253   | 17,56,709 | 105    | 57,949   | 0     | -       | 812    | 82,104             |
| 1 Year to 5 Years   | 930   | 40,86,722 | 435    | 2,74,087 | 8     | 74,757  | 910    | 74,499             |
| 5 Years and Above   | 308   | 7,70,263  | 196    | 83,357   | 8     | 22,998  | 800    | 63,849             |
| Grand Total         | 1,984 | 77,11,915 | 1,546  | 5,86,527 | 19    | 98,511  | 17,512 | 16,32,295          |

|                     |          |             |             |           |           |          |                  | <b>(₹</b> in 000) |
|---------------------|----------|-------------|-------------|-----------|-----------|----------|------------------|-------------------|
| Period / Class      | Motor-TP |             | Engineering |           | Liability |          | Public Liability |                   |
| Ageing              | Count    | Amount      | Count       | Amount    | Count     | Amount   | Count            | Amount            |
| 30 days             | 1,379    | 6,71,378    | 48          | 14,191    | 113       | 15,691   | 35               | 40,102            |
| 31 days to 6 Months | 5,317    | 18,78,463   | 130         | 2,88,916  | 400       | 62,575   | 23               | 3,295             |
| 6 Months to 1 Year  | 5,541    | 20,96,224   | 106         | 2,29,271  | 790       | 1,81,954 | 18               | 2,752             |
| 1 Year to 5 Years   | 20,497   | 75,27,874   | 167         | 2,04,409  | 178       | 64,940   | 293              | 40,962            |
| 5 Years and Above   | 20,877   | 79,22,699   | 802         | 3,79,316  | 30        | 12,679   | 362              | 66,791            |
| Grand Total         | 53,611   | 2,00,96,638 | 1,253       | 11,16,103 | 1,511     | 3,37,839 | 731              | 1,53,901          |

**(**₹ in 000)

| Period / Class      | Health   |           | Aviation |          | Personal Accident |          | All Other Misc |          |
|---------------------|----------|-----------|----------|----------|-------------------|----------|----------------|----------|
| Ageing              | Count    | Amount    | Count    | Amount   | Count             | Amount   | Count          | Amount   |
| 30 days             | 1,52,584 | 21,90,919 | 1        | 3,200    | 291               | 68,587   | 76             | 8,409    |
| 31 days to 6 Months | 2,710    | 201,700   | 22       | 81,641   | 463               | 1,89,107 | 98             | 43,936   |
| 6 Months to 1 Year  | 459      | 1,34,378  | 6        | 59,750   | 228               | 1,16,492 | 35             | 17,088   |
| 1 Year to 5 Years   | 1,554    | 1,51,277  | 31       | 84,629   | 247               | 58,274   | 116            | 94,104   |
| 5 Years and Above   | 110      | 21,881    | 12       | 6,80,872 | 354               | 86,305   | 94             | 1,28,311 |
| Grand Total         | 1,57,417 | 27,00,155 | 72       | 9,10,092 | 1,583             | 5,18,765 | 419            | 2,91,848 |

**(₹** in 000)

| Period / Class      | Crop & Weather Insurance Total |          |          |             |
|---------------------|--------------------------------|----------|----------|-------------|
| Ageing              | Count                          | Amount   | Count    | Amount      |
| 30 days             | 37                             | 5,63,121 | 1,65,415 | 43,25,471   |
| 31 days to 6 Months | 9,609                          | 44,262   | 24,217   | 47,25,977   |
| 6 Months to 1 Year  | 8,450                          | 89,446   | 16,803   | 48,24,117   |
| 1 Year to 5 Years   | 10,676                         | 1,65,798 | 36,042   | 1,29,02,331 |
| 5 Years and Above   | 98                             | 19,493   | 24,051   | 1,02,58,815 |
| Grand Total         | 28,870                         | 8,82,120 | 2,66,528 | 3,70,36,711 |

28

### FY 2021-22

|                     |       |           |       |              |       |           |          | <b>(</b> ₹ in 000) |
|---------------------|-------|-----------|-------|--------------|-------|-----------|----------|--------------------|
| Period / Class      | Fire  |           | Marin | Marine Cargo |       | ne Hull   | Motor OD |                    |
| Ageing              | Count | Amount    | Count | Amount       | Count | Amount    | Count    | Amount             |
| 30 days             | 166   | 1,31,344  | 1,276 | 87,418       | -     | -         | 11,422   | 4,88,699           |
| 31 days to 6 Months | 353   | 8,76,381  | 958   | 1,08,236     | -     | -         | 5,727    | 6,80,374           |
| 6 Months to 1 Year  | 282   | 12,96,118 | 277   | 1,24,404     | 3     | 9,188     | 717      | 70,275             |
| 1 Year to 5 Years   | 868   | 43,03,346 | 232   | 2,08,209     | 17    | 1,66,656  | 1,175    | 96,631             |
| 5 Years and Above   | 218   | 4,56,105  | 189   | 83,783       | 1     | 25        | 821      | 65,732             |
| Grand Total         | 1,887 | 70,63,294 | 2,932 | 6,12,050     | 21    | 17,58,618 | 19,862   | 14,01,711          |
|                     |       |           |       |              |       |           |          | <b>(₹</b> in 000)  |

| Period / Class      | ass Motor-TP |             | Engineering |          | Liability |          | Public Liability |          |
|---------------------|--------------|-------------|-------------|----------|-----------|----------|------------------|----------|
| Ageing              | Count        | Amount      | Count       | Amount   | Count     | Amount   | Count            | Amount   |
| 30 days             | 1,075        | 5,12,798    | 90          | 17,464   | 151       | 21,076   | 2                | 180      |
| 31 days to 6 Months | 5,416        | 18,57,512   | 124         | 1,92,947 | 464       | 93,291   | 16               | 2,352    |
| 6 Months to 1 Year  | 4,120        | 14,03,535   | 128         | 1,84,283 | 234       | 42,215   | 19               | 2,861    |
| 1 Year to 5 Years   | 23,556       | 77,62,494   | 174         | 1,85,949 | 335       | 93,899   | 438              | 43,848   |
| 5 Years and Above   | 22,265       | 79,22,541   | 788         | 3,64,650 | 100       | 26,059   | 263              | 59,754   |
| Grand Total         | 56,432       | 1,94,58,880 | 1,304       | 9,45,292 | 1,284     | 2,76,541 | 738              | 1,08,994 |

**(**₹ in 000)

| Period / Class      | Health   |           | Aviation |          | Personal Accident |          | All Other Misc |          |
|---------------------|----------|-----------|----------|----------|-------------------|----------|----------------|----------|
| Ageing              | Count    | Amount    | Count    | Amount   | Count             | Amount   | Count          | Amount   |
| 30 days             | 1,56,611 | 19,09,033 | 21       | 20,798   | 252               | 41,070   | 97             | 7,669    |
| 31 days to 6 Months | 2,064    | 1,51,511  | 10       | 81,676   | 524               | 1,72,130 | 234            | 40,234   |
| 6 Months to 1 Year  | 828      | 2,15,746  | 6        | 27,809   | 365               | 74,345   | 32             | 20,888   |
| 1 Year to 5 Years   | 1,301    | 1,19,484  | 23       | 40,644   | 265               | 62,381   | 64             | 2,17,036 |
| 5 Years and Above   | 110      | 7,446     | 11       | 6,81,028 | 341               | 74,414   | 50             | 1,60,953 |
| Grand Total         | 160,914  | 24,03,220 | 71       | 8,51,955 | 1,747             | 4,24,340 | 477            | 4,46,780 |

|                     |              |           |          | <b>(₹</b> in 000) |  |
|---------------------|--------------|-----------|----------|-------------------|--|
| Period / Class      | Crop & Weath | Toto      | Total    |                   |  |
| Ageing              | Count        | Amount    | Count    | Amount            |  |
| 30 days             | 24,197       | 8,27,767  | 1,95,369 | 40,65,891         |  |
| 31 days to 6 Months | 16,272       | 2,94,232  | 32,178   | 45,53,752         |  |
| 6 Months to 1 Year  | 2,306        | 40,374    | 9,323    | 35,13,570         |  |
| 1 Year to 5 Years   | 6,894        | 80,550    | 35,398   | 1,33,94,618       |  |
| 5 Years and Above   | 367          | 2,18,360  | 25,565   | 1,01,36,638       |  |
| Grand Total         | 50,036       | 14,61,282 | 2,97,833 | 3,56,64,469       |  |

### FY 2020-21

| Period / Class      | Fire  |           | Marine Cargo |          | Marine Hull |          | Motor OD |           |  |
|---------------------|-------|-----------|--------------|----------|-------------|----------|----------|-----------|--|
| Ageing              | Count | Amount    | Count        | Amount   | Count       | Amount   | Count    | Amount    |  |
| 30 days             | 66    | 2,28,294  | 691          | 15,075   | -           | -        | 7,717    | 5,20,414  |  |
| 31 days to 6 Months | 338   | 5,57,408  | 184          | 1,82,255 | 1           | 450      | 5,649    | 6,36,328  |  |
| 6 Months to 1 Year  | 319   | 24,59,223 | 90           | 54,272   | 6           | 86,636   | 529      | 79,946    |  |
| 1 Year to 5 Years   | 613   | 28,43,324 | 244          | 2,05,121 | 14          | 1,84,700 | 865      | 77,490    |  |
| 5 Years and Above   | 182   | 3,09,706  | 85           | 2,27,587 | 1           | 25       | 774      | 57,577    |  |
| Grand Total         | 1,518 | 63,97,955 | 1,294        | 6,84,310 | 22          | 2,71,811 | 15,534   | 13,71,754 |  |

| Period / Class      | eriod / Class Motor-TP |             | Engineering |          | Liability |          | Public Liability |          |
|---------------------|------------------------|-------------|-------------|----------|-----------|----------|------------------|----------|
| Ageing              | Count                  | Amount      | Count       | Amount   | Count     | Amount   | Count            | Amount   |
| 30 days             | 1,414                  | 5,70,430    | 20          | 8,478    | 105       | 13,403   | 3                | 429      |
| 31 days to 6 Months | 4,293                  | 13,99,735   | 120         | 1,33,674 | 281       | 43,858   | 17               | 2,250    |
| 6 Months to 1 Year  | 1,733                  | 5,00,420    | 65          | 91,566   | 147       | 25,169   | 10               | 1,524    |
| 1 Year to 5 Years   | 27,869                 | 84,85,369   | 350         | 3,99,998 | 764       | 1,02,022 | 590              | 63,478   |
| 5 Years and Above   | 22,590                 | 74,97,675   | 579         | 2,25,016 | 242       | 24,243   | 144              | 45,999   |
| Grand Total         | 57,899                 | 1,84,53,629 | 1,134       | 8,58,732 | 1,539     | 2,08,695 | 764              | 1,13,680 |

**(**₹ in 000)

**(₹** in 000)

| Period / Class      | н        | ealth     | Avi   | iation   | Person | al Accident | All Ot | her Misc |
|---------------------|----------|-----------|-------|----------|--------|-------------|--------|----------|
| Ageing              | Count    | Amount    | Count | Amount   | Count  | Amount      | Count  | Amount   |
| 30 days             | 1,70,194 | 22,02,841 | 2     | 6,412    | 174    | 38,598      | 115    | 6,098    |
| 31 days to 6 Months | 3,492    | 3,35,111  | 7     | 14,795   | 519    | 51,809      | 127    | 41,801   |
| 6 Months to 1 Year  | 1,068    | 1,10,502  | 10    | 25,815   | 185    | 45,998      | 55     | 16,210   |
| 1 Year to 5 Years   | 1,241    | 1,36,273  | 9     | 6,568    | 655    | 1,23,823    | 165    | 46,249   |
| 5 Years and Above   | 107      | 4,276     | 10    | 6,80,211 | 159    | 25,394      | 80     | 1,70,772 |
| Grand Total         | 2,71,170 | 37,94,138 | 38    | 7,33,801 | 1,692  | 2,85,622    | 542    | 2,81,130 |

**(₹** in 000)

| Period / Class      | Crop & Weath | er Insurance | Total    |             |  |
|---------------------|--------------|--------------|----------|-------------|--|
| Ageing              | Count        | Amount       | Count    | Amount      |  |
| 30 days             | 14,465       | 7,71,351     | 1,94,966 | 43,81,821   |  |
| 31 days to 6 Months | 4,917        | 1,38,275     | 19,945   | 35,37,748   |  |
| 6 Months to 1 Year  | 1,293        | 17,773       | 5,510    | 35,15,056   |  |
| 1 Year to 5 Years   | 4,910        | 1,91,168     | 38,289   | 1,28,65,583 |  |
| 5 Years and Above   | 30           | 64,547       | 24,983   | 93,33,028   |  |
| Grand Total         | 25,615       | 11,83,114    | 2,83,693 | 3,36,33,236 |  |

30

### FY 2019-20

|                     |       |           |        |          |       |          |        | <b>(</b> ₹ in 000) |
|---------------------|-------|-----------|--------|----------|-------|----------|--------|--------------------|
| Period / Class      | F     | ire       | Marino | e Cargo  | Mariı | ne Hull  | Mo     | tor OD             |
| Ageing              | Count | Amount    | Count  | Amount   | Count | Amount   | Count  | Amount             |
| 30 days             | 113   | 1,25,839  | 61     | 24,758   | 1     | 128      | 9,054  | 3,56,117           |
| 31 days to 6 Months | 273   | 10,27,609 | 115    | 1,56,782 | 3     | 2,818    | 6,652  | 6,14,690           |
| 6 Months to 1 Year  | 251   | 7,70,649  | 85     | 86,594   | 3     | 1,32,151 | 788    | 1,57,264           |
| 1 Year to 5 Years   | 579   | 30,06,286 | 269    | 2,43,056 | 13    | 24,930   | 893    | 78,985             |
| 5 Years and Above   | 83    | 1,81,880  | 33     | 90,635   | 1     | 25       | 709    | 48,069             |
| Grand Total         | 1,299 | 51,12,263 | 563    | 6,01,825 | 21    | 1,60,052 | 18,096 | 12,55,125          |

| Period / Class      | Mo     | otor-TP     | Engi  | neering   | Lic   | ability  | Public | : Liability |
|---------------------|--------|-------------|-------|-----------|-------|----------|--------|-------------|
| Ageing              | Count  | Amount      | Count | Amount    | Count | Amount   | Count  | Amount      |
| 30 days             | 788    | 3,10,354    | 46    | 22,012    | 39    | 4,670    | 31     | 2,567       |
| 31 days to 6 Months | 6,270  | 17,44,052   | 162   | 1,72,234  | 230   | 38,722   | 249    | 41,706      |
| 6 Months to 1 Year  | 5,873  | 16,52,482   | 90    | 2,87,513  | 167   | 25,735   | 135    | 17,419      |
| 1 Year to 5 Years   | 25,301 | 72,48,540   | 841   | 14,87,492 | 779   | 67,517   | 456    | 70,740      |
| 5 Years and Above   | 20,962 | 64,89,633   | 53    | 42,694    | 51    | 13,168   | 108    | 37,743      |
| Grand Total         | 59,194 | 1,74,45,061 | 1,192 | 20,11,945 | 1,266 | 1,49,812 | 979    | 1,70,175    |

**(**₹ in 000)

**(₹** in 000)

| Period / Class      | н        | ealth     | Av    | iation   | Person | al Accident | All Ot | her Misc |
|---------------------|----------|-----------|-------|----------|--------|-------------|--------|----------|
| Ageing              | Count    | Amount    | Count | Amount   | Count  | Amount      | Count  | Amount   |
| 30 days             | 2,65,091 | 34,46,417 | 1     | 3,520    | 138    | 13,460      | 86     | 59,358   |
| 31 days to 6 Months | 3,817    | 1,78,018  | 4     | 4,641    | 422    | 69,237      | 179    | 23,986   |
| 6 Months to 1 Year  | 712      | 48,201    | 4     | 46,196   | 293    | 34,508      | 92     | 32,244   |
| 1 Year to 5 Years   | 1,446    | 1,17,577  | 6     | 8,017    | 589    | 23,270      | 107    | 31,617   |
| 5 Years and Above   | 104      | 3,925     | 10    | 6,83,276 | 186    | 1,10,703    | 647    | 3,63,688 |
| Grand Total         | 2,71,170 | 37,94,138 | 25    | 7,45,650 | 1,628  | 2,51,178    | 1,111  | 5,10,893 |

**(₹** in 000)

| Period / Class      | Crop & Weath | ner Insurance | Total    |             |  |
|---------------------|--------------|---------------|----------|-------------|--|
| Ageing              | Count        | Amount        | Count    | Amount      |  |
| 30 days             | 15           | 5,59,033      | 2,75,464 | 49,28,232   |  |
| 31 days to 6 Months | 350          | 8,128         | 18,726   | 40,82,621   |  |
| 6 Months to 1 Year  | 294          | 5,224         | 8,787    | 32,96,179   |  |
| 1 Year to 5 Years   | 5,302        | 3,94,316      | 36,581   | 1,28,89,775 |  |
| 5 Years and Above   | 22           | 49,903        | 22,969   | 80,27,909   |  |
| Grand Total         | 5,983        | 10,16,604     | 3,62,527 | 3,32,24,716 |  |

### FY 2018-19

|                     |       |           |       |          |       |          |        | <b>(</b> ₹ in 000) |
|---------------------|-------|-----------|-------|----------|-------|----------|--------|--------------------|
| Period / Class      |       | Fire      | Marir | ne Cargo | Mar   | ine Hull | Мо     | tor OD             |
| Ageing              | Count | Amount    | Count | Amount   | Count | Amount   | Count  | Amount             |
| 30 days             | 49    | 1,02,597  | 59    | 21,181   | 1     | 600      | 10,337 | 3,53,331           |
| 31 days to 6 Months | 278   | 8,58,469  | 156   | 1,46,117 | 2     | 613      | 6,529  | 5,76,476           |
| 6 Months to 1 Year  | 146   | 10,41,555 | 70    | 3,08,073 | 5     | 1,115    | 765    | 1,20,839           |
| 1 Year to 5 Years   | 442   | 25,46,174 | 215   | 2,14,945 | 11    | 56,778   | 945    | 63,620             |
| 5 Years and Above   | 59    | 91,531    | 30    | 80,121   | 1     | 25       | 744    | 47,114             |
| Grand Total         | 974   | 46,40,326 | 530   | 7,70,437 | 20    | 59,131   | 19,320 | 11,61,380          |

Period / Class **Motor-TP** Liability Public Liability Engineering Count Amount Count Amount Count Amount Count Amount Ageing 30 days 1,157 46 25,322 44 5,646 1 3,61,036 31 days to 6 Months 5,714 14,78,813 149 3,84,243 175 25,140 42 6,178 6 Months to 1 Year 5,367 13,70,208 42 9,12,327 128 16,095 65 7,908 1 Year to 5 Years 27,679 73,12,713 820 610 58,113 413 72,542 4,76,688 5 Years and Above 22,615 62,50,270 47 22,105 36 11,076 68 32,346 **Grand Total** 62,532 167,73,040 1,104 18,20,685 993 1,16,070 589 1,18,974

**(₹** in 000)

**(**₹ in 000)

| Period / Class      | H        | ealth     | Avi   | iation   | Person | al Accident | All Of | her Misc |
|---------------------|----------|-----------|-------|----------|--------|-------------|--------|----------|
| Ageing              | Count    | Amount    | Count | Amount   | Count  | Amount      | Count  | Amount   |
| 30 days             | 1,55,413 | 18,22,385 | -     | -        | 146    | 17,812      | 91     | 6,551    |
| 31 days to 6 Months | 2,812    | 1,69,128  | 2     | 1,600    | 410    | 57,209      | 109    | 45,868   |
| 6 Months to 1 Year  | 320      | 24,285    | 1     | 98       | 256    | 21,861      | 35     | 20,127   |
| 1 Year to 5 Years   | 580      | 46,482    | 2     | 2,649    | 763    | 1,06,681    | 127    | 1,04,425 |
| 5 Years and Above   | 174      | 5,198     | 10    | 6,78,835 | 240    | 24,041      | 597    | 2,76,324 |
| Grand Total         | 1,59,299 | 20,67,479 | 15    | 6,83,182 | 1,815  | 2,27,604    | 959    | 4,53,295 |

|                     |              |              |          | <b>(</b> ₹ in 000) |  |
|---------------------|--------------|--------------|----------|--------------------|--|
| Period / Class      | Crop & Weath | er Insurance | Total    |                    |  |
| Ageing              | Count        | Amount       | Count    | Amount             |  |
| 30 days             | 35           | 6,12,305     | 1,67,379 | 33,28,764          |  |
| 31 days to 6 Months | 3,357        | 14,221       | 19,735   | 37,64,076          |  |
| 6 Months to 1 Year  | 3,801        | 14,907       | 11,001   | 38,59,398          |  |
| 1 Year to 5 Years   | 3,563        | 4,44,618     | 36,170   | 1,15,06,428        |  |
| 5 Years and Above   | 9            | 14,864       | 24,630   | 75,33,850          |  |
| Grand Total         | 10,765       | 11,00,915    | 2,58,915 | 2,99,92,516        |  |

32

#### Average Claims Settlement Time

| Product/<br>Class                 | FY 2022          | 2-23   | FY 2021          | -22  | FY 2020          | )-21   | FY 2019          | -20  | FY 2018          | -19  |
|-----------------------------------|------------------|--|------------------|--|------------------|--|------------------|--|------------------|--|
|                                   | No. of<br>Claims | Average<br>Settle-<br>ment<br>Time<br>(Days) |
| Fire                              | 2,212            | 168  | 2,054            | 141  | 2,073            | 156  | 1,853            | 159  | 1,549            | 143  |
| Marine<br>Cargo                   | 17,726           | 34   | 20,381           | 60   | 5,906            | 39   | 8,607            | 27   | 5,461            | 28   |
| Marine<br>Hull                    | 5                | 515  | 4                | 656  | 3                | 601  | 2                | 374  | 5                | 271  |
| Motor OD (iv)                     | 3,24,422         | 8  | 2,69,450         | 11   | 1,86,030         | 14   | 2,71,174         | 14   | 2,47,598         | 15   |
| Engineering                       | 734              | 190  | 511              | 168  | 808              | 156  | 762              | 139  | 729              | 110  |
| Liability                         | 872              | 118  | 625              | 147  | 369              | 184  | 208              | 231  | 222              | 200  |
| Public<br>Liability               | 1                | 64   | 9                | 2,492  | 4                | 1,242  | 4                | 65   | -                | -  |
| Health Govt<br>Approved<br>Scheme | 1,09,880         | 1  | 1,69,088         | 1  | 5,57,178         | 1  | 10,31,182        | 1  | 7,26,371         | 1  |
| Health<br>Other <sup>(iii)</sup>  | 1,69,029         | 19   | 1,26,044         | 22   | 93,776           | 22   | 1,30,670         | 16   | 1,11,946         | 16   |
| Aviation                          | 70               | 130  | 2                | 118  | 6                | 543  | 1                | 189  | 1                | 347  |
| Personal<br>Accident              | 1,730            | 103  | 1,233            | 153  | 935              | 189  | 1,422            | 184  | 1,587            | 154  |
| All Other<br>Misc                 | 17,66,382        | 7  | 17,42,430        | 1  | 7,16,151         | 1  | 1,47,005         | 2  | 3,49,443         | 4  |
| Total                             | 23,93,063        |  | 23,31,831        |  | 15,63,239        |  | 15,92,890        |  | 14,44,912        |  |

#### Notes:

- (i) The above average claims settlement time does not include Third Party claims which have to be settled through MACT and other judicial bodies.
- (ii) Average settlement time of Government

Sponsored Schemes related to Health claims are separately shown, since they are cashless arrangements and settled on same day.

- (iii) Average settlement time for Other Health Claims is calculated considering cashless arrangement as same day settlement.
- (iv) Average settlement time for Motor OD claims is calculated considering Garage Payments as same day settlement.
- 11) A Majority of the Company's investment is in fixed income securities. The Fixed Income portion is invested mainly in Government securities and AAA or AA+ rated bonds. The primary objective when investing is Safety, Liquidity & Return. The Company monitors the cash position daily and seasonal liquidity needs are considered while planning maturities of investments. None of the fixed income investments have had any delays in servicing of interest or principal amounts, except for investments held in Reliance Capital Limited (Refer note 27 of schedule 17 of the financial statement). The company has carried out periodic review of the investment portfolio and where found necessary has made provision for diminution in value of investments or written them off.

#### **Reliance General Insurance Company Limited**

#### 12) We also confirm:

- a) In the preparation of financial statement, the applicable accounting standards, principles and policies have been followed along with proper explanations relating to material departures, if any;
- b) The management has adopted accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the operating profit and of the profit of the company for the year;
- c) The management has taken proper & sufficient care for the maintenance of adequate accounting records in accordance with the applicable provisions of the Insurance Act 1938/Insurance Laws (Amendment) Act 2015 (to the extent notified) / Companies Act, 1956 & Companies Act, 2013(to the extend applicable), for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- d) The financial statements of the company have been prepared the on a going concern basis;
- e) The management has ensured that an internal audit system commensurate with the size and nature of the business exists and is operating effectively.
- 13) Details of payments during the financial year to individuals, firms, companies & organisations in which Directors are interested, including reimbursement-

| (          |                   |   |               |                              | (₹ in 000) |
|------------|-------------------|---|---------------|------------------------------|------------|
| Sr.<br>No. | Name Of Director  | Entity in which Director<br>is Interested         | Interested As | Nature Of Payment            | Amount     |
| 1          | Rajendra Chitale  | Reliance Nippon Life<br>Insurance Company Limited | Director      | Group Term<br>Insurance Paid | 20,622     |
| 2          | Dr. Thomas Mathew | Reliance Nippon Life<br>Insurance Company Limited | Director      | Group Term<br>Insurance Paid | 20,622     |

#### For and on behalf of the Board of Directors

Rajendra Chitale Chairman (DIN-00015986)

Dr. Thomas Mathew Director (DIN-05203948)

Rakesh Jain Executive Director & CEO (DIN-03645324)

Place: Mumbai Date: May 02, 2023 Mrs. Chhaya Virani Director (DIN-06953556)

Hemant K. Jain Chief Financial Officer

**Mr. Sushil Sojitra** Company Secretary & Compliance Officer (Membership No. A31993)



Initiatives woven, actions strong, In the fabric of operations, they belong. Forward we stride, challenges face, operational excellence, our embrace.

Innovative steps, goals to meet, efforts united, success sweet.



## **OPERATIONAL INITIATIVES**

## REINSURANCE

The Company has a well-structured Reinsurance Program supported by approved securities, spread across the globe, having a valid FRN for FY 2022-23 issued by IRDAI. The Reinsurance Program for FY 2022-23 has an optimum mix of Proportional Treaties to enhance the Company's automatic underwriting capacity and Non-Proportional Treaties to protect the Company's net retention.

Based on the Company's Net Worth, Business Plan, Portfolio Mix and detailed analysis of the Company's historical data, retention levels have been optimally fixed to ensure a healthy solvency margin, stability in financial results, minimum volatility in earnings and generate value to the stakeholders. The Company would also like to emphasise on its preparedness for catastrophic events by regular monitoring of exposures, assessing accumulations through statistical Catastrophic (CAT) modelling tools and having adequate protection in place.

## DIGITIZATION AND INFORMATION TECHNOLOGY

The Company has always strived to make insurance more accessible across the country. Being a customer-centric organisation, we aim to offer a well-rounded and comprehensive bouquet of products for a better choice. We are focusing strongly on new Digital Alliances, Retail health distribution, MSME business, and new product development to tap emerging growth opportunities in the sector.

For the convenience of our customers, as a firm, we have created self-servicing channels. A select number of digital touch points, including Speech Bot, Chat Bot, Robocalling, Customer one view, WhatsApp, Self-i application etc., have been repurposed to provide customers with world class experience.

During the year, we have focused on building a strong foundation for our health business by revamping health products like Health Gain, Health Infinity, Super top-up bundling, Q&A based Health Underwriting For low risk PEDs & migration to latest version of rule engine for health products and custom applications for Quote and Franchisees.

For KYC, which has now become mandatory for purchasing and renewing all types of insurance policy, the Company has implemented a digital process integrating with CERSAI, NSDL & Ai based document reading

## PERSONNEL

Accolades: We are proud to be recognized as "Most Preferred Workplace of 2022-23" BFSI Edition by Marksmen Daily.

**Developing Alternate Hiring Channels:** This program involves building pipeline for regular roles by evaluating freshers and ensuring that they receive required training in the relevant skills/domain before being made available to the business for the final deployment.Our Management Trainee Program shows the MBA Graduates, the right path for a management career with the Company.

**Employee Engagement:** The Company always sets forth a positive culture that promotes productivity, engagement and improved employee experience. We have always believed in establishing a culture that encourages wellness among our employees. During the year, we have focused on various aspects of employee engagement like wellness, fitness, talent and different sports initiatives across locations and levels. The Company celebrates all festivals which exhibits our diverse culture and strengthens the bond between employees to work together better.

**Employee Communication & Branding:** Employee communication is vital for the health and strength of a company. We have very strong employee connect through various interactive sessions like CEO Webcast, Leadership Connect, New joiner connect with HRBPs, employee surveys which gives them a sense of belongingness and various opportunities to share ideas and feedback.

We have also strengthened RGI as a brand on various social media platforms,by publishing effective and apt communication.

**Employee Induction:** With intent to continue with the best learning experience for our employees from Day 1, the Induction program "Prarambh" was made as a completely virtual program for our new joiners. The program continues to focus on Policies and Products of the Company along with leadership interaction with new joiners.

**Training Initiatives:** As a company, there is a huge focus on learning & development and up-skilling of our employees to bring out their best performance. With the special focus on health and commercial line products, the Company has undertaken various virtual trainings during the year.



- **NEEV** Support program was conducted for all Retail Sales new joiners. This consists of various online and classroom product, behavioural & process training, trainer calls, assessments and VIVA.
- **Saksham** Training and certification program was conducted for all Sales employees dealing in commercial line products.
- R Dialect Product training managers conducted

Pan India 157 training in 6 regional languages and covered 4795 participants.

- **R Guru** is one-of-a-kind training initiative that focuses on imparting product knowledge with byte size information on Company's Health products through a series of mailers.
- **Capability Development Program** This program is designed to help managers build their capabilities in team management, leadership, effective communication, performance management, and situational leadership to enhance their managerial skills.

## **CLAIMS HANDLING**

#### Motor Claims

The Company follows the traditional customer experience for motor claims i.e.,taking a policy, renewing and making a claim.The need for digital motor claims continues to grow as consumers want to report their claim at any time on a channel that is convenient to them. They want full transparency into the claims process, the ability to submit documents digitally, be informed of progress in real-time and ultimately receive a timely and fair settlement.

Use of Customised Digital Technologies not only enhance the overall customer experience but also aid in resolving customer queries much faster and ensure seamless interaction to satisfaction of customer.

#### **Customer Experience:**

- 1. Paperless Claim: Making entire claim journey paperless by use of Digital Integration with government portals such as Vahan and IIB for RC and DL, use of OTP based Claim Form, submission of IRN Invoice by garage.
- Expert Squad for EV: Technical Training on EV was imparted to the Claims Team to make them ready to cater EV Claims.
- **3. Internet of Things (IOT):** This platform enables customers to intimate their claims digitally on immediate basis with use of a bit.ly link shared to

their mobile number. Using the technology of Interactive PDF not only the customer is able to intimate the claim but also has access to List of Network Garages to choose the service provider.

#### Internal Control and Efficiency:

- 1. SMART Hunt: This is an AI and ML based tool implemented where the system was given learning on some Key Words to be identified from the narration of cause of loss at the time of intimation and duly recorded in claim form. All potential triggers are highlighted to the Audit Team for evaluation.
- 2. SCAM: This Tool highlights Service Conversions using AI by comparing Odometer Reading of any vehicle and is further highlighting End Proximity Claims and triggers probable scripted damages to have a control over Network Garages.

#### **Health Claims**

The Health Insurance Industry in India has been growing rapidly for the past few years. The COVID-19 has created an enormous impact on requirements for healthcare. Moreover, the rapid growth of chronic diseases such as Heart Diseases, Cancer, Type 2 diabetes, and Arthritis coupled with the rise in the ageing population has further contributed to the increased demand of healthcare. While the healthcare facilities have been upgraded, the affordability to the masses can only be made possible through the Health Insurance. The health insurance penetration post covid has increased by 11.70% as compared to FY2019-20.In view of the overall organisational vision, the Company has implemented the Company has implemented the following major initiatives during FY2022-23 to further services to its Policy holders:

- 1. **Presence:** Increasing the Cashless Hospital Network from 8525 in FY 2021-22 to 9197 in FY 2022-23.
- 2. Emergency Ambulance Services: Request for Road and Air ambulance services through the Company's website, without any hassle.
- **3. Cancer Care at Home:** A facility to avail cancer treatment (Chemotherapy Sessions) at the comfort of home.
- 4. Medical Packages at Network Hospitals: The Company has created medical packages with network hospitals on a pilot basis to ensure that the Policyholders do not exhaust the Sum Insured fast.

#### 5. Comprehensive Services:

- i **Cashless OPD:** E-Health Consultation across 500 Medical Experts, Pharmacy Services at Home/Office, Home visit for blood sample collection, Live Chat /Video consultations, and Homecare Services is now a click away.
- ii **Post Claim Advisory:** The Company is changing the way people and businesses look at personal Health Data. We focus on providing valuable feedback and medical insights to the insured considering medical examination reports like Blood Test, Urine Test, ECHO Report, ECG etc. through seamless, industry-standard and real-time integration.

#### 6. Medical Equipments for Customers:

The aim is beyond claims servicing, to bring quality medical care at our patients' homes and aim to make primary healthcare not only more accessible but also more affordable and accountable to our patient's needs. Hence, with this vision the Company has arranged to help customers to Purchase / Rent out medical equipment from the comfort of their home from vendors providing the best at affordable prices.

## **COMMERCIAL LINE CLAIMS**

The FY2022-23 was a year where COVID-19 cases have shown considerably a declined trend compared to last FY. The Company has continued the Business Continuity & Disaster Management Strategy Plan in force during this period. Effective use of technology was the foremost objective in claims management. With our focussed approach on digitalisation, we've gone live with a video streaming project this year which shall enable us to conduct video surveys without visiting loss sites.

This year, the Company has serviced various catastrophic events such as Monsoon Floods 2022, North-East Flood 2022, Gujarat Floods 2022, Bengaluru Floods 2022. Effective loss minimization steps and immediate loss site visit by claim officials proved to be very useful in controlling the quantum of initial loss estimates. Interim payments were made to insured to support during financial crunch to reinstate the affected property & restore back to normalcy of operations/activities quickly.

The Company also handled several frequency claims with increased efficiency by leveraging said activities by a dedicated claim hub set up for handling high frequency & low value claims.

## **PROCESS AND CERTIFICATION**

The Company has been successfully certified pan India for complying with the requirements of Quality Management Systems as per ISO 9001:2015 standard. The certificate has been awarded by Det Norske Veritas (DNV), one of the leading ISO certifying bodies. The initial certification had been achieved in July 2007. The existing certification is valid until July 2025.

## CUSTOMER SERVICE & GRIEVANCES REDRESSAL CELL

The Company continues to be guided by core philosophy of customer centricity and has built many digital capabilities to offer uninterrupted top-notch service to the customers. It is testimony to these collective efforts that our complaint ratio has improved during FY 2022-23.

#### We continued to innovate with capabilities like:

- AI enabled BOT servicing over 10 lac customers
- Speedy claim servicing by use of OCR
- Video streaming
- DIY (Complete solution for claim, from intimation, to document upload, to self-survey)
- Seamless KYC integration

#### Personal & Personalised Services

In our enthusiasm for using technology to benefit our policyholders, we have not forgotten the values of personal and personalised services, hence numerous benefits to policyholders were initiated such as:

- Innovative product launch such as 'Pay as you drive'
- Feature rich 'Health Infinity'
- Over 25,000 farmer workshops
- 7845+Fasal Bima Pathshala
- 1130+ trainings and 10,000+ meetings at Panchayats and Krishi Mela participation
- 5,557 training workshops for Partners and Stakeholders (Banks, CSC-VLEs, State & District level government officials)

In numbers and statements, truth we unveil, auditor's insight, like a trusted trail. Numbers scrutinised, facts in their grace, a meticulous journey through financial space. Integrity's watch, assurance they bring, the Auditor's report, where facts take wing.

## **AUDITOR'S REPORT**

Chaturvedi & Shah LLP Chartered Accountants 912, Tulsiani Chambers 212, Nariman Point Mumbai 400021 Uttam Abuwala Ghosh & Associates Chartered Accountants 702, Amba Sadan, Plot No.325, Linking Road, Khar (W), Mumbai-400052

#### **Independent Auditors' Report**

To the Members of Reliance General Insurance Company Limited on the Financial Statements for the year ended March 31, 2023

## **QUALIFIED OPINION**

- 1. We have audited the accompanying financial statements of Reliance General Insurance Company Limited ("the Company"), which comprise the Balance Sheet as at March 31, 2023, and the related Revenue Accounts of the Fire, Marine & Miscellaneous Businesses (also called the "Revenue Accounts" or "Policyholders' Accounts" or the "Technical Accounts"), the Profit and Loss Account (also called the "Shareholders' Account" or "Non-Technical Account") and Receipts and Payments Account for the year then ended, the schedules annexed there to, a summary of significant accounting policies and other explanatory notes thereon.
- 2. In our opinion and to the best of our information and according to the explanations given to us, we report that the aforesaid financial statements, prepared in accordance with the requirements of Accounting Standards as specified under Section 133 of the Companies Act, 2013 (the 'Act'), including relevant provisions of the Insurance Act, 1938, the Insurance Regulatory and Development Authority of India Act, 1999 (the "IRDAI Act") and other accounting principles generally accepted in India, to the extent considered relevant and appropriate for the purpose of these financial statements and which are not inconsistent with the accounting principles as prescribed in the Insurance Regulatory and Development Authority of India (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 (the "IRDAI Regulations") & orders/directions/circulars issued by the Insurance Regulatory and Development Authority of India ("IRDAI"/"Authority"), to the extent applicable and in the manner so required, and except for the indeterminate effects of the matter given in the Basis for Qualified Opinion Section below, give a true and fair view in conformity with the accounting principles generally accepted in India, as applicable to insurance companies:
  - (a) In the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2023;
  - (b) In the case of Revenue Accounts, of the operating profit in so far as it relates to the Fire and Miscellaneous business and operating loss in so far as it relates to the Marine business for year ended on that date;
  - (c) In the case of the Profit and Loss Account, of the profit for the year ended on that date; and
  - (d) In the case of the Receipts and Payments Account, of the receipts and payments for the year ended on that date.

## **BASIS FOR QUALIFIED OPINION**

3. We draw your attention to Schedules 8 and 8A and Refer Note 27 of Schedule 17 of the financial statements regarding the Company's investment in Secured Non-convertible debentures of ₹787,244 thousand in Reliance Capital Limited (RCL) as at March 31, 2023. The investment is being valued at amortised cost as prescribed by the IRDAI Regulations and valuation policy approved by the Board of Directors. The Company has created provision of 43% amounting to ₹337,573 thousand. As credit rating of the investment is standing at D, the Investee

40

Company has defaulted in repayment of interest and principal on due dates and a Corporate Insolvency Resolution Process is initiated for investee company under the Insolvency and Bankruptcy Code, 2016, the impact, if any, on the potential diminution in the value of the investment is presently not ascertainable.

4. We conducted our audit in accordance with the Standards on Auditing (the "SAs") specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the Insurance Act, the IRDAI Act, the Regulations, the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our gualified opinion.

### **KEY AUDIT MATTERS**

5. Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements for the year ended March 31, 2023. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. In addition to the matter described in the Basis for Qualified Opinion section, we have determined the matters described below to be the key audit matters to be communicated in our report. For the matter below, our description of how our audit addressed the matter is provided in that context.

| Key Audit Matter  | How our Audit addressed the Key Audit Matter   |  |  |  |  |  |
|---|--|--|--|--|--|--|
| Appropriateness of Revenue Recognition in relation to Crop Insurance Premium  | Our audit procedures inter alia, included the following:   |  |  |  |  |  |
| (Refer note no. 4(a) of Schedule 16 to the financial statements)  | <ul> <li>Understanding, evaluating and testing the design<br/>&amp; operating effectiveness of the process &amp; key<br/>controls around revenue recognition for crop</li> </ul>   |  |  |  |  |  |
| The Company has earned net premium of<br>₹1,31,01,166 thousand relating to crop insurance for   | insurance premium.   |  |  |  |  |  |
| the year ended March 31, 2023, which is a significant component of Company's premium income.  | <ul> <li>Performing tests of details, on a sample basis, to<br/>assess whether the criteria for acceptance of<br/>proposals in accordance with the bid have been</li> </ul>  |  |  |  |  |  |
| As an empaneled insurance company for<br>implementing the Government Scheme for crop  | evaluated by the Company prior to recognition of revenue;  |  |  |  |  |  |
| insurance, the Company recognizes revenue which<br>includes the share of the Central Government and<br>State Government respectively, based on the<br>acceptance of the farmers proposals received from<br>the Nodal Banks of the respective areas. | <ul> <li>Verifying the books and records (for instance<br/>inter office communications from teams<br/>performing the activities in relation to<br/>underwriting) to check the completeness of<br/>revenue recognised.</li> </ul> |  |  |  |  |  |
| Appropriateness of revenue recognition relating to<br>crop insurance premium has been determined to be<br>a key audit matter as this is dependent on whether<br>the criteria for acceptance of the proposals received                               | <ul> <li>Testing sample of manual accounting journals<br/>relating to revenue to identify unusual or<br/>irregular items, if any.</li> </ul>   |  |  |  |  |  |
| by the Company (type of crop covered, area etc.),<br>are as per the bid awarded to the Company by the<br>State during the empanelment process.  | <ul> <li>Agreeing the above journals tested to<br/>corroborative evidence such as declaration from<br/>the farmers.</li> </ul>   |  |  |  |  |  |

Evaluating adequacy of disclosures in the financial statements

#### **Key Audit Matter**

## Assessment of contingencies relating to certain matters pertaining to direct and indirect taxes

(Refer note 1 on Schedule 17 to the financial statement)

The Company has received various demands and show cause notices, mostly industry specific, from the tax authorities viz. service tax, GST and income tax in respect of matters such as service tax applicability on reinsurance commission and wrong availment of CENVAT/Input Credit, disallowance of expenses etc.

The management, with the help of its tax expert as needed, have made judgments relating to the likelihood of an obligation arising and whether there is a need to recognize a provision or disclose a contingent liability.

We therefore focused on this area as a result of uncertainty and potential material impact.

#### How our Audit addressed the Key Audit Matter

Our audit procedures inter alia, included the following:

- Understood Management's process and control for determining tax litigations & its appropriate accounting and disclosure.
- Testing key controls surrounding litigation, regulatory and tax procedures;
- Obtained an understanding of the nature of litigations pending against the Company and discussed the key developments during the year for significant litigations with the management & Company's legal counsel /management's tax experts
- Reviewed the demand notices, assessment orders & appeal orders for all such cases where there was any update since previous year audit & obtained grounds of appeal submitted by the management at various authorities.
- Where relevant, read the external legal opinions obtained by management;
- Assessed management's conclusions through understanding precedents set in similar cases.;
- Assessed the adequacy of presentation & disclosure in the financial statements.

## **OTHER MATTERS**

- 6. The actuarial valuation of liabilities in respect of Claims Incurred But Not Reported (IBNR), Claims Incurred But Not Enough Reported (IBNER), Premium Deficiency Reserve (PDR) & Unexpired Risk Reserve (URR) is the responsibility of the Company's Appointed Actuary. The actuarial valuation of these liabilities as at March 31, 2023, has been duly certified by the Appointed Actuary. The Appointed Actuary has also certified that in their opinion, the assumptions for such valuation are in accordance with the guidelines & norms issued by IRDAI & the Institute of Actuary's certificate in this regard for forming our opinion on the financial statements of the Company.
- 7. The Financial Statements of the Company for the year end March 31, 2022, has been audited by the one of the predecessor auditors Pathak H.D. & Associates LLP & the continuing joint statutory auditor, Uttam Abuwala Ghosh & Associates, whose report dated April 26, 2022 has expressed a qualified opinion.

Our opinion is not modified in respect of the above matters.

# INFORMATION OTHER THAN THE FINANCIAL STATEMENTS & AUDITOR'S REPORT THEREON

8. The Company's Board of Directors is responsible for the preparation of the other information. The other information comprises the information included in the "the Management Report" & "Director's report", but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

## **RESPONSIBILITIES OF MANAGEMENT FOR THE FINANCIAL STATEMENTS**

- 9. The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act, with respect to the preparation of these financial statements that give a true & fair view of the financial position, financial performance and receipts and payments of the Company in accordance with the accounting principles generally accepted in India including the Accounting Standards prescribed under Section 133 of the Act read with relevant rules issued thereunder, Insurance Act read with IRDAI Act, IRDAI Accounting Regulations & orders / directions prescribed by IRDAI in this behalf, current practices prevailing within the insurance industry in India & other accounting principles generally accepted in India to the extent not inconsistent with IRDAI Accounting Regulations & order/ directions/circulars issued by IRDAI. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate implementation & maintenance of accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy & completeness of the accounting records, relevant to the preparation and presentation of the financial statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.
- 10. In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so. Those Board of Directors are also responsible for overseeing the Company's financial reporting process.

# AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS

- 11. Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.
- 12. As part of an audit in accordance with the SAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:
  - Identify & assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
  - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act we are also responsible for expressing our opinion on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls;
  - Evaluate the appropriateness of accounting policies used & the reasonableness of accounting estimates and related disclosures made by management;
  - Conclude on the appropriateness of management's use of the going concern basis of accounting &, based
    on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that
    may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a
    material uncertainty exists, we are required to draw attention in our auditor's report to the related
    disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our
    conclusions are based on the audit evidence obtained up to the date of our auditor's report. However,
    future events or conditions may cause the Company to cease to continue as a going concern;

43

#### **Reliance General Insurance Company Limited**

- Evaluate the overall presentation, structure & content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation
- 13. Materiality is the magnitude of misstatements in the Financial Statements that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the Financial Statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the Financial Statements.
- 14. We communicate with those charged with governance regarding, among other matters, the planned scope, allocation of work & timing of the audit & significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
- 15. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships & other matters that may reasonably be thought to bear on our independence, & where applicable, related safeguards.
- 16. From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## **REPORT ON OTHER LEGAL & REGULATORY REQUIREMENTS**

- 17. As required by the Regulations, we have issued a separate certificate dated May 02, 2023, certifying the matters specified in paragraphs 3 and 4 of Schedule C to the IRDAI Regulations.
- 18. Further, to our comments in the Certificate referred to above, as required under the Regulations, read with Section 143 (3) of the Act, we report that:
  - a) We have sought & obtained all the information & explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - b) In our opinion, and to the best of our information and according to the explanations given to us, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - c) As the Company's financial accounting system is centralized at Head Office, no returns for the purposes of our audit are prepared at the branches and other offices of the Company;
  - d) The Balance Sheet, the Revenue Account, the Profit and Loss Account and the Receipts and Payments Account dealt with by this Report are in agreement with the books of account;
  - e) In our opinion and to the best of our information and according to the explanations given to us, except for the matter described in the Basis for Qualified Opinion Section above, investments have been valued in accordance with the provisions of the Insurance Act and the IRDAI Regulations and/or orders/directions issued by the IRDAI in this behalf;
  - f) In our opinion and to the best of our information and according to the explanations given to us, except for the matter described in the Basis for Qualified Opinion Section above, the Balance Sheet, the Revenue Account, the Profit and Loss Account and the Receipts and Payments Account dealt with by this report comply with the Accounting Standards referred to in Section 133 of the Act, to the extent they are not inconsistent with the accounting principles prescribed in the s Regulations and orders/directions issued by IRDAI in this regard;
  - g) On the basis of the written representations received from the directors as on March 31, 2023, taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2023, from being appointed as a director in terms of Section 164 (2) of the Act;

- h) The qualification relating to the maintenance of accounts and other matters connected therewith are as stated in the Basis for Qualified Opinion Section above.
- With respect to the adequacy of the internal financial controls with reference to financial statements of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure A"; and
- j) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit & Auditors) Rules, 2014, in our opinion and to the best of our information & according to the explanations given to us:
  - i. The Company has disclosed the impact of pending litigations on its financial position in its financial statements Refer Note 1 on Schedule 17 to the financial statements;
  - ii. The liability for insurance contracts, is determined by the Company's Appointed Actuary as per Schedule 16 Note 8, and is covered by the Appointed Actuary's certificate, referred to in Other Matter paragraph above, on which we have placed reliance; and the Company did not have any other long-term contracts including derivative contracts for which there were any material foreseeable losses;
  - iii. During the year there were no amounts which were required to be transferred to the Investor Education & Protection Fund by the Company;
  - iv. With respect to the other matters to be included in the Auditor's report, in terms of the requirements of Section 197(16) of the Act, we report that managerial remuneration payable to the Company's Directors is governed by the provisions of Section 34A of the Insurance Act and is approved by IRDAI. Accordingly, the managerial remuneration limits specified under Section 197 of the Act do not apply.
  - v. (a) Management has represented to us that, to the best of it's knowledge and belief, other than as disclosed in the notes to the accounts, no funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Company to or in any other persons or entities, including foreign entities ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, whether, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries;
    - (b) Management has represented to us that, to the best of it's knowledge and belief, other than as disclosed in the notes to the accounts no funds have been received by the company from any person(s) or entity(ies), including foreign entities ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the company shall, whether, directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.
    - (c) Based on our audit procedure conducted that are considered reasonable and appropriate in the circumstances, nothing has come to our attention that cause us to believe that the representation given by the management under paragraph (2) (j) (v) (a) & (b) contain any material misstatement.
  - vi. (a) The final Dividend paid by the Company during the year in respect of the same declared for the previous year is in accordance with section 123 of the Act to the extent it applies to payment of dividend.
    - (b) As stated in note 45 on schedule 17 to the financial statements, the Board of Directors of the Company have proposed final divided for the year which is subject to the approval of the shareholders at the ensuring annual general meeting. The dividend declared is in accordance with section 123 of the Act to the extent it applies to declaration of dividend.

#### Reliance General Insurance Company Limited -

vii. Provison to Rule 3(1) of the Companies (Accounts) Rules, 2014 for maintaining books of account using accounting software which has a feature of recording audit trail (edit log) facility is applicable to the Company with effect from April 1, 2023, and accordingly, reporting under Rule 11(g) of Companies (Audit and Auditors) Rules, 2014 is not applicable for the financial year ended March 31, 2023.

For Chaturvedi & Shah LLP Firm Registration No. 101720W/W100355 Chartered Accountants

**Jignesh Mehta** Partner, Membership No. 102749 UDIN: 23102749BGQQXH7118

Date: May 02, 2023 Place: Mumbai For Uttam Abuwala Ghosh & Associates

Firm Registration No. 111184W Chartered Accountants

Ajaysingh Chauhan Partner, Membership No. 137918 UDIN: 23137918BGYVXM5972



In this section, a detailed view, Numbers and facts, clear and true. Complementing the auditors' gaze, Insights in depth, like the sun's rays.

A story told, in figures and line, Read it here, where details shine.

## **ANNEXURE A TO INDEPENDENT AUDITORS' REPORT**

Referred to in paragraph 18 (i) of the Independent Auditors' Report of even date to the members of Reliance General Insurance Company Limited on the financial statements for the year ended March 31, 2023

## REPORT ON THE INTERNAL FINANCIAL CONTROLS WITH REFERENCE TO FINANCIAL STATEMENTS UNDER CLAUSE (I) OF SUB-SECTION 3 OF SECTION 143 OF THE ACT

1. We have audited the internal financial controls with reference to financial statements of Reliance General Insurance Company Limited ("the Company") as of March 31, 2023 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

## MANAGEMENT'S RESPONSIBILITY FOR INTERNAL FINANCIAL CONTROLS

2. The Company's management is responsible for establishing & maintaining internal financial controls based on the internal financial controls with reference to financial statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act, the IRDAI Act, the Regulations and orders/directions prescribed by the IRDAI in this behalf and current practices prevailing within the insurance industry in India.

## AUDITORS' RESPONSIBILITY

- 3. Our responsibility is to express an opinion on the Company's internal financial controls with reference to financial statements based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing deemed to be prescribed under section 143(10) of the Companies Act, 2013 to the extent applicable to an audit of internal financial controls, both applicable to an audit of internal financial controls, both applicable to an audit of internal financial controls and both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to financial statements was established and maintained and if such controls operated effectively in all material respects.
- 4. Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system with reference to financial statements and their operating effectiveness. Our audit of internal financial controls with reference to financial statements included obtaining an understanding of internal financial controls with reference to financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.
- 5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion on the Company's internal financial controls system with reference to financial statements.

## Meaning of Internal Financial Controls with reference to financial statements

6. A company's internal financial controls with reference to financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial controls with reference to financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

## INHERENT LIMITATIONS OF INTERNAL FINANCIAL CONTROLS WITH REFERENCE TO FINANCIAL STATEMENTS

7. Because of the inherent limitations of internal financial controls with reference to financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to financial statements to future periods are subject to the risk that the internal financial control controls with reference to financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## **BASIS FOR QUALIFIED OPINION**

8. According to the information and explanations given to us and based on our audit, the following material weakness has been identified as of March 31, 2023:

The company's operation of financial controls over valuation of investment and assessment of impairment provision thereof of the certain investee companies. These investments were being valued at amortized cost as prescribed by the IRDA Regulations and valuation policy approved by the Board of Directors. (Refer the Basis of Qualified opinion paragraph in our main audit report)

9. A material weakness is a deficiency or a combination of deficiencies, in internal control with reference to financial statements, such that there is a reasonable possibility that a material misstatement of the company's annual financial statements will not be prevented or detected in a timely basis.

## QUALIFIED OPINION

- 10. In our opinion, the Company has, in all material respects, an adequate internal financial controls system with reference to financial statements as of March 31, 2023 based on the internal financial controls with reference to financial statements criteria established by the Company considering the essential components of internal controls stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India and, except for the possible effects of the material weakness described in the Basis for Qualified Opinion paragraph above on the achievement of the objectives of the control criteria, the Company's internal financial controls with reference to financial statements were operating effectively as of March 31, 2023.
- 11. We have considered the material weakness identified & reported above in determining the nature, timing & extent of audit tests applied for our audit of financial statements of the Company for the year ended March 31, 2023, & the material weakness affects our opinion on the financial statements of the Company (refer the Basis of Qualified Opinion paragraph in our main audit report).

## OTHER MATTER

12. The actuarial valuation of liabilities in respect of Claims Incurred But Not Reported (IBNR), Claims Incurred But Not Enough Reported (IBNER), Premium Deficiency Reserve (PDR) & Unexpired Risk Reserve (URR) is the responsibility of the Company's Appointed Actuary. The actuarial valuation of these liabilities as at March 31, 2023, has been duly certified by the Appointed Actuary. The Appointed Actuary has also certified that in their opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by IRDAI and the Institute of Actuaries of India in concurrence with the Authority. We have relied upon the Company's Appointed Actuary's certificate in this regard for forming our opinion on the financial statements of the Company. (Refer Other Matter Paragraph of our main Audit Report) Accordingly, our opinion on the internal financial controls with reference to financial statements does not include reporting on the operating effectiveness of the management's internal controls over the valuation and accuracy of the aforesaid actuarial valuation.

Our opinion is not modified in respect of the above matters.

## For Chaturvedi & Shah LLP

Firm Registration No. 101720W/W100355 Chartered Accountants

#### **Jignesh Mehta**

Partner, Membership No. 102749 UDIN: 23102749BGQQXH7118

Date: May 02, 2023 Place: Mumbai For Uttam Abuwala Ghosh & Associates Firm Registration No. 111184W Chartered Accountants

**Ajaysingh Chauhan** Partner, Membership No. 137918

UDIN: 23137918BGYVXM5972

Certified assurance, a steadfast sign, auditor's pledge, in every line. Numbers scrutinized, facts displayed, in auditor's trust, we have faith.

A seal of truth, an emblem pure, auditor's certificate, trust secure.

## **INDEPENDENT AUDITOR'S CERTIFICATE**

Chaturvedi & Shah LLP Chartered Accountants 912, Tulsiani Chambers 212, Nariman Point Mumbai 400021 Uttam Abuwala Ghosh & Associates Chartered Accountants 702, Amba Sadan, Plot No.325, Linking Road, Khar (W), Mumbai-400052

### **Independent Auditors' Certificate**

To the Board of Director of Reliance General Insurance Company Limited (Referred to in paragraph 17 of our Report on Other Legal and Regulatory Requirements forming part of the Independent Auditors' Report dated May 02, 2023)

This Certificate is issued In accordance with the terms of our agreement dated September 27, 2022, wherein we are requested to issue certificate for compliance with the provisions of paragraphs 3 and 4 of Schedule C of the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations 2002, (the "Regulations") read with regulation 3 of the Regulations.

## MANAGEMENT'S RESPONSIBILITY

The Company's Board of Directors is responsible for complying with the provisions of The Insurance Act, 1938 as amended from time to time including amendment brought by Insurance Laws (Amendment) Act, 2015 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act"), the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 (the "Regulations"), orders/directions issued by the Insurance Regulatory and Development Authority of India (the "IRDA!"). This includes collecting, collating and validating data and designing, implementing and monitoring of internal controls suitable for ensuring compliance as aforesaid.

## AUDITOR'S RESPONSIBILITY

Pursuant to the requirements, it is our responsibility to obtain reasonable assurance and form an opinion based on our audit and examination of books and records as to whether the Company has complied with the matters contained in paragraphs 3 and 4 of Schedule C, read with Regulation 3, to the Regulations.

The financial statement prepared from the books and records, have been audited by us jointly on which we issued a qualified audit opinion vide our report dated May 02, 2023. Our audit of these financial statement was conducted in accordance with the standards on Auditing referred to in Section 143(10) of the Companies Act, 2013 and other applicable authoritative pronouncement issued by the Institute of Chartered Accountant of India and Insurance Regulatory Development Authority of India. Those Standard require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement are free of material misstatement. Our audit was not planned and performed in connection with any transaction to identify matters that may be of potential interest to third parties.

We conducted our examination, on test check basis, in accordance with the 'Guidance Note on Reports or Certificates for special purposes' issued by the Institute of Chartered Accountant of India. The Guidance Note requires that we comply with the ethical requirement of the Code of Ethics issued by the Institute of Chartered Accountant of India.

We have complied with the relevant applicable requirement of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Performs Audits and Reviews of Historical Financial Information, and other Assurance and Related Services Engagements.

## **OPINION**

In accordance with the information and explanations given to us and to the best of our knowledge and belief and based on our examination of the books of accounts and other records maintained by Reliance General Insurance Company Limited (the "Company") for the year ended March 31, 2023, we certify that:

- 1. We have reviewed the Management Report attached to the financial statements for the year ended March 31, 2023 and have found no apparent mistake or material inconsistency with the financial statements;
- Based on management representations and the compliance certificate submitted to the Board of Directors by the officers of the Company charged with compliance and the same being noted by the Board, nothing has come to our attention that causes us to believe that the Company has not complied with the terms and conditions of registration as per sub section 4 of section 3 of the Insurance Act, 1938;.
- 3. We have verified the cash balances & cheques in d,o the extent considered necessary by actual inspection or on the basis of certificates/confirmation as at March 31, 2023. For securities relating to Company's investments as at March 31, 2023, have been verified by on the basis of certificates/ confirmations received from the Custodians and/or Depository Participants appointed by the Company, as the case may be. As at March 31, 2023, the Company does not have reversions and life interests;
- 4. The Company is not a trustee of any trust; and
- 5. No part of the assets of the Policyholders' Funds has been directly or indirectly applied in contravention of the provisions of the Insurance Act relating to the plication and investments of the Policyholders'nds.

### **RESTRICTION ON USE**

Our work was performed solely to assist the Company in meeting its responsibilities in relation to compliance with the Regulations. Our obligations in respect of this Certificate are entirely separate from, and our responsibility and liability is in no way changed by any other role we may have (or may have had ) as auditors of the company or otherwise. Nothing in this Certificate, nor anything said or done in the course of or in connection with the services that are the subject of this Certificate, will extend any duty of care we may have in our capacity as auditors of the Company.

This certificate has been issued for the sole use of the Board of Directors of the Company, to whom it is addressed and should not be used by any other purpose. We neither accepts nor assumes any duty or liability for any other purpose or to any other party to whom our certificate is shown or into whose hands it may come without our prior consent in writing.

For Chaturvedi & Shah LLP Firm Registration No. 101720W/W100355 Chartered Accountants

**Jignesh Mehta** Partner, Membership No. 102749 UDIN: 23102749BGQQXH7118

Date: May 02, 2023 Place: Mumbai

### For Uttam Abuwala Ghosh & Associates

Firm Registration No. 111184W Chartered Accountants

**Ajaysingh Chauhan** Partner, Membership No. 137918 UDIN: 23137918BGYVXM5972

Date: May 02, 2023 Place: Mumbai



## **ANNEXURE I**

RELIANCE GENERAL INSURANCE COMPANY LIMITED

CIN: U66603MH2000PLC128300

#### Statement on Impact of Audit Qualifications (for audit report with modified opinion) submitted along-with Annual Audited Financial Results

Statement on Impact of Audit Qualifications for the Financial Year ended March 31, 2023 [See Regulation 33 / 52 of the SEBI (LODR) (Amendment) Regulations, 2015]

| I | Sr.<br>No. | Particulars                                   | Audited Figures (₹ in Lakhs) as<br>reported before adjusting for<br>qualifications) | Audited Figures (₹in Lakhs)<br>(audited figure after adjusting<br>for qualifications) |
|---|------------|---|---|---|
|   | 1          | Turnover / Total income                       | 7,69,299  | 7,69,299  |
|   | 2          | Total Expenditure including exceptional items | 7,42,229  | 7,42,229  |
|   | 3          | Net Profit / (Loss) after tax                 | 27,070  | 27,070  |
|   | 4          | Earnings Per Share ()                         | 10.74   | 10.74   |
|   | 5          | Total Assets                                  | 20,37,100   | 20,37,100   |
|   | 6          | Total Liabilities                             | 17,79,617   | 17,79,617   |
|   | 7          | Net Worth                                     | 2,57,483  | 2,57,483  |

| a. | . Details of Audit Qualification:  |                          |  |  |  |
|----|--|--------------------------|--|--|--|
|    | The Company's investment in Non-convertible debentures of ₹7,872 lakhs in Reliance Capital Limited (RCL) as at March 31, 2023. The investment is bei<br>valued at amortised cost as prescribed by the IRDA Regulations and valuation policy approved by the Board of Directors. The Company has created<br>provision of 43% amounting to ₹3,376 lakhs. As credit rating of the investment is standing at D and the investee Company has defaulted in repayment<br>of interest and principal on due dates, and a Corporate Insolvency Resolution Process is initiated for investee company under the Insolvency a<br>Bankruptcy Code, 2016, the impact, if any, on the potential diminution in the value of the investment is presently not ascertainable                             |                          |  |  |  |
| b. | Type of Audit Qualification:   |                          |  |  |  |
| C. | Frequency of Qualification   | Qualified Opinion        |  |  |  |
| d. | For Audit Qualification(s) where the impact is quantified by the auditor, Management's Views:  | Fifth Time               |  |  |  |
| e. | For Audit Qualification(s) where the impact is not quantified by the auditor:  | Not Applicable           |  |  |  |
| b. | (i) Management's estimation on the impact of audit qualification   | No Impact                |  |  |  |
|    | The Company has investments of ₹7,872 Lakhs in Secured Non-Convertible Debentures (NCD's) of Reliance Capital Limited (RCL), which have been classified as doubtful assets on and from 17th January, 2021 based on Prudential Norms for Income Recognition, Asset Classification and Provisionin issued under Insurance Regulatory & Development Authority of India's (IRDAI's) master circular on Preparation of Financial Statements. The managemen have estimated the realisable value of the NCD's based on the bid received for RCL in the auction held on 26th April, 2023 for ₹9650 crore. Basis whice the company has created provision of 43% of secured investments in RCL's amounting to ₹3,376 Lakhs and the management is confident of realisability of balance amount. |                          |  |  |  |
|    | (ii) If management is unable to estimate the impact, reasons for the same:   | Not Applicable           |  |  |  |
|    | (iii) Auditors' Comments on (i) or (ii) above  | Refer section II(a) abov |  |  |  |

#### III Signatories:

#### **Rakesh Jain**

Excecutive Director & Chief Executive Officer (DIN: 03645324)

**Rajendra Chitale** Chairman of Audit Committee (DIN: 00015986)

### Statutory Auditors

For Chaturvedi & Shah LLP Chartered Accountants (FRN. 101720W/W100355)

#### **Jignesh Mehta** Partner, Membership No. 102749

Place : Mumbai Date: May 02, 2023 Hemant Jain Chief Financial Officer

For Uttam Abuwala Ghosh & Associates Chartered Accountants (FRN. 111184W)

**Ajaysingh Chauhan** Partner, Membership No. 137918 In numbers' dance, a story unfolds, revenue's account, where value molds. Gains and income, meticulously inscribed, in the ledger of growth, our journey described.

Balancing scales with each transaction's art, revenue's account, where financial tales start.

# **REVENUE ACCOUNT**

FOR THE YEAR ENDED 31ST MARCH, 2023

## FIRE INSURANCE BUSINESS

#### Registration No and Date of Registration with the IRDAI : Regn. No. 103 dated 23.10.2000

|  |          |              | (₹ in 000)    |
|--|----------|--------------|---------------|
| Particulars  | Schedule | Current Year | Previous Year |
| Premium Earned (Net)   | 1        | 37,78,310    | 34,41,387     |
| Profit / (Loss) on sale/redemption of Investments (Net)  |          | 23,267       | 38,279        |
| Interest, Dividend & Rent – Gross  |          | 2,81,081     | 2,56,415      |
| Terrorism/Nuclear Pool Income  |          | 73,226       | 90,332        |
| Exchange Gain / (Loss)   |          | (28)         | 37            |
| TOTAL ( A )  |          | 41,55,856    | 38,26,450     |
| Claims Incurred (Net)  | 2        | 10,94,786    | 13,14,412     |
| Commission   | 3        | (8,54,845)   | (7,12,484)    |
| Operating Expenses related to Insurance Business   | 4        | 16,77,859    | 12,98,952     |
| Reserve for Premium Deficiency   |          | -            | -             |
| TOTAL ( B )  |          | 19,17,800    | 19,00,880     |
| Operating Profit/(Loss) from Fire Business (C) = (A) - (B)                                       |          | 22,38,056    | 19,25,570     |
| Appropriations   |          |              |               |
| Transfer to Shareholders' Accounts   |          | 22,38,056    | 19,25,570     |
| Transfer to Catastrophe Reserve  |          | -            | -             |
| Transfer to Other Reserves   |          | -            | -             |
| TOTAL ( C )  |          | 22,38,056    | 19,25,570     |
| Significant accounting policies and explanatory notes to<br>accounts to the Financial Statements | 16 & 17  |              |               |

The Schedules referred to above form an integral part of the Financial Statements.

As per our audit report of even date attached.

For and on behalf of the Board of Directors

For Uttam Abuwala Ghosh & Associates Chartered Accountants (FRN. 111184W)

**Ajaysingh Chauhan** Partner, Membership No. 137918

For Chaturvedi & Shah LLP Chartered Accountants (FRN. 101720W/W100355)

**Jignesh Mehta** Partner, Membership No. 102749

Place : Mumbai Date : May 02, 2023

**Rajendra Chitale** 

Chairman (DIN: 00015986)

Dr. Thomas Mathew Director (DIN: 05203948) Mrs. Chhaya Virani Director (DIN : 06953556)

Rakesh Jain Director (DIN: 03645324) Hemant K. Jain Chief Financial Officer

Sushil Sojitra Company Secretary & Compliance Officer (Membership No.: A31993)

# **REVENUE ACCOUNT**

FOR THE YEAR ENDED 31<sup>ST</sup> MARCH, 2023

## MARINE INSURANCE BUSINESS

#### Registration No and Date of Registration with the IRDAI : Regn. No. 103 dated 23.10.2000

|  |          |              | (₹ in 000     |
|--|----------|--------------|---------------|
| Particulars  | Schedule | Current Year | Previous Year |
| Premium Earned (Net)   | 1        | 2,12,082     | 1,86,909      |
| Profit / (Loss) on sale/redemption of Investments (Net)  |          | 2,048        | 3,822         |
| Interest, Dividend & Rent – Gross  |          | 24,747       | 25,601        |
| Terrorism/Nuclear Pool Income  |          | -            | -             |
| Exchange Gain / (Loss)   |          | -            | -             |
| TOTAL ( A )  |          | 2,38,877     | 2,16,332      |
| Claims Incurred (Net)  | 2        | 1,99,928     | 1,74,399      |
| Commission   | 3        | 25,457       | (20,294)      |
| Operating Expenses related to Insurance Business   | 4        | 89,978       | 72,717        |
| Reserve for Premium Deficiency   |          | -            | -             |
| TOTAL ( B )  |          | 3,15,363     | 2,26,822      |
| Operating Profit/(Loss) from Fire Business (C) = (A) - (B)                                       |          | (76,486)     | (10,490)      |
| Appropriations   |          |              |               |
| Transfer to Shareholders' Accounts   |          | (76,486)     | (10,490)      |
| Transfer to Catastrophe Reserve  |          | -            | -             |
| Transfer to Other Reserves   |          | -            | -             |
| TOTAL ( C )  |          | (76,486)     | (10,490)      |
| Significant accounting policies and explanatory notes to<br>accounts to the Financial Statements | 16 & 17  |              |               |

The Schedules referred to above form an integral part of the Financial Statements.

As per our audit report of even date attached.

For Uttam Abuwala Ghosh & Associates Chartered Accountants (FRN. 111184W)

**Ajaysingh Chauhan** Partner, Membership No. 137918

For Chaturvedi & Shah LLP Chartered Accountants (FRN. 101720W/W100355)

**Jignesh Mehta** Partner, Membership No. 102749

Place : Mumbai Date : May 02, 2023 For and on behalf of the Board of Directors

Rajendra Chitale Chairman (DIN: 00015986)

**Dr. Thomas Mathew** Director (DIN: 05203948)

Mrs. Chhaya Virani Director (DIN : 06953556)

Rakesh Jain Director (DIN: 03645324) Hemant K. Jain Chief Financial Officer

Sushil Sojitra Company Secretary & Compliance Officer (Membership No.: A31993)

Annual Report 2022 - 2023

## **REVENUE ACCOUNT**

FOR THE YEAR ENDED 31<sup>ST</sup> MARCH, 2023

## MISCELLANEOUS INSURANCE BUSINESS

#### Registration No and Date of Registration with the IRDAI : Regn. No. 103 dated 23.10.2000

|   |          |              | (₹ in 000)    |
|---|----------|--------------|---------------|
| Particulars   | Schedule | Current Year | Previous Year |
| Premium Earned (Net)  | 1        | 5,62,33,858  | 4,77,09,686   |
| Profit / (Loss) on sale/redemption of Investments (Net)                                       |          | 6,87,682     | 10,76,352     |
| Interest, Dividend & Rent – Gross   |          | 83,07,814    | 72,09,954     |
| Terrorism/Nuclear Pool Income   |          | 17,833       | 21,266        |
| Contribution from Shareholders Funds towards Excess EOM                                       |          | 49,14,654    | 34,69,167     |
| Exchange Gain / (Loss)  |          | 2,724        | 1,773         |
| Misc Income   |          | 8,327        | 7,039         |
| TOTAL ( A )   |          | 7,01,72,892  | 5,94,95,237   |
| Claims Incurred (Net)   | 2        | 4,51,97,846  | 3,83,10,979   |
| Commission  | 3        | (10,88,456)  | (7,50,510)    |
| Operating Expenses related to Insurance Business  | 4        | 2,09,67,157  | 1,69,34,666   |
| Reserve for Premium Deficiency  |          | -            | -             |
| TOTAL ( B )   |          | 6,50,76,547  | 5,44,95,135   |
| Operating Profit/(Loss) from Miscellaneous Business   |          | 50,96,345    | 50,00,102     |
| (C) = (A) - (B)   |          |              |               |
| Appropriations  |          |              |               |
| Transfer to Shareholders' Accounts  |          | 50,96,345    | 50,00,102     |
| Transfer to Catastrophe Reserve   |          | -            | -             |
| Transfer to Other Reserves  |          | -            | -             |
| TOTAL ( C )   |          | 50,96,345    | 50,00,102     |
| Significant accounting policies and explanatory notes to accounts to the Financial Statements | 16 & 17  |              |               |

The Schedules referred to above form an integral part of the Financial Statements.

As per our audit report of even date attached.

For Uttam Abuwala Ghosh & Associates Chartered Accountants (FRN. 111184W)

**Ajaysingh Chauhan** Partner, Membership No. 137918

For Chaturvedi & Shah LLP Chartered Accountants (FRN. 101720W/W100355)

**Jignesh Mehta** Partner, Membership No. 102749

Place : Mumbai Date : May 02, 2023 For and on behalf of the Board of Directors

Rajendra Chitale Chairman (DIN: 00015986)

Dr. Thomas Mathew Director (DIN: 05203948) Mrs. Chhaya Virani Director (DIN : 06953556)

Rakesh Jain Director (DIN: 03645324)

(Membership No.: A31993)

Hemant K. Jain Chief Financial Officer

Sushil Sojitra Company Secretary & Compliance Officer

Annual Report 2022 - 2023 57

# **PROFIT & LOSS ACCOUNT**

FOR THE YEAR ENDED 31<sup>ST</sup> MARCH, 2023

#### Registration No and Date of Registration with the IRDAI : Regn. No. 103 dated 23.10.2000

|  |           |             |           | (₹ in 00   |
|--|-----------|-------------|-----------|------------|
| Particulars  | Current \ | 'ear        | Previous  | Year       |
| Operating Profit / (Loss)  |           |             |           |            |
| I. Fire Insurance  | 22,38,056 |             | 19,25,570 |            |
| o. Marine Insurance  | (76,486)  |             | (10,490)  |            |
| . Miscellaneous Insurance  | 50,96,345 |             | 50.00.102 |            |
|  | 00,70,010 | 72,57,915   | 00,00,102 | 69,15,182  |
| ncome from Investments   |           |             |           |            |
| nterest, Dividend & Rent – Gross   | 18,66,761 |             | 18,38,493 |            |
| Profit on sale/redemption of investments   | 1,80,741  |             | 2,93,864  |            |
| Less: Loss on sale/redemption of investment  | (26,219)  |             | (19,401)  |            |
| Other Income   |           | 20,21,283   |           | 21,12,956  |
| rofit/Loss) on sale/discard of assets  | 2.058     |             | 1.868     |            |
| Aiscellaneous Income   | 59,205    |             | 59,445    |            |
| Reversal of Equity impairment  | 1,05,805  |             | -         |            |
| xcess Provision/bad debts Written Back   | 2,22,928  |             | 2,25,327  |            |
|  |           | 3,89,996    |           | 2,86,640   |
| TOTAL (A)  |           | 96,69,194   |           | 93,14,778  |
| rovisions (Other than Taxation)  |           |             |           |            |
| a) For diminution in the value of investment   | 1,01,400  |             | -         |            |
| a) For doubtful debts  | 19,115    |             | 5,861     |            |
|  | 17,110    | 1,20,515    | 0,001     | 5,86       |
| ther Expenses  |           |             |           | -,         |
| xpenses other than those related to Insurance Business:                                    |           |             |           |            |
| Employee's remuneration and welfare benefits   | 32,326    |             | 29,727    |            |
| Managerial remuneration  | 1,23,900  |             | 99,900    |            |
| Amortisation of Debenture Expenses   | 2,915     |             | 2,915     |            |
| - Interest on Statutory Liability  | 53        |             | 10,749    |            |
| - Contribution to policyholders Funds towards Excess EOM (Refer note no.41 of Schedule 17) | 49,14,654 |             | 34,69,167 |            |
| - Impairment on Equity Investments   | -         | 50,73,847   | 1,07,614  | 37,20,072  |
| inance Cost  |           | 416         |           | 3,97       |
| nterest on Non Convertible Debenture (Refer note no.19 of Schedule 17)                     |           | 2,09,300    |           | 2,09,300   |
| ad debt w/off (Net of Provisions)  |           | 46,416      |           | 15,11,383  |
| Corporate Social Responsibility Expense  |           | 66,900      |           | 55,82      |
| Penalty (Refer note no.31 of Schedule 17)  |           | -           |           | 20         |
| xchange Gain / (loss)  |           | -           |           |            |
|  |           |             |           |            |
| TOTAL (B)  |           | 55,17,395   |           | 55,06,446  |
| rofit / (Loss) Before Tax (A)-(B)  |           | 41,51,799   |           | 38,08,333  |
| rovision for Taxation  |           |             |           |            |
| Current Tax  |           | 8,36,993    |           | 4,72,654   |
| Short Provision for earlier year   |           | 1,90,617    |           | 5,18,249   |
| Deferred Tax   |           | -           |           |            |
| MAT Credit (Refer note no.20 of Schedule 17)   |           | 4,17,316    |           | 3,94,59    |
| let Profit / (Loss) After Tax  |           | 27,06,873   |           | 24,22,832  |
| ppropriations:   |           |             |           |            |
| a) Interim dividends paid during the period  |           | -           |           |            |
| p) Final dividend  | 2,520     |             | 10,062    |            |
| Dividend Distribution Tax  |           | -           |           |            |
| d) Debenture Redemption Reserve  | -         | 2.520       | -         | 10.062     |
| rofit / (Loss) After appropriations  |           | 27,04,353   |           | 24,12,770  |
| alance of Profit / (Loss) brought forward from last year                                   |           | 1.25.65.501 |           | 1.01.52.73 |
| alance carried forward to Balance Sheet  |           | 1,52,69,854 |           | 1,01,52,73 |
|  |           |             |           |            |
| asic Earning Per Share (Refer note no. 38 of Schedule 17)                                  |           | 10.74       |           | 9.63       |
|  |           | 10.72       |           | 9.56       |

The Schedules referred to above form an integral part of the Financial Statements.

As per our audit report of even date attached.

For Uttam Abuwala Ghosh & Associates Chartered Accountants (FRN. 111184W)

Ajaysingh Chauhan Partner, Membership No. 137918

For Chaturvedi & Shah LLP Chartered Accountants (FRN. 101720W/W100355)

Jignesh Mehta

58

Partner, Membership No. 102749

Place : Mumbai Date : May 02, 2023 For and on behalf of the Board of Directors

Rajendra Chitale

Chairman (DIN: 00015986)

Dr. Thomas Mathew Director (DIN: 05203948)

Rakesh Jain Director (DIN: 03645324)

Sushil Sojitra Company Secretary & Compliance Officer (Membership No.: A31993) Mrs. Chhaya Virani Director (DIN : 06953556) Hemant K. Jain Chief Financial Officer

Annual Report 2022 - 2023

# **BALANCE SHEET**

AS AT 31<sup>ST</sup> MARCH, 2023

Registration No and Date of Registration with the IRDAI : Regn. No. 103 dated 23.10.2000

| Particulars                                 | Schedule | As at 31st M | arch, 2023     | As at 31st N | arch,2022      |
|---|----------|--------------|----------------|--------------|----------------|
| Sources of funds                            |          |              |                |              |                |
| Share Capital                               | 5&5A     |              | 25,20,679      |              | 25,18,054      |
| Reserves and Surplus                        | 6        |              | 2,32,27,659    |              | 2,04,80,178    |
| Fair Value Change Account- Shareholder      |          |              | (69,467)       |              | 1,04,146       |
| Fair Value Change Account- Policyholder     |          |              | (3,20,535)     |              | 4,25,355       |
| Borrowings                                  | 7        |              | 23,00,000      |              | 23,00,000      |
| Total                                       |          |              | 2,76,58,336    |              | 2,58,27,733    |
| Application of funds                        |          |              |                |              |                |
| Investments- Shareholder                    | 8        |              | 3,01,64,985    |              | 2,85,83,621    |
| Investments- Policyholder                   | 8A       |              | 13,91,87,829   |              | 11,64,79,985   |
| Loans                                       | 9        |              | -              |              | -              |
| Fixed Assets                                | 10       |              | 10,07,651      |              | 9,33,657       |
| Deferred Tax Assets                         |          |              | 3,72,735       |              | 3,72,735       |
| Current Assets                              |          |              |                |              |                |
| Cash and Bank Balances                      | 11       | 23,80,030    |                | 15,51,699    |                |
| Advances and Other Assets                   | 12       | 3,05,96,776  |                | 2,50,13,557  |                |
| Sub-Total (A)                               |          | 3,29,76,806  |                | 2,65,65,256  |                |
| Current Liabilities                         | 13       | 15,02,73,450 |                | 12,41,39,279 |                |
| Provisions                                  | 14       | 2,57,78,220  |                | 2,29,68,242  |                |
| Sub-Total (B)                               |          | 17,60,51,670 |                | 14,71,07,521 |                |
| Net Current Assets (C) = (A) - (B)          |          |              | (14,30,74,864) |              | (12,05,42,265) |
| Miscellaneous Expenditure                   | 15       |              | -              |              | -              |
| (to the extent not written off or adjusted) |          |              |                |              |                |
| Debit Balance in Profit & Loss Account      |          |              | -              |              | -              |
| Total                                       |          |              | 2,76,58,336    |              | 2,58,27,733    |

Significant accounting policies and explanatory notes to accounts to the Financial Statements (Refer schedule 16 & 17)

The Schedules referred to above form an integral part of the Financial Statements.

As per our audit report of even date attached.

For Uttam Abuwala Ghosh & Associates Chartered Accountants (FRN. 111184W)

**Ajaysingh Chauhan** Partner, Membership No. 137918

For Chaturvedi & Shah LLP Chartered Accountants (FRN. 101720W/W100355)

**Jignesh Mehta** Partner, Membership No. 102749

Place : Mumbai Date : May 02, 2023 For and on behalf of the Board of Directors

Rajendra Chitale Chairman (DIN: 00015986)

**Dr. Thomas Mathew** Director (DIN: 05203948) Mrs. Chhaya Virani Director (DIN : 06953556)

Rakesh Jain Director (DIN: 03645324) Hemant K. Jain Chief Financial Officer

Sushil Sojitra Company Secretary & Compliance Officer (Membership No.: A31993)

# **RECEIPTS & PAYMENTS ACCOUNT**

FOR THE YEAR ENDED 31<sup>ST</sup> MARCH, 2023

#### Registration No. and Date of Registration with the IRDAI : Regn. No. 103 dated 23.10.2000

|   |                |               | (₹ in 00   |
|---|----------------|---------------|------------|
| Particulars   | Current Ye     | ar Prev       | vious Year |
| Cash flows from operating activities :                                      |                |               |            |
| Direct Premiums received  | 9,91,29,402    | 9,23,61,89    | 96         |
| Payment to re-insurers, net of commissions and claims                       | (62,14,640)    | (1,57,47,54   | 19)        |
| Payment to co-insurers, net of claims recovery                              | (5,26,324)     | (13,64,7      | 10)        |
| Direct Claims Paid  | (4,73,36,961)  | (4,69,99,44   | 15)        |
| Direct Commission / Brokerage Payments                                      | (57,53,595)    | (51,95,6      | 16)        |
| Payment of other operating expenses   | (2,07,80,077)  | (1,91,36,65   | 54)        |
| Preliminary and pre-operating expenses                                      | -              |               | -          |
| Deposits, Advances, and Staff loans   | 1,38,751       | (17,65,6      | 18)        |
| GST/Service Tax (Net)   | 4,65,770       | (2,92,96      | 52)        |
| ncome tax paid (Net)  | (10,14,314)    | (7,42,36      | 54)        |
| Nisc Receipts/payments  | 38,863         | 38,18         | 8          |
| Cash flow before extraordinary items  |                | 1,81,46,875   | 11,55,166  |
| Cash flow from extraordinary operations                                     |                | -             | -          |
| Cash flow from operating activities   |                | 1,81,46,877   | 11,55,166  |
| Cash flows from investing activities :                                      |                |               |            |
| Purchase of investments   | (10,12,81,678) | (11,57,84,76  | 57)        |
| ale of Investments (Including gain/ Loss)                                   | 6,89,25,500    | 10,51,22,42   | 23         |
| Purchase of fixed Assets  | (4,13,745)     | (7,79,02      | 29)        |
| Proceeds from sale of fixed assets  | 2,931          | 1,00,62       | 21         |
| Rent/Interest/Dividends received  | 1,00,16,426    | 94,66,87      | 0          |
| nvestment in money market instruments and in liquid mutual funds (Net)      | 76,84,184      | (15,42,64     | 16)        |
| Repayment received on Loan Given  | -              |               | -          |
| xpenses related to investments  | (32,326)       | (29,73        | 30)        |
| Cash flow from investing activies   |                | (1,50,98,708) | (34,46,258 |
| Cash flows from financing activities :                                      |                |               |            |
| Proceeds from Issuance of Share Capital                                     | 45,754         | 42,54         | 12         |
| hare Application Money Received   | -              |               | -          |
| Proceeds from borrowings (Net)  | -              |               | -          |
| Repayment of borrowings   | -              |               | -          |
| Borrowings issue expenses   | -              |               | -          |
| nterest/ Dividend Paid  | (2,12,236)     | (2,22,76      | 56)        |
| Cash flow from financing activities   |                | (1,66,480)    | (1,80,224  |
| Net increase in cash & cash equivalents                                     |                | 28,81,690     | (24,71,316 |
| Cash and cash equivalents at the beginning of the period                    |                | (45,78,069)   | (21,06,753 |
| Cash and cash equivalents at the end of the period including Bank Overdraft |                | (16,96,379)   | (45,78,069 |
| Cash and cash Equivalents at the end of the period:                         |                |               |            |
| Cash & Bank balance as per schedule   |                | 23,80,030     | 15,51,699  |
| Less: Temporary book over draft as per schedule 13                          |                | 40,76,409     | 61,29,768  |
| Cash and Cash Equivalents at the end including Bank Overdraft               |                | (16,96,379)   | (45,78,069 |

Significant accounting policies and explanatory notes to accounts to the Financial Statements (Refer schedule 16 & 17)

The Schedules referred to above form an integral part of the Financial Statements.

As per our audit report of even date attached.

For Uttam Abuwala Ghosh & Associates Chartered Accountants (FRN. 111184W)

Ajaysingh Chauhan Partner, Membership No. 137918

For Chaturvedi & Shah LLP Chartered Accountants (FRN. 101720W/W100355)

**Jignesh Mehta** Partner, Membership No. 102749

Place : Mumbai Date : May 02, 2023

60

For and on behalf of the Board of Directors

Rajendra Chitale Chairman (DIN: 00015986)

Dr. Thomas Mathew Director (DIN: 05203948)

Rakesh Jain Director (DIN: 03645324)

Sushil Sojitra Company Secretary & Compliance Officer (Membership No.: A31993) Mrs. Chhaya Virani Director (DIN : 06953556)

Hemant K. Jain Chief Financial Officer

Rajendra Chitale

| <b>Particulars</b>          | Financial<br>Year                    | Premium<br>from direct<br>business<br>written | Premium<br>on<br>reinsurance<br>accepted | Premium<br>on<br>reinsurance<br>ceded | Net<br>Premium                    | Change in<br>reserve<br>for<br>unexpired<br>risks | Net<br>Premium<br>Earned<br>(6+7) |
|-----------------------------|--------------------------------------|---|--|---------------------------------------|-----------------------------------|---|-----------------------------------|
| 1                           | 2                                    | 3   | 4  | 5                                     | 6                                 | 7   | 8                                 |
| Fire                        | <b>Current Year</b><br>Previous Year | <b>1,00,43,211</b><br>93,81,317               | <b>14,25,551</b><br>8,75,778             | <b>74,96,043</b><br>68,93,923         | <b>39,72,719</b><br>33,63,172     | <b>(1,94,409)</b><br>78,215                       | <b>37,78,31</b><br>34,41,38       |
| Marine<br>Cargo             | <b>Current Year</b><br>Previous Year | <b>11,44,222</b><br>9,18,649                  | <b>5,595</b><br>5,624                    | <b>9,37,577</b><br>7,34,900           | <b>2,12,240</b><br>1,89,373       | <b>(3,178)</b><br>253                             | <b>2,09,06</b><br>1,89,62         |
| Marine Hull                 | <b>Current Year</b><br>Previous Year | <b>1,40,441</b><br>1,63,346                   | -  | <b>1,37,548</b><br>1,60,327           | <b>2,893</b><br>3,019             | <b>127</b><br>(5,736)                             | <b>3,02</b><br>(2,717             |
| Marine Total                | <b>Current Year</b><br>Previous Year | <b>12,84,663</b><br>10,81,995                 | <b>5,595</b><br>5,624                    | <b>10,75,125</b><br>8,95,227          | <b>2,15,133</b><br>1,92,392       | <b>(3,051)</b><br>(5,483)                         | <b>2,12,08</b> :<br>1,86,90       |
| Motor OD                    | <b>Current Year</b><br>Previous Year | <b>1,59,00,181</b><br>1,62,55,168             | -  | <b>86,12,888</b><br>73,39,339         | <b>72,87,293</b><br>89,15,829     | <b>10,56,489</b><br>9,53,224                      | <b>83,43,78</b><br>98,69,05       |
| Motor TP                    | <b>Current Year</b><br>Previous Year | <b>2,44,62,066</b><br>2,21,89,870             | -  | <b>10,92,414</b><br>12,80,355         | <b>2,33,69,652</b><br>2,09,09,515 | <b>(12,39,216)</b><br>(33,13,257)                 | <b>2,21,30,43</b><br>1,75,96,25   |
| Motor Total                 | <b>Current Year</b><br>Previous Year | <b>4,03,62,247</b><br>3,84,45,038             | -  | <b>97,05,302</b><br>86,19,694         | <b>3,06,56,945</b><br>2,98,25,344 | <b>(1,82,727)</b><br>23,60,033                    | <b>3,04,74,21</b><br>2,74,65,31   |
| Employer's<br>Liability     | <b>Current Year</b><br>Previous Year | <b>3,00,043</b><br>2,98,340                   | -  | <b>12,123</b><br>14,917               | <b>2,87,920</b><br>2,83,423       | <b>7,378</b> (24,610)                             | <b>2,95,29</b><br>2,58,81         |
| Public<br>Liability         | <b>Current Year</b><br>Previous Year | <b>4,54,432</b><br>3,24,566                   | <b>31,986</b><br>37,953                  | <b>2,26,077</b><br>1,56,576           | <b>2,60,341</b><br>2,05,943       | <b>(29,299)</b><br>(6,394)                        | <b>2,31,04</b><br>1,99,54         |
| Engineering                 | <b>Current Year</b><br>Previous Year | <b>19,96,011</b><br>16,78,619                 | <b>36,253</b><br>39,619                  | <b>15,29,297</b><br>13,18,903         | <b>5,02,967</b><br>3,99,335       | <b>(34,764)</b><br>1,166                          | <b>4,68,20</b><br>4,00,50         |
| Aviation                    | <b>Current Year</b><br>Previous Year | <b>2,16,742</b><br>3,38,700                   | -  | <b>1,33,962</b><br>2,70,848           | <b>82,780</b><br>67,852           | <b>360</b><br>(449)                               | <b>83,14</b><br>67,40             |
| Personal<br>Accident        | <b>Current Year</b><br>Previous Year | <b>17,01,919</b><br>9,70,608                  | -  | <b>7,29,284</b><br>4,02,609           | <b>9,72,635</b><br>5,67,999       | ( <b>2,16,288</b> )<br>(85,233)                   | <b>7,56,34</b><br>4,82,76         |
| Health                      | <b>Current Year</b><br>Previous Year | <b>1,39,03,499</b><br>1,02,38,713             | -  | <b>17,96,202</b><br>14,29,480         | <b>1,21,07,297</b><br>88,09,233   | <b>(17,10,385)</b><br>(10,23,801)                 | <b>1,03,96,91</b><br>77,85,43     |
| Weather & Crop<br>Insurance | <b>Current Year</b><br>Previous Year | <b>3,24,20,736</b><br>3,07,84,598             | -  | <b>1,91,45,100</b><br>2,00,54,465     | <b>1,32,75,636</b><br>1,07,30,132 | (1,74,470)  | <b>1,31,01,16</b><br>1,07,30,13   |
| Other Misc.                 | <b>Current Year</b><br>Previous Year | <b>7,06,557</b><br>5,47,111                   | <b>2,863</b> (1)                         | <b>2,61,612</b><br>1,95,258           | <b>4,47,808</b><br>3,51,852       | <b>(20,276)</b><br>(32,073)                       | <b>4,27,53</b><br>3,19,77         |
| Misc Total                  | <b>Current Year</b><br>Previous Year | <b>9,20,62,186</b><br>8,36,26,293             | <b>71,102</b><br>77,571                  | <b>3,35,38,959</b><br>3,24,62,751     | <b>5,85,94,329</b><br>5,12,41,113 | ( <b>23,60,471</b> )<br>(35,31,427)               | <b>5,62,33,85</b><br>4,77,09,68   |
| Total                       | Current Year                         | 10,33,90,060                                  | 15,02,248                                | 4,21,10,127                           | 6,27,82,181                       | (25,57,931)                                       | 6,02,24,250                       |
| Total                       | Previous Year                        | 9,40,89,605                                   | 9,58,973                                 | 4,02,51,901                           | 5,47,96,677                       | (34,58,695)                                       | 5 <b>,</b> 13,37,98               |

| Particulars                 | Financial<br>Year                        | Claims Paid<br>from direct<br>business<br>written | Claims Paid<br>on<br>reinsurance<br>Accepted | Claims<br>Recovered<br>on<br>reinsurance<br>ceded | Net<br>Claims<br>Paid<br>(3+4-5)  | Out-standing<br>Claims at the<br>beginning<br>of the Year | Out-standing<br>Claims at the<br>beginning<br>of the Year | Net Claims<br>Incurred<br>(6+7-8) |
|-----------------------------|--|---|--|---|-----------------------------------|---|---|-----------------------------------|
| 1                           | 2  | 3   | 4  | 5   | 6                                 | 7   | 8   | 9                                 |
| Fire                        | <b>Current Year</b><br>Previous Year     | <b>29,11,789</b><br>22,23,429                     | <b>2,36,725</b><br>2,26,741                  | <b>23,66,321</b><br>16,28,571                     | <b>7,82,193</b><br>8,21,599       | <b>24,70,627</b><br>21,58,034                             | <b>21,58,034</b><br>16,65,221                             | <b>10,94,786</b><br>13,14,412     |
| Marine<br>Cargo             | <b>Current Year</b><br>Previous Year     | <b>8,90,710</b><br>7,87,812                       | <b>35,744</b><br>10,929                      | <b>7,15,800</b><br>6,86,473                       | <b>2,10,654</b><br>1,12,268       | <b>2,97,018</b><br>3,09,116                               | <b>3,09,116</b><br>2,45,727                               | <b>1,98,556</b><br>1,75,657       |
| Marine Hull                 | <b>Current Year</b><br>Previous Year     | <b>36,043</b><br>1,47,487                         | -  | <b>35,943</b><br>1,46,929                         | <b>100</b><br>558                 | <b>8,319</b><br>7,047                                     | <b>7,047</b><br>8,863                                     | <b>1,372</b><br>(1,258)           |
| Marine Total                | <b>Current Year</b><br>Previous Year     | <b>9,26,753</b><br>9,35,299                       | <b>35,744</b><br>10,929                      | <b>7,51,743</b><br>8,33,402                       | <b>2,10,754</b><br>1,12,826       | <b>3,05,337</b><br>3,16,163                               | <b>3,16,163</b><br>2,54,590                               | <b>1,99,928</b><br>1,74,399       |
| Motor OD                    | Current Year<br>Previous Year            | <b>1,08,20,593</b><br>86,39,412                   | -  | <b>50,60,904</b> 25,97,216                        | <b>57,59,689</b><br>60,42,196     | <b>16,23,568</b><br>16,71,020                             | <b>16,71,020</b><br>20,23,249                             | <b>57,12,237</b><br>56,89,967     |
| Motor TP                    | <b>Current Year</b><br>Previous Year     | <b>1,11,79,480</b><br>79,91,811                   | -  | <b>23,34,905</b><br>17,99,052                     | <b>88,44,575</b><br>61,92,759     | <b>7,03,92,245</b><br>6,06,86,911                         | <b>6,06,86,911</b><br>5,18,14,072                         | <b>1,85,49,909</b><br>1,50,65,598 |
| Motor Total                 | <b>Current Year</b><br>Previous Year     | <b>2,20,00,073</b><br>1,66,31,223                 | -  | <b>73,95,809</b><br>43,96,268                     | <b>1,46,04,264</b><br>1,22,34,955 | <b>7,20,15,813</b><br>6,23,57,931                         | <b>6,23,57,931</b><br>5,38,37,321                         | <b>2,42,62,146</b><br>2,07,55,565 |
| Employer's<br>Liability     | <b>Current Year</b><br>Previous Year     | <b>1,96,694</b><br>1,56,175                       | -  | <b>9,557</b><br>7,895                             | <b>1,87,137</b><br>1,48,280       | <b>4,73,041</b><br>4,18,960                               | <b>4,18,960</b><br>3,31,274                               | <b>2,41,218</b><br>2,35,966       |
| Public<br>Liability         | <b>Current Year</b><br>Previous Year     | <b>8,627</b><br>14,389                            | -  | <b>1,156</b><br>2,996                             | <b>7,471</b><br>11,393            | <b>2,81,392</b><br>2,13,529                               | <b>2,13,529</b><br>1,91,032                               | <b>75,334</b><br>33,890           |
| Engineering                 | <b>Current Year</b><br>Previous Year     | <b>4,52,545</b><br>3,56,521                       | <b>3,947</b><br>5,396                        | <b>2,63,650</b><br>2,11,701                       | <b>1,92,842</b><br>1,50,216       | <b>3,42,922</b><br>3,17,453                               | <b>3,17,453</b><br>2,82,886                               | <b>2,18,311</b><br>1,84,783       |
| Aviation                    | <b>Current Year</b><br>Previous Year     | <b>91,832</b><br>41,905                           | -  | <b>38,713</b><br>41,874                           | <b>53,119</b><br>31               | <b>2,03,755</b><br>1,86,633                               | <b>1,86,633</b><br>41,895                                 | <b>70,24</b> 1<br>1,44,769        |
| Personal                    | Current Year                             | <b>4,83,516</b><br>4,42,457                       | -<br>634                                     | <b>84,903</b><br>1,86,276                         | <b>3,98,613</b><br>2,56,815       | <b>6,79,902</b><br>6,34,283                               | <b>6,34,283</b><br>3,95,037                               | <b>4,44,232</b><br>4,96,061       |
| Accident<br>Health          | Previous Year Current Year Previous Year | <b>89,68,630</b><br>92,21,931                     | 38<br>33                                     | <b>5,58,208</b><br>13,27,949                      | <b>84,10,460</b><br>78,94,015     | <b>37,18,226</b><br>29,46,679                             | <b>29,46,679</b><br>31,70,742                             | <b>91,82,007</b><br>76,69,952     |
| Weather & Crop<br>Insurance | Current Year<br>Previous Year            | <b>1,08,82,316</b><br>1,67,28,911                 | -  | <b>73,74,248</b>                                  | <b>35,08,068</b><br>49,50,428     | <b>1,55,26,144</b><br>85,13,766                           | <b>85,13,766</b><br>48,28,622                             | <b>1,05,20,446</b><br>86,35,572   |
| Other Misc.                 | Current Year                             | <b>3,68,997</b><br>3,13,342                       | -  | <b>1,80,279</b><br>1,73,958                       | <b>1,88,718</b><br>1,39,384       | <b>1,68,845</b><br>1,73,651                               | <b>1,73,652</b><br>1,58,614                               | <b>1,83,91</b><br>1,54,421        |
| Misc Total                  | Previous Year Current Year Previous Year | <b>4,34,53,230</b><br>4,39,06,855                 | <b>3,985</b><br>6,063                        | <b>1,59,06,523</b><br>1,81,27,401                 | 2,57,85,517                       | <b>9,34,10,040</b><br>7,57,62,885                         | <b>7,57,62,886</b><br>6,32,37,423                         | <b>4,51,97,846</b><br>3,83,10,979 |
| Total                       | Current Year                             | 4,72,91,772                                       | 2,76,454                                     |   |                                   | 9,61,86,004   | 7,82,37,083   | 4,64,92,560                       |
| Total                       | Previous Year                            | 4,70,65,583                                       | 2,43,733                                     |   | 2,67,19,942                       | 7,82,37,082   | 6,51,57,234   | 3,97,99,790                       |

| Schedule - 3   Commi<br>Particulars | Financial<br>Year | Commission<br>Paid | Commission paid<br>on reinsurance<br>accepted | Commission<br>received from<br>reinsurance ceded | (₹ in 00)<br>Net<br>commission<br>(3+4-5) |
|-------------------------------------|-------------------|--------------------|---|--|---|
| 1                                   | 2                 | 3                  | 4   | 5  | 6   |
| Fire                                | Current Year      | 7,72,483           | 1,14,616                                      | 17,41,944  | (8,54,845)                                |
|                                     | Previous Year     | 7,80,776           | 60,311  | 15,53,571  | (7,12,484                                 |
| Marine Cargo                        | Current Year      | 1,54,267           | 494   | 1,14,758   | 40,003                                    |
|                                     | Previous Year     | 1,07,792           | 542   | 1,13,790   | (5,456                                    |
| Marine Hull                         | Current Year      | 2,083              | -   | 16,629   | (14,546)                                  |
|                                     | Previous Year     | (236)              | -   | 14,602   | (14,838)                                  |
| Marine Total                        | Current Year      | 1,56,350           | 494   | 1,31,387   | 25,457                                    |
|                                     | Previous Year     | 1,07,556           | 542   | 1,28,392   | (20,294)                                  |
| Motor OD                            | Current Year      | 29,21,347          | -   | 22,32,633  | 6,88,714                                  |
|                                     | Previous Year     | 30,01,357          | -   | 29,44,604  | 56,753                                    |
| Motor TP                            | Current Year      | 3,28,916           | -   | 2,61,829   | 67,087                                    |
|                                     | Previous Year     | 2,92,046           | -   | (2,79,344)                                       | 5,71,390                                  |
| Motor Total                         | Current Year      | 32,50,263          | -   | 24,94,462  | 7,55,80                                   |
|                                     | Previous Year     | 32,93,403          | -   | 26,65,260  | 6,28,143                                  |
| Employer's Liability                | Current Year      | 35,291             | -   | 4,385  | 30,906                                    |
|                                     | Previous Year     | 34,690             | -   | 3,766  | 30,924                                    |
| Public Liability                    | Current Year      | 39,960             | 3,562   | 11,061   | 32,46                                     |
| ,                                   | Previous Year     | 38,227             | 6,301   | 1,318  | 43,210                                    |
| Engineering                         | Current Year      | 1,47,178           | 3,638   | 1,25,230   | 25,586                                    |
| 5 5                                 | Previous Year     | 1,18,268           | 3,496   | 1,02,573   | 19,19                                     |
| Aviation                            | Current Year      | 4,007              | -   | 3,022  | 985                                       |
|                                     | Previous Year     | 3,073              | -   | 15,487   | (12,414                                   |
| Personal Accident                   | Current Year      | 2,07,652           | -   | 5,30,596   | (3,22,944                                 |
|                                     | Previous Year     | 88,407             | -   | 2,65,969   | (1,77,562                                 |
| Health                              | Current Year      | 10,36,665          | -   | 11,12,808  | (76,143                                   |
|                                     | Previous Year     | 6,88,736           | -   | 4,74,574   | 2,14,162                                  |
| Weather & Crop Insurance            | Current Year      | -                  | -   | 15,79,664  | (15,79,664                                |
|                                     | Previous Year     | -                  | -   | 15,37,487  | (15,37,487                                |
| Other Misc.                         | Current Year      | 52,438             | 408   | 8,290  | 44,556                                    |
|                                     | Previous Year     | 53,090             | (1)   | 11,766   | 41,323                                    |
| Misc Total                          | Current Year      | 47,73,454          | 7,608   | 58,69,518  | (10,88,456                                |
|                                     | Previous Year     | 43,17,894          | 9,796   | 50,78,200  | (7,50,510)                                |
| Total                               | Current Year      | 57,02,287          | 1,22,718                                      | 77,42,849  | (19,17,844                                |
| Total                               | Previous Year     | 52,06,226          | 70,649  | 67,60,163  | (14,83,288                                |

Schedule- 3A | Commission Paid - Direct

| Schedule- 3A   Commission Paid - Dire   | ect          |               |                    | (₹ in 000)    |  |
|---|--------------|---------------|--------------------|---------------|--|
| Particulars                             | Paid in Ir   | ndia          | Paid Outside India |               |  |
|   | Current Year | Previous Year | Current Year       | Previous Year |  |
| Agents                                  | 7,00,133     | 7,33,279      | -                  | -             |  |
| Brokers                                 | 33,85,809    | 30,46,697     | -                  | -             |  |
| Corporate agency                        | 12,47,025    | 10,81,117     | -                  | -             |  |
| Web Aggregator                          | 5,194        | 13,664        | -                  | -             |  |
| Common Service Center (CSC)             | 23,142       | 17,677        | -                  | -             |  |
| Motor Insurance Service Provider (MISP) | 79,340       | 83,665        | -                  | -             |  |
| Point of Sale Person (POSP)             | 2,60,780     | 2,29,465      | -                  | -             |  |
| Others                                  | 866          | 662           | -                  | -             |  |
| Total                                   | 57,02,287    | 52,06,226     | -                  | -             |  |

| Bank Charges & interest expenses   | Fire<br>3,70,910<br>23,105<br>23,105<br>17,472<br>16,310<br>39,294<br>2,210<br>11,302<br>2,789<br>4,851<br>4,851<br>4,851 | 20,<br>Marine<br>20,086<br>1,251<br>946<br>883<br>2,128<br>120<br>612<br>151<br>328<br>151<br>328<br>2,5 | 22-23<br>Miscella-<br>neous*<br>50,43,749<br>3,11,171<br>2,52,262<br>2,59,975<br>5,79,556<br>32,596<br>1,66,767<br>41,149<br>1,11,184<br>6,732 | Total         54,34,745         3,35,527         2,70,680         2,77,168         6,20,978         34,926         1,78,681         44,089         1,16,363         7,213 | Fire<br>2,96,709<br>19,358<br>10,513<br>13,207<br>35,177<br>1,566<br>7,935<br>2,251<br>11,741<br>238 | 202<br>Marine<br>16,973<br>1,107<br>601<br>756<br>2,012<br>90<br>454<br>129<br>745<br>14 | 21-22<br>Miscella-<br>neous*<br>43,24,779<br>2,72,678<br>1,57,425<br>2,11,647<br>5,35,826<br>24,137<br>1,20,987<br>34,366<br>2,13,422<br>3,633 | Total<br>46,38,46<br>2,93,14<br>1,68,539<br>2,25,610<br>5,73,01<br>25,79<br>1,29,370<br>36,740<br>2,25,900<br>3,88 |
|--|---|--|--|---|--|--|--|--|
| welfare benefits<br>Company's contribution to<br>Provident fund & others<br>Travel, conveyance & vehicle<br>running expenses<br>Rents, rates & taxes<br>Repairs<br>Printing & Stationery<br>Communication expenses<br>Postage expenses<br>Legal & professional charges<br><b>Auditors Fees, expenses, etc.</b><br>a. As auditor<br>b. As advisor or in any<br>other capacity, in respect<br>(i) Taxation matters<br>(ii) Insurance matters<br>(iii) Management<br>services; and<br>c. In any other capacity<br>Advertisement & Publicity<br>Bank Charges & interest expenses | 3,70,910<br>23,105<br>17,472<br>16,310<br>39,294<br>2,210<br>11,302<br>2,789<br>4,851<br>456                              | 20,086<br>1,251<br>946<br>883<br>2,128<br>120<br>612<br>151<br>328<br>25                                 | neous*<br>50,43,749<br>3,11,171<br>2,52,262<br>2,59,975<br>5,79,556<br>32,596<br>1,66,767<br>41,149<br>1,11,184<br>6,732                       | 54,34,745<br>3,35,527<br>2,70,680<br>2,77,168<br>6,20,978<br>34,926<br>1,78,681<br>44,089<br>1,16,363   | 2,96,709<br>19,358<br>10,513<br>13,207<br>35,177<br>1,566<br>7,935<br>2,251<br>11,741                | 16,973<br>1,107<br>601<br>756<br>2,012<br>90<br>454<br>129<br>745                        | neous*<br>43,24,779<br>2,72,678<br>1,57,425<br>2,11,647<br>5,35,826<br>24,137<br>1,20,987<br>34,366<br>2,13,422                                | 46,38,46<br>2,93,14<br>1,68,539<br>2,25,610<br>5,73,01<br>25,79<br>1,29,370<br>36,740<br>2,25,908                  |
| welfare benefits<br>Company's contribution to<br>Provident fund & others<br>Travel, conveyance & vehicle<br>running expenses<br>Rents, rates & taxes<br>Repairs<br>Printing & Stationery<br>Communication expenses<br>Postage expenses<br>Legal & professional charges<br><b>Auditors Fees, expenses, etc.</b><br>a. As auditor<br>b. As advisor or in any<br>other capacity, in respect<br>(i) Taxation matters<br>(ii) Insurance matters<br>(iii) Management<br>services; and<br>c. In any other capacity<br>Advertisement & Publicity<br>Bank Charges & interest expenses | 23,105<br>17,472<br>16,310<br>39,294<br>2,210<br>11,302<br>2,789<br>4,851<br>456  | 1,251<br>946<br>883<br>2,128<br>120<br>612<br>151<br>328<br>25   | 3,11,171<br>2,52,262<br>2,59,975<br>5,79,556<br>32,596<br>1,66,767<br>41,149<br>1,11,184<br>6,732  | 3,35,527<br>2,70,680<br>2,77,168<br>6,20,978<br>34,926<br>1,78,681<br>44,089<br>1,16,363  | 19,358<br>10,513<br>13,207<br>35,177<br>1,566<br>7,935<br>2,251<br>11,741                            | 1,107<br>601<br>756<br>2,012<br>90<br>454<br>129<br>745                                  | 2,72,678<br>1,57,425<br>2,11,647<br>5,35,826<br>24,137<br>1,20,987<br>34,366<br>2,13,422   | 2,93,143<br>1,68,539<br>2,25,610<br>5,73,013<br>25,793<br>1,29,370<br>36,740<br>2,25,908                           |
| Provident fund & others<br>Travel, conveyance & vehicle<br>running expenses<br>Rents, rates & taxes<br>Repairs<br>Printing & Stationery<br>Communication expenses<br>Postage expenses<br>Legal & professional charges<br>Auditors Fees, expenses, etc.<br>a. As auditor<br>b. As advisor or in any<br>other capacity, in respect<br>(i) Taxation matters<br>(ii) Insurance matters<br>(iii) Management<br>services; and<br>c. In any other capacity<br>Advertisement & Publicity<br>Bank Charges & interest expenses   | 17,472<br>16,310<br>39,294<br>2,210<br>11,302<br>2,789<br>4,851<br>456  | 946<br>883<br>2,128<br>120<br>612<br>151<br>328<br>25  | 2,52,262<br>2,59,975<br>5,79,556<br>32,596<br>1,66,767<br>41,149<br>1,11,184<br>6,732  | 2,70,680<br>2,77,168<br>6,20,978<br>34,926<br>1,78,681<br>44,089<br>1,16,363  | 10,513<br>13,207<br>35,177<br>1,566<br>7,935<br>2,251<br>11,741                                      | 601<br>756<br>2,012<br>90<br>454<br>129<br>745   | 1,57,425<br>2,11,647<br>5,35,826<br>24,137<br>1,20,987<br>34,366<br>2,13,422   | 1,68,539<br>2,25,610<br>5,73,013<br>25,793<br>1,29,370<br>36,740<br>2,25,900                                       |
| running expenses<br>Rents, rates & taxes<br>Repairs<br>Printing & Stationery<br>Communication expenses<br>Postage expenses<br>Legal & professional charges<br><b>Auditors Fees, expenses, etc.</b><br>a. As auditor<br>b. As advisor or in any<br>other capacity, in respect<br>(i) Taxation matters<br>(ii) Insurance matters<br>(iii) Insurance matters<br>(iii) Management<br>services; and<br>c. In any other capacity<br>Advertisement & Publicity<br>Bank Charges & interest expenses  | 16,310<br>39,294<br>2,210<br>11,302<br>2,789<br>4,851<br>456  | 883<br>2,128<br>120<br>612<br>151<br>328<br>25   | 2,59,975<br>5,79,556<br>32,596<br>1,66,767<br>41,149<br>1,11,184<br>6,732  | 2,77,168<br>6,20,978<br>34,926<br>1,78,681<br>44,089<br>1,16,363  | 13,207<br>35,177<br>1,566<br>7,935<br>2,251<br>11,741  | 756<br>2,012<br>90<br>454<br>129<br>745  | 2,11,647<br>5,35,826<br>24,137<br>1,20,987<br>34,366<br>2,13,422   | 2,25,61<br>5,73,01<br>25,79<br>1,29,37<br>36,74<br>2,25,90   |
| Repairs         Printing & Stationery         Communication expenses         Postage expenses         Legal & professional charges         Auditors Fees, expenses, etc.         a. As auditor         b. As advisor or in any other capacity, in respect         (ii) Taxation matters         (iii) Management services; and         c. In any other capacity         Advertisement & Publicity         Bank Charges & interest expenses   | 39,294<br>2,210<br>11,302<br>2,789<br>4,851<br>456  | 2,128<br>120<br>612<br>151<br>328<br>25  | 5,79,556<br>32,596<br>1,66,767<br>41,149<br>1,11,184<br>6,732  | 6,20,978<br>34,926<br>1,78,681<br>44,089<br>1,16,363  | 35,177<br>1,566<br>7,935<br>2,251<br>11,741  | 2,012<br>90<br>454<br>129<br>745   | 5,35,826<br>24,137<br>1,20,987<br>34,366<br>2,13,422   | 5,73,01<br>25,79<br>1,29,37<br>36,74<br>2,25,90  |
| Printing & Stationery<br>Communication expenses<br>Postage expenses<br>Legal & professional charges<br>Auditors Fees, expenses, etc.<br>a. As auditor<br>b. As advisor or in any<br>other capacity, in respect<br>(i) Taxation matters<br>(ii) Insurance matters<br>(iii) Management<br>services; and<br>c. In any other capacity<br>Advertisement & Publicity<br>Bank Charges & interest expenses   | 2,210<br>11,302<br>2,789<br>4,851<br>456  | 120<br>612<br>151<br>328<br>25   | 32,596<br>1,66,767<br>41,149<br>1,11,184<br>6,732  | 34,926<br>1,78,681<br>44,089<br>1,16,363  | 1,566<br>7,935<br>2,251<br>11,741  | 90<br>454<br>129<br>745  | 24,137<br>1,20,987<br>34,366<br>2,13,422   | 25,79<br>1,29,37<br>36,74<br>2,25,90   |
| Communication expenses<br>Postage expenses<br>Legal & professional charges<br>Auditors Fees, expenses, etc.<br>a. As auditor<br>b. As advisor or in any<br>other capacity, in respect<br>(i) Taxation matters<br>(ii) Insurance matters<br>(iii) Management<br>services; and<br>c. In any other capacity<br>Advertisement & Publicity<br>Bank Charges & interest expenses  | 11,302<br>2,789<br>4,851<br>456   | 612<br>151<br>328<br>25  | 1,66,767<br>41,149<br>1,11,184<br>6,732  | 1,78,681<br>44,089<br>1,16,363  | 7,935<br>2,251<br>11,741   | 454<br>129<br>745  | 1,20,987<br>34,366<br>2,13,422   | 1,29,370<br>36,740<br>2,25,908   |
| Postage expenses<br>Legal & professional charges<br>Auditors Fees, expenses, etc.<br>a. As auditor<br>b. As advisor or in any<br>other capacity, in respect<br>(i) Taxation matters<br>(ii) Insurance matters<br>(iii) Management<br>services; and<br>c. In any other capacity<br>Advertisement & Publicity<br>Bank Charges & interest expenses  | 2,789<br>4,851<br>456   | 151<br>328<br>25   | 41,149<br>1,11,184<br>6,732  | 44,089<br>1,16,363  | 2,251<br>11,741  | 129<br>745   | 34,366<br>2,13,422   | 36,74(<br>2,25,90)   |
| Legal & professional charges<br>Auditors Fees, expenses, etc.<br>a. As auditor<br>b. As advisor or in any<br>other capacity, in respect<br>(i) Taxation matters<br>(ii) Insurance matters<br>(iii) Management<br>services; and<br>c. In any other capacity<br>Advertisement & Publicity<br>Bank Charges & interest expenses  | 4,851<br>456  | 328  | 6,732  | 1,16,363  | 11,741   | 745  | 2,13,422   | 2,25,90  |
| Auditors Fees, expenses, etc.<br>a. As auditor<br>b. As advisor or in any<br>other capacity, in respect<br>(i) Taxation matters<br>(ii) Insurance matters<br>(iii) Management<br>services; and<br>c. In any other capacity<br>Advertisement & Publicity<br>Bank Charges & interest expenses  | 456   | 25   | 6,732  |   |  |  |  |  |
| <ul> <li>a. As auditor</li> <li>b. As advisor or in any other capacity, in respect</li> <li>(i) Taxation matters</li> <li>(ii) Insurance matters</li> <li>(iii) Management services; and</li> <li>c. In any other capacity</li> <li>Advertisement &amp; Publicity</li> <li>Bank Charges &amp; interest expenses</li> </ul>   |   |  |  | 7,213   | 238  | 14   | 3,633  | 3,88   |
| b. As advisor or in any<br>other capacity, in respect<br>(i) Taxation matters<br>(ii) Insurance matters<br>(iii) Management<br>services; and<br>c. In any other capacity<br>Advertisement & Publicity<br>Bank Charges & interest expenses  |   |  |  | 7,213   | 238  | 14   | 3,633  | 3,88   |
| other capacity, in respect (i) Taxation matters (ii) Insurance matters (iii) Management services; and c. In any other capacity Advertisement & Publicity Bank Charges & interest expenses  | -   | -  |  |   |  |  |  |  |
| (iii) Insurance matters<br>(iii) Management<br>services; and<br>c. In any other capacity<br>Advertisement & Publicity<br>Bank Charges & interest expenses  | -   |  | -  | -   | -  | -  | _  |  |
| (iii) Management<br>services; and<br>c. In any other capacity<br>Advertisement & Publicity<br>Bank Charges & interest expenses   |   | -  | -  | -   | -  | -  | -  |  |
| services; and<br>c. In any other capacity<br>Advertisement & Publicity<br>Bank Charges & interest expenses   | -   | -  | -  | -   | -  | -  | -  |  |
| Advertisement & Publicity<br>Bank Charges & interest expenses  | _   | -  | _  | _   | -  | -  | _  |  |
| Bank Charges & interest expenses   | -   | -  | -  | -   | -  | -  | -  |  |
|  | 10,89,007   | 58,973   | 1,23,14,776  | 1,34,62,756   | 8,26,863   | 47,301   | 96,69,787  | 1,05,43,95   |
| others   | 15,430  | 836  | 2,27,571   | 2,43,837  | 11,404   | 652  | 1,73,594   | 1,85,65  |
| GST Expenses   | 132   | 7  | 1,13,980   | 1,14,119  | 1,210  | 69   | 1,43,511   | 1,44,79  |
| Others:  |   |  |  |   |  |  |  |  |
| Directors' Sitting fees  | 182   | 10   | 2,687  | 2,879   | 212  | 12   | 3,235  | 3,45   |
| Entertainment Expenses   | 2,975   | 161  | 35,753   | 38,889  | 2,644  | 151  | 34,132   | 36,92  |
| Office Maintenance Expenses  | 11,392  | 617  | 1,68,015   | 1,80,024  | 9,273  | 530  | 1,41,289   | 1,51,09  |
| Training & Recruitment Expenses  | 20,855  | 1,129  | 3,05,988   | 3,27,972  | 13,844   | 792  | 2,11,161   | 2,25,79  |
| Depreciation   | 21,443  | 1,161  | 3,16,273   | 3,38,877  | 14,264   | 816  | 2,17,327   | 2,32,40  |
| Office Management Expenses   | 416   | 23   | 6,135  | 6,574   | 1,128  | 65   | 17,180   | 18,37  |
| Subscriptions & Membership Fees  | 4,258   | 231  | 62,266   | 66,755  | 3,578  | 205  | 54,507   | 58,29  |
| Coinsurance Expenses (net)   | 21,904  | 237  | 15,922   | 38,063  | 15,245   | (787)  | 9,651  | 24,10  |
| Weather Insurance Charges  | -   | -  | 5,75,557   | 5,75,557  | -  | -  | 3,50,457   | 3,50,45  |
| Miscellaneous expenses Total   | 1,166<br>16,77,859  | 63<br><b>89,978</b>  | 17,093<br><b>2,09,67,157</b>   | 18,322<br><b>2,27,34,994</b>  | 592<br><b>12,98,952</b>  | 30<br><b>72,717</b>  | 9,935<br><b>1,69,34,666</b>  | 10,55<br><b>1,83,06,33</b>   |

\*Sub segment wise breakup as per schedule-4A



|   | 2022-23     |             |                |                              |                     |                  |          |                      |           |                                |                             |                             |
|---|-------------|-------------|----------------|------------------------------|---------------------|------------------|----------|----------------------|-----------|--------------------------------|-----------------------------|-----------------------------|
| Particulars   | Motor<br>OD | Motor<br>TP | Motor<br>Total | Employ-<br>er's<br>Liability | Public<br>Liability | Engineer-<br>ing | Aviation | Personal<br>Accident | Health    | Weather<br>& Crop<br>Insurance | Other<br>Miscella-<br>neous | Total<br>Miscella-<br>neous |
| Employees' remuneration<br>& welfare benefits         | 6,10,855    | 19,58,953   | 25,69,808      | 26,881                       | 24,307              | 46,959           | 7,729    | 81,208               | 10,06,018 | 12,39,799                      | 41,040                      | 50,43,74                    |
| Company's contribution<br>to Provident fund & others  | 37,388      | 1,19,899    | 1,57,287       | 1,675                        | 1,514               | 2,925            | 481      | 5,042                | 62,458    | 77,232                         | 2,557                       | 3,11,17                     |
| Travel, conveyance & vehicle<br>running expenses      | 31,452      | 1,00,863    | 1,32,315       | 1,266                        | 1,145               | 2,212            | 364      | 4,071                | 50,436    | 58,520                         | 1,933                       | 2,52,26                     |
| Rents, rates & taxes                                  | 29,918      | 95,944      | 1,25,862       | 1,182                        | 1,069               | 2,065            | 340      | 4,012                | 49,706    | 73,934                         | 1,805                       | 2,59,97                     |
| Repairs   | 72,078      | 2,31,149    | 3,03,228       | 2,848                        | 2,575               | 4,975            | 819      | 9,667                | 1,19,753  | 1,31,344                       | 4,348                       | 5,79,55                     |
| Printing & Stationery                                 | 4,056       | 13,007      | 17,063         | 160                          | 145                 | 280              | 46       | 541                  | 6,703     | 7,413                          | 245                         | 32,59                       |
| Communication expenses                                | 20,746      | 66,530      | 87,276         | 819                          | 741                 | 1,431            | 235      | 2,781                | 34,456    | 37,777                         | 1,251                       | 1,66,76                     |
| Postage expenses                                      | 5,122       | 16,426      | 21,549         | 202                          | 183                 | 353              | 58       | 685                  | 8,485     | 9,326                          | 309                         | 41,14                       |
| Legal & professional<br>charges                       | 14,045      | 45,040      | 59,085         | 443                          | 312                 | 8,194            | 98       | 3,389                | 23,003    | 15,854                         | 806                         | 1,11,18                     |
| Auditors Fees, expenses, etc.                         |             |             |                |                              |                     |                  |          |                      |           |                                |                             |                             |
| a. As auditor   | 837         | 2,685       | 3,522          | 33                           | 30                  | 58               | 10       | 112                  | 1,391     | 1,526                          | 50                          | 6,73                        |
| b. As advisor or in any<br>other capacity, in respect | -           | _           | _              | _                            | _                   | _                | -        | _                    | _         | -                              | -                           |                             |
| (i) Taxation matters                                  | -           | -           | -              | -                            | -                   | -                | -        | -                    | -         | -                              | -                           |                             |
| (ii) Insurance matters                                | -           | _           | _              | -                            | _                   | -                | _        | -                    | -         | -                              | -                           |                             |
| (iii) Management services; and                        | -           | -           | -              | -                            | -                   | -                | -        | -                    | -         | -                              | -                           |                             |
| c. In any other capacity                              | -           | -           | -              | -                            | -                   | -                | -        | -                    | -         | -                              | -                           |                             |
| Advertisement & Publicity                             | 20,18,326   | 64,72,578   | 84,90,904      | 78,925                       | 71,365              | 1,37,874         | 22,692   | 2,67,907             | 31,24,613 | -                              | 1,20,496                    | 1,23,14,7                   |
| Bank Charges & interest<br>expenses others            | 28,303      | 90,764      | 1,19,067       | 1,118                        | 1,011               | 1,953            | 322      | 3,796                | 47,023    | 51,574                         | 1,707                       | 2,27,5                      |
| GST Expenses  | 242         | 775         | 1,017          | 10                           | 9                   | 17               | 3        | 65                   | 1,838     | 1,11,006                       | 15                          | 1,13,98                     |
| Others:   |             |             |                |                              |                     |                  |          |                      |           |                                |                             |                             |
| Directors' Sitting fees                               | 334         | 1,072       | 1,406          | 13                           | 12                  | 23               | 4        | 45                   | 555       | 609                            | 20                          | 2,68                        |
| Entertainment<br>Expenses                             | 4,115       | 13,195      | 17,309         | 216                          | 195                 | 377              | 62       | 544                  | 6,737     | 9,983                          | 329                         | 35,75                       |
| Office Maintenance<br>Expenses                        | 20,896      | 67,011      | 87,907         | 826                          | 747                 | 1,442            | 237      | 2,802                | 34,717    | 38,077                         | 1,260                       | 1,68,0                      |
| Training & Recruitment<br>Expenses                    | 38,061      | 1,22,058    | 1,60,119       | 1,511                        | 1,367               | 2,640            | 435      | 5,063                | 62,732    | 69,813                         | 2,308                       | 3,05,98                     |
| Depreciation  | 39,334      | 1,26,142    | 1,65,476       | 1,554                        | 1,405               | 2,715            | 447      | 5,275                | 65,351    | 71,677                         | 2,373                       | 3,16,2                      |
| Office Management<br>Expenses                         | 763         | 2,447       | 3,210          | 30                           | 27                  | 53               | 9        | 102                  | 1,268     | 1,390                          | 46                          | 6,13                        |
| Subscriptions & Membership<br>Fees                    | 7,683       | 24,637      | 32,320         | 309                          | 279                 | 539              | 89       | 1,048                | 12,977    | 14,234                         | 471                         | 62,26                       |
| Coinsurance Expenses (net)                            | -           | -           | -              | 40                           | 983                 | 1,688            | 1,397    | 458                  | 10,243    | -                              | 1,113                       | 15,9                        |
| Weather Insurance Charges                             | -           | -           | -              | -                            | -                   | -                | -        | -                    | -         | 5,75,557                       | 0                           | 5,75,5                      |
| Miscellaneous expenses                                | 2,267       | 7,269       | 9,536          | 85                           | 76                  | 148              | 24       | 284                  | 3,550     | 3,261                          | 129                         | 17,0                        |
| Total   | 29,86,821   | 95,78,444   | 1,25,65,265    | 1,20,146                     | 1,09,497            | 2,18,921         | 35,901   | 3,98,897             |           | 25,99,906                      | 1,84,611                    | 2,09,67,15                  |

|   |             |             | 2021-22        |                              |                     |                  |        |                      |           |                                |                             |                             |
|---|-------------|-------------|----------------|------------------------------|---------------------|------------------|--------|----------------------|-----------|--------------------------------|-----------------------------|-----------------------------|
| Particulars   | Motor<br>OD | Motor<br>TP | Motor<br>Total | Employ-<br>er's<br>Liability | Public<br>Liability | Engineer-<br>ing |        | Personal<br>Accident | Health    | Weather<br>& Crop<br>Insurance | Other<br>Miscella-<br>neous | Total<br>Miscella-<br>neous |
| Employees' remuneration<br>& welfare benefits                           | 7,43,928    | 17,44,669   | 24,88,597      | 25,004                       | 18,169              | 35,230           | 5,986  | 46,889               | 7,27,218  | 9,46,644                       | 31,042                      | 43,24,77                    |
| Company's contribution<br>to Provident fund & others                    | 46,105      | 1,08,126    | 1,54,231       | 1,631                        | 1,185               | 2,299            | 391    | 2,977                | 46,176    | 61,763                         | 2,025                       | 2,72,67                     |
| Travel, conveyance & vehicle<br>running expenses                        | 27,502      | 64,497      | 91,999         | 886                          | 644                 | 1,248            | 212    | 1,652                | 25,627    | 34,057                         | 1,100                       | 1,57,42                     |
| Rents, rates & taxes  | 35,013      | 82,114      | 1,17,127       | 1,113                        | 809                 | 1,568            | 266    | 2,231                | 34,595    | 52,556                         | 1,382                       | 2,11,64                     |
| Repairs   | 93,256      | 2,18,705    | 3,11,961       | 2,964                        | 2,154               | 4,177            | 710    | 5,941                | 92,141    | 1,12,098                       | 3,680                       | 5,35,82                     |
| Printing & Stationery   | 4,242       | 9,947       | 14,189         | 132                          | 96                  | 186              | 32     | 261                  | 4,045     | 5,033                          | 163                         | 24,13                       |
| Communication expenses  | 21,063      | 49,398      | 70,461         | 669                          | 486                 | 942              | 160    | 1,340                | 20,782    | 25,317                         | 830                         | 1,20,98                     |
| Postage expenses  | 5,988       | 14,043      | 20,031         | 190                          | 138                 | 267              | 45     | 380                  | 5,896     | 7,183                          | 236                         | 34,36                       |
| Legal & professional<br>charges   | 38,311      | 89,848      | 1,28,159       | 1,123                        | 712                 | 1,375            | 233    | 4,258                | 39,102    | 36,864                         | 1,596                       | 2,13,42                     |
| Auditors Fees, expenses, etc.   |             |             |                |                              |                     |                  |        |                      |           |                                |                             |                             |
| a. As auditor   | 632         | 1,482       | 2,114          | 20                           | 15                  | 28               | 5      | 40                   | 625       | 761                            | 25                          | 3,63                        |
| <ul> <li>As advisor or in any<br/>other capacity, in respect</li> </ul> | -           | -           | -              | -                            | -                   | -                | -      | -                    | -         | -                              | -                           |                             |
| (i) Taxation matters  | -           | -           | -              | -                            | -                   | -                | -      | -                    | -         | -                              | -                           |                             |
| (ii) Insurance matters  | -           | -           | -              | -                            | -                   | -                | -      | -                    | -         | -                              | -                           |                             |
| (iii) Management services; and  | -           | -           | -              | -                            | -                   | -                | -      | -                    | -         | -                              | -                           |                             |
| c. In any other capacity  | -           | -           | -              | -                            | -                   | -                | -      | -                    | -         | -                              | -                           |                             |
| Advertisement & Publicity   | 21,96,229   | 51,50,624   | 73,46,853      | 69,682                       | 50,633              | 98,180           | 16,682 | 1,39,647             | 18,61,268 | 337                            | 86,505                      | 96,69,78                    |
| Bank Charges & interest<br>expenses others                              | 30,205      | 70,837      | 1,01,042       | 960                          | 698                 | 1,353            | 230    | 1,924                | 29,844    | 36,351                         | 1,192                       | 1,73,59                     |
| GST Expenses  | 3,207       | 7,521       | 10,728         | 102                          | 74                  | 144              | 24     | 204                  | 7,449     | 1,24,659                       | 127                         | 1,43,5                      |
| Others:   |             |             |                |                              |                     |                  |        |                      |           |                                |                             |                             |
| Directors' Sitting fees   | 563         | 1,320       | 1,883          | 18                           | 13                  | 25               | 4      | 36                   | 556       | 678                            | 22                          | 3,23                        |
| ntertainment<br>xpenses   | 5,626       | 13,195      | 18,821         | 223                          | 162                 | 314              | 53     | 351                  | 5,451     | 8,480                          | 277                         | 34,13                       |
| Office Maintenance<br>Expenses  | 24,584      | 57,655      | 82,239         | 781                          | 568                 | 1,101            | 187    | 1,566                | 24,290    | 29,587                         | 970                         | 1,41,28                     |
| raining & Recruitment<br>Expenses                                       | 36,529      | 85,668      | 1,22,197       | 1,167                        | 848                 | 1,644            | 279    | 2,359                | 36,582    | 44,638                         | 1,447                       | 2,11,1                      |
| Depreciation  | 37,814      | 88,683      | 1,26,497       | 1,202                        | 873                 | 1,694            | 288    | 2,409                | 37,362    | 45,509                         | 1,493                       | 2,17,32                     |
| Office Management<br>Expenses   | 2,989       | 7,010       | 9,999          | 95                           | 69                  | 134              | 23     | 190                  | 2,954     | 3,598                          | 118                         | 17,18                       |
| Subscriptions & Membership  | 9,484       | 22,242      | 31,726         | 301                          | 219                 | 425              | 72     | 604                  | 9,371     | 11,414                         | 375                         | 54,50                       |
| Coinsurance Expenses (net)  | (2)         | (4)         | (6)            | 35                           | 267                 | 1,570            | 828    | 395                  | 5,641     | (2)                            | 923                         | 9,6                         |
| Neather Insurance Charges   | -           | -           | -              | -                            | -                   | -                | -      | -                    | -         | 3,50,457                       | -                           | 3,50,4                      |
| Niscellaneous expenses  | 2,026       | 4,752       | 6,778          | 49                           | 36                  | 70               | 12     | 99                   | 1,540     | 1,292                          | 59                          | 9,9                         |
| Total   | 33,65,294   | 78,92,332   | 1,12,57,626    |                              | 78,868              | 1,53,974         | 26,722 | 2,15,753             | 30,18,515 | 19,39,274                      | 1,35,587                    | 1,69,34,66                  |

| Schedule - 5<br>Share Capital   |                                   | (₹ in 000                         |
|---|-----------------------------------|-----------------------------------|
| Particulars   | As at 31 <sup>st</sup> March,2023 | As at 31 <sup>st</sup> March,2022 |
| Authorized Capital  |                                   |                                   |
| 30,00,00,000 (Previous Year 30,00,00,000) Equity<br>Shares of `10 each  | 30,00,000                         | 30,00,000                         |
| Issued Capital  |                                   |                                   |
| 25,20,67,917 (Previous Year 25,18,05,370) Equity<br>Shares of `10 each  | 25,20,679                         | 25,18,054                         |
| Subscribed Capital  |                                   |                                   |
| 25,20,67,917 (Previous Year 25,18,05,370) Equity<br>Shares of ~10 each  | 25,20,679                         | 25,18,054                         |
| Called Up Capital   |                                   |                                   |
| 25,20,67,917 (Previous Year 25,18,05,370) Equity Shares of `10 each   | 25,20,679                         | 25,18,054                         |
| Less: Calls Unpaid  |                                   |                                   |
| Add: Equity Share forfeited (Amount originally paid up)   | -                                 | -                                 |
| Less: Par value of Equity shares bought back  | -                                 | -                                 |
| Less: (i) Preliminary Expenses to the extent not written off  | -                                 | -                                 |
| <ul> <li>(ii) Expenses including commission or<br/>brokerage on underwriting or<br/>subscription of shares</li> </ul> | _                                 |                                   |
| Total   | 25,20,679                         | 25,18,054                         |

Note: Out of above 25,15,49,920 shares (25,15,49,920 Equity shares as at 31.03.2022) are held by Holding Company - Reliance Capital Limited.

| Shareholder               | As at 31 <sup>st</sup> A | Narch, 2023  | As at 31 <sup>st</sup> March, 2022 |              |  |
|---------------------------|--------------------------|--------------|------------------------------------|--------------|--|
|                           | No. of Shares            | % of Holding | No. of Shares                      | % of Holding |  |
| Promoters                 |                          |              |                                    |              |  |
| Holding Company - Indian  | 25,15,49,920             | 99.79%       | 25,15,49,920                       | 99.90%       |  |
| Holding Company - Foreign | -                        | -            | -                                  | -            |  |
| Others                    |                          |              |                                    |              |  |
| Employees                 | 5,17,997                 | 0.21%        | 2,55,450                           | 0.10%        |  |
| Total                     | 25,20,67,917             | 100.00%      | 25,18,05,370                       | 100.00%      |  |

| Schedule - 6<br>Reserves & Surplus |                                    |                           | (₹ in 000   |  |  |
|------------------------------------|------------------------------------|---------------------------|-------------|--|--|
| Particulars                        | As at 31 <sup>st</sup> March, 2023 | As at 31 <sup>st</sup> Ma | rch, 2022   |  |  |
| Capital Reserve                    |                                    | -                         | -           |  |  |
| Capital Redemption Reserve         |                                    | -                         | -           |  |  |
| Debenture Redemption Reserve:      |                                    |                           |             |  |  |
| Opening Balance                    | 2,07,639                           | 2,07,639                  |             |  |  |
| Add:- Creation during the period   | -                                  | -                         |             |  |  |
| Closing Balance                    | 2,07,6                             | 2,07,639 2                |             |  |  |
| Share Premium                      |                                    |                           |             |  |  |
| Opening Balance                    | 77,07,038                          | 76,67,050                 |             |  |  |
| Add :- Addition during the period  | 43,128                             | 39,988                    |             |  |  |
| Closing Balance                    | 77,50,1                            | 66                        | 77,07,038   |  |  |
| General Reserve                    |                                    | -                         | -           |  |  |
| Catastrophe Reserve                |                                    | -                         | -           |  |  |
| Balance in Profit and Loss Account | 1,52,69,8                          | 54                        | 1,25,65,501 |  |  |
| Total                              | 2,32,27,65                         | 59                        | 2,04,80,178 |  |  |

| Schedule - 7<br>Borrowings (₹ in |                                    |                                    |  |  |  |  |  |
|----------------------------------|------------------------------------|------------------------------------|--|--|--|--|--|
| Particulars                      | As at 31 <sup>st</sup> March, 2023 | As at 31 <sup>st</sup> March, 2022 |  |  |  |  |  |
| Debentures/ Bonds                | 23,00,000                          | 23,00,000                          |  |  |  |  |  |
| Banks                            | -                                  | -                                  |  |  |  |  |  |
| Financial Institutions           | -                                  | -                                  |  |  |  |  |  |
| Others                           | -                                  | -                                  |  |  |  |  |  |
| Total                            | 23,00,000                          | 23,00,000                          |  |  |  |  |  |



| nvestments Shareholder   |  | (₹ in 00  |
|--|--|---|
| Particulars  | As at 31 <sup>st</sup> March, 202  | 23 As at 31 <sup>st</sup> March, 2022   |
| LONG TERM INVESTMENTS  |  |   |
| Government securities & Government   |  |   |
| guaranteed bonds including Treasury Bills  | 94,36,773  | 78,34,240   |
| Other Approved Securities  | 51,88,351  | 52,09,405   |
| Other Investments :  |  |   |
| (a) Shares   |  |   |
| (aa) Equity  | _  | -   |
| (bb) Preference  | -  | -   |
| (b) Mutual Funds   | -  | -   |
| (c) Derivative Instruments   | -  | -   |
| (d) Debentures/ Bonds  | 89,04,539  | 68,47,072   |
| (e) Other securities   | 53,436   | -   |
| (f) Subsidiaries   | -  | -   |
| (g) Investment Properties-Real Estate  | -  | -   |
| Investments in Infrastructure & social sector  | 27,56,495  | 19,74,820   |
| Other than Approved Investments  | 4,32,858   | 3,37,064  |
| Less - Provision for diminution in the   |  |   |
| value of investment  | (10.050)   | (10 770)  |
| value of investment  | (19,859)   | (19,773)  |
| Total Long Term Investments  |  | 52,593 2,21,82,82   |
| Total Long Term Investments  |  |   |
| Total Long Term Investments<br>SHORT TERM INVESTMENTS  |  |   |
| <b>Total Long Term Investments</b><br>SHORT TERM INVESTMENTS<br>Government securities & Government   | 2,67,  |   |
| <b>Total Long Term Investments</b><br>SHORT TERM INVESTMENTS<br>Government securities & Government<br>guaranteed bonds including Treasury Bills  |  | 52,593 2,21,82,82   |
| Total Long Term Investments<br>SHORT TERM INVESTMENTS<br>Government securities & Government<br>guaranteed bonds including Treasury Bills<br>Other Approved Securities  | <b>2,67,</b><br>5,371  |   |
| Total Long Term Investments SHORT TERM INVESTMENTS Government securities & Government guaranteed bonds including Treasury Bills Other Approved Securities Other Investments : -  | <b>2,67,</b><br>5,371  | 52,593 2,21,82,82   |
| Total Long Term Investments SHORT TERM INVESTMENTS Government securities & Government guaranteed bonds including Treasury Bills Other Approved Securities Other Investments : - (a) Shares   | <b>2,67,</b><br>5,371  | <b>52,593 2,21,82,82</b><br>51,888  |
| Total Long Term Investments SHORT TERM INVESTMENTS Government securities & Government guaranteed bonds including Treasury Bills Other Approved Securities Other Investments : - (a) Shares (aa) Equity   | <b>2,67,</b><br>5,371  | 52,593 2,21,82,82<br>51,888<br>6,88,581   |
| Total Long Term Investments SHORT TERM INVESTMENTS Government securities & Government guaranteed bonds including Treasury Bills Other Approved Securities Other Investments : - (a) Shares (aa) Equity (bb) Preference   | 5,371<br>-<br>7,15,870<br>-  | <b>52,593 2,21,82,82</b><br>51,888  |
| Total Long Term Investments SHORT TERM INVESTMENTS Government securities & Government guaranteed bonds including Treasury Bills Other Approved Securities Other Investments : - (a) Shares (aa) Equity (bb) Preference (b) Mutual Funds  | <b>2,67,</b><br>5,371  | 52,593 2,21,82,82<br>51,888<br>6,88,581<br>1,10,458   |
| Total Long Term Investments SHORT TERM INVESTMENTS Government securities & Government guaranteed bonds including Treasury Bills Other Approved Securities Other Investments : - (a) Shares (aa) Equity (bb) Preference (b) Mutual Funds (c) Derivative Instruments   | 2,67,<br>5,371<br>-<br>7,15,870<br>-<br>89,229   | 52,593 2,21,82,82<br>51,888<br>6,88,581<br>1,10,458<br>-  |
| Total Long Term Investments         SHORT TERM INVESTMENTS         Government securities & Government<br>guaranteed bonds including Treasury Bills         Other Approved Securities         Other Investments : -         (a) Shares         (aa) Equity         (bb) Preference         (b) Mutual Funds         (c) Derivative Instruments         (d) Debentures/ Bonds  | 2,67,<br>5,371<br>-<br>7,15,870<br>-<br>89,229<br>-<br>13,90,881   | 52,593 2,21,82,82<br>51,888<br>6,88,581<br>1,10,458<br>-<br>26,35,531   |
| Total Long Term Investments SHORT TERM INVESTMENTS Government securities & Government guaranteed bonds including Treasury Bills Other Approved Securities Other Investments : - (a) Shares (aa) Equity (bb) Preference (b) Mutual Funds (c) Derivative Instruments (d) Debentures/ Bonds (e) Other securities  | 2,67,<br>5,371<br>-<br>7,15,870<br>-<br>89,229   | 52,593 2,21,82,82<br>51,888<br>6,88,581<br>1,10,458<br>-  |
| Total Long Term Investments SHORT TERM INVESTMENTS Government securities & Government guaranteed bonds including Treasury Bills Other Approved Securities Other Investments : - (a) Shares (aa) Equity (bb) Preference (b) Mutual Funds (c) Derivative Instruments (d) Debentures/ Bonds (e) Other securities (f) Subsidiaries   | 2,67,<br>5,371<br>-<br>7,15,870<br>-<br>89,229<br>-<br>13,90,881   | <b>52,593 2,21,82,82</b><br>51,888<br>6,88,581<br>1,10,458<br>-<br>26,35,531  |
| Total Long Term Investments         SHORT TERM INVESTMENTS         Government securities & Government         guaranteed bonds including Treasury Bills         Other Approved Securities         Other Investments : -         (a) Shares         (aa) Equity         (bb) Preference         (b) Mutual Funds         (c) Derivative Instruments         (d) Debentures/ Bonds         (e) Other securities         (f) Subsidiaries         (g) Investment Properties-Real Estate   | 2,67,<br>5,371<br>-<br>7,15,870<br>-<br>89,229<br>-<br>13,90,881<br>5,94,174<br>-<br>-                                     | 52,593 2,21,82,82<br>51,888<br>51,888<br>6,88,581<br>1,10,458<br>-<br>26,35,531<br>21,16,869<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |
| Total Long Term Investments SHORT TERM INVESTMENTS Government securities & Government guaranteed bonds including Treasury Bills Other Approved Securities Other Investments : - (a) Shares (aa) Equity (bb) Preference (b) Mutual Funds (c) Derivative Instruments (d) Debentures/ Bonds (e) Other securities (f) Subsidiaries (g) Investment Properties-Real Estate Investments in Infrastructure & social sector   | 2,67,<br>5,371<br>-<br>7,15,870<br>-<br>89,229<br>-<br>13,90,881<br>5,94,174<br>-<br>3,38,764                              | <b>52,593 2,21,82,82</b> 51,888 51,888 6,88,581 1,10,458 - 26,35,531 21,16,869 - 4,90,105   |
| Total Long Term Investments SHORT TERM INVESTMENTS Government securities & Government guaranteed bonds including Treasury Bills Other Approved Securities Other Investments : - (a) Shares (aa) Equity (bb) Preference (b) Mutual Funds (c) Derivative Instruments (d) Debentures/ Bonds (e) Other securities (f) Subsidiaries (g) Investment Properties-Real Estate Investments in Infrastructure & social sector Other than Approved Investments   | 2,67,<br>5,371<br>-<br>7,15,870<br>-<br>89,229<br>-<br>13,90,881<br>5,94,174<br>-<br>-                                     | 52,593 2,21,82,82<br>51,888<br>51,888<br>6,88,581<br>1,10,458<br>-<br>26,35,531<br>21,16,869<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |
| Total Long Term Investments         SHORT TERM INVESTMENTS         Government securities & Government<br>guaranteed bonds including Treasury Bills         Other Approved Securities         Other Investments : -         (a) Shares         (aa) Equity         (bb) Preference         (b) Mutual Funds         (c) Derivative Instruments         (d) Debentures/ Bonds         (e) Other securities         (f) Subsidiaries         (g) Investment Properties-Real Estate         Investments in Infrastructure & social sector         Other than Approved Investments         Less - Provision for diminution in the | 2,67,<br>5,371<br>-<br>7,15,870<br>-<br>89,229<br>-<br>13,90,881<br>5,94,174<br>-<br>-<br>3,38,764<br>3,18,372             | 52,593 2,21,82,82<br>51,888<br>51,888<br>6,88,581<br>1,10,458<br>-<br>26,35,531<br>21,16,869<br>-<br>4,90,105<br>3,34,125                                     |
| Total Long Term Investments SHORT TERM INVESTMENTS Government securities & Government guaranteed bonds including Treasury Bills Other Approved Securities Other Investments : - (a) Shares (aa) Equity (bb) Preference (b) Mutual Funds (c) Derivative Instruments (d) Debentures/ Bonds (e) Other securities (f) Subsidiaries (g) Investment Properties-Real Estate Investments in Infrastructure & social sector Other than Approved Investments   | 2,67,<br>5,371<br>-<br>7,15,870<br>-<br>89,229<br>-<br>13,90,881<br>5,94,174<br>-<br>-<br>3,38,764<br>3,18,372<br>(40,269) | <b>52,593 2,21,82,82</b> 51,888 51,888 6,88,581 1,10,458 - 26,35,531 21,16,869 - 4,90,105   |

1. The value of Investment Other than listed equity shares is as follows:

| (            |                     | (₹ in 000)          |
|--------------|---------------------|---------------------|
| Particulars  | As at<br>31.03.2023 | As at<br>31.03.2022 |
| Book Value   | 2,92,09,572         | 2,75,44,371         |
| Market Value | 2,85,32,203         | 2,75,92,763         |

2. All the above investments are performing assets except as specified in note no. 27 of Schedule 17

- 3. The company has segregated the investments separately between policy holders funds and share holders funds on notional basis as per IRDAI circular no. IRDA/F&A/CIR/CPM/056/03/2016 dated 04<sup>th</sup> April,2016 and IRDA/F&A/CIR/CP M/010/01/2017 dated 12<sup>th</sup> January 2017.
- 4. The Company is carrying investments in Secured NCD's of Reliance Capital Limited (RCL) for ₹7,87,245 thousand, on which 43% Provision is created basis Investments Master Circular IRDAI (Investment) Regulations, 2016. The management has estimated the realizable value based on the bid received for RCL in the auction held on 26<sup>th</sup> April 2023 for ₹9,65,00,000 thousand. It has followed prudent accounting policy and have taken into consideration substance over form while creating provision on said investment.

| Investments Shareholder                       |                                    |                            | (₹ in 000    |
|---|------------------------------------|----------------------------|--------------|
| Particulars                                   | As at 31 <sup>st</sup> March, 2023 | As at 31 <sup>st</sup> Mar | ch, 2022     |
| LONG TERM INVESTMENTS                         |                                    |                            |              |
| Government securities & Government            |                                    |                            |              |
| guaranteed bonds including Treasury Bills     | 4,35,43,332                        | 3,19,25,002                |              |
| Other Approved Securities                     | 2,39,40,184                        | 2,12,28,645                |              |
| Other Investments :                           |                                    |                            |              |
| (a) Shares                                    |                                    |                            |              |
| (aa) Equity                                   | -                                  | -                          |              |
| (bb) Preference                               | -                                  | -                          |              |
| (b) Mutual Funds                              | -                                  | -                          |              |
| (c) Derivative Instruments                    | -                                  | -                          |              |
| (d) Debentures/ Bonds                         | 4,10,87,489                        | 2,79,02,233                |              |
| (e) Other securities                          | 2,46,564                           | -                          |              |
| (f) Subsidiaries                              | -                                  | -                          |              |
| (g) Investment Properties-Real Estate         | -                                  | -                          |              |
| Investments in Infrastructure & social sector | 1,27,19,072                        | 80,47,505                  |              |
| Other than Approved Investments               | 19,97,302                          | 13,73,552                  |              |
| Less - Provision for diminution in the        |                                    |                            |              |
| value of investment                           | (91,636)                           | (80,575)                   |              |
| Total Long Term Investments                   | 12,34,42,307                       | ,                          | 9,03,96,362  |
| SHORT TERM INVESTMENTS                        |                                    |                            |              |
| Government securities & Government            |                                    |                            |              |
| guaranteed bonds including Treasury Bills     | 24,781                             |                            |              |
| Other Approved Securities                     | -                                  | 2,11,445                   |              |
| Other Investments : -                         |                                    |                            |              |
| (a) Shares                                    |                                    |                            |              |
| (aa) Equity                                   | 33,03,183                          | 28,06,010                  |              |
| (bb) Preference                               | -                                  | -                          |              |
| (b) Mutual Funds                              | 4,11,723                           | 4,50,125                   |              |
| (c) Derivative Instruments                    | -                                  | -                          |              |
| (d) Debentures/ Bonds                         | 64,17,827                          | 1,07,39,950                |              |
| (e) Other securities                          | 27,41,647                          | 86,26,370                  |              |
| (f) Subsidiaries                              | -                                  | -                          |              |
| (g) Investment Properties-Real Estate         | -                                  | -                          |              |
| Investments in Infrastructure & social sector | 15,63,132                          | 19,97,207                  |              |
| Other than Approved Investments               | 14,69,038                          | 13,61,577                  |              |
| Less - Provision for diminution in the        |                                    |                            |              |
| value of investment                           | (1,85,809)                         | (1,09,061)                 |              |
| Total Short Term Investments                  | 1,57,45,52                         |                            | 2,60,83,623  |
| Total   | 13,91,87,829                       |                            | 11,64,79,985 |

1. The value of Investment Other than listed equity shares is as follows:

| (            |                     | (₹ in 000)          |
|--------------|---------------------|---------------------|
| Particulars  | As at<br>31.03.2023 | As at<br>31.03.2022 |
| Book Value   | 13,47,79,353        | 11,22,44,971        |
| Market Value | 13,16,53,824        | 11,24,42,173        |

2. All the above investments are performing assets except as specified in note no. 27 of Schedule 17

3. The company has segregated the investments separately between policy holders funds and share holders funds on notional basis as per IRDAI circular no. IRDA/F&A/CIR/CPM/056/03/2016 dated 04<sup>th</sup> April,2016 and IRDA/F&A/CIR/CP M/010/01/2017 dated 12<sup>th</sup> January 2017.

4. The Company is carrying investments in Secured NCD's of Reliance Capital Limited (RCL) for ₹7,87,245 thousand, on which 43% Provision is created basis Investments - Master Circular IRDAI (Investment) Regulations, 2016. The management has estimated the realizable value based on the bid received for RCL in the auction held on 26<sup>th</sup> April 2023 for ₹9,65,00,000 thousand. It has followed prudent accounting policy and have taken into consideration substance over form while creating provision on said investment.

| Schedule - 9<br>Loans                               |                                    | (₹ in 000)            |
|---|------------------------------------|-----------------------|
| Particulars   | As at 31 <sup>st</sup> March, 2023 | As at 31⁵ March, 2022 |
| SECURITY-WISE CLASSIFICATION                        |                                    |                       |
| Secured   |                                    |                       |
| (a) On mortgage of property                         |                                    |                       |
| (aa) In India                                       | -                                  | -                     |
| (bb) Outside India                                  | -                                  | -                     |
| (b) On Shares, Bonds, Govt. Securities              | -                                  | -                     |
| (c) Others (to be specified)                        | -                                  | -                     |
| Unsecured   | -                                  | -                     |
| TOTAL   | -                                  | -                     |
| BORROWER-WISE CLASSIFICATION                        |                                    |                       |
| (a) Central and State Governments                   | -                                  | -                     |
| (b) Banks and Financial Institutions                | -                                  | -                     |
| (c) Subsidiaries                                    | _                                  | -                     |
| (d) Industrial Undertakings                         | -                                  | -                     |
| (e) Others - Trustees of Reliance General Insurance |                                    |                       |
| Employee's Benefit Trust                            | -                                  | -                     |
| TOTAL   | -                                  | -                     |
| PERFORMANCE-WISE CLASSIFICATION                     |                                    |                       |
| (a) Loans classified as standard                    |                                    |                       |
| (aa) In India                                       | -                                  | -                     |
| (bb) Outside India                                  | -                                  | -                     |
| (b) Non-performing loans less provisions            |                                    |                       |
| (aa) In India                                       |                                    |                       |
| (bb) Outside India                                  | -                                  | -                     |
| TOTAL   | -                                  | -                     |
| MATURITY-WISE CLASSIFICATION                        |                                    |                       |
| (a) Short Term                                      | -                                  | -                     |
| (b) Long Term                                       | -                                  | -                     |
| TOTAL   | -                                  | -                     |



| Schedule - 10<br>Fixed Assets        |                   |             |            |                   |                   |              |            |                   | (₹ in 000)        |
|--------------------------------------|-------------------|-------------|------------|-------------------|-------------------|--------------|------------|-------------------|-------------------|
|                                      |                   | Gross Block | Block      |                   |                   | Depreciation |            |                   | Net Block         |
| Description                          | As at<br>01-04-22 | Additions   | Deductions | As at<br>31-03-23 | As at<br>01-04-22 | Additions    | Deductions | As αt<br>31-03-23 | As at<br>31-03-23 |
| Furniture & Fittings                 | 1,07,164          | 4,443       | 709        | 1,10,898          | 83,142            | 7,549        | 592        | 660'06            | 20,799            |
| Leasehold Improvements               | 1,41,742          | 4,938       | ı          | 1 ,46,680         | 1,12,317          | 17,387       | ı          | 1,29,704          | 16,976            |
| Information Technology Equipment     | 5,32,702          | 68,042      | 34,261     | 5,66,483          | 4,58,952          | 49,998       | 34,144     | 4,74,806          | 91,677            |
| Intangible Asset (Computer Software) | 15,92,511         | 3,04,814    | ,          | 18,97,325         | 9,23,669          | 2,43,809     | ,          | 11,67,478         | 7,29,847          |
| Vehicles                             | 3,980             | I           | ı          | 3,980             | 477               | 498          |            | 975               | 3,005             |
| Office Equipment                     | 2,37,551          | 15,923      | 8,722      | 2,44,752          | 1,87,061          | 19,637       | 8,084      | 1,98,614          | 46,138            |
| Plant & Machinery                    | 3,798             |             |            | 3,798             | 3,766             |              |            | 3,766             | 32                |
| Total                                | 26,19,448         | 3,98,160    | 43,692     | 29,73,916         | 17,69,384         | 3,38,878     | 42,819     | 20,65,442         | 9,08,474          |
| Capital WIP                          | 83,593            | 86,543      | 70,959     | 66,177            | 1                 |              |            |                   | 99,177            |
| Grand Total                          | 27,03,041         | 4,84,703    | 1,14,652   | 30,73,093         | 17,69,384         | 3,38,878     | 42,819     | 20,65,442         | 10,07,651         |
|                                      |                   |             |            |                   |                   |              |            |                   |                   |

# As at 31.03.2022

|                                      |                   |             |            |                   |                   |              |            |                   | (₹ in 000)        |
|--------------------------------------|-------------------|-------------|------------|-------------------|-------------------|--------------|------------|-------------------|-------------------|
|                                      |                   | Gross Block | Block      |                   |                   | Depreciation |            |                   | Net Block         |
| Description                          | As at<br>01-04-21 | Additions   | Deductions | As at<br>31-03-22 | As at<br>01-04-21 | Additions    | Deductions | As at<br>31-03-22 | As at<br>31-03-22 |
| Furniture & Fittings                 | 99,042            | 8,122       | '          | 1,07,164          | 78,759            | 4,383        |            | 83,142            | 24,022            |
| Leasehold Improvements               | 1,10,842          | 30,900      | ı          | 1,41,742          | 91,300            | 21,017       | ı          | 1,12,317          | 29,425            |
| Information Technology Equipment     | 4,88,630          | 71,750      | 27,678     | 5,32,702          | 4,41,131          | 45,453       | 27,632     | 4,58,952          | 73,750            |
| Intangible Asset (Computer Software) | 10,17,805         | 5,74,706    | ı          | 15,92,511         | 7,80,446          | 1,43,223     | '          | 9,23,669          | 6,68,842          |
| Vehicles                             | 3,365             | 615         | ı          | 3,980             | 37                | 440          | ı          | 477               | 3,503             |
| Office Equipment                     | 2,18,257          | 21,301      | 2,007      | 2,37,551          | 1,71,018          | 17,891       | 1,848      | 1,87,061          | 50,490            |
| Plant & Machinery                    | 3,798             |             |            | 3,798             | 3,766             |              |            | 3,766             | 32                |
| Total                                | 19,41,739         | 7,07,394    | 29,685     | 26,19,448         | 15,66,457         | 2,32,407     | 29,480     | 17,69,384         | 8,50,064          |
| Capital WIP                          | 1,10,505          | 71,734      | 98,646     | 83,593            | I                 | I            | ı          | Ţ                 | 83,593            |
| Grand Total                          | 20,52,244         | 7,79,128    | 1,28,331   | 27,03,041         | 15,66,457         | 2,32,407     | 29,480     | 17,69,384         | 9,33,657          |
|                                      |                   |             |            |                   |                   |              |            |                   |                   |

#### Schedules Forming Part of Financial Statements

| Schedule - 11<br>Cash & Bank Balances                                      |                            |           |                             | (₹ in 000) |
|--|----------------------------|-----------|-----------------------------|------------|
| Particulars  | As at 31 <sup>st</sup> Mai | rch, 2023 | As at 31 <sup>st</sup> Marc | :h, 2022   |
| Cash (including cheques, drafts & stamps on hand)                          |                            | 8,434     |                             | 8,398      |
| Bank Balances  |                            |           |                             |            |
| (a) Deposit Accounts   |                            |           |                             |            |
| (aa) Short - term (due within 12 months)**                                 | 22,475                     |           | 34,373                      |            |
| (aa) Others  | -                          |           | -                           |            |
| (b) Current Accounts*  | 19,82,834                  |           | 12,28,893                   |            |
| (c) Cheques on Hand  | 3,66,287                   | 23,71,596 | 2,80,035                    | 15,43,301  |
| Money at Call and Short Notice   |                            |           |                             |            |
| (a) With Bank  | -                          |           | -                           |            |
| (b) With other Institutions  | -                          | -         | -                           | -          |
| Others   |                            | -         |                             | -          |
| Total  |                            | 23,80,030 |                             | 15,51,699  |
| Balances with non-scheduled banks included in<br>(Current Accounts) abovet |                            |           |                             |            |
| Total  |                            | 23,80,030 |                             | 15,51,699  |

\*\*Short term deposit represents fixed deposit given to bank for bank guarantee.

\* Out of above ₹126,617 thousand (₹126,405 thousand as at 31.03.2022) are earmarked for specified purpose in a separate bank account.

| Schedule - 12<br>Advances & Other Assets      |                            |             |                            | (₹ in 000   |
|---|----------------------------|-------------|----------------------------|-------------|
| Particulars                                   | As at 31 <sup>st</sup> Mar | rch, 2023   | As at 31 <sup>st</sup> Mai | rch, 2022   |
| Advances                                      |                            |             |                            |             |
| Prepayments                                   |                            | 3,99,903    |                            | 6,08,486    |
| Advance tax paid and taxes deducted at source |                            |             |                            |             |
| (net of provision for taxation)               |                            | -           |                            | 1,63,090    |
| MAT Credit Entitlement                        |                            | -           |                            | 4,17,316    |
| Others  |                            |             |                            |             |
| - Rental & Other Deposits                     | 3,89,272                   |             | 3,77,229                   |             |
| - Advances to Staff                           | 14,127                     |             | 16,232                     |             |
| - Unutilized Goods and Service Tax Credit     | 8,72,311                   |             | 17,99,187                  |             |
| - Other Advances & Deposits                   | 12,83,361                  |             | 10,87,086                  |             |
|   | 25,59,071                  |             | 32,79,734                  |             |
| - Less Provision for doubtful advances        | (19,115)                   | 25,39,956   | -                          | 32,79,734   |
| Other Assets                                  |                            |             |                            |             |
| Income accrued on investments                 | 37,32,175                  |             | 32,68,197                  |             |
| Investments pertaining to Policyholder funds  | 5,59,424                   |             | 5,15,442                   |             |
| Outstanding Premiums                          | 1,67,59,242                |             | 1,13,59,266                |             |
| Less Provision for doubtful debts             | -                          |             | -                          |             |
| Agents' Balances                              | 13,265                     |             | 4,122                      |             |
| Investments Sales- to be settled              | 1,08,026                   |             | 2,93,619                   |             |
| Due from other entities carrying on           |                            |             |                            |             |
| insurance business                            | 64,37,689                  |             | 50,54,989                  |             |
| Less Provision for doubtful debts             | (38,332)                   |             | (38,332)                   |             |
| Bank Balance on behalf of RHI                 |                            |             |                            |             |
| (Refer note no. 29 of schedule 17)            | 85,428                     | 2,76,56,917 | 87,628                     | 2,05,44,931 |
| Total   |                            | 3,05,96,776 |                            | 2,50,13,557 |

| Schedule - 13<br>Current Liabilities                              |                           |              |                           | (₹ in 000    |
|---|---------------------------|--------------|---------------------------|--------------|
| Particulars   | As at 31 <sup>st</sup> Ma | ırch,2023    | As at 31 <sup>st</sup> Mo | ırch,2022    |
| Agent's Balances  |                           | 2,61,744     |                           | 3,07,328     |
| Balances due to other insurance companies                         |                           | 1,47,83,711  |                           | 44,63,634    |
| Premium received in Advance                                       |                           | 91,65,692    |                           | 80,26,375    |
| Unallocated Premium   |                           | 36,81,226    |                           | 38,11,251    |
| Interest Accrued but not due on Borrowings                        |                           | 1,30,740     |                           | 1,30,740     |
| Sundry Creditors  |                           | 67,75,981    |                           | 53,68,098    |
| Claims Outstanding  | 10,85,59,039              |              | 9,22,31,318               |              |
| Add : Provision for Doubtful Reinsurance Recoveries               | 5,861                     | 10,85,64,900 | 5,861                     | 9,22,37,179  |
| Unclaimed amount of policyholders*                                | 7,28,986                  |              | 7,13,663                  |              |
| Add: Investment Income accruing on<br>Unclaimed amount*           | 65,969                    | 7,94,955     | 56,704                    | 7,70,367     |
| Others :  |                           |              |                           |              |
| - Payable to policyholders*                                       | 1,69,120                  |              | 2,11,023                  |              |
| - Environmental Relief Fund Payable                               | 80                        |              | 111                       |              |
| - Temporary Book Overdraft as per accounts                        | 40,76,409                 |              | 61,29,768                 |              |
| - Investments Purchased-to be settle                              | -                         |              | 5,20,800                  |              |
| - Employee Related Payables                                       | 8,93,502                  |              | 8,23,259                  |              |
| - Surplus available to RHIL<br>(Refer note no. 29 of schedule 17) | 85,428                    |              | 87,628                    |              |
| - Statutory Dues  | 7,00,655                  |              | 6,01,302                  |              |
| - Goods and Service Tax Liability                                 | 1,89,307                  | 61,14,501    | 6,50,416                  | 90,24,307    |
| Total   |                           | 15,02,73,450 |                           | 12,41,39,279 |

\* The company has segregated unclaimed amount of policy holder as per IRDAI Circular Ref: IRDA/F&A/CIR/Misc/282 /11/2020 dated 18<sup>th</sup> November, 2020

| Schedule - 14<br>Provisions                                       |                           |             |                           |             |  |
|---|---------------------------|-------------|---------------------------|-------------|--|
| Particulars   | As at 31 <sup>st</sup> Ma | rch,2023    | As at 31 <sup>st</sup> Mo | ırch,2022   |  |
| Reserve for Unexpired Risk  |                           | 2,52,18,312 |                           | 2,26,60,379 |  |
| For Taxation (less advance tax paid and taxes deducted at source) |                           | 1,70,871    |                           | -           |  |
| For Final Dividends   |                           | -           |                           | -           |  |
| Reserve for Premium Deficiency                                    |                           | -           |                           | -           |  |
| Others :  |                           |             |                           |             |  |
| - For Gratuity  | 37,221                    |             | 4,701                     |             |  |
| - For Leave Encashment  | 10,923                    |             | 9,859                     |             |  |
| - For Phantom Share Liability                                     | 2,40,893                  |             | 1,93,303                  |             |  |
| - For Risk Reserves   | 1,00,000                  | 3,89,037    | 1,00,000                  | 3,07,863    |  |
| Total   |                           | 2,57,78,220 |                           | 2,29,68,242 |  |

| Schedule - 15<br>Miscellaneous Expenditure      |                                   | (₹ in 000)                        |
|---|-----------------------------------|-----------------------------------|
| Particulars                                     | As at 31 <sup>st</sup> March,2023 | As at 31 <sup>st</sup> March,2022 |
| Discount Allowed in issue of shares/ debentures | -                                 | -                                 |
| Others (to be specified)                        | -                                 | -                                 |
| Total   | -                                 | -                                 |

# **ACCOUNTING POLICIES & NOTES TO ACCOUNTS**

# Schedule - 16

## Significant accounting policies forming part of the financial statements as at March 31, 2023

# 1. Background

Reliance General Insurance Company Limited (hereinafter referred to as "the Company") was incorporated on August 17, 2000.The Company is a subsidiary of Reliance Capital Limited. The Company obtained regulatory approval to undertake General Insurance business on October 23, 2000, from the Insurance Regulatory and Development Authority of India ("IRDAI") and is in the business of underwriting general insurance relating to Fire, Marine and Miscellaneous segments.

The Company's Unsecured, Subordinated, Fully Paid-up; Listed, Redeemable Non-Convertible Debentures (NCDs) are listed on the Bombay Stock Exchange (BSE).

The Company's certificate of renewal of registration dated February 25, 2014 was valid till March 31, 2015. Pursuant to section 3 read with section 3A of the Insurance Act, 1938 as amended by the Insurance Laws (Amendments) Act, 2015, said certificate shall consequentially continue to be in force from April 1, 2015 onwards.

# 2. Basis of preparation of financial statements

The financial statements have been prepared and presented on a going concern basis under historical cost convention and on the accrual basis of accounting and in accordance with the provisions of the Insurance Act, 1938, Insurance Laws (Amendment) Act, 2015 (to the extent notified), Insurance Regulatory and Development Authority Act, 1999, The Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations 2002, and orders/directions, guidelines and circulars issued by IRDAI in this behalf, the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Companies Act 2013 read with the Companies (Accounting Standards) Rules, 2021 (to the extent applicable) and the Companies Act, 2013 (to the extent applicable) in the manner so required and current practices prevailing within general insurance operations in India.

The financial statements are presented in Indian rupees rounded off to the nearest thousand.

# 3. Use of estimates

The preparation of the financial statements is in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities as of the balance sheet date, revenue and expenses for the year ended and disclosure of contingent liabilities as of the balance sheet date. Actual results may differ from the estimates and assumptions used in preparing the accompanying financial statement. The estimates and assumptions used in the accompanying financial statements are based upon management's evaluation of the relevant facts and circumstances as on the date of the financial statements. Any revision to accounting estimates is recognized prospectively in current and future periods.

# 4. Revenue recognition

#### a. Premium income

Premium (net of goods and service tax), including reinstatement premium on direct business and reinsurance accepted, is recognized as income at the commencement of risk over the contract period or the period of risk, whichever is appropriate, on a gross basis and for instalment cases, it is recognized on installment due dates. Any subsequent revisions to or cancellations of premium are recognized in the year in which they occur.

In respect of Government Schemes beina implemented by the Company for crop and weather insurance, premium is recognized (including share of Government and Central respective State Government) upon remittance of farmer's share received from the Nodal Banks out of such premium collected by them subject to acceptance of proposal/declaration by the Company. Adjustments to premium income for corrections to area covered under crop insurance are recognized in the period in which the information is confirmed by the concerned Government/nodal agency.

In case of long term motor insurance policies for new cars and new two wheelers sold on or after Olst September 2018, premium received (net of Goods and Service Tax) for third party liability coverage is recognized equally over the policy period at the commencement of risk on 1/n basis, where "n" denotes the term of the policy in years and premium received for own damage coverage is recognized in proportion to the Insured Declared Value (IDV) from year to year, basis scales of depreciation provided under Indian Motor Tariff.



#### b. Commission income from reinsurance ceded

- i Commission income on reinsurance ceded is recognized as income in the period in which reinsurance premium is ceded.
- ii Profit commission under reinsurance treaties, wherever applicable, is recognized in the year in which final determination of the profits and as intimated by reinsurers.
- iii Sliding scale commission under reinsurance treaties, wherever applicable, is determined at every balance sheet date as per terms of the respective treaties. Any changes in the previously accrued commission is recognized immediately and any additional accrual is recognised based on Statement of Accounts with reinsurers.

#### c. Income earned on investments

i Interest/dividend Income

Interest income is recognized on accrual basis. Dividend is recognized when right to receive dividend is established.

ii Premium/discount on purchase of investments

Accretion of discount and amortization of premium relating to debt securities is recognized over the holding / maturity period on constant yield to maturity method.

#### iii Profit/loss on sale of securities

Realized profit or loss on sale/redemption of securities is recognized on trade date basis. In determining the realized profit and loss, the cost of securities is arrived at on weighted average cost basis. Further, in case of listed equity shares and mutual funds the profit and loss also include accumulated changes in the fair value previously recognized in the fair value change account and includes effects on accumulated fair value changes, previously recognized, for specific investments sold/redeemed during the year.

#### 5. Premium received in advance

Premium received in advance represents premium received in respect of policies issued during the period, where the risk commences subsequent to the balance sheet date and in case of long term motor insurance policies for new cars and new two wheelers sold on or after 1st September, 2018 premium allocated to subsequent periods.

# 6. Reinsurance Premium

Insurance premium ceded is accounted in the year in which the risk commences and recognized over the Contract period. Any subsequent revision to refunds & cancellation of policies are recognized in the year in which they occur.

#### 7. Reserve for unexpired risk

Reserve for unexpired risk is made on the amount representing that part of the net premium written which is attributable to, and to be allocated to the succeeding accounting period using 1/365th method for all lines of business other than Marine Hull. In case of Marine Hull business 100% of the net written premium during the preceding twelve months is recognized as reserve for unexpired risk.

#### 8. Claims incurred

Claims incurred comprises of claims paid (net of salvage and other recoveries), change in estimated liability for outstanding claims made following a loss occurrence reported and change in estimated liability for claims Incurred But Not Reported ('IBNR') and claims Incurred But Not Enough Reported ('IBNER'). Further, claims incurred also include specific claim settlement costs such as survey / legal fees and other directly attributable costs.

Salvage are recognized on realization basis.

Claims (net of amounts receivable from reinsurers/coinsurers) are recognized on the date of intimation using statistical method of estimates certified by Appointed Actuary. These estimates are progressively revalidated on availability of further information.

IBNR represents that amount of claims that may have been incurred during the accounting period but have not been reported or claimed. The IBNR provision also includes provision, if any, required for claims IBNER. Estimated liability for claims Incurred but Not Reported ('IBNR') and claims Incurred but Not Enough Reported ('IBNER') is certified by the Appointed Actuary of the Company.

#### 9. Acquisition cost

Acquisition costs are costs that vary with and are primarily related to acquisition of insurance contracts and are expensed in the period in which they are incurred. With effect from 1st September ,2018 all motor third party insurance cover for new cars and new two wheelers should mandatorily be for a period of three years and five years respectively. Accordingly, acquisition cost on long term cover shall be recognised in the year in which gross premium is recognised.

#### 10. Loans

Loans are stated at historical cost, subject to provision as per master circular IRDA/F&I/CIR/F&A/231/10/2012 dated October 5th, 2012 and impairment, if any.

#### 11. Borrowing Cost

Borrowing cost, which is directly attributable to a borrowing are expensed over the tenure of the borrowing. Interest costs on borrowings are accrued based on coupon rate.

#### 12. Premium Deficiency

Premium deficiency is recognized if the cost of expected net claim cost, related expenses and maintenance cost exceeds the sum of related premium carried forward to subsequent accounting period as the reserve for unexpired risk. Premium deficiency is recognized at the Company level. The Company considers maintenance cost as relevant cost incurred for ensuring claim handling operations. The premium deficiency is calculated and duly certified by the Appointed Actuary of the Company.

#### 13. Investments

- i Investments maturing within twelve months from the balance sheet date are classified as short term investments. Investments other than short term investments are classified as long term investments
- ii Investments are carried at cost on weighted average basis. Cost includes brokerage, securities transactions tax, stamp duty and other charges incidental to transactions.
- iii Investment in debt securities is shown in the balance sheet at historical cost subject to amortization /accretion of the premium/discount over the maturity period based on constant yield to maturity method.
- iv Investment in equity shares as at the balance sheet date is stated at fair value and fair value is the last quoted closing price on the National Stock Exchange. However, in case of any stock not being listed in National Stock Exchange, then the last quoted closing price in Bombay Stock Exchange is taken as fair value. Unrealized gains/losses are credited/debited to fair value change account.
- v Investment in mutual funds units is stated at latest available Net Asset Value (NAV) at the time of valuation as at balance sheet date. Unrealized gains/losses are credited/debited to fair value change account.
- vi In accordance with the regulations, unrealized gain/loss arising due to changes in fair value of listed equity shares is taken to the fair value change account. This balance in the fair value change account is not available for distribution, pending crystallizations.

#### 14. Impairment of Investments

The Company assesses at each balance sheet date whether there is any indication that any investment in equity or units of mutual funds is impaired. The impairment loss, other than considered temporary, if any such indication exists, the carrying value of such investment is reduced to its recoverable amount and the impairment loss is recognized in the profit and loss account. If at the balance sheet date there is any indication that a previously assessed impairment loss no longer exists, then such loss is reversed, and investment is restated to that extent.

## 15. Property, Plant & Equipment and Depreciation/Amortisation

- i Fixed assets are stated at cost less accumulated depreciation/amortization.
- ii Depreciation on fixed assets is provided on straight line method using the rates based on the economic useful life of assets as estimated by the management/limits specified in Schedule II of the Companies Act, 2013.
- iii Leasehold improvements is amortized over the primary period of lease or useful life as determined by management, whichever is lower.
- iv Capital work-in-progress includes assets not ready for intended use and is carried at cost, comprising direct cost and related incidental expenses.
- v Assets purchased for value not exceeding ₹5000/- is fully depreciated in the year of purchase.
- vi Useful life of tangible and intangible assets estimated by the management are follows:

| Tangible Assets: |   |             |  |  |
|------------------|---|-------------|--|--|
| S.No             | Description                               | Useful Life |  |  |
| 1                | Furniture & Fixtures                      | 10 Years    |  |  |
| 2                | Information Technology Equipment*         | 2-3 Years   |  |  |
| 3                | Information Technology Equipment (Server) | 6 Years     |  |  |
| 4                | Vehicles                                  | 8 Years     |  |  |
| 5                | Office Equipment (Camera and Mobile)*     | 2 Years     |  |  |
| 6                | Office Equipment (Others)                 | 5 Years     |  |  |
| 7                | Plant & Machinery                         | 5 Years     |  |  |

\*Based on technical advice

| Intangible Assets: |                                       |             |  |
|--------------------|---------------------------------------|-------------|--|
| S.No               | Description                           | Useful Life |  |
| 1                  | Intangible Asset (Computer Software)* | 4 Years     |  |

\*Based on technical advice

Management reviews its estimate of useful life at each balance sheet date

# 16. Impairment of Assets

The Company assesses at each balance sheet date whether there is any indication that any asset may be impaired. If any such indication exists, the carrying value of such assets is reduced to its recoverable amount and the impairment loss is recognized in the profit and loss account and reportable revenue segments. If at the balance sheet date there is any indication that a previously assessed impairment loss no longer exists, then such loss is reversed and the asset is restated to that extent.

# 17. Cash and Cash Equivalents

Cash and Cash equivalents include cash and cheques in hand, bank balances and other investments including fixed deposits with original maturity of three months or less which are subject to insignificant risk of changes in value.

# 18. Operating Lease

Leases where the lessor effectively retains substantially all the risks and benefits of ownership of the leased asset are classified as operating leases. Operating lease payments of assets/premises taken on operating lease are recognised as an expense in the revenue(s) or profit and loss account over the lease term on straight-line basis.

# **19. Employee Benefits**

#### I Short Term Employee Benefits

All employee benefits payable within twelve months of rendering the service are classified as short-term employee benefits. Benefits such as salaries, bonus and other short-term benefits are recognized in the period in which the employee renders the services. All short-term employee benefits are accounted on undiscounted basis.

#### ii Long Term Employee Benefits

The Company has both defined contribution and defined benefit plans. The plans are financed by the Company and in the case of some defined contribution plans, by the company along with its employees.

#### A. Defined Contribution Plan

The Company's superannuation scheme and provident fund scheme defined under contribution plans. The contributions paid/payable under the scheme are recognized in the Profit and Loss account and revenue account as applicable.

#### B. Defined Benefit Plan

The employee's gratuity scheme is a defined benefit plan. The present value of the obligation under such defined benefit plan is determined at each balance sheet date based on actuarial valuation carried out by an independent actuary using Projected Unit Credit Method. Actuarial gains and losses are recognized in the profit and loss account and revenue account as applicable. To the extent the benefits are already vested, past service cost is recognized.

#### Reliance General Insurance Company Limited

#### III Other Long Term Employee Benefits

Provision for other long-term benefits that are entitled to be carried forward for future encashment or availment, at the option of the employer subject to the rules framed by the company which are expected to be availed beyond twelve months from the balance sheet date. The company's liability towards these other long term benefits are accrued and provided for on the basis of an actuarial valuation using Projected Unit Credit Method.

#### IV Phantom Stock Option Scheme

Phantom Stock Option Scheme ('the Scheme') are cash settled rights where the employees are entitled to get cash compensation based on a formula linked to the fair market value of shares upon exercise of the phantom stock options. The company's liability towards the scheme is accounted for on the basis of an independent actuarial valuation done as at balance sheet date using Projected Unit

Credit Method and any actuarial gains/losses are charged to the revenue account or the profit and loss account, as applicable over the vesting period on straight line method.

#### V Employee Stock Option Policy (ESOP)

The Company follows the intrinsic method for computing the compensation cost for the option granted under the plan. The difference, if any, between the intrinsic value and the exercise price, being the compensation cost is amortized over the vesting period of the options and with a charge to the revenue accounts or profit & loss account.

# 20. Foreign Currency Transaction

Transactions denominated in foreign currencies are recognized in Indian Rupees at the exchange rate prevailing at the time of transaction. Monetary items denominated in foreign currencies at the balance sheet dates are reinstated at the rates prevailing on that date. Non-monetary foreign currency items are carried at cost. Any gain or loss on account of exchange difference either on settlement or on translation is recognized in the profit & loss account or revenue accounts as applicable.

## **21. Forward Contract Transaction**

In case of forward exchange contracts entered into, to hedge the foreign currency exposure in respect of monetary items, the difference between the exchange rate on the date of such contracts and the period end rate is recognized in the profit and loss account or revenue accounts as applicable. Any profit / loss arising on cancellation of forward exchange contract is recognized as income or expense of the year.

## 22. Taxation

The company provides for income tax in accordance with the provisions of Income Tax Act 1961. Provision for income tax is made on the basis of estimated taxable income for the year at current rates. Tax expenses comprises of both current tax and deferred tax at the applicable enacted or substantively enacted rates. Current tax represents the amounts of Income Tax payable/recoverable in respect of the taxable income/loss for the reporting period.

Deferred tax assets are recognized only to the extent there is reasonable certainty that the assets can be realized in future, however, where there is unabsorbed depreciation and carried forward loss under taxation laws, deferred tax assets are recognized only if there is a virtual certainty backed by the convincing evidence of realization of such assets. Deferred tax assets are reviewed as at each Balance Sheet date and are appropriately adjusted to reflect the amount that is reasonably or virtually certain to be realized.

In accordance with the recommendations contained in guidance note issued by the Institute of Chartered Accountants of India and in accordance with the provisions of the Income tax Act, 1961, Minimum Alternative Tax (MAT) credit is recognized as an asset to the extent there is convincing evidence that the company will pay normal income tax in future by way of a credit to the profit and loss account and shown as MAT credit entitlement.

Goods and Service Tax ("GST") collected (net of refunds) is considered as a liability against which GST paid for eligible input services, to the extent claimable, is adjusted and the net liability is remitted. unutilized GST credits, if any, are carried forward for adjustment in subsequent periods. At the end of every reporting period, the company assesses whether the unutilized GST credit are eligible for carry forward as per the related legal provisions. Any ineligible GST credit is expensed out on such determination.

# 23. Allocation of Expenses

The Company has a Board approved policy for allocation and apportionment of expenses of management amongst various business segments as required by IRDAI (Expenses of Management of Insurers transacting General or Health Insurance Business) Regulations, 2016.

i Accordingly, operating expenses relating to insurance business are allocated to specific classes of business on the following basis:

- ii Expenses, which are attributable and identifiable to the business segments, are directly charged to relevant business segment. This is determined by the management, based on the nature of the expenses and their relationship with various business segments, wherever possible
- ii Employee's remuneration and welfare expenses relating to underwriting and claims function, which are attributable and identified at Health, Motor and Commercial lines of business, are directly charged to the respective lines of business and the same will further be allocated based on Net Written Premium of respective class of business
- iii Other expenses, that are not identifiable at the segments, are allocated on the basis of net written premium in each business class, except advertisement and publicity expenses, which are not allocated, where business is sourced through tender bidding towards government sponsored schemes for Health and Crop and Weather.

Further, if operating expenses are within allowable limit at overall level, but is in excess of segmental limits, such excess of segmental limits will be reduced proportionately from each expenditure head and are borne by the shareholders.

Expenses relating to investment activities and interest cost on borrowings are charged to profit and loss account.

# 24. Allocation of Investment Assets

Investments assets are bifurcated into Policyholders and Shareholders funds on notional basis as prescribed by the Authority. Policyholders funds represent amount equivalent to sum of Outstanding Claims including Incurred but not Reported (IBNR) and Incurred but not Enough Reported (IBNER), Unexpired Risk Reserve (URR), Premium Deficiency, Catastrophe Reserve and Other Liabilities net off other assets as specified by the authority and the balance being disclosed as Shareholders Funds.

## **25.** Allocation of Investment Income

Investment Income has been allocated between revenue accounts and profit and loss account in the ratio, an investment asset bifurcated between policyholders and shareholders. Further, investment income between policyholder's is allocated on the basis of the ratio of average policyholder's funds comprising reserves for unexpired risks, IBNR, IBNER and outstanding claims.

# 26. Earnings per share (EPS)

The earnings considered in ascertaining the Company's EPS comprises the net profit after tax. The number of shares used in computing basic EPS is the weighted average number of shares outstanding during the year. The number of shares used in computing diluted EPS comprises of weighted average number of shares considered for deriving basic EPS and also the weighted average number of equity shares which could have been issued on the conversion of all dilutive potential equity shares.

Potential equity shares are deemed to be dilutive only if their conversion of equity shares would decrease the net profit per share from continuing ordinary operations.

# 27. Provision, Contingent Liabilities and Contingent Assets

The Company creates a provision when there is a present obligation as a result of past events and it is probable that there will be outflow of resources and a reliable estimate of the obligation can be made of the amount of the obligation. Contingent liabilities are not recognized but are disclosed in the notes to the financial statements. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not require an outflow of resources. Show cause notices issued by various Government Authorities are not considered as Obligation. When the demand notice is raised against such show cause notices and are disputed by the company, these are classified as disputed obligations. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate. If it is no longer probable that the outflow of resources would be required to settle the obligation, the provision is reversed.

Contingent assets are neither recognized nor disclosed in the financial statement.

# SCHEDULE - 17 - Notes forming part of the Accounts as on March 31, 2023

# 1. Contingent Liabilities

|   |                      | (₹ in 000)           |
|---|----------------------|----------------------|
| Particulars   | As at March 31, 2023 | As at March 31, 2022 |
| Claims, other than under policies, not acknowledged as debt (Net)                   | 6,53,273             | 6,54,487             |
| Guarantees given by or on behalf of the Company                                     | 53,152               | 35,813               |
| Statutory demands/liabilities in dispute not provided for (see note (a to i) below) | 34,66,395            | 27,26,610            |
| Others (see note (j & k) below)   | 11,03,925            | 13,925               |

#### Note:

- a) The Company has received adverse order on the issue of wrong availment of cenvat credit amounted to ₹2,74,566 thousand for the period FY 2009 -10 to FY 2012-13. A penalty is also imposed on the said order of ₹2,74,566 thousand excluding interest as applicable and not quantified in the order. The Company has filed an appeal with CESTAT against the same.
- b) The Company has received adverse order on the issue of wrong availment of cenvat credit on TP Pool amounted to ₹4,62,837 thousand for the period FY 2011-12. A penalty is also imposed on the said order of ₹4,62,837 thousand excluding interest as applicable and not quantified in the order. The company has filed an appeal with CESTAT against the same.
- c) The Company has received adverse order on the issue of wrong availment of cenvat credit on Services by motor vehicle dealers amounted to ₹3,35,141 thousand for the period FY 2010-11 to FY 2015-16. A penalty is also imposed on the said order of ₹2,24,504 thousand excluding interest as applicable and not quantified in the order. The company has filed an appeal with CESTAT against the same. show cause notice for the subsequent period upto December 2017 has been received amounting to ₹3,05,439 thousand.
- d) The Company has received order under GST Act towards levy of penalty for failure to submit the financials & failure to attend the summon, during audits, for the state of Andhra Pradesh amounting to ₹70 thousand for the period July 2017-March 2020. The Company has filed appeal against Appealate Authority.
- e) The Company has deposited ₹99,255 thousand pursuant to proceedings on account of alleged ineligible input tax credit on reimbursement mode of garage claims & salvage deductions in the repair claims during the period July 2017 to March 2022.
- f) The Company has deposited ₹1,01,400 thousand pursuant to proceedings on account of alleged ineligible input tax credit on marketing activities during the period July 2017 to March 2022.

- g) The Company had disputed the demand raised by the income tax department for section 14A disallowance for ₹367 thousand for A.Y. 2007-08 and ₹2,621 thousand for A.Y. 2017-18 and penalty u/s 271(1)(c) for ₹6,580 thousand for A.Y.2008-09.
- h) The Company has disputed the demand raised of ₹319 thousand for A.Y. 2018-19 and has filed a rectification application u/s 154 of the Income Tax Act, 1961 and appeal with CIT (A).
- i) The Company has disputed the demand of ₹ 9,15,893 thousand raised for A.Y. 2020-21 (F.Y. 2019-20) and has filed a rectification application u/s 154 of the Income Tax Act 1961 and appeal with CIT (A)
- j) Statutory bonus of ₹13,925 thousand pursuant to retrospective amendment in the Bonus Act, 1965 for financial year 2014-15 have not been provided considering stay orders of Hon'ble Kerala High Court and Karnataka High Court..
- k) The Board of Directors of the Company at its meeting held on December 7, 2020, had on recommendation of the Nomination and Remuneration Committee, unanimously approved as a part of Retention Plan, inter alia, the payment of one-time special pay of ₹10,90,000 thosusands to the management team (excluding Executive Director & CEO) linked to the Company's deal value on binding with potential investors; and payment of one-time special compensation amount of 1% of the Company's deal value on binding with potential investors, to the Executive Director & CEO. The Company believes that there is a possible obligation, contingent upon the occurrence or non-occurrence of future uncertain event of a potential investor coming onboard, which is completely beyond the control of the Company's control. Additionally, IRDAI approval on the amount payable to the Executive Director & CEO shall also be sought post the deal. As a result, no provision is considered necessary towards the same during the year ended March 31, 2023.



- 2. According to the information available with the Company there are no dues (Previous Year ₹ Nil) payable to Micro and Small Enterprises as defined under Micro, Small and Medium Enterprises Development Act, 2006 as at March 31,2023.
- **3.** There are no encumbrances to the assets of the Company in and outside India.
- 4. The Company has not invested any amount in real estate in the current financial year.

# 5. Commitments

- i There are no commitments made and outstanding for Loans in the current financial year (Previous year ₹ Nil).
- ii The commitments made and outstanding for investments are ₹1,66,000 thousand (Previous year ₹2,14,485 thousand).
- iii Estimated amount of commitment pertaining to contracts remaining to be executed in respect of fixed assets (net of advances) is ₹ 2,57,681 thousand (previous year ₹ 4,02,110 thousand).

# 6. Premium

- i All premiums net of reinsurance are written and received in India.
- ii Premium income recognised on "Varying Risk Patten" is ₹ Nil. (Previous year ₹ Nil)

# 7. Claims

i Claims net of reinsurances are incurred and paid to claimants in/outside India as under:

|               |                                      | (₹ in 000)                           |
|---------------|--------------------------------------|--------------------------------------|
| Particulars   | For the year ended<br>March 31, 2023 | For the year ended<br>March 31, 2022 |
| In India      | 2,84,91,159                          | 2,66,37,478                          |
| Outside India | 52,480                               | 82,464                               |

ii There are no claims which are settled and unpaid for a period of more than six months as on the balance sheet date.

iii Ageing of gross claims outstanding is set out in the table below:

|                      |                                      | (₹ in 000)                           |
|----------------------|--------------------------------------|--------------------------------------|
| Particulars          | For the year ended<br>March 31, 2023 | For the year ended<br>March 31, 2022 |
| More than six months | 2,79,85,263                          | 2,70,44,826                          |
| Others               | 90,51,448                            | 86,19,643                            |

iv Claims where the claim payment period exceeds four years is ₹ Nil (Previous year ₹ Nil)

# 8. Investments

i Value of contracts in relation to investments for:

|  |                                      | (₹ in 000)                           |
|--|--------------------------------------|--------------------------------------|
| Particulars                            | For the year ended<br>March 31, 2023 | For the year ended<br>March 31, 2022 |
| Purchases where deliveries are pending | Nil                                  | 5,20,800                             |
| Sales where payment are overdue        | Nil                                  | Nil                                  |
| Sales where deliveries are pending     | 1,08,026                             | 2,93,619                             |

#### Reliance General Insurance Company Limited

ii Historical cost of investments valued at fair value on balance sheet date is ₹ 76,29,250 thousand (Previous year ₹ 66,36,389 thousand).

# 9. Employee Benefits

- i Defined Contribution Plan: During the year, the Company has recognized ₹ 2,16,318 thousand as expenses (Previous year ₹ 1,85,458 thousand).
- ii Defined Benefit Plan: The disclosure required under the Define benefit plan as per AS 15 for gratuity fund is provided below:

|  |                                      | (₹ in 000)                           |
|--|--------------------------------------|--------------------------------------|
| Gratuity   | For the year ended<br>March 31, 2023 | For the year ended<br>March 31, 2022 |
| I. Assumptions                                   |                                      |                                      |
| Discount Rate                                    | 7.41%                                | 6.90%                                |
| Rate of Return on Plan Assets                    | 7.41%                                | 6.90%                                |
| Salary Escalation                                | 7.00%                                | 7.00%                                |
| II. Table showing change in benefit obligation   |                                      |                                      |
| Liability at the beginning of the Year           | 3,50,850                             | 2,97,476                             |
| Interest Cost                                    | 24,209                               | 18,830                               |
| Current Service Cost                             | 49,993                               | 39,751                               |
| Liability Transferred In/Acquisitions            | -                                    | 95                                   |
| Benefit Paid                                     | (38,574)                             | (32,753)                             |
| Actuarial (Gain)/Loss on Plan Obligation         | 8,026                                | 27,450                               |
| Liability at the end of the year                 | 3,94,504                             | 3,50,850                             |
| III. Tables of fair value of plan assets         |                                      |                                      |
| Fair Value of Plan Assets at the beginning of    |                                      |                                      |
| the Year   | 3,46,149                             | 2,86,089                             |
| Expected Return on Plan Assets                   | 23,884                               | 18,109                               |
| Contributions                                    | 38,529                               | 68,489                               |
| Asset Transferred In/Acquisitions                | -                                    | 95                                   |
| Benefit Paid                                     | (38,574)                             | (32,753)                             |
| Actuarial Gain/(Loss) on Plan Assets             | (12,705)                             | 6,119                                |
| Fair Value of Plan Assets at the end of the year | 3,57,283                             | 3,46,149                             |
| Total Actuarial (Gain)/Loss to be recognized     | 20,731                               | 21,331                               |
| IV. Actual Return on Plan Assets                 |                                      |                                      |
| Expected return on Plan Assets                   | 23,884                               | 18,109                               |
| Actuarial Gain/(Loss) on Plan Assets             | (12,705)                             | 6,119                                |
| Actual return on Plan Assets                     | 11,179                               | 24,228                               |
| V. Amount Recognised in the Balance Sheet        |                                      |                                      |
| Liability at the end of the year                 | (3,94,504)                           | (3,50,849)                           |
| Fair Value of Plan Assets at the end of the year | 3,57,283                             | 3,46,148                             |
| Amount Recognised in the Balance Sheet           | (37,221)                             | (4,701)                              |

|  |                                      | (₹ in 000)                           |
|--|--------------------------------------|--------------------------------------|
| Gratuity   | For the year ended<br>March 31, 2023 | For the year ended<br>March 31, 2022 |
| VI. Expenses Recognised in the Income Statement          |                                      |                                      |
| Current Service Cost                                     | 49,993                               | 39,751                               |
| Interest Cost  | 24,209                               | 18,830                               |
| (Expected Return on Plan Assets)                         | (23,884)                             | (18,109)                             |
| Net Actuarial (Gain)/Loss to be recognized               | 20,731                               | 21,331                               |
| Expense Recognised in P&L                                | 71,049                               | 61,803                               |
| VII. Amount Recognised in the Balance Sheet              |                                      |                                      |
| Opening Net Liability                                    | 4,701                                | 11,387                               |
| Expense as above   | 71,049                               | 61,803                               |
| (Employers Contribution Paid)                            | (38,529)                             | (68,489)                             |
| Net (Liability)/Asset Recognized in the<br>Balance Sheet | (37,221)                             | (4,701)                              |

# Investment pattern of Gratuity Fund:

|                |                                 | (₹ in 000)                      |
|----------------|---------------------------------|---------------------------------|
| Particulars    | Invested as on<br>March 31,2023 | Invested as on<br>March 31,2022 |
| Insurance Fund | 3,57,283                        | 3,46,149                        |

As the gratuity fund is managed by Reliance Nippon Life Insurance Company.

# Experience adjustments

|  |   |   |   |   | (₹ in 000                               |
|--|---|---|---|---|---|
| Particulars  | For the Year<br>ended March<br>31, 2023 | For the Year<br>ended March<br>31, 2021 | For the Year<br>ended March<br>31, 2021 | For the Year<br>ended March<br>31, 2020 | For the Year<br>ended March<br>31, 2019 |
| Defined benefits obligations                                   | 3,94,504                                | 3,50,849                                | 2,97,476                                | 2,47,926                                | 1,91,113                                |
| Plan assets  | 3,57,283                                | 3,46,148                                | 2,86,089                                | 2,38,159                                | 1,86,267                                |
| Surplus/ (Deficit)   | (37,221)                                | (4,701)                                 | (11,387)                                | (9,767)                                 | (4,846)                                 |
| Experience adjustment for<br>plan liabilities<br>(Gain)/Losses | 30,623                                  | 46,105                                  | 7,120                                   | 24,270                                  | 23,455                                  |
| Experience adjustment for<br>plan Asset Gains/ (losses)        | (12,705)                                | 6,119                                   | 24,935                                  | (11,493)                                | 1,761                                   |

# **10. Deferred Taxes**

The deferred tax assets and liabilities arising due to timing differences are as under:

|  |                         | (₹ in 000)              |
|--|-------------------------|-------------------------|
| Particulars  | As on<br>March 31 ,2023 | As on<br>March 31 ,2022 |
| Deferred Tax Asset   |                         |                         |
| Related to Fixed Assets  | 1,114                   | 13,507                  |
| Long Term Employee Benefit   | 60,628                  | 48,650                  |
| Provision for Doubtful Debt/Advances                               | 1,05,900                | 1,02,197                |
| Disallowance U/s 37 of Income Tax Act                              | 4,40,440                | 3,52,352                |
| Total  | 6,08,081                | 5,16,707                |
| Deferred Tax Asset/(Liability)(Net)                                | 6,08,081                | 5,16,707                |
| Deferred Tax Expense/(Income)<br>recognised in Profit and Loss A/c | -                       | -                       |

The Company has deferred tax asset in the form of disallowances under Income Tax Act. The Company has recognised deferred tax asset of ₹3,72,735 thousand in the books of accounts on conservative basis, excess deferred tax asset has not been recognised in the books of accounts.

# 11. Phantom Stock Option Scheme (PSOS)

#### Grant 1 -

(i) Details of vesting schedule and condition.

Phantom Stock Options granted under the scheme would vest within not less than 1 year and not more than 5 years from the last date of vesting of such phantom stock options. Vesting of phantom stock options would be subject to continued employment with the company and thus the phantom stock options would vest on passage of time.

(ii) Options granted, forfeited and exercised are given below:

|                              |                         | (₹ in 000)              |  |
|------------------------------|-------------------------|-------------------------|--|
|                              | Gran                    | it 1                    |  |
| Particulars                  | No. of options          |                         |  |
|                              | As at<br>March 31, 2023 | As at<br>March 31, 2022 |  |
| Outstanding at the beginning | 6,64,502                | 6,85,042                |  |
| Granted                      | Nil                     | Nil                     |  |
| Exercised                    | 79,187                  | 20,540                  |  |
| Lapsed/Forfeited/Surrendered | Nil                     | Nil                     |  |
| Outstanding at the end       | 5,85,315                | 6,64,502                |  |
| Exercisable                  | 5,85,315                | 6,64,502                |  |

(iii) Detail of phantom share granted subject to the term and conditions as per Phantom stock scheme.

| Particulars                             |   |
|---|---|
| Date of Grant                           | October 15, 2015  |
| Base Price Per Phantom Stock Option     | ₹122 (Post bonus ₹61)   |
| Appreciation per Phantom Stock Option   | Excess of 'fair market of share on the date of exercise'<br>determined in term of the Phantom Stock Option<br>Scheme over the Base Price'   |
| Formula for the valuation of the option | Booked value X Fixed Multiplier   |
| Exercise period                         | a. In case of continuation of employment: Vested<br>Phantom Stock Options can be exercised any time up<br>to 3 years from the date of last vesting of Phantom<br>stock Options; and |
|   | b. In case of cessation of employment: Different periods depending on kind of cessation as per provision of the Phantom Stock Option scheme.  |
| Settlement of phantom stock options     | Within 90 days from the date of exercise by cash.   |

(iv) The fair value of the options granted are with following assumptions:

| (             |                                 | (₹ in 000)                      |  |  |
|---------------|---------------------------------|---------------------------------|--|--|
| Particulars   | Plo                             | Plan 1                          |  |  |
|               | For the Year ended<br>31-Mar-23 | For the Year ended<br>31-Mar-22 |  |  |
| Discount rate | 7.41%                           | 6.90%                           |  |  |
| Expected Life | 1 Year                          | 1 Year                          |  |  |

(V) The Company's liability towards the scheme is accounted for on the basis of an independent actuarial valuation. The valuation of the shares is done considering the Project Unit Credit Method and the progression of share price up to the exercise of the option. The total expense/(gain) recognised for the year ended March 31, 2023 is ₹35,770 thousand (Previous year ₹36,815 thousand).

Grant 2 -

(i) Details of vesting schedule and condition.

Phantom Stock Options granted under the Scheme would vest within not less than 1 year and not more than 4 years from the last date of vesting of such phantom stock options. Vesting of Phantom Stock Options would be subject to continued employment with the Company and thus the Phantom Stock Options would vest on passage of time.

(ii) Options granted, forfeited and exercised are given below:

|                               |                         | (₹ in 000)              |  |
|-------------------------------|-------------------------|-------------------------|--|
|                               | Gran                    | nt 2                    |  |
| Particulars                   | No. of options          |                         |  |
|                               | As at<br>March 31, 2023 | As at<br>March 31, 2022 |  |
| Outstanding at the beginning  | -                       | -                       |  |
| Granted                       | 3,36,004                | -                       |  |
| Exercised                     | Nil                     | -                       |  |
| Lapsed/ Forfeited/Surrendered | Nil                     | -                       |  |
| Outstanding at the end        | 3,36,004                | -                       |  |
| Exercisable                   | Nil                     | -                       |  |

#### Reliance General Insurance Company Limited

(iii) Detail of phantom share granted subject to the term and conditions as per Phantom stock scheme

| Particulars                             |   |
|---|---|
| Date of Grant                           | April 26, 2022  |
| Base Price Per Phantom Stock Option     | ₹180  |
| Appreciation per Phantom Stock Option   | Excess of 'fair market of share on the date of exercise'<br>determined in term of the Phantom Stock Option<br>Scheme over the Base Price'   |
| Formula for the valuation of the option | Booked value X Fixed Multiplier   |
| Exercise period                         | a. In case of continuation of employment: Vested<br>Phantom Stock Options can be exercised any time up<br>to 3 years from the date of last vesting of Phantom<br>stock Options; and |
|   | b. In case of cessation of employment: Different periods depending on kind of cessation as per provision of the Phantom Stock Option scheme.  |
| Settlement of phantom stock options     | Within 90 days from the date of exercise by cash.   |

(iv) The fair value of the options granted are with following assumptions:

| Particulars   | P                               | Plan 2                          |  |  |
|---------------|---------------------------------|---------------------------------|--|--|
|               | For the Year ended<br>31-Mar-23 | For the Year ended<br>31-Mar-22 |  |  |
| Discount rate | 7.41%                           | -                               |  |  |
| Expected Life | 1 Year                          | -                               |  |  |

(v) The company's liability towards the scheme is accounted for on the basis of an independent actuarial valuation. The valuation of the shares is done considering the Project Unit Credit Method and the progression of share price up to the exercise of the option. The total expense/(gain) recognised for the year ended March 31, 2023 is ₹ 32,250 thousand (Previous year ₹ Nil).

# 12. Employee Stock Option Scheme (ESOP)

The Company had introduced Employee Stock Option Plan (ESOP) in the year 2017. ESOP provides that eligible employee are granted options to acquire equity shares of the Company that vest in graded manner. The Option will vest not earlier than one year and maximum up to 4 Years from the date of grant and are exercisable over a period of 7 years from the date of grant.

The Company had issued 6 Tranche up to 31st March 2023. Salient features in relation to the options granted are as follows:

- Accounting Policies & Notes to Accounts

| S.<br>No | Particulars            | Grant<br>2017<br>(Tranche<br>I) | Grant<br>2018<br>(Tranche II) | Grant<br>2019<br>(Tranche<br>III) | Grant<br>2020<br>(Tranche<br>IV) | Grant<br>2021<br>(Tranche<br>V) | Grant<br>2022<br>(Tranche<br>VI) |
|----------|------------------------|---------------------------------|-------------------------------|-----------------------------------|----------------------------------|---------------------------------|----------------------------------|
| 1        | Date of Grant          | August 04,<br>2017              | April 27,<br>2018             | June 28,<br>2019                  | April 29,<br>2020                | May 07,<br>2021                 | April 26,<br>2022                |
| 2        | No. of options granted | 21,97,764                       | 19,15,631                     | 20,59,629                         | 4,36,986                         | 4,62,195                        | 2,47,329                         |
| 3        | Grant price            | 179                             | 198                           | 206                               | 146                              | 164                             | 180                              |
| 4        | Graded vesting period  |                                 |                               |                                   |                                  |                                 |                                  |
|          | 1st year               | 25%                             | 25%                           | 25%                               | 25%                              | 25%                             | 25%                              |
|          | 2nd year               | 25%                             | 25%                           | 25%                               | 25%                              | 25%                             | 25%                              |
|          | 3rd year               | 25%                             | 25%                           | 25%                               | 25%                              | 25%                             | 25%                              |
|          | 4th year               | 25%                             | 25%                           | 25%                               | 25%                              | 25%                             | 25%                              |

A summary of the status of ESOPs scheme in termed of Options Exercised, forfeited, Outstanding and Exercised are as given below:

| S.<br>No | Particulars                                 | Grant<br>2017 | Grant<br>2018 | Grant<br>2019 | Grant<br>2020 | Grant<br>2021 | Grant<br>2022 |
|----------|---|---------------|---------------|---------------|---------------|---------------|---------------|
| 1        | Outstanding at the<br>Beginning of the year | 16,87,168     | 15,56,901     | 17,82,006     | 3,27,740      | 4,62,195      | -             |
| 2        | Granted during the year                     | -             | -             | -             | -             | -             | 2,47,329      |
| 3        | Exercised during the year                   | 50,696        | 52,446        | 50,159        | 1,09,246      | -             | -             |
| 4        | Options lapsed/<br>forfeited/ cancelled     | 10,826        | 26,258        | 45,107        | -             | -             | -             |
| 5        | Outstanding at the end of the year          | 16,25,646     | 14,78,197     | 16,86,740     | 2,18,494      | 4,62,195      | 2,47,329      |
| 6        | Unvested at the end of the year             | -             | -             | 4,24,293      | 2,18,494      | 3,46,647      | 2,47,329      |
| 7        | Vested at the end of the year               | 16,25,646     | 14,78,197     | 12,62,447     | -             | 1,15,548      | -             |
| 8        | Weighted average share price                | 179           | 198           | 206           | 146           | 164           | 180           |

# 13. Premium Deficiency Reserve

In accordance with Insurance Regulatory and Development Authority of India (Asset, Liabilities and Solvency Margin of General Insurance Business) Regulation, 2021, there is no liability towards premium deficiency at the company level. The Premium Deficiency is calculated and duly certified by the Appointed Actuary of the Company.

|  |                                      | (₹ in 000)                           |
|--|--------------------------------------|--------------------------------------|
| Particulars                              | For the year ended<br>March 31, 2023 | For the year ended<br>March 31, 2022 |
| Outsourcing expenses Paid by the company | 17,71,263                            | 15,39,179                            |
| Business development                     | 15,18,179                            | 8,38,909                             |
| Marketing Support                        | 1,19,44,578                          | 96,96,438                            |

# 14. Details of Outsourcing, Business Development and Marketing Support Expenses

# 15. Terrorism Pool

In accordance with the requirements of IRDAI, the Company together with other insurance companies participates in the Terrorism Pool. This pool is managed by the General Insurance Corporation of India (GIC). Amount collected as terrorism premium in accordance with the requirements of the Tariff Advisory Committee (TAC) are ceded at 100% of the terrorism premium collected to the Terrorism Pool.

In accordance with the terms of the agreement, GIC retrocede to the Company, terrorism premium to the extent of the Company's share in the risk which is recorded as reinsurance accepted. Such reinsurance accepted is recorded based on quarterly statements received from GIC. The reinsurance accepted on account of terrorism pool has been recorded in accordance with the latest statement received from GIC.

The Company has created liability to the extent of 50% of premium retro ceded to the Company through reserve for unexpired risks.

# **16. India Nuclear Insurance Pool**

In view of the passage of the civil liability for Nuclear Damage Act, 2010, GIC Re as Indian Reinsurer initiated the formation of the India Nuclear Insurance Pool (INIP) along with other domestic non-life insurance companies by pooling the capacity to provide insurance cover for nuclear risks. INIP is an unregistered reinsurance arrangement among its members i.e., capacity providers without any legal entity. GIC Re & 11 other non-life insurance companies are founder members with their collective capacity of ₹1,50,00,000 thousand. GIC Re is also appointed as the pool manager of the INIP. The business underwritten by the INIP will be retroceded to all the member companies including GIC Re in proportion of their capacity collated. Out of the total capacity of ₹1,50,00,000 thousand of the INIP the capacity provided by the Company is ₹2,000 thousand.

In accordance with the terms of the agreement, GIC Re retrocede to the Company to the extent of the Company's share in the risk which is recorded as reinsurance accepted based on the half yearly statements received from GIC Re.

# 17. Contribution to Environment Relief Fund

For the year ended March 2023, the Company had collected ₹1,827 thousand (Previous year ₹1,932 thousand) towards Environment Relief Fund (ERF) for public liability policies and an amount of ₹18,58 thousand (Previous year ₹ 2,033 thousand) transferred to "United India Insurance Company Limited, Environment Fund Account" as per Notification of ERF scheme under the public liability Insurance Act, 1991 as amended, balance amount of ₹80 thousand (Previous year ₹111 thousand) is shown under current liabilities in schedule 13.

# **18. Contribution to Solatium Fund**

In accordance with the requirements of the IRDAI circular dated March 18, 2003 and based on recommendations made at the General Insurance Council meeting held on February 4, 2005 and as per letter no. HO/MTD/Solatium Fund/2010/482 dated July 26, 2010 from the New India Assurance Co. Ltd (Scheme administrator),the Company has provided 0.1% of gross written premium on all motor third party policies (excluding reinsurance premium accepted on motor third party for commercial vehicles) towards contribution to the solatium fund.

# 19. Terms Of Borrowings

Gist of the terms of issue are as follows:

| Series                                     | A NCD 01 Type I   |
|--|---|
| Type,Nature and Seniority of<br>Instrument | Rated, listed, unsecured, subordinated, redeemable and non convertible debentures |
| Face Value (per security)                  | ₹1,000 in thousand  |
| Issue Size                                 | ₹23,00,000 in thousand  |
| Issue Date / Date of Allotment             | 16th August, 2016   |
| Redemption Date                            | 17th August, 2026   |
| Coupon Rate                                | 9.10% per annum   |
| Credit Rating                              | "BWR A+" by Brickwork and "CARE A" by CARE  |
| Listing                                    | Listed on WDM on BSE  |
| Frequency of the Interest Payment          | Annual  |

|                  | (₹ in 000) |
|------------------|------------|
| Maturity Buckets | Borrowings |
| 1 to 5 years     | 23,00,000  |
| Above 5 years    | -          |
| Total            | 2,300,000  |

Pursuant to IRDAI circular no. IRDA/F&A/OFC/01/2014-15/115 dated August 4, 2017, and as required by amended Companies (Share Capital and Debentures) Rules 2014, the Company was not required to create additional Debenture Redemption Reserve during the year.

**20.** Taxation Laws Amendment Act, 2019 has amended the Income Tax Act, 1961 and the Finance (No. 2) Act, 2019 by inserting section 115BAA which provides domestic companies with an option to opt for lower tax rates, provided they do not claim certain deductions. During the year ended March 31, 2023, the Company has exercised the option and has accordingly recognised Provision for Current year Income Tax and has reversed unutilised MAT credit as on date amounting to ₹ 4,17,316 thousand.

# 21. Leases

In respect of premises taken on operating lease, the lease agreements are generally mutually renewable/ cancellable by the lessor/lessee except for some premises.

#### Non - Cancellable Operating Lease

The total of future minimum lease rent payable under operating lease for premises & assets for each of the following periods.

|   |                                      | (₹ in 000)                           |
|---|--------------------------------------|--------------------------------------|
| Particulars                                       | For the year ended<br>March 31, 2023 | For the year ended<br>March 31, 2022 |
| Not later than one year                           | 1,12,969                             | 1,18,671                             |
| Later than one year and not later than five years | 1,07,387                             | 1,77,516                             |
| Later than five year                              | -                                    | 2,569                                |

Lease payment debited to the Revenue account during the year ₹2,37,924 thousand (Previous year ₹2,07,688 thousand).

| Particulars | For the Year ended<br>31-Mar-23 |          | For the Year<br>31-Mar-: |          |
|-------------|---------------------------------|----------|--------------------------|----------|
| Farticulars | GDP<br>(₹ in '000)              | % of GDP | GDP<br>(₹ in ′000)       | % of GDP |
| Rural       | 3,42,22,281                     | 33.10    | 3,15,29,305              | 33.50    |
| Urban       | 6,91,67,779                     | 66.90    | 6,25,60,300              | 66.50    |
| Total       | 10,33,90,060                    | 100.00   | 9,40,89,605              | 100.00   |

# 22. Sector wise business based on Gross Direct Premium

| Detinitation  | For the Year ended<br>March 31, 2023 |              | For the Year ended<br>March 31, 2022 |              |  |
|---------------|--------------------------------------|--------------|--------------------------------------|--------------|--|
| Particulars   | GDP<br>(₹ in '000)                   | No. of lives | GDP<br>(₹ in '000)                   | No. of lives |  |
| Social Sector | 3,25,31,780                          | 1,84,94,772  | 3,08,13,734                          | 96,77,824    |  |

# 23. Extent of risk retained and reinsured is set out below (excluding excess of loss and catastrophe reinsurance)

| Particulars         | For the Year ended<br>March 31, 2023 |           | For the Year ended<br>March 31, 2022 |           |
|---------------------|--------------------------------------|-----------|--------------------------------------|-----------|
|                     | Retention (%)                        | Ceded (%) | Retention (%)                        | Ceded (%) |
| Fire                | 35                                   | 65        | 33                                   | 67        |
| Marine Cargo        | 18                                   | 82        | 20                                   | 80        |
| Marine Hull         | 2                                    | 98        | 2                                    | 98        |
| Motor OD            | 46                                   | 54        | 55                                   | 45        |
| Motor TP            | 96                                   | 4         | 94                                   | 6         |
| Employer Liability  | 96                                   | 4         | 95                                   | 5         |
| Public Liability    | 54                                   | 46        | 57                                   | 43        |
| Engineering         | 25                                   | 75        | 23                                   | 77        |
| Aviation            | 38                                   | 62        | 20                                   | 80        |
| Personal Accident   | 57                                   | 43        | 59                                   | 41        |
| Health              | 87                                   | 13        | 86                                   | 14        |
| Other Miscellaneous | 63                                   | 37        | 64                                   | 36        |
| Weather and Crop    | 41                                   | 59        | 35                                   | 65        |
| Total               | 60                                   | 40        | 58                                   | 42        |

# 24. Managerial Remuneration:

With reference to the requirement of para 9 of IRDAI Corporate Governance Guidelines for Insurers in India, 2016, the elements of remuneration paid (including incentives) to Managing Director and Chief Executive Officer (MD & CEO), the Executive Directors, all other directors and Key Management Persons are as follows:

|   |                         | (₹ in 000)              |
|---|-------------------------|-------------------------|
| Particulars                                       | As on<br>March 31 ,2023 | As on<br>March 31 ,2022 |
| Salaries  | 2,01,819                | 1,75,091                |
| Contribution to Provident Fund and Superannuation | 7,560                   | 7,208                   |
| Provision for Gratuity and Leave Encashment       | 6,732                   | 5,938                   |

The managerial remuneration is in accordance with the approval accorded by a resolution of the board of Directors, which has been approved by IRDAI as required under Section 34A of the Insurance Act, 1938.

The managerial remuneration in excess of ₹15,000 thousand per annum for each managerial personnel has been charged to Profit & Loss Account.

# 25. Basis used for determining IBNR / IBNER and Valuation of Liabilities as at March 31, 2023

The liability for IBNR and IBNER as at March 31, 2023 has been estimated by Appointed Actuary as per the IRDA circular no. 11/IRDA/ACTL/IBNR/2005-06 dated 08th June, 2005 and Insurance Regulatory and Development Authority of India (Assets, Liabilities and Solvency Margin of General Insurance Business) Regulations, 2016 and any subsequent amendments there of.

For all lines of business, the estimation was carried out using past trends in the claims experience as indicated by paid claims chain ladder and incurred claims chain ladder approach.

Bornhuetter - Ferguson, Frequency - Severity and Expected Ultimate Loss Ratio method of estimation was also applied for some lines as considered appropriate by the Appointed Actuary.

**26.** There are no amounts which are required to be transferred to the Investor Education and Protection Fund by the company for the year ended March 31, 2023.

# 27. Investment in Stressed Assets

The Company is carrying investments in Secured NCD's of Reliance Capital Limited (RCL) for ₹7,87,200 thousand on which 43% Provision is created basis Investments - Master Circular IRDAI (Investment) Regulations, 2016. The management has estimated the realizable value based on the bid received for RCL in the auction held on 26th April 2023 for ₹9,65,00,000 thousand. It has followed prudent accounting policy and have taken into consideration substance over form while creating provision on said investment

**28.** Reliance Capital Limited (RCL), had pledged its entire equity holding in Reliance General Insurance Company Limited (RGICL) in favour of IDBI Trusteeship Services Limited (Trustee) against dues guaranteed by RCL. The Trustee, on November 19, 2019, invoked the pledge and presently holds the shares of RGICL in their custody. Vide orders dated December 4, 2019 and December 27, 2019, Insurance Regulatory and Development Authority of India (IRDAI), has informed RCL that the said transfer of shares to Trustee was void ab initio. The said order was challenged in Securities Appellate Tribunal, Mumbai (SAT) and SAT vide its order dated February 27, 2020 held that the Trustee is holding shares as Trustee / custodian and will not exercise any control over RGICL and cannot exercise any voting rights on shares of RGICL. Accordingly, RGICL continues to be a subsidiary of RCL. The Administrator on behalf of RCL has filed an application before the National Companies Law Tribunal, Mumbai on April 27, 2022, against the Trustee inter alia seeking direction against the Trustee to return the custody and control of the RGICL shares owned by RCL. The matter was heard from time to time and was reserved for order on March 3, 2023. The order is awaited.

**29.** Reliance Health Insurance Limited (RHIL) had transferred all the Investments and balance lying in cash and bank account to the Company ("RGICL") on the appointed date, in compliance with the order issued by the Authority.

The fund transferred to the Company is being utilized to discharge the liabilities of policyholders of RHIL. The Company is holding funds of ₹85,426 thousand as on 31st March 2023. Below is the summary of available fund with details of funds utilized:

### Reliance General Insurance Company Limited

| Particularst   | ₹ in '000 |
|--|-----------|
| Portfolio transferred from RHIL                                      | 1,06,131  |
| Add:- Transfer of additional fund received from vendors of RHIL      | 1,249     |
| Less:- Premium Refunds*  | 3,357     |
| Less:- Claim Paid/Settled* (Gross Value)                             | 17,959    |
| Less- Tax deducted at source on Claim Paid/Settled                   | 908       |
| Add:- Transfer of profit from redemption of Investments of RHI Funds | 1,951     |
| Less:- Payment of Annual IRDA fees and other miscellaneous           | 1,681     |
| Balance as on March 31, 2023   | 85,426    |

\*Includes cheques issued and not represented in bank till date

**30.** The Code of Social Security ,2020 ('Code) relating to employee benefits during employment and post- employment benefits received Presidential assent in September 2020 and has been published in the Gazette of India. The Ministry of Labour and Employment has released draft rules ('Rules") for the code on November 13, 2020, the final Rules and the Effective date of the Code is awaited. The Company will assess the impact of the Code once rules are notified and will record impact in the period when the Code becomes effective.

**31.** As per IRDAI Circular No 005/IRDA/F&A/CIR/MAY-09 dated May 07, 2009, below table mentions the details of the penalty imposed by various regulators and Government authorities for the year ended 31<sup>st</sup> March 2023.

| (        |  |                              |                    |                 | (₹ in 000)                 |
|----------|--|------------------------------|--------------------|-----------------|----------------------------|
| S.<br>No | Authority  | Non-Compliance/<br>Violation | Penalty<br>Awarded | Penalty<br>Paid | Penalty Waived/<br>Reduced |
| 1        | Insurance Regulatory and<br>Development Authority of                                     | None                         | Nil                | Nil             | Nil                        |
|          | India  | None                         | (Nil)              | (Nil)           | (Nil)                      |
| 2        | Service Tax Authorities/GST<br>Authorities   | Wrong availment of           | Nil                | Nil             | Nil                        |
|          | AUTIONIES  | Cenvat credit                | (21)               | (21)            | (Nil)                      |
|          |  | Non-filing of annual         | Nil                | Nil             | Nil                        |
|          |  | return for FY 2012-13        | (5)                | (5)             | (Nil)                      |
| 3        | Income Tax Authorities   | None                         | Nil                | Nil             | Nil                        |
|          |  | None                         | (Nil)              | (Nil)           | (Nil)                      |
| 4        | Any otherTax Authorities   | None                         | Nil                | Nil             | Nil                        |
|          |  | None                         | (Nil)              | (Nil)           | (Nil)                      |
| 5        | Enforcement Directorate/<br>Adjudicating Authority/                                      | None                         | Nil                | Nil             | Nil                        |
|          | Tribunal or any<br>Authority under FEMA  | None                         | (Nil)              | (Nil)           | (Nil)                      |
| 6        | Registrar of Companies/<br>NCLT/CLB/   | None                         | Nil                | Nil             | Nil                        |
|          | Department of Corporate<br>Affairs or any Authority under<br>Companies<br>Act, 2013/1956 | None                         | (Nil)              | (Nil)           | (Nil)                      |



| Accounting | Policies | & Notes | to | Accounts |
|------------|----------|---------|----|----------|
|------------|----------|---------|----|----------|

|          |  |                              |                    |                 | (₹ in 00                   |
|----------|--|------------------------------|--------------------|-----------------|----------------------------|
| S.<br>No | Authority  | Non-Compliance/<br>Violation | Penalty<br>Awarded | Penalty<br>Paid | Penalty Waived/<br>Reduced |
| 7        | Penalty awarded by any<br>Court/Tribunal for any matter<br>including claim               | None<br>None                 | Nil<br>(Nil)       | Nil<br>(Nil)    | Nil<br>(Nil)               |
| 8        | Settlement but excluding<br>compensation<br>Securities and Exchange<br>Board<br>of India | None<br>None                 | Nil<br>(Nil)       | Nil<br>(Nil)    | Nil<br>(Nil)               |
| 9        | Competition<br>Commission of India   | None<br>None                 | Nil<br>(Nil)       | Nil<br>(Nil)    | Nil<br>(Nil)               |
| 10       | Any other<br>Central/State/<br>Local Government/<br>Statutory<br>Authority               | None<br>None                 | Nil<br>(Nil)       | Nil<br>(Nil)    | Nil<br>(Nil)               |

(Previous year figures are in brackets)

### Reliance General Insurance Company Limited

**32.** As per IRDAI Master Circular on Unclaimed amount of policy holders reference no IRDA/F&A/CIR/Misc/282/ 11/2020 dated 18<sup>th</sup> November, 2020, below table mention the age-wise analysis of unclaimed amount of the policyholders as on March 31, 2023:

|    |   |                        |                       |                    |                    |                    |                   |                    |                        | (₹ in 000)                 |
|----|---|------------------------|-----------------------|--------------------|--------------------|--------------------|-------------------|--------------------|------------------------|----------------------------|
| P  | Particulars   | Total<br>Amt           | 0-6<br>months         | 7-12<br>Months     | 13-18<br>months    | 19-24<br>months    | 25-30<br>months   | 31-36<br>months    | 37-120<br>months       | More than<br>120<br>months |
| α) | Claim Settled but not paid to<br>the policy<br>holders/beneficiaries due to<br>any reason except under<br>litigation from the<br>policyholders/<br>beneficiaries  | Nil<br>(Nil)           | Nil<br>(Nil)          | Nil<br>(Nil)       | Nil<br>(Nil)       | Nil<br>(Nil)       | Nil<br>(Nil)      | Nil<br>(Nil)       | Nil<br>(Nil)           | Nil<br>(Nil)               |
| b) | Sum due/payable to<br>the policyholder/<br>beneficiaries on<br>maturity or therwise.  | Nil<br>(Nil)           | Nil<br>(Nil)          | Nil<br>(Nil)       | Nil<br>(Nil)       | Nil<br>(Nil)       | Nil<br>(Nil)      | Nil<br>(Nil)       | Nil<br>(Nil)           | Nil<br>(Nil)               |
| c) | Any excess collection of<br>premium/tax or any other<br>charges which is refundable<br>to the policyholders/<br>beneficiaries<br>either as per the terms of the<br>conditions of the policy or as<br>per Law or as may be<br>directed by the authority but<br>not refunded so far.# | 2,09,518<br>(1,63,333) | 1,18,816<br>(t84,844) | 9,882<br>(6,033)   | 7,210<br>(4,682)   | 4,747<br>(5,587)   | 4,296<br>(11,018) | 4,787<br>(7,929)   | 58,258<br>(42,074)     | 1,522<br>(1,163)           |
| d) | Cheques issued but not<br>encashed by the<br>policyholder/ beneficiaries.#  | 5,85,438<br>(6,07,036) | 75,729<br>(38,989)    | 50,180<br>(50,301) | 18,490<br>(11,735) | 24,913<br>(75,381) | 4,276<br>(27,403) | 38,212<br>(31,305) | 3,61,065<br>(3,58,925) | 12,575<br>(12,997)         |

(Previous year figures are in brackets)

#Interest Accrued on Unclaimed amount is allocated proportionately under respective above-mentioned particulars.

Further, as per the Circular no IRDA/F&A/CIR/Misc/282 /11/2020 dated 18<sup>th</sup> November ,2020 the details of unclaimed amounts and investment income thereon are as follows:

|   |                        |                   |                            | (₹ in 00          |  |
|---|------------------------|-------------------|----------------------------|-------------------|--|
| Particulars   | For the Year<br>March, |                   | More than<br>120<br>months |                   |  |
|   | Policy Dues            | Income<br>Accrued | Policy Dues                | Income<br>Accrued |  |
| Opening Balance   | 7,13,663               | 56,704            | 7,56,431                   | 1,44,206          |  |
| Add: Amount Transferred to Unclaimed amount   | 4,47,882               | -                 | 3,31,830                   | -                 |  |
| Add: Cheques issued out of the Unclaimed<br>amount but not encashed by the<br>policyholders (To be included only when the<br>cheques are stale) | -                      | -                 | -                          | -                 |  |
| Add: Investment Income  | -                      | 18,402            | -                          | 15,162            |  |
| Less: Amount settled during the Year  | 4,08,360               | 4,541             | 3,59,888                   | 1,00,277          |  |
| Less: Amount transferred to SCWF  | 24,197                 | 4,596             | 14,710                     | 2,387             |  |
| Closing balance of Unclaimed amount   | 7,28,987               | 65,969            | 7,13,663                   | 56,704            |  |

**33.** As per the requirement of Accounting Standard 18 'Related Party Disclosures' as notified by the Companies (Accounting Standard) Rules, 2021 the following are the list of related parties with the relationship.

# 1. List of related parties\*:

| Holding Company   |
|---|
| Reliance Capital Limited                                    |
| Subsidiary of Holding Company                               |
| 1 Reliance Nippon Life Insurance Company Limited            |
| 2 Reliance Commercial Finance Limited upto October 13, 2022 |
| 3 Reliance Securities Limited                               |
| 4 Reliance Commodities Limited                              |
| 5 Reliance Financial Limited                                |
| 6 Reliance Wealth Management Limited                        |
| 7 Reliance Money Solutions Private Limited                  |
| Key managerial personnel                                    |
| 8 Mr. Rakesh Jain (ED & CEO)                                |

#### Transactions during the year with related parties 2. (₹ in 000) For the Year For the Year Name of the Nature of transaction S.No. Relationship ended 31st ended 31st **Related Party** March, 2023 March, 2022 1 **Reliance Capital Limited** Holding Premium Received (net of Company refund) 8,953 39,562 Management fees paid 20,321 43,300 Reimbursement paid for IT 11,600 5,576 services 10,062 2,515 **Dividend Payment** Investments in 7,87,245 7,87,245 Debentures/Bonds Provision for doubtful debts against **Investments** in **Debentures/Bonds Opening Provision** 2,36,173 3,89,823 Provision Created during 1,01,400 (1,53,650) the year / (reversed) **Closing Provision** 3,37,573 2,36,173 Reimbursement paid for 934 Insurance expenses Investments in Debentures/Bonds written 5,12,167 off Outstanding balance in 2,844 1,975 **Customer Deposit Account** Premium Received (net of **Reliance Securities** Fellow 2 444 10,656 Limited Subsidiary refund) Commission paid 922 1,645 Claim Paid 615 Reimbursement Paid for expenses(Rent, Communication, Electricity, Canteen expenses) 909 \_ Brokerage paid for stock exchange trading 449 \_ Outstanding balance in **Customer Deposit Account** 11 97 Creditors

38

|       |   |  |  |   | (₹ in 00  |
|-------|---|--|--|---|---|
| 5.No. | Name of the<br>Related Party                | Relationship                                       | Nature of transaction  | For the Year<br>ended 31 <sup>st</sup><br>March, 2023 | For the Year<br>ended 31 <sup>st</sup><br>March, 2022 |
| 3     | Reliance Nippon Life<br>Insurance Company   | Fellow Subsidiary                                  | Premium Received (net of refund)   | 76,222  | 72,83   |
|       | Limited                                     |  | Group Term Insurance Paid  | 20,622  | 39,93   |
|       |   |  | Debtors  | 4,630   | 4,63  |
|       |   | Outstanding balance in<br>Customer Deposit Account |  | 1,339   | 80  |
|       |   |  | Reimbursement received<br>for expenses(Rent,<br>Communication, Electricity,<br>Canteen expenses, Others<br>etc.) | -   | 19  |
| 4     | Reliance Wealth<br>Management Limited       | Fellow Subsidiary                                  | Premium Received (net of refund)   | 88  |   |
| 5     | Reliance Money Solutions<br>Private Limited | Fellow Subsidiary                                  | Premium Received (net of refund)   | -   |   |
|       |   |  | Outstanding balance in<br>Customer Deposit Account   | 184   |   |
| 6     | Reliance Health<br>Insurance Limited        | Fellow Subsidiary                                  | Premium Received (net of refund)   | -   |   |
|       |   |  | Outstanding balance in<br>Customer Deposit Account   | 15  |   |
|       |   |  | Surplus available to RHIL  | 85,427  | 87,6  |
|       |   |  | Reimbursement received for Insurance expenses  | -   |   |
|       |   |  | Subscription charges recovered   | 70  |   |
|       |   |  | Reimbursement recovered<br>towards Professional<br>expenses  | 611   |   |
|       |   |  | Management Fees<br>recovery  | 13,747  | 24,9  |
|       |   |  |  | 2,545   |   |
|       |   |  | Debtors  | 47,220  | 30,2  |
| 7     | Reliance Commodities<br>Limited             | Fellow Subsidiary                                  | Premium Received (net of refund)   | 88  |   |
|       |   |  | Outstanding balance in<br>Customer Deposit Account   | 149   | ].  |

#### Reliance General Insurance Company Limited –

|       |   |   |  |   | (₹ in 000   |
|-------|---|---|--|---|---|
| S.No. | Name of the<br>Related Party  | Relationship                                  | Nature of transaction                              | For the Year<br>ended 31st<br>March, 2023 | For the Year<br>ended 31 <sup>st</sup><br>March, 2022 |
| 8     | Reliance Financial<br>Limited   | Fellow Subsidiary                             | Premium Received (net of refund)                   | 91  | 383   |
|       |   |   | Outstanding balance in<br>Customer Deposit Account | -   | 8   |
| 9     | Reliance Commercial<br>Finance Limited (formerly<br>Reliance Gilts Limited) | Fellow Subsidiary                             | Premium Received (net of refund)                   | 1,523                                     | 2,024   |
|       | (Upto October 13, 2022)   |   | Claim Paid   | 23  | -   |
| 10    | Mr. Rakesh Jain   | Key Managerial                                | Remuneration                                       | 1,38,900                                  | 1,14,900  |
|       |   | Personnel<br>(includes relatives<br>of KMP's) | Premium Received (net of refund)                   | 86  | 72  |
|       |   | 0110/01/3/                                    | Issue of Share capital:                            |   |   |
|       |   |   | Opening  | 2,092                                     |   |
|       |   |   | Issued during the period                           | 1,092                                     | 2,09  |
|       |   | Closing                                       | 3,185  | 2,09                                      |   |
|       |   |   | Share premium on issue of shares                   |   |   |
|       |   |   | Opening  | 31,757                                    |   |
|       |   |   | Issued during the period                           | 14,857                                    | 31,75   |
|       |   |   | Closing  | 46,615                                    | 31,75   |
|       |   |   | Claim Paid   | 317                                       |   |
|       |   |   | Dividend Payment                                   | 3   |   |
|       |   |   | Sale of Laptop                                     | -   | :   |

- A. Expenses incurred towards public utilities services such as telephone and electricity charges have not been considered for related party transaction.
- B. Claim paid to employees against Group Medical Policies and Group Personal Accident Policies have not been considered for related party transaction.
- C. Transaction amounts consider above are excluding.

### 34. Segment Information for the year ended on March 31, 2023

- a) Revenue and expenses have been identified to a segment on the basis of relationship to the operating activities of the segment. Revenue and expenses, which relate to enterprise as a whole and are not allocable to a segment on reasonable basis, have been disclosed as "Unallowable".
- b) Segment assets and segment liabilities represent assets and liabilities in respective segments. Investments, tax related assets and other assets and liabilities that cannot be allocated to a segment on reasonable basis have been disclosed as "Unallocable"

|  |            |                 |                |             |             |             |                       | (₹in 00             |
|--|------------|-----------------|----------------|-------------|-------------|-------------|-----------------------|---------------------|
| Particulars  | Fire       | Marine<br>Cargo | Marine<br>Hull | Motor -OD   | Motor -TP   | Motor       | Employer<br>Liability | Public<br>Liability |
| Segment<br>Revenues                                    |            |                 |                |             |             |             |                       |                     |
| Earned<br>Premium                                      |            |                 |                |             |             |             |                       |                     |
| 2022-23  | 37,78,310  | 2,09,062        | 3,020          | 83,43,782   | 2,21,30,436 | 3,04,74,218 | 2,95,298              | 2,31,04             |
| 2021-22  | 34,41,387  | 1,89,626        | (2,717)        | 98,69,053   | 1,75,96,258 | 2,74,65,311 | 2,58,813              | 1,99,54             |
| Investment<br>income                                   |            |                 |                |             |             |             |                       |                     |
| 2022-23  | 3,77,574   | 25,997          | 798            | 5,13,003    | 67,53,672   | 72,66,675   | 42,184                | 29,72               |
| 2021-22  | 3,85,028   | 28,759          | 664            | 6,51,626    | 63,72,322   | 70,23,948   | 39,565                | 27,05               |
| Misc Income  |            |                 |                |             |             |             |                       |                     |
| 2022-23  | (28)       | -               | -              | 3,540       | -           | 3,540       | -                     |                     |
| 2021-22  | 37         | -               | -              | 2,847       | -           | 2,847       | -                     |                     |
| from<br>Shareholders<br>Funds<br>towards<br>Excess EOM |            |                 |                |             |             |             |                       |                     |
| 2022-23  | -          | -               | -              | 14,06,628   | 18,58,227   | 32,64,855   | -                     |                     |
| 2021-22  | -          | -               | -              | 7,92,349    | 18,58,227   | 26,50,576   | -                     |                     |
| Total  |            |                 |                |             |             |             |                       |                     |
| 2022-23  | 41,55,856  | 2,35,059        | 3,818          | 1,02,66,955 | 3,07,42,330 | 4,10,09,285 | 3,37,482              | 2,60,76             |
| 2021-22  | 38,26,450  | 2,18,385        | (2,053)        | 1,13,15,875 | 2,58,26,806 | 3,71,42,682 | 2,98,378              | 2,26,60             |
| Segment<br>Expenses                                    |            |                 |                |             |             |             |                       |                     |
| Claims   |            |                 |                |             |             |             |                       |                     |
| 2022-23  | 10,94,786  | 1,98,556        | 1,372          | 57,12,237   | 1,85,49,909 | 2,42,62,146 | 2,41,217              | 75,33               |
| 2021-22  | 13,14,412  | 1,75,657        | (1,258)        | 56,89,967   | 1,50,65,598 | 2,07,55,565 | 2,35,965              | 33,89               |
| Commission   |            |                 |                |             |             |             |                       |                     |
| 2022-23  | (8,54,845) | 40,003          | (14,546)       | 6,88,714    | 67,087      | 7,55,801    | 30,906                | 32,46               |
| 2021-22  | (7,12,484) | (5,456)         | (14,838)       | 56,753      | 5,71,390    | 6,28,143    | 30,924                | 43,21               |
| Premium<br>Deficiency                                  |            |                 |                |             |             |             |                       |                     |
|  |            |                 |                |             |             |             |                       |                     |
| 2022-23  | -          | -               | -              | -           | -           | -           | -                     |                     |

| Dentire laws                 | Fire      | Marine   | Marine   |           |             |             | Employer  | (₹in 00<br>Public |
|------------------------------|-----------|----------|----------|-----------|-------------|-------------|-----------|-------------------|
| Particulars                  |           | Cargo    | Hull     | Motor -OD | Motor -TP   | Motor       | Liability | Liability         |
| Nanageme<br>t Expenses       |           |          |          |           |             |             |           |                   |
| 022-23                       | 16,85,176 | 89,800   | 150      | 29,85,895 | 95,75,480   | 1,25,61,375 | 1,20,110  | 1,09,46           |
| 021-22                       | 12,98,952 | 72,402   | 315      | 33,65,296 | 78,92,333   | 1,12,57,629 | 1,08,348  | 78,86             |
| otal                         |           |          |          |           |             |             |           |                   |
| 022-23                       | 19,25,117 | 3,28,359 | (13,024) | 93,86,846 | 2,81,92,476 | 3,75,79,322 | 3,92,233  | 2,17,25           |
| 021-22                       | 19,00,880 | 2,42,603 | (15,781) | 91,12,016 | 2,35,29,321 | 3,26,41,337 | 3,75,237  | 1,55,96           |
| et<br>rofit/loss             |           |          |          |           |             |             |           |                   |
| 022-23                       | 22,30,739 | (93,300) | 6,842    | 8,80,108  | 25,49,855   | 34,29,964   | (54,751)  | 43,50             |
| 021-22                       | 19,25,570 | (24,218) | 13,728   | 22,03,860 | 22,97,485   | 45,01,346   | (76,859)  | 70,64             |
| nallocated<br>ems            |           |          |          |           |             |             |           |                   |
| ivestment<br>icome           |           |          |          |           |             |             |           |                   |
| 022-23                       | -         | -        | -        | -         | -           | -           | -         |                   |
| 021-22                       | -         | -        | -        | -         | -           | -           | -         |                   |
| rovision/<br>)ther<br>.come) |           |          |          |           |             |             |           |                   |
| 022-23                       | -         | -        | -        | -         | -           | -           | -         |                   |
| 021-22                       | -         | -        | -        | -         | -           | -           | -         |                   |
| kpenses                      |           |          |          |           |             |             |           |                   |
| 022-23                       | -         | -        | -        | -         | -           | -           | -         |                   |
| 021-22                       | -         | -        | -        | -         | -           | -           | -         |                   |
| et Profit<br>efore tax       |           |          |          |           |             |             |           |                   |
| 022-23                       | -         | -        | -        | -         | -           | -           | -         |                   |
| 021-22                       | -         | -        | -        | -         | -           | -           | -         |                   |
| come tax                     |           |          |          |           |             |             |           |                   |
| 022-23                       | -         | -        | -        | -         | -           | -           | -         |                   |
| 021-22                       | -         | -        | -        | -         | -           | -           | -         |                   |
| AT Credit                    |           |          |          |           |             |             |           |                   |
| 022-23                       | -         | -        | -        | -         | -           | -           | -         |                   |
| 021-22                       | -         | -        | -        | -         | -           | -           | -         |                   |
| et profit<br>fter tax        |           |          |          |           |             |             |           |                   |
| 022-23                       | -         | -        | -        | -         | -           | -           | -         |                   |
| 021-22                       | -         | -        | -        | -         | -           | -           | -         |                   |
| ssets                        |           |          |          |           |             |             |           |                   |
| egment<br>ssets              |           |          |          |           |             |             |           |                   |
| 022-23                       | -         | -        | -        | -         | -           | -           | -         |                   |
| 021-22                       | -         | -        | -        | -         | -           | -           | -         |                   |

|                            |           |                 |                |           |              |              |                       | (₹in 000)           |
|----------------------------|-----------|-----------------|----------------|-----------|--------------|--------------|-----------------------|---------------------|
| Particulars                | Fire      | Marine<br>Cargo | Marine<br>Hull | Motor -OD | Motor -TP    | Motor        | Employer<br>Liability | Public<br>Liability |
| Unallocated<br>Assets      |           |                 |                |           |              |              |                       |                     |
| Policyholder<br>Fund       |           |                 |                |           |              |              |                       |                     |
| 2022-23                    | -         | -               | -              | -         | -            | -            | -                     | -                   |
| 2021-22                    | -         | -               | -              | -         | -            | -            | -                     | -                   |
| Shareholders<br>Fund       |           |                 |                |           |              |              |                       |                     |
| 2022-23                    | -         | -               | -              | -         | -            | -            | -                     | -                   |
| 2021-22                    | -         | -               | -              | -         | -            | -            | -                     | -                   |
| Total                      |           |                 |                |           |              |              |                       |                     |
| 2022-23                    | -         | -               | -              | -         | -            | -            | -                     | -                   |
| 2021-22                    | -         | -               | -              | -         | -            | -            | -                     | -                   |
| Liabilities                |           |                 |                |           |              |              |                       |                     |
| Segment<br>Liabilities     |           |                 |                |           |              |              |                       |                     |
| 2022-23                    | 43,14,172 | 3,43,077        | 11,213         | 66,73,863 | 10,34,36,932 | 11,01,10,795 | 5,89,841              | 3,98,213            |
| 2021-22                    | 38,07,842 | 3,52,152        | 10,068         | 77,27,558 | 9,28,88,084  | 10,06,15,641 | 5,41,784              | 3,01,049            |
| Unallocated<br>Liabilities |           |                 |                |           |              |              |                       |                     |
| Policyholder<br>Fund       |           |                 |                |           |              |              |                       |                     |
| 2022-23                    | -         | -               | -              | -         | -            | -            | -                     | -                   |
| 2021-22                    | -         | -               | -              | -         | -            | -            | -                     | -                   |
| Shareholders<br>Fund       |           |                 |                |           |              |              |                       |                     |
| 2022-23                    | -         | -               | -              | -         | -            | -            | -                     | -                   |
| 2021-22                    | -         | -               | -              | -         | -            | -            | -                     | -                   |
| Total                      |           |                 |                |           |              |              |                       |                     |
| 2022-23                    | -         | -               | -              | -         | -            | -            | -                     | -                   |
| 2021-22                    | -         | -               | -              | -         | -            | -            | -                     | -                   |

| Engineering | Aviation  | Personal   | Health  | Weather & Crop  | Other   | Total   |
|-------------|---|--|---|---|---|---|
|             |   | Accident   | T ICOIIIT   | Insurance   | Miscellaneous   | Enterprise  |
|             |   |  |   |   |   |   |
|             |   |  |   |   |   |   |
| 4,68,203    | 83,140  | 7,56,347   | 1,03,96,912   | 1,31,01,166   | 4,27,532  | 6,02,24,250   |
| 4,00,501    | 67,403  | 4,82,766   | 77,85,432   | 1,07,30,132   | 3,19,779  | 5,13,37,982   |
|             |   |  |   |   |   |   |
| 51,872      | 14,705  | 99,279   | 5,72,946  | 9,08,147  | 27,801  | 94,17,699   |
| 54,855      | 9,428   | 84,841   | 4,93,467  | 5,46,605  | 27,804  | 87,22,020   |
|             |   |  |   |   |   |   |
| (42)        | (368)   | -  | 85  | -   | 7,836   | 11,023  |
| -           | -   | -  | -   | -   | 5,965   | 8,849   |
|             |   |  |   |   |   |   |
| -           | -   | -  | 16,44,264   | -   | -   | 49,09,119   |
| -           | -   | 54,875   | 7,63,717  | -   | -   | 34,69,167   |
|             |   |  |   |   |   |   |
| 5,20,033    | 97,476  | 8,55,626   | 1,26,14,207   | 1,40,09,313   | 4,63,172  | 7,45,62,091   |
| 4,55,356    | 76,831  | 6,22,482   | 90,42,616   | 1,12,76,737   | 3,53,548  | 6,35,38,018   |
|             |   |  |   |   |   |   |
|             |   |  |   |   |   |   |
| 2,18,311    | 70,241  | 4,44,232   | 91,82,007   | 1,05,20,446   | 1,83,911  | 4,64,92,560   |
| 1,84,783    | 1,44,769  | 4,96,061   | 76,69,952   | 86,35,572   | 1,54,421  | 3,97,99,790   |
|             |   |  |   |   |   |   |
| 25,585      | 985   | (3,22,944)   | (76,143)  | (15,79,664)   | 44,556  | (19,17,844)   |
| 19,190      | (12,414)  | (1,77,562)   | 2,14,162  | (15,37,487)   | 41,323  | (14,83,288)   |
|             |   |  |   |   |   |   |
| -           | -   | -  | -   | -   | -   | -   |
| -           | -   | -  | -   | -   | -   | -   |
|             |   |  |   |   |   |   |
| -           | -   | -  | -   | -   | _   | -   |
| -           | -   | -  | -   | -   | -   | _   |
|             |   |  |   |   |   |   |
| 2,18,858    | 35,889  | 3,98,777   | 47,32,506   | 25,98,330   | 1,84,557  | 2,27,34,991   |
| 1,53,973    | 26,722  | 2,15,755   | 30,18,5141  | 9,39,272  | 1,35,587  | 1,83,06,335   |
| 4 4 0 7 5 4 | 1 07 115  | E 00 0/2   | 1 00 00 070   | 115 00 320  | 4 30 005  | / 70 00 707   |
|             |   |  |   |   |   | 6,73,09,707<br>5,66,22,837  |
|             | 4,00,501<br>51,872<br>54,855<br>(42)<br>(42)<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 4,00,501 67,403<br>51,872 14,705<br>54,855 9,428<br>(42) (368)<br><br>(42) (368)<br><br>5,20,033 97,476<br>4,55,356 76,831<br><br>2,18,311 70,241<br>1,84,783 1,44,769<br><br>25,585 985<br>19,190 (12,414)<br><br><br><br><br><br><br><br>- | 4,00,501       67,403       4,82,766         51,872       14,705       99,279         54,855       9,428       84,841         (42)       (368)       -         (42)       (368)       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         2,18,311       70,241       4,44,232         1,84,783       1,44,769       4,96,061         -       -       -       -         -       -       -       -         -       -       -       - | 4,00,501       67,403       4,82,766       77,85,432         51,872       14,705       99,279       5,72,946         54,855       9,428       84,841       4,93,467         (42)       (368)       -       85         -       -       -       -         (42)       (368)       -       85         -       -       -       -         (42)       (368)       -       85         -       -       -       -         5,20,033       97,476       8,55,626       1,26,14,207         4,55,356       76,831       6,22,482       90,42,616         7       -       -       -         2,18,311       70,241       4,44,232       91,82,007         1,84,783       1,44,769       4,96,061       76,69,952         25,585       985       (3,22,944)       (76,143)         19,190       (12,414)       (1,77,562)       2,14,162         -       -       -       -         -       -       -       -         -       -       -       -         2,18,858       35,889       3,98,777       47,32,506 | 4,00,501       67,403       4,82,766       77,85,432       1,07,30,132         51,872       14,705       99,279       5,72,946       9,08,147         54,855       9,428       84,841       4,93,467       5,46,605         (42)       (368)       -       85       -         -       -       -       -       -       -         -       -       -       -       -       -         -       -       -       -       -       -         -       -       -       -       -       -         -       -       -       54,875       7,63,717       -         5,20,033       97,476       8,55,626       1,26,14,207       1,40,09,313         4,55,356       76,831       6,22,482       90,42,616       1,12,76,737         2,18,311       70,241       4,44,232       91,82,007       1,05,20,446         1,84,783       1,44,769       4,96,061       76,69,952       86,35,572         -       -       -       -       -       -         25,585       985       (3,22,944)       (76,143)       (15,79,664)         19,190       (12,414)       (1,77,562) | 4,00,501         67,403         4,82,766         77,85,432         1,07,30,132         3,19,779           51,872         14,705         99,279         5,72,946         9,08,147         27,801           54,855         9,428         84,841         4,93,467         5,46,605         27,804           (42)         (368)         -         85         -         7,836           -         -         -         -         5,965           -         -         -         -         5,965           -         -         -         -         -           5,20,033         97,476         8,55,626         1,26,14,207         1,40,09,313         4,63,172           4,55,356         76,831         6,22,482         90,42,616         1,12,76,737         3,53,548           2,18,311         70,241         4,44,232         91,82,007         1,05,20,446         1,83,911           1,84,783         1,44,769         4,96,061         76,69,952         86,35,572         1,54,421           25,585         985         (3,22,944)         (76,143)         (15,79,664)         44,556           19,190         (12,414)         (1,77,562)         2,14,162         (15,37,487)         41,3 |

|                                 |             |          |                      |             |                             |                        | (₹in 00             |
|---------------------------------|-------------|----------|----------------------|-------------|-----------------------------|------------------------|---------------------|
| Particulars                     | Engineering | Aviation | Personal<br>Accident | Health      | Weather & Crop<br>Insurance | Other<br>Miscellaneous | Total<br>Enterprise |
| Net Profit/loss                 |             |          | , issued in          |             |                             |                        |                     |
| 2022-23                         | 57,279      | (9,639)  | 3,35,561             | (12,24,163) | 24,70,200                   | 50,147                 | 72,52,385           |
| 2021-22                         | 97,410      | (82,246) | 88,228               | (18,60,012) | 22,39,380                   | 22,215                 | 69,15,182           |
| Unallocated<br>items            |             |          |                      |             |                             |                        |                     |
| Investment<br>income            |             |          |                      |             |                             |                        |                     |
| 2022-23                         | -           | _        | -                    | -           | -                           | -                      | 20,21,283           |
| 2021-22                         | -           | -        | -                    | -           | -                           | -                      | 21,12,956           |
| Provision/<br>(Other<br>income) |             |          |                      |             |                             |                        |                     |
| 2022-23                         | -           | -        | -                    | -           | -                           | -                      | (2,69,481)          |
| 2021-22                         | -           | -        | -                    | -           | -                           | -                      | (2,80,779)          |
| Expenses                        |             |          |                      |             |                             |                        |                     |
| 2022-23                         | -           | -        | -                    | -           | -                           | -                      | 53,91,345           |
| 2021-22                         | -           | -        | -                    | -           | -                           | -                      | 55,00,585           |
| Net Profit<br>before tax        |             |          |                      |             |                             |                        |                     |
| 2022-23                         | -           | -        | -                    | -           | -                           | -                      | 41,51,804           |
| 2021-22                         | -           | -        | -                    | -           | -                           | -                      | 38,08,332           |
| Income tax                      |             |          |                      |             |                             |                        |                     |
| 2022-23                         | -           | -        | -                    | -           | -                           | -                      | 10,27,610           |
| 2021-22                         | -           | -        | -                    | -           | -                           | -                      | 9,90,904            |
| MAT Credit                      |             |          |                      |             |                             |                        |                     |
| 2022-23                         | -           | -        | -                    | -           | -                           | -                      | 4,17,316            |
| 2021-22                         | -           | -        | _                    | -           | -                           | -                      | 3,94,597            |
| Net profit<br>after tax         |             |          |                      |             |                             |                        |                     |
| 2022-23                         | -           | -        | -                    | -           | -                           | -                      | 27,06,878           |
| 2021-22                         | -           | -        | -                    | -           | -                           | -                      | 24,22,831           |
| Assets                          |             |          |                      |             |                             |                        |                     |
| Segment<br>Assets               |             |          |                      |             |                             |                        |                     |
| 2022-23                         | -           | -        | -                    | -           | -                           | -                      | Nil                 |
| 2021-22                         | -           | -        | -                    | -           | -                           | -                      | Nil                 |
| Unallocated<br>Assets           |             |          |                      |             |                             |                        |                     |
| Policyholder<br>Fund            |             |          |                      |             |                             |                        | 100 54 55           |
| 2022-23                         | -           | -        | -                    | -           | -                           | -                      | 1,99,56,950         |
| 2021-22<br>Shareholders<br>Fund | -           | -        | -                    | -           | -                           | -                      | 1,04,47,603         |
| 2022-23                         | -           | -        | -                    | -           | -                           | -                      | 18,38,93,774        |
| 2021-22                         |             |          |                      |             |                             |                        | 16,24,87,650        |



|                            |             |          |                      |           |                             |                        | (₹in 000)           |
|----------------------------|-------------|----------|----------------------|-----------|-----------------------------|------------------------|---------------------|
| Particulars                | Engineering | Aviation | Personal<br>Accident | Health    | Weather & Crop<br>Insurance | Other<br>Miscellaneous | Total<br>Enterprise |
| Total                      |             |          |                      |           |                             |                        |                     |
| 2022-23                    | -           | -        | -                    | -         | -                           | -                      | 20,38,50,724        |
| 2021-22                    | -           | -        | -                    | -         | -                           | -                      | 17,29,35,254        |
| Liabilities                |             |          |                      |           |                             |                        |                     |
| Segment<br>Liabilities     |             |          |                      |           |                             |                        |                     |
| 2022-23                    | 5,30,816    | 2,04,418 | 14,24,839            | 87,16,808 | 1,57,00,615                 | 3,88,400               | 14,27,34,171        |
| 2021-22                    | 4,72,214    | 1,97,396 | 11,54,340            | 61,90,588 | 85,13,766                   | 3,72,570               | 12,25,29,411        |
| Unallocated<br>Liabilities |             |          |                      |           |                             |                        |                     |
| Policyholder<br>Fund       |             |          |                      |           |                             |                        |                     |
| 2022-23                    | -           | -        | -                    | -         | -                           | -                      | 1,05,39,075         |
| 2021-22                    | -           | -        | -                    | -         | -                           | -                      | 1,92,39,480         |
| Shareholders<br>Fund       |             |          |                      |           |                             |                        |                     |
| 2022-23                    | -           | -        | -                    | -         | -                           | -                      | 5,05,77,478         |
| 2021-22                    | -           | -        | -                    | -         | -                           | -                      | 3,11,66,363         |
| Total                      |             |          |                      |           |                             |                        |                     |
| 2022-23                    | -           | -        | -                    | -         | -                           | -                      | 20,38,50,723        |
| 2021-22                    | -           | -        | -                    | -         | -                           | -                      | 17,29,35,253        |

Note:

a. Segment Reporting is made as per the notification prescribed by the Insurance Regulatory and Development Authority of India Regulations wherein details are to be given for fire, marine cargo, marine hull and ten classes of miscellaneousinsurance.

b. Since the company's entire business is conducted within India, there are no reportable geographical segments as on the balance sheetdate

# **35.** Summary of Financial Statements for five years:

|   |              |              |              |              | (₹ in 00    |
|---|--------------|--------------|--------------|--------------|-------------|
| Particulars   | FY 2022-23   | FY 2021-22   | FY 2020-21   | FY 2019-20   | FY 2018-19  |
| Operating Results   |              |              |              |              |             |
| Gross Direct Premiums   | 10,33,90,060 | 9,40,89,605  | 8,31,02,800  | 7,46,50,408  | 6,19,10,264 |
| Net Earned Premium  | 6,02,24,250  | 5,13,37,982  | 3,66,11,131  | 4,07,86,102  | 3,53,22,49  |
| Income From Investment  | 94,17,699    | 87,22,020    | 89,05,322    | 80,38,299    | 62,09,02    |
| Contribution from Shareholders<br>Funds towards Excess EOM    | 49,14,654    | 34,69,167    | 25,85,848    | 14,41,402    |             |
| Other Income  | 11,023       | 8,848        | 7,869        | 7,786        | 29,65       |
| Total Income  | 7,45,67,626  | 6,35,38,018  | 4,55,24,322  | 5,02,73,589  | 4,15,61,17  |
| Commission (Net) including<br>Brokerage                       | (19,17,844)  | (14,83,288)  | (18,01,347)  | (22,04,377)  | (1,18,063   |
| Operating Expenses  | 2,27,34,993  | 1,83,06,334  | 1,58,20,769  | 1,40,39,252  | 97,46,99    |
| Net Incurred Claims (Including<br>Premium Deficiency Reserve) | 4,64,92,560  | 3,97,99,790  | 2,91,34,255  | 3,41,19,230  | 3,03,13,03  |
| Change in unexpired risk reserve                              | (25,57,931)  | (34,58,695)  | (54,56,190)  | 14,49,871    | (15,92,222  |
| Operating Profit / (Loss)                                     | 72,57,916    | 69,15,182    | 49,56,493    | 43,19,484    | 16,19,20    |
| Non Operating Results   |              |              |              |              |             |
| Total Income under Shareholder's<br>Account                   | 24,11,279    | 23,99,596    | 23,17,852    | 12,71,629    | 11,36,05    |
| Profit/(Loss) before tax                                      | 41,51,799    | 38,08,332    | 32,25,439    | 29,93,828    | 21,20,22    |
| Provision for tax:  |              |              |              |              |             |
| Current Tax<br>(including earlier year tax)                   | 10,27,610    | 9,90,904     | 5,96,635     | 5,53,898     | 5,44,19     |
| Deferred Tax  | -            | -            | -            | -            |             |
| MAT Credit  | 4,17,316     | 3,94,597     | 5,47,620     | (1,53,686)   | (5,44,195   |
| Profit/(Loss) after tax                                       | 27,06,874    | 24,22,832    | 20,81,184    | 25,93,616    | 21,20,22    |
| Miscellaneous   |              |              |              |              |             |
| Policyholders' Account  |              |              |              |              |             |
| Total Funds   | 13,91,87,829 | 11,64,79,985 | 10,80,59,889 | 9,36,34,685  | 8,01,36,96  |
| Total Investments   | 13,91,87,829 | 11,64,79,985 | 10,80,59,889 | 9,36,34,685  | 8,01,36,96  |
| Yield on Investments  | 7%           | 8%           | 9%           | 8%           | 89          |
| Shareholders' Account   |              |              |              |              |             |
| Total Funds   | 3,01,64,985  | 2,85,83,621  | 2,22,73,614  | 1,45,81,294  | 1,38,80,27  |
| Total Investments   | 3,01,64,985  | 2,85,83,621  | 2,22,73,614  | 1,45,81,294  | 1,38,80,27  |
| Yield on Investments  | 7%           | 8%           | 9%           | 8%           | 89          |
| Paid up Equity Capital  | 25,20,679    | 25,18,054    | 25,15,499    | 25,15,499    | 25,15,49    |
| Net Worth*  | 2,57,48,338  | 2,29,98,232  | 2,05,42,919  | 1,84,61,735  | 1,60,19,74  |
| Total Assets  | 20,37,10,006 | 17,29,35,254 | 15,47,55,218 | 12,78,64,778 | 10,78,47,57 |
| Yield on total Investments                                    | 7%           | 8%           | 9%           | 8%           | 89          |
| Basic Earnings Per Share (₹ )                                 | 10.75        | 9.63         | 8.27         | 10.31        | 8.4         |
| Book Value Per Share (₹ )                                     | 102.15       | 91.33        | 81.67        | 73.39        | 63.6        |
| Total Dividend (excluding dividend tax)                       | 2,520        | 10,062       | -            | -            | 1,25,77     |
| Dividend Per Share (₹ )                                       | -            | 0.04         | -            | -            | 0.5         |

\* Net Worth= Share Capital + Reserve & Surplus + Share Application Money Pending for allotment

- (Miscellaneous Expenditure + Debit Balance in Profit and Loss Account)

### **36. Financial Ratios:**

| Ratio  | Basis   | For the Year ended<br>March 31, 2023 | For the Year ended<br>March 31, 2022 |
|--|---|--------------------------------------|--------------------------------------|
| Gross Direct Premium to Net<br>worth Ratio             | Gross direct premium for current year divided by Net Worth  | 4.02                                 | 4.09                                 |
| Growth Rate of Net worth                               | Change in Net Worth during the year<br>divided by net worth as at previous<br>balance sheet Date  | 12%                                  | 12%                                  |
| Expenses of Management to<br>Gross Direct Premium      | Expenses of Management (operating<br>expenses related to insurance business<br>plus direct commission paid divided by<br>gross direct premium)  | 28%                                  | 25%                                  |
| Expenses of Management to<br>Net written premium ratio | Expenses of Management (operating<br>expenses related to insurance business<br>plus direct commission paid divided by<br>Net written premium)   | 45%                                  | 43%                                  |
| Net Incurred Claims to Net<br>Earned Premium           | Net Incurred Claims divided by Net Earned Premium   | 77%                                  | 78%                                  |
| Combined Ratio   | Net Incurred Claims divided by Net Earned<br>Premium plus expenses of management<br>(including net commission) divided by Net<br>written premium  | 110%                                 | 108%                                 |
| Technical Reserves to Net<br>Premium Ratio             | Reserve for un-expired risks plus premium<br>deficiency reserve plus reserve for<br>outstanding claims (including IBNR and<br>IBNER) divided by net premium   | 2.13                                 | 2.10                                 |
| Operating<br>Profit Ratio                              | Underwriting profit/loss<br>divided by net premium  | 12%                                  | 13%                                  |
| Liquid Assets to Liabilities<br>Ratio (times)          | Liquid assets (short term investment plus short<br>term loan plus cash and bank balances of the<br>insurer) divided by policyholders<br>liabilities(claims outstanding plus reserve for<br>unexpired risk and premium deficiency) | 0.16                                 | 0.30                                 |
| Net Earnings<br>Ratio                                  | Profit after tax divided by net premium   | 4.3%                                 | 4.%                                  |
| Return on net worth ratio                              | Profit after tax divided by net worth   | 11%                                  | 11%                                  |
| Gross NPA Ratio  | Gross NPA/Total Investment Assets   | 0.46%                                | 0.54%                                |
| Net NPA Ratio  | Net NPA/Net Investment Assets   | 0.26%                                | 0.38%                                |

#### Note:

The above ratios have been calculated as per IRDAI Master Circular IRDA/F&I/CIR/F&A/231/10/2012 dated October 5<sup>th</sup>, 2012 and Corrigendum on Master Circular IRDA/F&I/CIR/F&A/126/07/2013 dated July 3<sup>rd</sup>, 2013.

## **37. Other Ratios:**

| Particulars         | Financial Year | Gross Direct<br>Premium<br>Growth Rate | Net Retention<br>Ratio | Net<br>Commission<br>Ratio | Underwriting<br>Balance Ratio |
|---------------------|----------------|--|------------------------|----------------------------|-------------------------------|
| Fire                | 2022-23        | 7%                                     | 35%                    | -22%                       | 0.49                          |
| Fire                | 2021-22        | 7%                                     | 33%                    | -21%                       | 0.45                          |
| Marine Cargo        | 2022-23        | 25%                                    | 18%                    | 19%                        | -0.57                         |
| Marine Cargo        | 2021-22        | 26%                                    | 20%                    | -3%                        | -0.28                         |
| Marine Hull         | 2022-23        | -14%                                   | 2%                     | -503%                      | 5.31                          |
| Marine Hull         | 2021-22        | 39%                                    | 2%                     | -491%                      | -4.81                         |
| Motor OD            | 2022-23        | -2%                                    | 46%                    | 9%                         | -0.12                         |
| Motor OD            | 2021-22        | 24%                                    | 55%                    | 1%                         | 0.08                          |
| Motor TP            | 2022-23        | 10%                                    | 96%                    | 0%                         | -0.27                         |
| Motor TP            | 2021-22        | -2%                                    | 94%                    | 3%                         | -0.34                         |
| Motor Total         | 2022-23        | 5%                                     | 76%                    | 2.5%                       | -0.23                         |
| Motor Total         | 2021-22        | 8%                                     | 78%                    | 2.1%                       | -0.19                         |
| Employer Liability  | 2022-23        | 1%                                     | 96%                    | 11%                        | -0.33                         |
| Employer Liability  | 2021-22        | 29%                                    | 95%                    | 11%                        | -0.45                         |
| Public Liability    | 2022-23        | 40%                                    | 54%                    | 12%                        | 0.06                          |
| Public Liability    | 2021-22        | 10%                                    | 57%                    | 21%                        | 0.22                          |
| Engineering         | 2022-23        | 19%                                    | 25%                    | 5%                         | 0.01                          |
| Engineering         | 2021-22        | 20%                                    | 23%                    | 5%                         | 0.11                          |
| Aviation            | 2022-23        | -36%                                   | 38%                    | 1%                         | -0.29                         |
| Aviation            | 2021-22        | 23%                                    | 20%                    | -18%                       | -1.36                         |
| Personal Accident   | 2022-23        | 75%                                    | 57%                    | -33%                       | 0.31                          |
| Personal Accident   | 2021-22        | 81%                                    | 59%                    | -31%                       | -0.11                         |
| Health              | 2022-23        | 36%                                    | 87%                    | -1%                        | -0.33                         |
| Health              | 2021-22        | 14%                                    | 86%                    | 2%                         | -0.40                         |
| Other Miscellaneous | 2022-23        | 29%                                    | 63%                    | 10%                        | 0.05                          |
| Other Miscellaneous | 2021-22        | 19%                                    | 64%                    | 12%                        | -0.02                         |
| Weather and Crop    | 2022-23        | 5%                                     | 41%                    | -12%                       | 0.12                          |
| Weather and Crop    | 2021-22        | 20%                                    | 35%                    | -14%                       | 0.16                          |
| Total               | 2022-23        | 10%                                    | 60%                    | -3%                        | -0.12                         |
| Total               | 2021-22        | 13%                                    | 58%                    | -3%                        | -0.10                         |

#### Note:

The above ratios have been calculated as per IRDAI Master Circular IRDA/F&I/CIR/F&A/231/10/2012 dated October 5th, 2012 and Corrigendum on Master Circular IRDA/F&I/CIR/F&A/126/07/2013 dated July 3rd, 2013.

### 38. Earnings per share information:

| Particulars  | For the Year ended<br>March 31, 2023 | For the Year ended<br>March 31, 2022 |
|--|--------------------------------------|--------------------------------------|
| Profit available to equity shareholders (₹ in ′000)                                  | 27,06,878                            | 24,22,832                            |
| Weighted Average number of equity shares outstanding for<br>Basic Earning Per Share  | 25,19,60,497                         | 25,18,63,235                         |
| Basic Earning Per Share(₹)   | 10.74                                | 9.63                                 |
| Weighted Average number of equity shares considered for<br>Diluted Earning Per Share | 25,23,89,796                         | 25,33,65,884                         |
| Diluted Earning Per Share (₹)  | 10.72                                | 9.56                                 |

### 39. Solvency Margin

| ((₹ in   |                           |                           |  |  |  |
|--|---------------------------|---------------------------|--|--|--|
| Particulars  | As at<br>31st March ,2023 | As at<br>31st March ,2022 |  |  |  |
| (A) Required solvency margin under IRDAI Regulations | 1,52,51,576               | 1,37,33,615               |  |  |  |
| (B) Available solvency margin                        | 2,43,39,203               | 2,28,07,549               |  |  |  |
| (C) Solvency ratio actual (times) (B/A)              | 1.57*                     | 1.66                      |  |  |  |

\*Company received the remittance letters from the Government of India (GOI) dated March 31, 2023, however the funds amounting to ₹16,51,465 thousand were received on April 24, 2023, Hence these funds were not considered for the purpose of solvency computation. If such funds received were considered based on the remittance letters, the solvency margin would have been computed at 1.60 times.

## 40. Corporate Social Responsibility (CSR):

As per provisions of Section 135 of the Companies Act, 2013, the Company was required to spend an amount of ₹66,854 thousand (Previous Year ₹55,611 thousand) on its Corporate Social Responsibility (CSR) activities. The Company has spent an amount of ₹66,900 thousand (Previous Year ₹55,827 thousand) during the year.

|        |                                       |                    |                        | (₹ in 000)         |
|--------|---------------------------------------|--------------------|------------------------|--------------------|
| S. No. | Particulars                           | In Cash            | Yet to be paid in Cash | Total              |
| (i)    | Construction/acquisition of any asset | -<br>(-)           | -<br>(-)               | -<br>(-)           |
| (ii)   | On purposes other than (i) above      | 66,900<br>(55,827) | -<br>(-)               | 66,900<br>(55,827) |

|     |  |   |                    |                           | (₹ in 000)         |
|-----|--|---|--------------------|---------------------------|--------------------|
| SN  | Particulars  | Implementing<br>Agency                              | In Cash            | Yet to be<br>paid in Cash | Total              |
| 1.  | Promoting education & providing vocation skills for students, women & differently abled people | BML Munjal Foundation                               | 15,000<br>(-)      | -<br>(-)                  | 15,000<br>(-)      |
| 2.  | Promoting education & construction of old age home   | Karmaputra Charitable<br>Trust                      | 10,000<br>(-)      | -<br>(-)                  | 10,000<br>(-)      |
| 3.  | Olympic Training Center-Sports   | Inspire Institute of Sport                          | 2,500<br>(-)       | -<br>(-)                  | 2,500<br>(-)       |
| 4.  | Construction of Medical College building for educational purpose                               | M M Patel Public<br>Charitable Trust                | 10,000<br>(-)      | -<br>(-)                  | 10,000<br>(-)      |
| 5.  | Monetary Assistance to charitable dispensaries, hospitals, nursing homes                       | Anvi Medical and<br>Educational Foundation          | 8,900<br>(5,000)   | -<br>(-)                  | 8,900<br>(5,000)   |
| 6.  | Health, Education and Self-Employment  | Omkar Andh Apang<br>Samajik Sanstha                 | 10,000<br>(10,000) | -<br>(-)                  | 10,000<br>(10,000) |
| 7.  | Promoting education poor, needy and downtrodden students                                       | Zeal Education Society                              | 5,000<br>(10,000)  | -<br>(-)                  | 5,000<br>(10,000)  |
| 8.  | Health & Nutrition program and Health care screening for Students                              | Dr Brijmohan Sapoot Kala<br>Sanskriti Sewa Sansthan | 5,000<br>(-)       | -<br>(-)                  | 5,000<br>(-)       |
| 9.  | Daily food distribution for poor people  | The Yoga Institute                                  | 500<br>(500)       | -<br>(-)                  | 500<br>(500)       |
| 10. | Procurement of Projector Accessories<br>for Isha Vidya rural schools                           | Isha Education                                      | -<br>(627)         | -<br>(-)                  | -<br>(627)         |
| 11. | Train & educate youth & women in the field of Ayurveda & Yoga                                  | Oorja Training and<br>Research Academy              | ( 700)             | -<br>(-)                  | ( 700)             |
| 12. | Building of Live Museum (Cultural Centre)  | Serendipity Arts, a unit of<br>KK Birla Academy     | ( 32,500)          | -<br>(-)                  | -<br>( 32,500)     |
| 13. | Construction of multi-specialty hospital cum medical college                                   | Raginiben<br>Bipinchandra<br>Sevakarya Trust        | -<br>( 6,500)      | -<br>(-)                  | ( 6,500)           |

(Previous year figures are in brackets)

#### Reliance General Insurance Company Limited

**41.** In line with Insurance Regulatory and Development Authority of India (Expense of Management of Insurers transacting General or Health Insurance Business) Regulations, 2016, the Company has funded the following amounts from Shareholders Account to Policyholders Account towards expenses of Management in excess of the allowable limit at segmental level.

|               |                                      | (₹ in 000)                           |
|---------------|--------------------------------------|--------------------------------------|
| Segment       | For the year ended<br>March 31, 2023 | For the year ended<br>March 31, 2022 |
| Fire          | -                                    | -                                    |
| Marine        | -                                    | -                                    |
| Miscellaneous | 49,14,654                            | 34,69,167                            |

Overall level the Company's expenses are well within expense limit set under Insurance Regulatory and Development Authority of India (Expense of Management of Insurers transacting General or Health Insurance Business) Regulations, 2016.

**42.** Forward contracts entered and outstanding as on March 31, 2023, is ₹Nil (Previous year ₹Nil).

**43.** The Company periodically reviews all its long term contracts to assess for any material foreseeable losses. Based on such review, the Company has made adequate provisions for these long term contracts in the books of account as required under any applicable law/accounting standard. As at 31 March 2023 the Company did not have any outstanding derivative contracts.

**44.** Pursuant to Insurance Regulatory and Development Authority of India circular dated 18th May 2016 on Corporate Governance Guidelines, Details of additional work other than statutory audit are disclosed below: -

|                                  |                    |                                      | (₹ in 000)                           |
|----------------------------------|--------------------|--------------------------------------|--------------------------------------|
| Name of the Statutory Audit Firm | Particulars        | For the year ended<br>March 31, 2023 | For the year ended<br>March 31, 2022 |
| Pathak H.D. & Associates LLP     | Certification Work | 600                                  | 1,275                                |
| Uttam Abuwala Ghosh & Associates | Certification Work | 1,476                                | 1,195                                |
| Chaturvedi & Shah LLP            | Certification Work | 857                                  | -                                    |

**45.** The Board of Directors propose final dividend at 0.1% of the face value i.e., ₹10 /- (₹0.01 /- per equity share) for the Financial Year 2022-23 subject to approval of the Shareholders in the coming Annual General Meeting.

**46.** Statement containing names, descriptions, occupations of and directorships held by the persons in charge of management of the business under section 11 (3) of Insurance Act, 1938 (amended by the Insurance Laws (Amendment) Act, 2015)

| Particulars                           | FY 2022-23                 |
|---------------------------------------|----------------------------|
| Name of person in-charge              | Rakesh Jain                |
| Designation of person in-charge       | Executive Director and CEO |
| Occupation of person in-charge        | Service                    |
| Directorship held by person in-charge | None                       |

**47.** Prior year figures have been reclassified, wherever necessary, to confirm to current year presentation.

As per our audit report of even date attached.

For and on behalf of the Board of Directors

For Uttam Abuwala Ghosh & Associates Chartered Accountants (FRN. 111184W)

**Ajaysingh Chauhan** Partner, Membership No. 137918

For Chaturvedi & Shah LLP Chartered Accountants (FRN. 101720W/W100355)

**Jignesh Mehta** Partner, Membership No. 102749

Place : Mumbai Date : May 02, 2023 Rajendra Chitale

Chairman (DIN: 00015986)

Dr. Thomas Mathew

Director (DIN: 05203948)

Mrs. Chhaya Virani Director (DIN : 06953556)

Rakesh Jain Director (DIN: 03645324) Hemant K. Jain Chief Financial Officer

Sushil Sojitra Company Secretary & Compliance Officer (Membership No.: A31993)

Annual Report 2022 - 2023 115

NOTES

|       | <ul> <li>Reliance General Insurance Company Limited</li> </ul> |
|-------|--|
| NOTES |  |
|       |  |
|       |  |
|       |  |
|       |  |
|       |  |
|       |  |
|       |  |
|       |  |
|       |  |
|       |  |
|       |  |
|       |  |
|       |  |
|       |  |
|       |  |
|       |  |
|       |  |
|       |  |
|       |  |
|       |  |
|       |  |
|       |  |
|       |  |
|       |  |
|       |  |



IRDAI Registration No. 103. Reliance General Insurance Company Limited. Registered and Corporate Office: 6th Floor, Oberoi Commerz, International Business Park, Oberoi Garden City, Off. Western Express Highway, Goregaon (E), Mumbai- 400063. Corporate Identity Number: U66603MH2000PLC128300. Trade logo displayed above belongs to Anil Dhirubhai Ambani Ventures Private Limited and

Trade logo displayed above belongs to Anil Dhirubhai Ambani Ventures Private Limited and used by Reliance General Insurance Company Limited under License.