## $7^{\text {th }}$ Annual Report

| CONTENTS | Page No.(s) |
| :--- | :---: |
| Index and Company Information | 1 |
| Directors' Report \& Management <br> Report | 2 |
| Auditors' Report | 7 |
| Revenue Accounts | 9 |
| Profit \& Loss Account | 12 |
| Balance Sheet | 13 |
| Schedules annexed to Balance <br> Sheet, Revenue Account and profit <br> \& Loss Account | 14 |
| Receipts and Payments Accounts | 21 |
| Accounting policies and Notes on <br> Accounts | 22 |

## REGISTERED OFFICE

19, Reliance Centre, Walchand Hirachand Marg, Ballard Estate, Mumbai- 400001.

## CORPORATE OFFICE

570, Naigaum Cross Road,
Next to Royal Industrial Estate,
Wadala (W) , Mumbai- 400 031,
Tel : +91-22-30479600
Fax: +91-22-30479650
www.reliancegeneral.co.in

## BOARD OF DIRECTORS

Mr. S.P. Talwar
Mr. D. Sengupta
Mr. Rajendra P. Chitale
Mr. Amitabh Chaturvedi

## PRESIDENT \& CEO

Mr. K.A.Somasekharan

CHIEF FINANCIAL OFFICER
Mr. Bipin Kabra

## COMPANY SECRETARY

Mr. Mohan Khandekar

## BANKERS

HDFC Bank Limited
ICICI Bank Limited
HSBC
Punjab National Bank
State Bank of India
Citi Bank

## AUDITORS

M/s. Pathak H.D. \& Associates
M/s. V.Soundararajan \& Co.,

## DIRECTORS' REPORT

To the Members,
Your Directors present the Seventh Annual Report together with the Audited Statement of Accounts for the year ended 31 ${ }^{\text {st }}$ March, 2007.

Financial Results
(Rs. in crore)

|  | Year ended 31.03.2007 | Year ended 31.03.2006 |
| :--- | :---: | :---: |
| Gross written premium | 912.23 | 162.33 |
| Insurance profit | $(13.40)$ | 10.91 |
| Investment Income on Shareholders fund | 14.98 | 10.36 |
| Profit before Tax | 2.24 | 21.08 |
| Provision for Taxation | 1.38 | 6.74 |
| Provision for Deferred Tax | $(0.77)$ | $(0.03)$ |
| Profit after Tax | 1.63 | 14.37 |

## Dividend

Your Directors in order to achieve further growth have decided to plough back the profits and accordingly have not recommend any dividend for the financial year 2006-2007.

## Operations

During the year, your Company has achieved impressive growth and has underwritten gross direct premium of Rs 912.23 crore as against Rs. 162.33 crore in the previous year registering a growth of $462 \%$. The income from investment for the year under review was Rs. 31.95 crore as against Rs. 15.03 crore in the previous year. The Net Profit before tax earned during the financial year 2006-07 was Rs 2.24 crore as against Rs 21.08 crore earned during the previous year. The Net Profit after tax stood at Rs.1.63 crore during the period under review as against Rs. 14.37 crore during the previous year. The profits for the year under review have reduced as in terms of the extant regulations, your company is required to create additional unexpired risk reserve of Rs 260.05 crore.

Your Company's policy holders increased to 14,60,219 during the year compared to 1,35,355 in the previous year thereby registering a growth of 978\% .

During the year, your Company widened its network by opening offices at various places and has also commenced operations. The total number of offices in the country has increased to 97 comprising of Regional and Branch offices. Keeping in mind the future business plans, your Company is in the process of seeking IRDA permission to open more branches in various towns.

## Allotment of Shares

During the year under review your Company allotted to Reliance Capital Limited, the holding Company, 10,71,427 Equity shares of Rs. 10/- each at a premium of Rs. 970 per shares, aggregating to Rs. 104.99 crores.

## Customer Service

Your Company has initiated various measures to improve the quality of customer service. During the floods in Gujarat, the Company, on a priority basis, provided required assistance not only in settling the claims but also pressed into service number of towing vehicles to enable all vehicle owners to move their vehicles to garages. The damages were assessed and on account payment were made in several cases. The dedicated team of the company promptly settled the claims to the satisfaction of the customers.

## Reinsurance

A key component of any insurance company's risk management program is the success of reinsurance program. The structuring of our Reinsurance program is based on the guidelines laid down by the Insurance Regulatory \& Development Authority (IRDA) \& detailed analysis of the Business plan for 2007-08 with reference to risk accumulation \& exposure. It aims not only to provide more capacity to underwrite risk but also optimizes retention of premium within country. Your Company have put in place Proportional Reinsurance Treaty for automatic underwriting capacity and have protected net retentions through structured Non-Proportional Treaty. The Reinsurance Treaty program is fully placed with IRDA acceptable securities.

The Company has received approval from IRDA for opening liaison office at London, UK. The office will liaison with reinsurance companies, strengthen relationship with Reinsurance Brokers and also provide regular knowledge about new products and process.

## Industry Developments

As per the figures released by IRDA, the Gross premium underwritten by the industry for the financial year ended $31^{\text {st }}$ March, 2007 was Rs 24,998 crores as against Rs. 20,378 crores during the previous figure showing growth of $\mathbf{2 2 . 6 7 \%}$ The market share of Private Insurance Companies have increased to $\mathbf{3 5 \%}$ as compared to $\mathbf{2 7 \%}$ in the previous year.

Your Directors have great pleasure in informing that the market share of your Company has increased to 3.65\% and among the private players your Company has moved to fourth position garnering 10.46\% of the Private Insurance market. Further, your Company has been ranked as fastest growing Insurance Company in India having increased the gross Insurance premium by $462 \%$. Also, amongst the new insurance premium, your company has captured $23 \%$ of the Private insurers share and $16 \%$ of Industry share and is ranked $2^{\text {nd }}$ in the industry.

## Fixed deposit

The Company has not accepted any public deposit during the year.
Insurance Regulatory and Development Authority (IRDA) Registration
The certificate of Registration from the Insurance Regulatory and Development Authority was renewed for the year 2007-08.

## Directors

Mr S.P. Talwar, Director of the Company retires by rotation and being eligible offers himself for re-appointment at the ensuing Annual General Meeting.

Mr. Amitabh Chaturvedi, was appointed as an Additional Director with effect from $14^{\text {th }}$ November, 2006 and would hold office till the ensuing Annual General Meeting. The Company has received notice in writing from a member proposing the candidature of Mr. Amitabh Chaturvedi.

Mr. Amitabh Jhunjhunwala ceased to be a Director w.e.f. 2 $^{\text {th }}$ January, 2007. Your Directors place on record their appreciation for the invaluable contributions made by him during his tenure as a Director of the Company.

## Audit Committee

Your Company has constituted an Audit Committee pursuant to the provisions of Section 292 A of the Companies Act, 1956. The Audit committee comprises of Mr. S.P. Talwar, Director Mr. D. Sengupta, Director and Mr.Amitabh Chaturvedi. Mr.Amitabh Chaturvedi was appointed to the Committee in place of Mr.Amitabh Jhunjhunwala who ceased to a Director with effect from 29 $^{\text {th }}$ January, 2007.

## Investment Committee

Your Company has also constituted an Investment Committee pursuant to the requirement of IRDA regulations. The Committee comprises of Mr. S. P. Talwar- Director, Mr. Amitabh Chaturvedi, Director, Mr. K. A. Somasekharan President \& CEO and Mr. Bipin Kabra-Chief Financial Officer. Mr.Amitabh Chaturvedi was appointed to the Committee in place of Mr.Amitabh Jhunjhunwala who ceased to a Director with effect from 29th January, 2007.

## Directors' Responsibility Statement

Pursuant to the Directors' Responsibility Statement as required under Section 217(2AA) of the Companies Act,1956 and Insurance Regulatory and Development Authority Act,1999, it is hereby confirmed that:

1. in the preparation of the accounts for the financial year ended $31^{\text {st }}$ March, 2007 the applicable accounting standards have been followed along with proper explanation relating to material departures;
2. the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for the year under review;
3. the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act,1956 and Insurance Act,1938 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
4. the Directors have prepared the accounts for the financial year ended $31^{\text {st }}$ March, 2007 on a 'going concern' basis.
5. an internal audit system commensurate with the size and nature of the business exists and is operating effectively.

## Auditors and Auditors' Report

M/s Pathak H.D. \& Associates, Chartered Accountants, M/s V.Soundararajan \& Co., Chartered Accountants, Joint Statutory Auditors of the Company hold office until the conclusion of the ensuing Annual General Meeting.M/s. Pathak H.D. \& Associates, Chartered Accountants having been the Auditors for a period of five years are not eligible for reappointment in view of the regulations of the Insurance Regulatory and Development Authority (IRDA).

M/s Chaturvedi \& Shah, Chartered Accountants, have been recommended for appointment as Statutory Auditors in place of M/s Pathak H.D. \& Associates, Chartered Accountants. The Company has received letters from M/s Chaturvedi \& Shah, Chartered Accountants and M/s V.Soundararajan \& Co., Chartered Accountants, to the effect that their appointment, if made, would be within the prescribed limits under section 224 (1-B) of the Companies Act, 1956 and also that they are not otherwise disqualified within the meaning of subsection (3) of Section 226 of the Companies Act, 1956, for such appointment.

The notes to the accounts referred to in the Auditors' Report are self-explanatory and, therefore do not call for any comments.

## Personnel

As required by the provisions of Section 217(2A) of the Companies Act, 1956 read with Companies (particular of Employee) Rules, 1975 as amended up to date, the name and other particulars of the employees is set out in the annexure to the Directors' report.

## Conservation of Energy, Technology Absorption and Foreign Exchange earnings and Outgo

Particulars required to be furnished by the Companies (Disclosure of particulars in the report of the Board of Directors) Rules, 1988 are as follows:-

1. Part $A$ and $B$ pertaining to conservation of energy and technology absorption are not applicable to the Company.
2. Foreign exchange inflow and outflow : (Rs. in crore)

| Inflow | On Reinsurance | Rs. 8.71 |
| :--- | :--- | :--- | :--- |
|  | On Claims | Rs. Nil |
| Outflow | On Premium | Rs. 2.53 |
|  | On Reinsurance | Rs. 25.35 |
|  | On claims | Rs. 0.94 |

## Acknowledgement

Your Directors wish to place on record their immense appreciation for the assistance and cooperation received from Insurance Regulatory and Development Authority, Tariff advisory Committee, Reserve Bank of India and other statutory authorities.

Your Directors appreciate the support received from policyholders and intermediaries.
Your Directors wish to place on record their sincere appreciation for the sustained and dedicated efforts put in by employees at all levels.

## For and on behalf of the Board of Directors

S.P.Talwar

Director

## Amitabh Chaturvedi

Director

## Mumbai

Dated: 28 ${ }^{\text {th }}$ May, 2007

## MANAGEMENT REPORT ATTACHED TO THE FINANCIAL STATEMENT AS ON 31ST MARCH 2007.

1. We confirm that the validity of the registration granted by Insurance Regulatory \& Development Authority has not expired.
2. We certify that all the dues payable to the statutory authorities have been duly paid.
3. We confirm that shareholding pattern is in accordance with the statutory and regulatory requirements;
4. We declare that the management has not directly or indirectly invested outside India the funds of the holders of policies issued in India.
5. We confirm that the required solvency margins have been maintained.
6. We certify that the values of all the assets have been reviewed on the date of the Balance Sheet and that in the best of our belief, the assets set forth in the Balance-sheet are shown in the aggregate at amounts not exceeding their realisable or market value under the headings - "Investments other than debt securities", "Agents balances", "Outstanding Premium", "interest and Dividends accrued but not due", "Balances due from other entities carrying on insurance business", "Other Advances", "Advances to Staff", "Deposits" and "Cash".
7. The overall risk exposure for the risks accepted by us is limited to Rs 6 crores per risk and we certify that we have made adequate reinsurance arrangements to mitigate the loss arising out of any major claim.
8. We have no operations in any country outside India
9. The claims settled exceeded 67000 during the financial year under review as against intimation of more than 72000 claims showing settlement ratio of $92 \%$. In view of the rapid increase in intimation of claims, the average claim settlement increased to 27 days during 2006-07 (previous year 21 days).
10. The Company has a separate internal audit team which audits the operations at its offices.
11. We certify that the investments have been valued as per the Accounting Regulations of the IRDA and shown in the balance sheet. The market value of investments has been arrived at as per the guidelines given by the Insurance Regulatory and Development Authority based on quoted market price wherever available and based on the market yield for rated securities not quoted and at book value for securities which do not have rating. The investment portfolio is also diversified within limits set under the IRDA regulations.
12. There are no payments, which have been made to individuals, firms, companies and organisations in which Directors are interested.

For and on behalf of the Board of Directors

## Amitabh Chaturvedi Director

## S.P. Talwar

Director

K. A. Somasekharan<br>President and Chief Executive Officer

## Bipin Kabra

Chief Financial Officer

Mohan Khandekar<br>Company Secretary

## AUDITORS' REPORT TO THE SHAREHOLDERS

## To,

The Members,
Reliance General Insurance Company Limited,

We have audited the attached Balance Sheet of Reliance General Insurance Company Limited (the company) as at $31^{\text {st }}$ March 2007 and also Revenue Accounts, Profit and Loss Account and Receipts and Payments Account of the company for the year ended on that date. These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We have conducted our Audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from any material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

## Further to our comments we report that:

a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit and have found them satisfactory;
b) The Balance Sheet, Revenue Accounts, Profit and Loss Account and Receipts and Payment Accounts referred to in this report are in agreement with the books of accounts.
c) The actuarial valuation of Claims outstanding towards incurred but not reported (IBNR) and incurred but not enough reported (IBNER) is duly certified by the appointed actuary, and in his opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by the Insurance Regulatory and Development Authority (IRDA) and the Actuaral Society of India in concurrence with the Authority. We have relied upon the appointed actuary's certificate in this regard for forming our opinion on the financial statements of the Company.
d) On the basis of the written representations received from the directors, as at $31^{\text {st }}$ March 2007 and taken on record by the Board of Directors, none of the directors are disqualified as on $31^{\text {st }}$ March, 2007 from being appointed as a director in terms of clause (g) of subsection (I) of section 274 of the Companies Act, 1956.

## On the basis of our examination we certify that:

a) We have reviewed the Management Report attached hereto and there is no apparent mistake or material inconsistencies within the financial statements;
b) The company has complied with the terms and conditions of the registration stipulated by the Insurance Regulatory and Development Authority;
c) We have verified the cash and bank balances to the extent considered necessary and the investments of the company by actual inspection or by obtaining confirmation wherever necessary;
d) No part of the policy holders' funds has been directly or indirectly applied in contravention of the provisions of Insurance Act, 1938 relating to the application and investment of the policy holders'funds;

## In our opinion:

a) Proper books of account as required by law, have been maintained by the company, so far as appears from our examination of the books of the Company;
b) Investment have been valued in accordance with the provisions of Insurance Regulatory and Development Act, 1999 and Regulations framed there under;
c) The accounting policies selected by the company are appropriate and the said policies, Balance Sheet, Revenue Accounts, Profit and loss Account and Receipts and Payments Account are in compliance with the mandatory Accounting Standards referred to in Section 211 (3C) of the Companies Act, 1956 to the extent applicable and with accounting principle as prescribed in the relevant Regulations framed under the Insurance Regulatory and Development Act, 1999;

We are further of the opinion that to the best of our information and according to the explanations given to us, the said Balance Sheet, the Revenue Accounts, Profit and loss Account and Receipts and Payments Accounts have been drawn up in accordance with the provisions of the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations 2002, Insurance Act, 1938, The Insurance regulatory and Development Act, 1999 and the Companies Act, 1956, to the extent applicable, and in the manner so required and the financial statement read together with significant accounting policies and notes there on present a true and fair view in conformity with the accounting principles generally accepted in India:
i) of the state of affairs of the company in so far as it relates to the Balance Sheet as at 31st March 2007
ii) of the "Profit" of the Company, in so far as it relates to Revenue Accounts, in case of Fire Revenue and "Loss" of the Company in case Misc. Revenue accounts and Marine Revenue Accounts for the year ended on that date;
iii) of the "Profit" of the Company, in so far as it relates to the Profit and Loss Account for the financial year ended on that date.
iv) of the receipts and payments in so far as it relates to the Receipts and Payments Account of the company for the year ended on the that date.

## For V.Soundararajan \& Co.,

## Chartered Accountants

## V.S.Sukumar

## Partner

Membership No. 18203

For Pathak H. D \& Associates
Chartered Accountants

## Vitesh.D.Gandhi

## Partner

Membership No. 110248

## Place: Mumbai

Date: April 13, 2007

Registration No. and Date of Registration with the IRDA : Regn. No. 103 dated 23.10.2000
(Rs. in '000)
REVENUE ACCOUNT FOR THE YEAR ENDED 31st March, 2007
Fire Insurance Business

| Particulars | Schedule | Current Year | Previous Year |
| :---: | :---: | :---: | :---: |
| Premiums Earned (Net) | 1 | 239,358 | 135,709 |
| Profit on sale/redemption of Investments (Net) |  | 7,756 | 1,566 |
| Interest, Dividend \& Rent - Gross |  | 19,379 | 12,168 |
| TOTAL (A) |  | 266,493 | 149,443 |
| Claims Incurred (Net) | 2 | 178,620 | 129,892 |
| Commission \& Brokerage | 3 | $(391,572)$ | $(106,603)$ |
| Operating Expenses related to Insurance Business | 4 | 121,755 | 46,824 |
| TOTAL (B) |  | $(91,197)$ | 70,113 |
| Operating Profit/(Loss) from Fire Business transferred to Profit \& Loss Account $C=(A)$ - ( $B$ ) |  | 357,690 | 79,330 |

Note: Investment income relating to share holders' average net worth is taken to Profit and Loss Account and the balance is allocated to respective Revenue Accounts on the basis of Gross Written Premium.

As required by Section 40C(2) of the Insurance Act,1938, we hereby certify that, all expenses of management in respect of General Insurance business transactions in India by the company have been fully debited to the revenue accounts as expenses

## Schedules referred to herein form an integral part of the Financial Statements.

## As per our Report of even date attached.

For V.Soundararajan \& Co
Chartered Accountants

## V.S.Sukumar

Partner
Membership No. 18203

## For Pathak H. D \& Associates

Chartered Accountants

## Partner

Membership No. 110248

Place: Mumbai
Date: April 13, 2007

## For and on behalf of the Board

## S.P.Talwar <br> Director

## Amitabh Chaturvedi

Director

## K.A. Somasekharan

President \& Chief Executive Officer

## Bipin Kabra

Chief Financial Officer

## Mohan Khandekar <br> Company Secretary

Registration No. and Date of Registration with the IRDA : Regn. No. 103 dated 23.10.2000
(Rs. in '000)

| REVENUE ACCOUNT FOR THE YEAR ENDED 31st March, 2007 Marine Insurance Business |  |  |  |
| :---: | :---: | :---: | :---: |
| Particulars | Schedule | Current Year | Previous Year |
| Premiums Earned (Net) | 1 | 62,071 | 42,739 |
| Profit on sale/redemption of Investments (Net) |  | 949 | 354 |
| Interest, Dividend \& Rent - Gross |  | 2,372 | 2,737 |
| Exchange Gain |  | - | (2) |
| TOTAL (A) |  | 65,392 | 45,828 |
| Claims Incurred (Net) | 2 | 58,119 | 76,605 |
| Commission \& Brokerage | 3 | $(2,641)$ | $(10,395)$ |
| Operating Expenses related to Insurance Business | 4 | 31,937 | 19,299 |
| TOTAL (B) |  | 87,415 | 85,509 |
| Operating Profit/(Loss) from Marine Business trans to Profit \& Loss Account C=(A)-(B) |  | $(22,023)$ | $(39,682)$ |

Note : Investment income relating to share holders' average net worth is taken to Profit and Loss Account and the balance is allocated to respective Revenue Accounts on the basis of Gross Written Premium.

As required by Section 40C(2) of the Insurance Act,1938, we hereby certify that, all expenses of management in respect of General Insurance business transactions in India by the company have been fully debited to the revenue accounts as expenses.

Schedules referred to herein form an integral part of the Financial Statements.

As per our Report of even date attached.
For V.Soundararajan \& Co
Chartered Accountants

## V.S.Sukumar

Partner
Membership No. 18203

## For Pathak H. D \& Associates

Chartered Accountants

## Vitesh.D.Gandhi

## Partner

Membership No. 110248
Place: Mumbai
Date : April 13, 2007

For and on behalf of the Board
S.P.Talwar

Director

## Amitabh Chaturvedi

Director

## K.A. Somasekharan

President \& Chief Executive Officer

## Bipin Kabra

Chief Financial Officer

## Mohan Khandekar

Company Secretary

Registration No. and Date of Registration with the IRDA : Regn. No. 103 dated 23.10.2000
(Rs. in '000)

| REVENUE ACCOUNT FOR THE YEAR ENDED 31st March, 2007 Miscellaneous Insurance Business |  |  |  |
| :---: | :---: | :---: | :---: |
| Particulars | Schedule | Current Year | Previous Year |
| Premiums Earned (Net) | 1 | $2,141,150$ $39,797$ | $361,297$ |
| Profit on sale/redemption of Investments (Net) |  | $39,797$ | $3,404$ |
| Interest, Dividend \& Rent - Gross |  | 99,425 | 26,451 |
| Exchange Gain |  | 518 | (37) |
| TOTAL (A) |  | 2,280,890 | 391,115 |
| Claims Incurred (Net) | 2 | 1,495,104 | 137,884 |
| Commission \& Brokerage | 3 | $(400,073)$ | $(22,488)$ |
| Operating Expenses related to Insurance Business | 4 | 1,655,532 | 206,276 |
| TOTAL (B) |  | 2,750,563 | 321,672 |
| Operating Profit/(Loss) from Miscellaneous Business transferred to Profit \& Loss Account C = (A) - ( B ) |  | $(469,673)$ | 69,443 |

Note : Investment income relating to share holders' average net worth is taken to Profit and Loss Account and the balance is allocated to respective Revenue Accounts on the basis of Gross Written Premium.

As required by Section 40C(2) of the Insurance Act,1938, we hereby certify that, all expenses of management in respect of General Insurance business transactions in India by the company have been fully debited to the revenue accounts as expenses.

Schedules referred to herein form an integral part of the Financial Statements.

As per our Report of even date attached.
For V.Soundararajan \& Co.
Chartered Accountants

## V.S.Sukumar

Partner
Membership No. 18203

For Pathak H. D \& Associates
CharteredAccountants

Vitesh.D.Gandhi
Partner
Membership No. 110248

Place: Mumbai
Date: April 13, 2007

For and on behalf of the Board
S.P.Talwar

Director

## Amitabh Chaturvedi

Director
K.A. Somasekharan

President \& Chief Executive Officer

Bipin Kabra
Chief Financial Officer

## Mohan Khandekar <br> Company Secretary

Registration No. and Date of Registration with the IRDA : Regn. No. 103 dated 23.10.2000
(Rs. in '000)

| PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31st March, 2007 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Particulars | Current Year |  | Previous Year |  |
| Operating Profit / (Loss) transferred from Revenue Account |  |  |  |  |
| a. Fire Insurance | 357,690 |  | 79,330 |  |
| b. Marine Insurance | $(22,023)$ |  | $(39,682)$ |  |
| c. Miscellaneous Insurance | $(469,673)$ |  | 69,443 |  |
|  |  | $(134,006)$ |  | 109,091 |
| Income from Investments |  |  |  |  |
| Interest, Dividend \& Rent - Gross | 106,999 |  | 91,827 |  |
| Profit on sale/redemption of investments | 42,829 |  | 11,817 |  |
|  |  | 149,828 |  | 103,644 |
| Other Income |  |  |  |  |
| Profit / (Loss) on Sale of Assets | 27 |  | (255) |  |
| Miscellaneous Income | 8,540 | 8,567 | 388 | 133 |
| TOTAL (A) |  | 24,389 |  | 212,868 |
| Other Expenses |  |  |  |  |
| Expenses other than those related to Insurance Business |  | $(1,954)$ |  | $(2,112)$ |
| TOTAL (B) |  | $(1,954)$ |  | $(2,112)$ |
| Profit Before Tax |  | 22,435 |  | 210,756 |
| Provision for Taxation |  |  |  |  |
| Current Tax |  | 3,000 |  | 64,682 |
| Deferred Tax |  | $(7,656)$ |  | (320) |
| Fringe Benefit Tax |  | 10,803 |  | 2,700 |
| Net Profit After Tax |  | 16,288 |  | 143,694 |
| Balance of Profit / Loss brought forward from last year |  | 507,752 |  | 364,058 |
| Balance carried forward to Balance Sheet |  | 524,040 |  | 507,752 |
| Basic \& Diluted Earning Per Share |  | 0.16 |  | 1.41 |

Schedules referred to herein form an integral part of the Financial Statements.

As per our Report of even date attached

For V.Soundararajan \& Co

## V.S.Sukumar

Partner
Membership No. 18203
For Pathak H. D \& Associates
Chartered Accountants
Vitesh.D.Gandhi
Partner
Membership No. 110248
Place: Mumbai
Date: April 13,2007

For and on behalf of the Board
S.P.Talwar

Director
Amitabh Chaturvedi
Director
K.A. Somasekharan

President \& Chief Executive Officer
Bipin Kabra
Chief Financial Officer

## Mohan Khandekar <br> Company Secretary

Registration No. and Date of Registration with the IRDA : Regn. No. 103 dated 23.10.2000
(Rs. in '000)

| BALANCE SHEET AS AT 31st March, 2007 |  |  |  |
| :---: | :---: | :---: | :---: |
| Particulars | Schedule | Current Year | Previous Year |
| Sources of funds |  |  |  |
| Share Capital | 585A | 1,030,721 | 1,020,007 |
| Reserves and Surplus | 6 | 1,563,324 | 507,752 |
| Fair Value Change Account |  | 9,769 | 44,163 |
| Total |  | 2,603,814 | 1,571,922 |
| Application of funds |  |  |  |
| Investments | 7 | 6,331,468 | 2,193,414 |
| Fixed Assets | 8 | 288,873 | 34,063 |
| Deferred Tax |  | 8,535 | 880 |
| Current Assets |  |  |  |
| Cash and Bank Balances | 9 | 181,491 | 108,384 |
| Advances and Other Assets | 10 | 550,236 | 210,829 |
| Sub-Total (A) |  | 731,727 | 319,213 |
| Current Liabilities | 11 | 1,780,861 | 618,845 |
| Provisions | 12 | 2,975,928 | 356,803 |
| Sub-Total (B) |  | 4,756,789 | 975,648 |
| Net Current Assets C = ( $\mathbf{A}$ ) - (B) |  | $(4,025,062)$ | $(656,435)$ |
| Total |  | 2,603,814 | 1,571,922 |

Significant Accounting Policies Notes on Accounts

## 13

14

Schedules referred to herein form an integral part of the Financial Statements.

As per our Report of even date attached

For V.Soundararajan \& Co
Chartered Accountants
V.S.Sukumar

Partner
Membership No. 18203
For Pathak H. D \& Associates
Chartered Accountants

## Vitesh.D.Gandhi

Partner
Membership No. 110248

Place: Mumbai
Date: April 13,2007

## For and on behalf of the Board

## S.P.Talwar

Director

## Amitabh Chaturvedi

Director
K.A. Somasekharan

President \& Chief Executive Officer

Bipin Kabra
Chief Financial Officer

## Mohan Khandekar

Company Secretary

## SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

Schedule- 1
Premium Earned (Net)
(Rs. in '000)

| Particulars | Financial Year Ending | Premium from direct business written | Premium on re-insurance accepted | Premium on re-insurance ceded | $\begin{aligned} & \text { Net Premium } \\ & (3+4-5) \end{aligned}$ | Adjustment for change in reserve for unexpired risks | Net Premium Earned (7+8) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 | 7 | 8 | 9 |
| Fire | Mar-07 | 1,458,824 | 18,902 | 1,138,339 | 339,387 | $(100,029)$ | 239,358 |
|  | Mar-06 | 477,617 | 5,846 | 387,988 | 95,475 | 40,234 | 135,709 |
| Marine Cargo | Mar-07 | 165,270 | - | 80,523 | 84,747 | $(22,906)$ | 61,841 |
|  | Mar-06 | 101,705 | - | 62,582 | 39,123 | 3,219 | 42,342 |
| Marine Hull | Mar-07 | 13,279 | - | 9,004 | 4,275 | $(4,045)$ | 230 |
|  | Mar-06 | 5,735 | - | 5,506 | 229 | 168 | 397 |
| Marine Total | Mar-07 | 178,549 | - | 89,527 | 89,022 | $(26,951)$ | 62,071 |
|  | Mar-06 | 107,440 | - | 68,088 | 39,352 | 3,387 | 42,739 |
| Motor | Mar-07 | 4,555,068 | - | 989,578 | 3,565,490 | $(2,073,683)$ | 1,491,806 |
|  | Mar-06 | 265,152 | - | 55,182 | 209,970 | $(30,885)$ | 179,085 |
| Employer's | Mar-07 | 40,188 | - | 13,301 | 26,887 | $(6,541)$ | 20,346 |
| Liability | Mar-06 | 17,376 | - | 3,559 | 13,817 | $(2,010)$ | 11,807 |
| Public Liability | Mar-07 | 60,430 | - | 29,325 | 31,105 | $(13,992)$ | 17,112 |
|  | Mar-06 | 32,076 | - | 28,029 | 4,047 | 2,466 | 6,513 |
| Engineering | Mar-07 | 936,022 | 2,951 | 762,035 | 176,938 | $(64,094)$ | 112,844 |
|  | Mar-06 | 237,330 | 627 | 190,595 | 47,362 | (942) | 46,420 |
| Aviation | Mar-07 | 71,942 | - | 71,355 | 587 | 205 | 792 |
|  | Mar-06 | 70,000 | - | 68,948 | 1,052 | (173) | 879 |
| Personal | Mar-07 | 154,903 | - | 124,898 | 30,005 | $(10,702)$ | 19,303 |
| Accident | Mar-06 | 59,815 | - | 50,487 | 9,328 | 993 | 10,321 |
| Health | Mar-07 | 671,768 | - | 136,233 | 535,535 | $(233,794)$ | 301,741 |
|  | Mar-06 | 86,050 | - | 20,963 | 65,087 | 9,619 | 74,706 |
| Other Misc. | Mar-07 | 994,581 | - | 746,395 | 248,186 | $(70,980)$ | 177,206 |
|  | Mar-06 | 270,454 | 18,207 | 218,722 | 69,939 | $(38,373)$ | 31,566 |
| Misc Total | Mar-07 | 7,484,902 | 2,951 | 2,873,120 | 4,614,730 | $(2,473,581)$ | 2,141,150 |
|  | Mar-06 | 1,038,253 | 18,834 | 636,485 | 420,602 | $(59,305)$ | 361,297 |
| Total March'07 |  | 9,122,275 | 21,853 | 4,100,986 | 5,043,139 | $(2,600,561)$ | 2,442,579 |
| Total March'06 |  | 1,623,310 | 24,680 | 1,092,561 | 555,430 | $(15,684)$ | 539,745 |

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS
Schedule - 2
Claims Incurred (Net)
(Rs. in ‘000)

| Particulars | Financial Year Ending | Claims Paid from direct business written | Claims Paid on rein surance accepted | Claims Recovered on reinsurance ceded | Net Caims <br> Paid (3+4-5) | Outstanding Claims on 31-03-2007 | Outstanding Claims on 01-04-2006 | Net Claims incurred (6+7-8) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| Fire | Mar-07 | 355,187 | 209 | 206,724 | 148,672 | 125,199 | 95,251 | 178,620 |
| Marine Cargo <br> Marine Hull | Mar-06 <br> Mar-07 <br> Mar-06 <br> Mar-07 <br> Mar-06 | $\begin{array}{r} 269,955 \\ 110,400 \\ 395,538 \\ 8 \end{array}$ | 148 $=$ - | $\begin{array}{r} 166,702 \\ 56,489 \\ 334,826 \end{array}$ | $\begin{array}{r} 103,401 \\ 53,911 \\ 60,712 \end{array}$ | 95,251 <br> 35,515 <br> 32,281 <br> 1,099 <br> 132 | 68,760 <br> 32,281 <br> 16,172 <br> 132 <br> 349 | 129,892 <br> 57,145 <br> 76,822 <br> 974 <br> (217) |
| Marine Total | Mar-07 | 110,408 | - | 56,490 | 53,918 | 36,614 | 32,413 | 58,119 |
| Motor | Mar-06 <br> Mar-07 <br> Mar-06 | $\begin{array}{r} 395,538 \\ 564,964 \\ 96,351 \end{array}$ | - - - | $\begin{array}{r} 334,826 \\ 118,739 \\ 19,371 \end{array}$ | $\begin{array}{r} 60,712 \\ 446,225 \\ 76,980 \end{array}$ | $\begin{array}{r} 32,413 \\ 544,980 \\ 76,323 \end{array}$ | $\begin{aligned} & 16,521 \\ & 76,323 \\ & 92,053 \end{aligned}$ | $\begin{array}{r} 76,605 \\ 914,882 \\ 61,249 \end{array}$ |
| Employer's Liability | Mar-07 <br> Mar-06 | $\begin{aligned} & 9,654 \\ & 2,754 \end{aligned}$ | - | $\begin{array}{r} 2,080 \\ 550 \end{array}$ | $\begin{aligned} & 7,574 \\ & 2,204 \end{aligned}$ | 4,980 3,595 | 3,595 2,737 | 8,959 3,062 |
| Public Liability | Mar-07 <br> Mar-06 | $\begin{aligned} & 840 \\ & 501 \end{aligned}$ | - | $\begin{aligned} & 351 \\ & 100 \end{aligned}$ | $\begin{aligned} & 489 \\ & 401 \end{aligned}$ | 4,725 3,161 | 3,161 2,851 | 2,053 711 |
| Engineering | Mar-07 <br> Mar-06 | $\begin{aligned} & 83,758 \\ & 21,548 \end{aligned}$ | 2 | $\begin{aligned} & 54,909 \\ & 11,762 \end{aligned}$ | $\begin{array}{r} 28,851 \\ 9,786 \end{array}$ | $\begin{aligned} & 40,011 \\ & 10,745 \end{aligned}$ | $\begin{array}{r} 10,745 \\ 5,665 \end{array}$ | $\begin{aligned} & 58,117 \\ & 14,867 \end{aligned}$ |
| Aviation | Mar-07 <br> Mar-06 | $\begin{array}{r} 307 \\ 9,578 \end{array}$ | - | $\begin{array}{r} 59 \\ 8,738 \end{array}$ | $\begin{aligned} & 248 \\ & 840 \end{aligned}$ | 300 482 | 482 338 | 66 985 |
| Personal Accident | Mar-07 <br> Mar-06 | $\begin{aligned} & 64,008 \\ & 38,084 \end{aligned}$ | - | $\begin{aligned} & 49,752 \\ & 29,654 \end{aligned}$ | $\begin{array}{r} 14,256 \\ 8,431 \end{array}$ | 542 24,586 | $\begin{aligned} & 24,586 \\ & 31,602 \end{aligned}$ | $\begin{array}{r} (9,788) \\ 1,414 \end{array}$ |
| Health | Mar-07 <br> Mar-06 | $\begin{array}{r} 379,085 \\ 67,937 \end{array}$ |  | $\begin{aligned} & 76,198 \\ & 15,382 \end{aligned}$ | $\begin{array}{r} 302,887 \\ 52,555 \end{array}$ | $\begin{aligned} & 54,562 \\ & 16,459 \end{aligned}$ | $\begin{aligned} & 16,459 \\ & 33,641 \end{aligned}$ | $\begin{array}{r} 340,990 \\ 35,373 \end{array}$ |
| Other Misc. | Mar-07 <br> Mar-06 | $\begin{array}{r} 256,145 \\ 28,069 \end{array}$ | 135 | $\begin{array}{r} 149,429 \\ 17,402 \end{array}$ | $\begin{array}{r} 106,716 \\ 10,802 \end{array}$ | $\begin{aligned} & 89,146 \\ & 16,037 \end{aligned}$ | $\begin{array}{r} 16,037 \\ 6,616 \end{array}$ | $\begin{array}{r} 179,825 \\ 20,223 \end{array}$ |
| Misc Total | Mar-07 | 1,358,761 | 2 | 451,517 | 907,246 | 739,246 | 151,388 | 1,495,104 |
|  | Mar-06 | 264,822 | 135 | 102,958 | 161,999 | 151,388 | 175,503 | 137,884 |
| Total March'07 |  | 1,824,356 | 211 | 714,731 | 1,109,835 | 901,059 | 279,052 | 1,731,844 |
| Total March'06 |  | 930,315 | 283 | 604,486 | 326,112 | 279,052 | 260,783 | 344,381 |

## SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

Schedule - 3
Commission (Net)
(Rs. in '000)

| Particulars | Financial Year Ending | Commission paid on direct business written | Brokerage paid on direct business | Commission paid on reinsurance accepted | Commission received from reinsurance ceded | Net commission $(3+4+5-6)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| Fire | Mar-07 | 9,833 | 35,977 | - | 437,382 | $(391,572)$ |
|  | Mar-06 | 7,722 | 8,368 | - | 122,693 | $(106,603)$ |
| Marine Cargo | Mar-07 | 4,935 | 9,186 | - | 15,281 | $(1,160)$ |
|  | Mar-06 | 4,256 | 4,767 | - | 17,485 | $(8,462)$ |
| Marine Hull | Mar-07 | 4 | 466 | - | 1,951 | $(1,481)$ |
|  | Mar-06 | 2 | 76 | - | 2,011 | $(1,933)$ |
| Marine Total | Mar-07 | 4,939 | 9,652 | - | 17,232 | $(2,641)$ |
|  | Mar-06 | 4,258 | 4,843 | - | 19,496 | $(10,395)$ |
| Motor | Mar-07 | 25,228 | 70,566 | - | 182,527 | $(86,733)$ |
|  | Mar-06 | 13,756 | 5,731 | - | 11,658 | 7,829 |
| Employer's Liability | Mar-07 | 692 | 1,477 | - | 2,532 | (363) |
|  | Mar-06 | 599 | 862 | - | 1,131 | 330 |
| Public Liability | Mar-07 | 1,420 | 4,846 | - | 4,924 | 1,342 |
|  | Mar-06 | 209 | 502 | - | 1,386 | (675) |
| Engineering | Mar-07 | 3,814 | 30,806 | - | 239,447 | $(204,827)$ |
|  | Mar-06 | 3,321 | 6,309 | - | 32,070 | $(22,440)$ |
| Aviation | Mar-07 | - | 206 | - | 3,980 | $(3,774)$ |
|  | Mar-06 | - | 4 | - | 3,040 | $(3,036)$ |
| Personal Accident | Mar-07 | 1,706 | 13,125 | - | 38,049 | $(23,218)$ |
|  | Mar-06 | 1,977 | 4,226 | - | 14,115 | $(7,912)$ |
| Health | Mar-07 | 6,669 | 41,581 | - | 35,790 | 12,460 |
|  | Mar-06 | 3,123 | 4,456 | - | 4,745 | 2,834 |
| Other Misc. | Mar-07 | 9,358 | 20,155 | - | 124,471 | $(94,958)$ |
|  | Mar-06 | 7,710 | 11,090 | - | 18,217 | 583 |
| Misc Total | Mar-07 | 48,887 | 182,762 | - | 631,720 | $(400,073)$ |
|  | Mar-06 | 30,695 | 33,180 | - | 86,362 | $(22,487)$ |
| Total March'07 |  | 63,659 | 228,391 |  | 1,086,334 | $(794,284)$ |
| Total March'06 |  | 42,675 | 46,391 | - | 228,552 | $(139,485)$ |

## SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

(Rs. in '000)

| Particulars | Current Year | Previous Year |
| :---: | :---: | :---: |
| Schedule-4 |  |  |
| Operating Expenses related to insurance business |  |  |
| Employee's remuneration \& welfare benefits | 468,615 | 122,901 |
| Companys contribution to Provident fund and others | 27,027 | 7,691 |
| Staff Welfare | 32,785 | 6,257 |
| Travel, conveyance and vehicle running expenses | 75,588 | 19,855 |
| Rents, rates \& taxes | 52,973 | 13,653 |
| Repairs | 20,415 | 8,709 |
| Printing \& Stationery | 106,340 | 4,420 |
| Communication expenses | 121,441 | 5,220 |
| Legal \& professional charges | 74,608 | 9,985 |
| Directors' Sitting fees | 700 | 235 |
| Auditors remuneration |  |  |
| a. Audit fees | 1,200 | 600 |
| b. Tax Audit fees | 225 | 100 |
| c. Certification Fees | 1,425 | 100800 |
| Advertisement and Publicity | 48,379 | 2,121 |
| Interest and Bank Charges | 4,323 | 826 |
| Entertainment expenses | 4,685 | 1,309 |
| Office maintenance expenses | 13,017 | 3,731 |
| Office management expenses | 671,243 | 44,910 |
| Recruitment \& Training expenses | 23,993 | 2,985 |
| Depreciation | 45,789 | 12,141 |
| Subscriptions and membership fees | 5,415 | 3,499 |
| Coinsurance Expenses (net) | 2,245 | 1,266 |
| Loss minimisation expenses | - | 200 |
| Miscellaneous expenses | 10,172 | 1,798 |
| Total | 1,811,178 | 274,512 |
| Allocation: |  |  |
| Fire Revenue Account | 121,755 | 46,825 |
| Marine Revenue Account | 31,937 | 19,299 |
| Miscellaneous Revenue Account | 1,655,532 | 206,276 |
| Expenses not relating to Insurance Business taken in Profit \& Loss Account | 1,954 | 2,112 |
| Total | 1,811,178 | 274,512 |
|  |  | (Rs. in '000) |


| Schedule-5 | Current Year | Previous Year |
| :--- | :--- | :--- |
| Share Capital <br> Authorised Share Capital <br> $20,00,00,000$ Equity Shares of Rs10 each <br> Issued ,Subscribed and Paid-up Share Capital <br> $10,30,72,127$ Equity Shares of Rs10 each fully paid |  |  |


| Schedule-5A |  | Current Year | Previous Year |  |
| :--- | ---: | ---: | ---: | ---: |
| Pattern of Share Holding (As certified by the Management) |  |  |  |  |
| Shareholder | No. of Shares | \% of Holding | No. of Shares | \% of Holding |
| Promoters- Indian |  |  | $25,500,175$ | $25 \%$ |
| Holding company- Indian | $103,072,127$ | $100 \%$ | $76,500,525$ | $75 \%$ |
| Total | $103,072,127$ | $100 \%$ | $102,000,700$ | $100 \%$ |

(Rs. in '000)

| Schedule-6 | Current Year | Previous Year |  |  |
| :--- | ---: | ---: | ---: | :---: |
| Reserves and Surplus |  |  |  |  |
| Security Premium |  | $1,039,284$ |  |  |
| Surplus in Profit and Loss Account |  | 524,040 |  | 507,752 |
| Total |  | $1,563,324$ |  | 507,752 |

(Rs. in '000)

| Schedule-7 | Current Year |  | Previous Year |  |
| :---: | :---: | :---: | :---: | :---: |
| Investments |  |  |  |  |
| Long Term Investments |  |  |  |  |
| Government securities and Government guaranteed bonds including Treasury Bills | 1,900,986 |  | 745,096 |  |
| Debentures/ Bonds | 705,843 |  | 719,432 |  |
| Investments in Infrastructure and Social Sector | 715,538 |  | 304,919 |  |
| Equity shares | 441,097 | 3,763,464 | 194,354 | 1,963,801 |
| Short Term Investments |  |  |  |  |
| Government securities and Government guaranteed bonds including Treasury Bills | 106,927 |  | - |  |
| Debentures/ Bonds | 1,844,173 |  |  |  |
| Investments in Infrastructure and Social Sector | 245,059 |  |  |  |
| Mutual Funds | 321,717 |  | 229,614 | 229,614 |
| Other than Approved Investments | 50,128 | 2,568,004 |  |  |
| Total |  | 6,331,468 |  | 2,193,415 |

## Notes :

1. The market value of all Investments as at 31st March, 2007 is Rs. 6,220,350 thousands (Previous Year Rs. 21,30,918 thousands)
2. Government Securities includes Rs. 107,310 thousands (Previous Year 61,711 thousands) deposit under Section 7 of the Insurance Act,1938.

## SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

Schedule - 8 Fixed Assets as at 31st March
(Rs. in ‘000)

| Description | Gross Block |  |  |  | Depreciation |  |  |  | Net Block |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{\|c\|} \hline \text { As at } \\ 01-04-06 \end{array}$ | Additions | Deductions | $\begin{array}{\|c\|} \text { As at } \\ 31-03-07 \end{array}$ | $\begin{gathered} \text { As at } \\ 01-04-06 \end{gathered}$ | For the year | Deductions | $\begin{gathered} \text { As at } \\ 31-03-07 \end{gathered}$ | $\begin{gathered} \text { As at } \\ 31-03-07 \end{gathered}$ | $\begin{gathered} \text { As at } \\ 31-03-06 \end{gathered}$ |
| Furniture \& Fittings | 5,426 | 77,327 | 23 | 82,730 | 3,133 | 8,313 | 22 | 11,424 | 71,306 | 2,293 |
| Leashold Improvments | - | 16,954 | - | 16,954 | - | 1,062 | - | 1,062 | 15,892 | - |
| Information Technology Equipment | 29,937 | 82,145 | 100 | 111,982 | 13,607 | 21,216 | 90 | 34,733 | 77,249 | 16,330 |
| Intangible Asset (Computer Software) | 12,500 | 3,477 | - | 15,977 | 6,792 | 4,195 | - | 10,987 | 4,990 | 5,708 |
| Vehicles | 11,590 | 17,640 | 768 | 28,462 | 6,272 | 4,791 | 470 | 10,593 | 17,869 | 5,318 |
| Office Equipment | 7,437 | 50,626 | 143 | 57,920 | 3,022 | 6,213 | 67 | 9,168 | 48,752 | 4,415 |
| Capital WIP | - | 52,815 | - | 52,815 | - | - | - | - | 52,815 | - |
| Total | 66,890 | 300,984 | 1,034 | 366,840 | 32,826 | 45,790 | 649 | 77,967 | 288,873 | 34,064 |
| Previous Year | 50,245 | 18,576 | 1,932 | 66,890 | 21,918 | 12,141 | 1,234 | 32,826 | 34,064 | 28,328 |

(Rs. in '000)

| Schedule-9 | Current | Year | Previous Year |  |
| :--- | ---: | ---: | ---: | ---: |
| Cash and Bank Balances |  |  |  |  |
| Cash (including cheques, drafts and stamps on hand) |  | 13,178 |  |  |
| Bank Balances | - |  | - |  |
| (a) Short Term Deposit Accounts | 168,313 | 168,313 | 46,812 | 46,812 |
| (b) Current Accounts |  | 181,491 |  | 108,384 |
| Total |  |  |  |  |

(Rs. in '000)

| Schedule-10 | Current Year |  | Previous Year |  |
| :---: | :---: | :---: | :---: | :---: |
| Advances and Other Assets |  |  |  |  |
| Advances |  |  |  |  |
| Prepayments | 44,383 |  | 3,165 |  |
| Advance Tax Paidand Taxes deductedatsource(Net of Provisionfortaxation) | 90,599 |  | 41,390 |  |
| Rental Deposits | 51,657 |  | 17,018 |  |
| Advances to Staff | 2,325 |  | 2,346 |  |
| Other Advances | 60,059 | 249,023 | 42,028 | 105,947 |
| Other Assets |  |  |  |  |
| Income accrued on investments | 131,617 |  | 46,763 |  |
| Outstanding Premium | 2,931 |  |  |  |
| Agents' Balances | - |  | - |  |
| Due from other entities carrying on insurance business | 140,015 |  | 36,645 |  |
| ERF Investment in Fixed Deposit with Banks | 26,650 | 301,213 | 21,474 | 104,882 |
| Total |  | 550,236 |  | 210,829 |

(Rs. in '000)

| Schedule-11 | Current | Year |
| :--- | ---: | ---: |
| Current Liabilities |  | Previous Year |
| Agents' Balances | 3,764 | 3,660 |
| Balances due to other insurance companies | 492,219 | 54,128 |
| Premium received in Advance | 39,733 | 9,107 |
| Unearned Commission | 0 | 120,047 |
| Sundry creditors | 80,709 | 130,825 |
| Claims Outstanding | 901,059 | 279,052 |
| Environmental Relief Fund Payable | 26,523 | 22,244 |
| Bank Overdraft | 239,901 |  |
| Service Tax Liability | $(3,047)$ | $(218)$ |
| Total | $1,780,861$ | 618,845 |

(Rs. in '000)

| Schedule-12 | Current | Year |
| :--- | ---: | ---: |
| Provisions |  | Previous Year |
| Reserve for Unexpired Risk | $2,948,830$ |  |
| Provision for Leave Encashment | 27,098 | 348,268 |
| Provision for diminution in the value of Investments | - | 7,731 |
| Total | $2,975,928$ | 803 |

Registration No. and Date of Registration with the IRDA : Regn. No. 103 dated $\mathbf{2 3 . 1 0 . 2 0 0 0}$
(Rs. in '000)
RECEIPTS AND PAYMENTS ACCOUNT FOR THE PERIOD ENDED 31st March, 2007

| Particulars | Current Year |  | Previuos Year |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents at the beginning of year |  | 108,385 |  | 284,769 |
| Cash flows from operating activities |  |  |  |  |
| Direct Premiums received | 9,149,970 |  | 1,634,755 |  |
| Payment to other insurance companies net of claims and commission | $(2,087,245)$ |  | $(193,191)$ |  |
| Direct Claims Paid | $(1,824,356)$ |  | $(912,330)$ |  |
| Direct Commission / Brokerage Payments | $(291,944)$ |  | $(87,414)$ |  |
| Expenses of Management | $(1,787,598)$ |  | $(262,370)$ |  |
| Advances, Deposits,Staff loans given | $(97,593)$ |  | 6,074 |  |
| Income tax paid | $(40,706)$ |  | $(107,472)$ |  |
| Wealth tax paid | (48) |  | (44) |  |
| Other Receipts/payments | 443 |  | 37,248 |  |
| Net Cash Flow |  | 3,020,923 |  | 115,256 |
| Cash flows from investing activities |  |  |  |  |
| Purchase of investments | $(20,416,387)$ |  | (7,088,924) |  |
| Sale of investment ( including gain/loss ) | 16,335,272 |  | 6,667,962 |  |
| Purchase of fixed Assets | $(300,983)$ |  | $(18,576)$ |  |
| Sale of Fixed Assets ( including gain/loss) | 1,060 |  | 445 |  |
| Interest, Dividends received | 143,320 |  | 147,452 |  |
| Net Cash Flow |  | $(4,237,718)$ |  | $(291,641)$ |
| Cash flows from financing activities |  |  |  |  |
| Capital infusion |  | 1,050,000 |  | - |
| Cash and cash equivalents at the end of year including Bank overdraft |  | $(58,411)$ |  | 108,385 |

As per our Report of even date attached

## For V.Soundararajan \& Co

Chartered Accountants
V.S.Sukumar

Partner
Membership No. 18203

For Pathak H. D \& Associates
Chartered Accountants

## Vitesh.D.Gandhi

Partner
Membership No. 110248
Place: Mumbai
Date: April 13,2007

For and on behalf of the Board

## S.P.Talwar

Director
Amitabh Chaturvedi
Director
K.A. Somasekharan

President \& Chief Executive Officer

## Bipin Kabra

Chief Financial Officer

Mohan Khandekar
Company Secretary

## SCHEDULE-13

## Significant Accounting Policies forming part of the financial statements as at 31st March 2007

## 1. Basis of preparation of financial statements

The balance sheet, profit and loss account and revenue account(s) are drawn up in accordance with the Insurance Regulatory and Development Authority Act, 1999, The Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations 2002, and orders and directions issued by IRDA in this behalf and the Regulations framed there under read with relevant provisions of The Insurance Act, 1938 and The Companies Act, 1956. The financial statements have been prepared under historical cost convention in accordance with the generally accepted accounting principles, in compliance with the Accounting Standard (AS) issued by the Institute of Chartered Accountants (ICAI) to the extent applicable and confirm to the statutory provisions in regard to general insurance operations in India.

## 2. Use of estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets, liabilities, revenues and expenses and disclosure of contingent liabilities on the date of the financial statements. Actual results may differ from those estimates. Any revision to accounting estimates is recognized prospectively in current and future periods.
3. Revenue Recognition
a) Premium

Premium is recognized as income over the contract period or the period of risk which ever is appropriate. Any subsequent revisions to or cancellations of premium are recognised for in the year in which they occur.
b) Commission
i. Commission income on reinsurance cessions is recognized as income in the period in which reinsurance premium is ceded.
ii. Profit commission under reinsurance treaties, wherever applicable, is recognized in the year of the final determination of the profits and as intimated by reinsurers.
c) Interest/dividend income

Interest income is recognized on accrual basis and dividend is recognized when right to receive dividend is establish.
d) Profit/Loss on sale of securities

Profit or loss on sale/redemption of securities is recognized on trade date basis and includes effects on accumulated fair value changes, previously recognized, for specific investments sold/redeemed during the year.

## 4. Premium received in advance

Premium received in advance represents premium received in respect of policies issued during the year, where the risk commences subsequent to the Balance Sheet date.

## 5. Claims Incurred

Claims include all expenses directly incurred in relation to their assessment and are net of salvage realised.
i. Claims reported and outstanding are provided net of claims recoverable from reinsurance based on intimations received up to the date of finalization, survey reports, information provided by insured, past experience and other applicable laws.
ii. Claims outstanding include provision for claims incurred but not reported (IBNR) and also for claims incurred but not enough reported (IBNER) based on actuarial valuation.
6. Reinsurance
i. Reinsurance is ceded in the year in which the risk commences and recognized over the Contract period.
ii. Reinsurance inward is accounted to the extent of the returns received from the reinsurers.

## 7. Reserve for unexpired risk

Reserve for unexpired risk is made on the amount representing that part of the net premium written which is attributable to, and to be allocated to the succeeding accounting periods, subject to the provisions of requirements under Section 64V (1) (ii) (b) of the Insurance Act, 1938.
8. Investments
i. Investments are carried at cost on weighted average basis.
ii. Investment in debt securities including government securities is shown in the Balance sheet at cost less amortisation of premium paid over the maturity period based on constant yield method.
iii. Provision for diminution in value of investments is made to the extent of which the market value of securities is lower than its redemption value assuming that the securities are held to maturity.
iv. Investment in equity shares as at the balance sheet date are stated at fair value, being the lowest of last quoted closing price on the National Stock Exchange. Unrealized gains/losses are credited/debited to fair value change account.
v. Investment in Mutual Funds units are stated at Net Asset Value (NAV) at the balance sheet date. Unrealized gains/losses are credited/debited to fair value change account.
9. Fixed Assets
i. Fixed assets are stated at cost less accumulated depreciation.
ii. Depreciation on Fixed Assets is provided on Written down Value basis at the rates and the manner provided in Schedule XIV to the Companies Act, 1956.
iii. Lease Hold Improvements, is amortized over the period of lease. Assets purchased for value not exceeding Rs. 5000/- is written off during the year of purchase.
iv. Intangible assets are stated at cost of acquisition less accumulated amortization. The same is amortized over a period of three years on straight line basis.

## 10. Impairment of assets

An asset is treated as impaired when the carrying cost of the asset exceeds its recoverable value. An impairment loss is charged to the Profit and Loss Account in the year in which an asset is identified as impaired. The impairment loss recognized in prior accounting periods is increased/reversed where there has been change in the estimate of recoverable amount. The recoverable value is the higher of the net selling price and value in use.
11. Employee retirement benefits
i. Company's contributions to Provident Fund and Superannuation Fund are charged to Profit and Loss Account or Revenue Account(s) on actual basis and Leave Encashment Benefit is charged to Profit and Loss Account or Revenue Account(s) on the basis of actuarial valuation.
ii. The Company participates in the group gratuity scheme managed by the Life Insurance Corporation of India and the premium paid towards the said policy to the extent of liability determined by the actuarial valuation is charged to the profit and loss account and Revenue Account(s).

## 12. Foreign Currency Transaction

i. Transaction denominated in the foreign currency are normally recorded at the exchange rate prevailing at the time of transaction.
ii. Any income or expenses on account of exchange difference either on settlement or on translation is recognized in the Revenue Account(s).
iii. Assets and Liabilities in foreign currency, if any, as at the Balance sheet date are converted at the exchange rates prevailing on that date.

## 13. Provision for Taxation

The Company provides for Income Tax and Fringe Benefit Tax in accordance with the provisions of Income Tax Act 1961. Provision for Income Tax is made on the basis of estimated taxable income for the year at current rates. Tax expenses comprises of both Current Tax and Deferred Tax at the applicable enacted or substantively enacted rates. Current tax represents the amounts of Income Tax payable/recoverable in respect of the taxable income/ loss for the reporting period. Deferred Tax represents the effect of timing difference between taxable income and accounting income for the reporting period that originate in one period and are capable of reversal in one or more subsequent periods. The deferred tax asset is recognized and carried forward only to the extent that there is a reasonable certainty that the asset will be realized in future.
14. Expenses of Management
i. Expenses relating to insurance business is allocated on the basis of net premium written to the Revenue Account(s).
ii. Expenses relating to investment activities of shareholder's funds are charged to the Profit \& Loss Account.

## 15. Provision, Contingent Liabilities and Contingent Assets

Provisions involving substantial degree of estimation in measurement are recognized when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent Liabilities are not recognized but are disclosed in the notes. Contingent Assets are neither recognized nor disclosed in the financial statements.

## Notes forming part of the Accounts as at 31st March 2007

1) Contingent Liabilities:
a) Partly paid investments: Nil. (Previous year Nil)
b) Underwriting commitments outstanding: Nil. (Previous year Nil)
c) Claims, other than those under policies, not acknowledged as debts: Nil. (Previous year Nil)
d) Guarantees given by or on behalf of the company: Nil. (Previous year Nil)
e) Statutory demands/liabilities in dispute, not provided for: Nil. (Previous year Nil)
f) Reinsurance obligations to the extent not provided for in accounts: Nil. (Previous year Nil)
2) There are no encumbrances to the assets of the company in and outside India.
3) There are no commitments made and outstanding for Loans and Investments. Previous year (Nil)
4) Estimated amount of commitment pertaining to contracts remaining to be executed in respect of Fixed Assets(net of advance) is Rs.75,000 thousands previous year (Nil).
5) Out of 5388 Claims (previous year 1082 claims) reported and outstanding amounting to (Gross) Rs. 16,77,890 thousands (previous year Rs. 816,888 thousands), 704 Claims amounting to Rs 512,169 thousands (previous year 252 claims amounting to Rs.233,110 thousands) are outstanding for more than six months.
6) Deferred tax Liability (Net) as at 31st March, 2007 comprises of the following.

| a) | Deferred Tax Asset | (Rs. In Thousands) Current Year | Previous Year |
| :---: | :---: | :---: | :---: |
|  | Related to Leave Encashment Provision | 9,121 | 2,602 |
|  | Reserve for Unexpired Risk | 7,928 |  |
|  | Total | 17,049 |  |
| b) | Deferred Tax Liability |  |  |
|  | Related to Fixed Assets | 8,514 | 1,723 |
|  | Total | 8,514 |  |
|  | Deferred Tax Asset / (Liability) (Net) | 8,535 | 880 |

7) Value of contracts in relation to investments for :
i) Purchases where deliveries are pending - Nil
ii) Sales where payments are overdue - Nil.
8) Change in Accounting Policy

During the year ended 31st March 2007, The Company has changed accounting policy relating to recognition of Reinsurance commission income. In the earlier year Company used to recognize commission income over the policy contract period. Had the Company continue to follow accounting policy followed in the earlier year the commission transferred to shareholder account, operating profit, Profit before Tax would have been lower by 306,077 thousand and unearned commission would have been higher by 306,077 thousands.
8) No provision for premium deficiency is considered necessary on Revenue Account basis based on actuarial valuation.
9) The company has under written during the year rural insurance premium of Rs 471,290 thousands (previous year Rs 82,252 thousands) representing 5.16\% of Gross Direct Premium (previous year 5.07\%) and under the social sector, the company has underwritten insurance covers to 26619 lives generating a premium of Rs 6,620 thousands (previous year 22,925 lives generating a premium of Rs 1,343 thousands).
10) Extent of risk retained and reinsured is set out below (excluding excess of loss and catastrophe reinsurance)

|  | For the year ended 31st March <br> 2007 | For the year ended 31st March <br> 2006 |
| :--- | :---: | :---: |
|  | \% age of business written | \% age of business written |
| Risk Retained | $55.28 \%$ | $34.22 \%$ |
| Risk Reinsured | $44.72 \%$ | $65.78 \%$ |
| Total | $100 \%$ | $100 \%$ |

11) Managerial remuneration:
(Rs. in Thousands)

| a) | Salaries | 5,741 | 3,089 |
| :--- | :--- | ---: | ---: |
| b) | Perquisites | 1,166 | 634 |
| c) | Contribution to Provident Fund and Super annuation | 529 | 156 |
| d) | Provision for Gratuity and Leave Encashment | 3,516 | 1,768 |
|  | Total | 10,952 | 5,647 |

Computation of net profit in accordance with Section 198 read with Section 309(5) of The Companies Act, 1956 has not been given since no commission is paid.
12) Settled Claims are not remaining unpaid for a period of more than six months as on the balance sheet date.
13) As per the requirement of Accounting Standard "AS 18" issued by the Institute of Chartered Accountants of India following are the list of related parties with the relationship.

## List of related parties

## Holding Company

Reliance Capital Ltd.
Subsidiary of Holding Co. ( Fellow Subsidiaries of the Company )
Reliance Capital Asset Management Ltd
Reliance Capital Asset (Mauritius) Ltd
Reliance Capital Asset (Singapore) Ltd
Reliance Capital Trustee Company Ltd
Reliance Gilts Ltd
Reliance Venture Asset Management Pvt. Ltd.
Reliance Capital Research Pvt. Ltd.
Travelmate Services (India) Pvt. Ltd.
Medybiz Pvt. Ltd.
Net Logistics Pvt. Ltd.
Reliance Technology Ventures Pvt. Ltd.
Reliance Securities Ltd.
Reliance Money Ltd.
Reliance Commodities Ltd.
Reliance Financial Ltd.
Fellow subsidiary of the company
AAA Communication Pvt. Ltd.
Reliance Communications Limited
Gateway Systems (India) Ltd.
Reliance Gateway Net Limited
Reliance Infoinvestments Limited
Reliance Infocomm Solutions Limited
Netizen Gujarat Limited
Reliance Webstores Limited
Netizen Rajasthan Limited
Reliance Communications Investment and Leasing Ltd.
Reliance Infocom BV
Reliance Infocom Inc.
Reliance Communications UK
Reliance Communications Hong Kong Ltd.
Reliance Communications Inc.
Reliance Communications Canada Inc.
Reliance Netway Inc.
Reliance Communications International Inc.
FLAG Telecom Group Limited
FLAG Pacific Holdings Limited
FLAG Pacific Limited
FLAG Telecom Singapore Pte. Limited
FLAG Telecom Development Limited
FLAG Telecom Development Services Company LLC
FLAGWEB Limited
FLAG Telecom Network Services Limited
FLAG Telecom Ireland Limited
FLAG Telecom Japan Limited
FLAG Telecom Espana SA

FLAG Telecom Servizi Italia SpA
FLAG Telecom Ireland Network Limited
FLAG Telecom Network USA Limited
FLAG Telecom Nederland Network BV
FLAG Telecom Belgium Network SA
FLAG Telecom France Network SAS
FLAG Telecom Espana Network SAU
FLAG Telecom Group Services Limited
FLAG Telecom Limited
FLAG Telecom USA Ltd.
FLAG Telecom Asia Limited
FLAG Telecom France Services Eurl
FLAG Telecom Deutschland GmbH
FLAG Telecom Nederland BV
FLAG Telecom Hellas AE
FLAG Atlantic UK Limited
FLAG Atlantic France SAS
FLAG Telecom Korea Limited
Seoul Telenet, Inc.
FLAG Telecom Taiwan Services Ltd
FLAG Holdings (Taiwan) Ltd
FLAG Telecom Taiwan Ltd
Flag Access India Pvt. Ltd.
Reliance Communications Infrastructure Ltd.
Reliance Telecom Ltd.
Reliable Internet Services Ltd.
Campion Properties Ltd.
Gateway Net Trading Pte. Ltd.
Reliance Telephones Ltd.
Reliance Mobile Ltd.
Reliance Communications Rajasthan Ltd.
Matrix Innovations Ltd.
Synergy Enterpreneur Solution Pvt. Ltd.
Assam Network Private Ltd.
Rajasthan Network Pvt. Ltd.
Reliance Communications (Singapore) Pte. Ltd.
Reliance Communications (New Zealand) Pte. Ltd.
Reliance Communications (Australia) Pte. Ltd.
Reliance Infocomm Infrastructure Pvt. Ltd.
RCOM MALAYSIA SDN.BHD
AAA Project Ventures Pvt. Ltd.
AAA Power Systems (Global) Pvt. Ltd.
Due to Composition of Board of Directors
Reliance Land Pvt. Ltd.
Reliance Share \& Stock Brokers Pvt. Ltd.
Key Management personnel and their relatives
Mr.K.A.Somasekharan

Annexure to Schedule 13 Notes to Accounts and forming Part of Financial Statements for the year ended 31 March, 2007 Related Party Disclosure under AS 18 of ICAI For the Year Ended 31st March 2007

Amount in ' $\mathbf{0 0 0}$

| Related Party | Relationship | Nature of Transaction | Current Year | Previous Year |
| :---: | :---: | :---: | :---: | :---: |
| Reliance Capital Ltd. | Holding Co. | Allotment of Shares | 1050000 | 0 |
|  |  | Premium | 1382 | 257 |
| Reliance Capital Asset Management Ltd | Fellow Subsidiary | Advisory Fees | 998 | 0 |
|  |  | Premium | 2109 | 3889 |
|  |  | Claimpaid | 21 | 0 |
|  |  | Sundry Creditors | 0 | 59 |
| Anil D Ambani | Key Managerial | Premium | 829 | 0 |
| Reliance Webstore Limited | Fellow Subsidiary of Holding | Premium | 2407 | 0 |
|  |  | Video Conference | 856 | 0 |
|  |  | Charges |  |  |
| RelianceCommunications Infrastructure Ltd. | Fellow Subsidiary of Holding | Premium | 317 | 0 |
|  |  |  |  |  |
|  |  | Claimpaid | 83 | 0 |
| Reliance Securities Limited | FellowSubsidiary | Premium | 2371 | 0 |
|  |  | Claimpaid | 212 | 0 |
| Reliance Communication Ltd | Fellow Subsidiary of Holding | Premium | 35678 | 0 |
|  |  | Claimpaid | 22406 | 0 |
|  |  | Server Maintenance | 12144 | 0 |
|  |  | Charges |  |  |
|  |  | Telephone \& Sierra card charges | 21895 | 0 |
| Reliance Money Ltd | Fellow Subsidiary | Premium | 221 | 0 |
|  |  | Marketing Exp. | 11401 | 0 |
| FLAG Telecom \& its group Co. | Fellow Subsidiary of Holding | Premium | 22150 | 0 |
| Reliance Share \& Stock Brokers Pvt. Ltd. | Fellow Subsidiary of Holding | Premium | 39 | 0 |
|  |  | Claimpaid | 12 | 0 |
| Reliance Land Pvt. Limited | Fellow Subsidiary of Holding | Premium | 53 | 0 |
| Employee Remuneration | Key Managerial Personnel | Remuneration | 10952 | 5647 |
| Gateway Systems (India) Ltd. | Fellow Subsidiary of Holding | Premium | 2 | 0 |
| Synergy Entrepreneur Solutions Pvt Ltd | Fellow Subsidiary of Holding | Premium | 9 | 0 |
| Reliance Industries Ltd. | Associates | Premium | 0 | 30403 |
|  |  | Claim Paid | 0 | 169617 |

14) Segment Information for the year ended on 31st March, 2007
a) Revenue and expenses have been identified to a segment on the basis of relationship to the operating activities of the segment. Revenue and expenses, which relate to enterprise as a whole and are not allocable to a segment on reasonable basis, have been disclosed as "Unallocable".
b) Segment assets and segment liabilities represent assets and liabilities in respective segments. Investments, tax related assets and other assets and liabilities that cannot be allocated to a segment on reasonable basis have been disclosed as "Unallocable".

| Particulars | 은 |  |  | $\begin{aligned} & \text { 흥 } \\ & \text { 인 } \end{aligned}$ |  | $\begin{aligned} & \frac{0}{0} \frac{2}{2} \\ & \frac{2}{2} \\ & \frac{1}{2} \\ & \frac{10}{2} \end{aligned}$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Segment Revenues |  |  |  |  |  |  |  |  |  |  |  |  |
| Premium | 239358 | 61841 | 229 | 1491806 | 20346 | 17112 | 112845 | 792 | 19302 | 301742 | 177205 | 2442579 |
| 2005-06 | 135709 | 42342 | 397 | 179085 | 11807 | 6513 | 46420 | 879 | 10321 | 74706 | 31566 | 539745 |
| Commission | -391572 | -1160 | -1481 | -86734 | -363 | 1342 | -204828 | -3774 | -23218 | 12460 | -94958 | -794287 |
| 2005-06 | 106603 | 8462 | 1933 | -7829 | -330 | 674 | 22440 | 3036 | 7912 | -2833 | -583 | 139486 |
| Investment income | 27135 | 3074 | 247 | 84728 | 748 | 1124 | 17411 | 1338 | 2881 | 12495 | 18497 | 169679 |
| 2005-06 | 13734 | 2925 | 165 | 7624 | 500 | 922 | 6824 | 2013 | 1720 | 2474 | 7777 | 46678 |
| Exchange Gain | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -518 | -518 |
| 2005-06 | 0 | -2 | 0 | 0 | 0 | 0 | 0 | -37 | 0 | 0 | 0 | -39 |
| Total | 658066 | 66076 | 1958 | 1663268 | 21457 | 16894 | 335083 | 5905 | 45402 | 301776 | 291179 | 3407062 |
| 2005-06 | 256046 | 53727 | 2495 | 178880 | 11976 | 8110 | 75685 | 5891 | 19953 | 74348 | 38759 | 725870 |
| Segment Expenses |  |  |  |  |  |  |  |  |  |  |  |  |
| Claims | 178621 | 57145 | 974 | 914882 | 8958 | 2053 | 58117 | 66 | -11788 | 340991 | 181824 | 1731844 |
| 2005-06 | 129892 | 76825 | -220 | 61249 | 3062 | 711 | 14866 | 985 | 1414 | 35374 | 20223 | 344381 |
| Management |  |  |  |  |  |  |  |  |  |  |  |  |
| Expenses | 121755 | 30403 | 1534 | 1279117 | 9646 | 11159 | 63477 | 211 | 10764 | 192123 | 89036 | 1809223 |
| 2005-06 | 47187 | 19336 | 113 | 103774 | 6829 | 2000 | 23408 | 9496 | 4610 | 32168 | 25590 | 274512 |
| Total | 300375 | 87548 | 2508 | 2193999 | 18604 | 13212 | 121594 | 277 | -1024 | 533114 | 270861 | 3541067 |
| 2005-06 | 177079 | 96160 | -107 | 165023 | 9891 | 2711 | 38274 | 10481 | 6024 | 67542 | 45813 | 618893 |
| Net Profit/loss | 357690 | -21472 | -550 | -530731 | 2853 | 3682 | 213489 | 5627 | 46425 | -231337 | 20318 | -134005 |
| 2005-06 | 78967 | -42433 | 2601 | 13857 | -2813 | 5399 | 37411 | 4491 | 13929 | 6805 | -11236 | 106978 |
| Unallocated Items |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment |  |  |  |  |  |  |  |  |  |  |  |  |
| income |  |  |  |  |  |  |  |  |  |  |  | 149828 |
| 2005-06 |  |  |  |  |  |  |  |  |  |  |  | 103644 |
| Other income 2005-06 |  |  |  |  |  |  |  |  |  |  |  | 8567 388 |
| Expenses |  |  |  |  |  |  |  |  |  |  |  | 1954 |
| 2005-06 |  |  |  |  |  |  |  |  |  |  |  | -255 |
| Net Profit before tax |  |  |  |  |  |  |  |  |  |  |  | 22435 |
| 2005-06 |  |  |  |  |  |  |  |  |  |  |  | 210755 |
| Income tax |  |  |  |  |  |  |  |  |  |  |  | 6148 |
| 2005-06 |  |  |  |  |  |  |  |  |  |  |  | 67061 |
| Net profit after tax |  |  |  |  |  |  |  |  |  |  |  | 16288 |
| 2005-06 |  |  |  |  |  |  |  |  |  |  |  | 143694 |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Segment |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets 2005-06 |  |  |  |  |  |  |  |  |  |  |  | (Nil) |
| Unallocated |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{array}{\|l\|} \hline \text { Assets } \\ 2005-06 \end{array}$ |  |  |  |  |  |  |  |  |  |  |  | 7360602 $2547076$ |
| Total |  |  |  |  |  |  |  |  |  |  |  | 7360602 |
| 2005-06 |  |  |  |  |  |  |  |  |  |  |  | 2547076 |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |
| Segment |  |  |  |  |  |  |  |  |  |  |  |  |
| Liabilities | 295968 | 77983 | 5374 | 2786687 | 18579 | 20777 | 129303 | 621 | 14061 | 323634 | 216297 | 3889284 |
| 2005-06 | 90349 | 37561 | 229 | 149775 | 7208 | 2623 | 27057 | 1026 | 17997 | 45839 | 72001 | 451668 |
| Unallocated |  |  |  |  |  |  |  |  |  |  |  |  |
| Liabilities 2005-06 |  |  |  |  |  |  |  |  |  |  |  | 3471318 2095407 |
| Total |  |  |  |  |  |  |  |  |  |  |  | 7360602 |
| 2005-06 |  |  |  |  |  |  |  |  |  |  |  | 2547076 |

Note :

1. Segment Reporting is made as per the modification prescribed by the Insurance Regulatory and DevelopmentAuthority Regulations.
2. Since the company's entire business is conducted within India, there are no reportable geographical segments for the year.
3. Previous year figures are given in brackets.

## Summary of Financial Results

| Particulars | 2006-07 | 2005-06 | 2004-05 | 2003-04 | 2002-03 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| OPERATING RESULTS |  |  |  |  |  |
| Gross Premium |  |  |  |  |  |
| Written | 9122274 | 1623311 | 1616797 | 1610556 | 1856779 |
| NetPremium |  |  |  |  |  |
| Income | 5043141 | 555429 | 619618 | 392182 | 290259 |
| Income From |  |  |  |  |  |
| Investment | 169678 | 46678 | 49248 | 57067 | 85153 |
| Other Income | 518 | -39 | 1993 | 1 | 1904 |
| Total Income | 5213337 | 602068 | 670859 | 449250 | 377316 |
| Commission | -1022675 | -185877 | -221969 | -266662 | -286176 |
| Brokerage | 228388 | 46391 | 25304 | 13193 | - |
| Operating Exps. | 1809223 | 274512 | 343118 | 333255 | 266848 |
| Claims | 1731844 | 344381 | 522944 | 366389 | 388784 |
| Operating Profit/ |  |  |  |  |  |
| (Loss) | -134006 | 109091 | 1462 | 3075 | 7860 |
| NONOPERATING |  |  |  |  |  |
| RESULTS |  |  |  |  |  |
| Total Income under |  |  |  |  |  |
| Shareholders |  |  |  |  |  |
| account | 158395 | 103777 | 70641 | 105469 | 149462 |
| Profit / Loss) |  |  |  |  |  |
| before Tax | 22435 | 210755 | 72104 | 104797 | 153575 |
| Provision for tax | 6148 | 67061 | 14356 | 14929 | 10106 |
| Profit / (Loss) after |  |  |  |  |  |
| Tax | 16288 | 143694 | 58335 | 89868 | 143469 |
| MISCELLANEOUS |  |  |  |  |  |
| Policy holder's |  |  |  |  |  |
| Account: |  |  |  |  |  |
| Total Funds | 3737423 | 620781 | 344224 | 499077 | 586562 |
| Total Investments | 3737423 | 620781 | 344224 | 499077 | 586562 |
| Yield on Investment | 9.20 | 7.12\% | 6.69\% | 8.25\% | 12.84\% |
| Share holders |  |  |  |  |  |
| Account : |  |  |  |  |  |
| Total Funds | 2594045 | 1572633 | 1384065 | 1321983 | 1228343 |
| Total Investments | 2594045 | 1572633 | 1384065 | 1321983 | 1228343 |
| Yield on Investment | 9.20 | 7.12\% | 6.69\% | 8.25\% | 12.84\% |
| Paid up Equity |  |  |  |  |  |
| Capital | 1030721 | 1020007 | 1020007 | 1020007 | 1020007 |
| Net Worth | 2594045 | 1572633 | 1384065 | 1321983 | 1228343 |
| Total Assets | 7352067 | 2546196 | 2221995 | 2168513 | 2149904 |
| Yield on total |  |  |  |  |  |
| investment | 9.20\% | 7.12\% | 6.69\% | 8.25\% | 12.84\% |
| Earning Per Share | 0.16 | 1.41 | 0.57 | 0.88 | 1.41 |
| Book Value Per |  |  |  |  |  |
| Share | 25.17 | 15.42 | 13.57 | 12.96 | 12.04 |
| Total Dividend | - | - | - | - |  |
| Dividend Per Share | - | - | - | - |  |

## 15) Financial Rations:

| Segment-wise Ratios: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Gross premium Growth Rate | Net Retention Ratio | Net Commission Ratio | Underwriting Balance Ratio |
| Particulars | (Gross premium for the current year divided by the gross premium for the previous year) | (Net premium divided by gross premium) | (Commission net of reinsurance for class of business divided by net premium) |  |
| $\begin{gathered} \text { Fire } \\ 2005-2006 \end{gathered}$ | $\begin{aligned} & \text { 205.44\% } \\ & -10.86 \% \end{aligned}$ | $\begin{aligned} & 23.26 \% \\ & 19.99 \% \end{aligned}$ | $\begin{aligned} & \text { 115.38\% } \\ & 111.65 \% \end{aligned}$ | $\begin{aligned} & \text { 149.44\% } \\ & 58.19 \% \end{aligned}$ |
| Marine Cargo 2005-2006 | $\begin{array}{r} 62.50 \% \\ -12.71 \% \end{array}$ | $\begin{aligned} & 51.28 \% \\ & 38.47 \% \end{aligned}$ | $\begin{array}{r} 1.37 \% \\ 21.63 \% \end{array}$ | $\begin{aligned} & -34.72 \% \\ & -99.86 \% \end{aligned}$ |
| Marine Hull 2005-2006 | $\begin{aligned} & \text { 131.52\% } \\ & -45.10 \% \end{aligned}$ | $\begin{array}{r} 32.19 \% \\ 4.00 \% \end{array}$ | $\begin{array}{r} 34.65 \% \\ 842.28 \% \end{array}$ | $\begin{aligned} & -239.79 \% \\ & 655.73 \% \end{aligned}$ |
| $\begin{gathered} \text { Motor } \\ \text { 2005-2006 } \end{gathered}$ | $\begin{array}{r} 1617.91 \% \\ 55.13 \% \end{array}$ | $\begin{aligned} & 78.27 \% \\ & 79.19 \% \end{aligned}$ | $\begin{array}{r} 2.43 \% \\ -3.73 \% \end{array}$ | $\begin{gathered} -35.58 \% \\ 8.18 \% \end{gathered}$ |
| Employer Liability 2005-2006 | $\begin{array}{r} 131.29 \% \\ 80.92 \% \end{array}$ | $\begin{aligned} & 66.90 \% \\ & 79.52 \% \end{aligned}$ | $\begin{array}{r} \text { 1.35\% } \\ -2.39 \% \end{array}$ | $\begin{aligned} & \text { 14.02\% } \\ & \text { 18.11\% } \end{aligned}$ |
| Public Liability 2005-2006 | $\begin{gathered} 88.40 \% \\ -52.61 \% \end{gathered}$ | $\begin{aligned} & \text { 51.47\% } \\ & \text { 12.62\% } \end{aligned}$ | $\begin{gathered} -4.31 \% \\ \text { 16.67\% } \end{gathered}$ | $\begin{aligned} & 21.52 \% \\ & \text { 83.12\% } \end{aligned}$ |
| Engineering 2005-2006 | $\begin{aligned} & \text { 294.40\% } \\ & \text { 114.05\% } \end{aligned}$ | $\begin{aligned} & \text { 18.90\% } \\ & \text { 19.96\% } \end{aligned}$ | $\begin{array}{r} 115.76 \% \\ 47.38 \% \end{array}$ | $\begin{aligned} & \text { 189.19\% } \\ & \text { 80.98\% } \end{aligned}$ |
| Aviation 2005-2006 | 2.77\% $10.78 \%$ | $\begin{aligned} & \text { 0.81\% } \\ & \text { 1.50\% } \end{aligned}$ | $\begin{aligned} & \text { 642.96\% } \\ & \text { 288.54\% } \end{aligned}$ | $\begin{aligned} & 710.61 \% \\ & 499.21 \% \end{aligned}$ |
| Personal Accident 2005-2006 | $158.96 \%$ $33.31 \%$ | $19.36 \%$ $15.59 \%$ | 77.38\% 84.83\% | $230.15 \%$ $135.30 \%$ |
| $\begin{gathered} \text { Health } \\ \text { 2005-2006 } \end{gathered}$ | $\begin{array}{r} 680.67 \% \\ 7.78 \% \end{array}$ | $\begin{aligned} & \text { 79.72\% } \\ & 75.64 \% \end{aligned}$ | -2.33\% | $\begin{gathered} -76.67 \% \\ 9.44 \% \end{gathered}$ |
| Other Miscellaneous 2005-2006 | $267.74 \%$ $-33.56 \%$ | 24.95\% 25.86\% | $38.26 \%$ $-0.83 \%$ | $12.59 \%$ $-50 \%$ |
| Total 2005-2006 | $\begin{array}{r} 461.95 \% \\ 0.40 \% \end{array}$ | $\begin{aligned} & 55.28 \% \\ & 34.22 \% \end{aligned}$ | $\begin{aligned} & \text { 15.75\% } \\ & \text { 25.11\% } \end{aligned}$ | $\begin{aligned} & -5.49 \% \\ & \text { 19.82\% } \end{aligned}$ |

## 16) Other Ratios

| Ratio | Basis | Current <br> Year | Previous <br> Year |
| :--- | :--- | ---: | ---: |
| Gross Premium To <br> Shareholder's Fund <br> Ratio | Gross premium for the current year divided by <br> paid up capital plus free reserves | 3.52 | 1.06 |
| Growth Rate of <br> Shareholder's Fund | Shareholders' funds as at the current balance <br> sheet date divided by shareholders' funds as at <br> the previous balance sheet date. | $70 \%$ | $13.57 \%$ |
| Expenses of <br> Management to <br> Gross Premium | Expenses of management divided by the total <br> gross direct premium | $22.34 \%$ | $16.78 \%$ |
| Combined Ratio | Claims paid plus Management expenses divided <br> by gross premium | $42.34 \%$ | $157.63 \%$ |
| Technical Reserves <br> to net premium ratio | Reserve for un-expired risks plus unearned <br> premium reserve plus reserve for outstanding <br> claims divided by net premium | $116.22 \%$ |  |
| Operating profit <br> ratio | Operating Profit(Loss) divided by net premium | $(5.49 \%)$ | $20.21 \%$ |
| Liquid Assets to <br> Liabilities ratio | Investments less IRDA deposit plus cash and <br> bank balances divided by policy holder liabilities | 3.59 | $3.09 \%$ |
| Net earnings ratio | Profit after tax divided by net premium | $0.66 \%$ | $26.62 \%$ |
| Return on Net <br> Worth ratio | Profit after tax divided by net worth | $0.63 \%$ | $9.14 \%$ |
| Reinsurance Ratio | Risk reinsured divided by gross premium | $44.72 \%$ | $67.30 \%$ |

17) Earnings per share information:
i. Net profit after tax available for equity shareholder is Rs 16,288 thousands (previous year Rs. 143,694 thousands).
ii. Weighted average number of equity shares outstanding during the year is 10,30,72,127.
iii. Basic and Diluted Earning Per Share Rs 0.16 (previous year Rs. 1.421)
18) Previous year figures have been reworked, rearranged and/or regrouped wherever necessary.

## 19) Balance sheet Abstract of Company's General Business Profile:

Registration Details
State Code


Registration No.
Balance Sheet Date

|  |  | 1 | 2 | 8 | 3 | 0 | 0 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 3 | 1 | 0 | 3 | 2 | 0 | 0 | 7 |

Capital raised during the year (Amount in Rs. Thousands)
Public issue
Bonus issue


Right Issue
Private Placement


Position of Mobilisation and Development of funds (Amount in Rs. Thousands)
Total Liabilities
Sources of funds

|  | 2 | 6 | 0 | 3 | 8 | 1 | 4 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |  |  |

Total Assets

| 2 | 6 | 0 | 3 | 8 | 1 | 4 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


|  | 1 | 0 | 3 | 0 | 7 | 2 | 1 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | 1 | 5 | 6 | 3 | 3 | 2 | 4 |
|  |  |  |  | 9 | 7 | 6 | 9 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |

Net Fixed Assets Investments Net Current Assets Deferred Tax Miscellaneous Expenditure

|  |  | 2 | 8 | 8 | 8 | 7 | 3 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | 6 | 3 | 3 | 1 | 4 | 6 | 8 |
| - | 4 | 0 | 2 | 5 | 0 | 6 | 2 |
|  |  |  | - | 8 | 5 | 3 | 5 |
|  |  |  |  |  |  |  |  |

Paid-up Capital
Reserves \& Surplus
Fair value change
Secured Loans
Unsecured Loans
s)

Total Assets
$\square$

Performance of Company: ( Amount in Rs. Thousands)
Turnover
Profit Before Tax
Earning Per Share(Rs.)

|  | 2 | 7 | 3 | 2 | 1 | 2 | 7 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  | 2 | 2 | 4 | 3 | 5 |
|  |  |  |  | 0 | . | 1 | 6 |

Total Expenditure
Profit After Tax
Dividend Rate

|  | 2 | 7 | 0 | 9 | 6 | 9 | 2 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  | 1 | 6 | 2 | 8 | 8 |
|  |  |  |  |  |  |  | 0 |

Generic Names of Three Principal Products / Services of the Company (as per monetary terms)
Item Code No.
NOT APPLICABLE
Product Description
GENERALINSURANCE

For and on behalf of the Board of Directors
S.P. Talwar

Director

Amitabh Chaturvedi
Director

## K.A. Somasekharan

President and Chief Executive Officer

## Bipin Kabra

Chief Financial Officer

Mohan Khandekar
Company Secretary

## Place: Mumbai

Date : April 13, 2007.

## REGIONAL OFFICES

| S. No. | City |  |
| :---: | :--- | :--- |
| 1 | New Delhi | 202-210,2nd floor, Mercantile House, 15 Kasturba Gandhi Marg, Connaught Place, New Delhi - 110001 |
| 2 | Cochin | Elizabeth Alexander Memorial Bldg,Opp.Rainbow Arch Bridge, Marine Drive, Shanmugham Road, Cochin - 682031 |
| 3 | Poona | Off.no-7/8/8A, Sangam Commercial Complex,3rd floor,plot.no-82, Sangam Wadi, Wellesley Road, Pune - 411 001 |
| 4 | Bangalore | East Wing, 5th floor.no-28, Centenary Bldg, M G Road, Bangalore - 560 001 |
| 5 | Ahmedabad | Zodiac Avenue,3rd floor, Opp Mayors Bunglow, Ellis Bridge, Law Garden Road, Ahmedabad |
| 6 | Chennai | "Reliance House " No.6, Haddows road,6th Floor, Nungambakkam, Chennai - 600006 |
| 7 | Lucknow | Rohit House, 1st Floor, Shahnajaf Road, Lucknow - 226001 |
| 8 | Chandigarh | SCO-212-213-214, 1st Floor, Sector 34, Chandigarh - 160 009 |
| 9 | Bhopal | Office .no-FF-16, Mansarover, 1st floor, Habibganj, Hoshangabad Road, NH-12, Bhopal - 462016 |
| 10 | Hyderabad | Deccan Chambers, 4th Floor, 6-3-666/B,Somajiguda Hyderabad - 500 082, |
| 11 | Dadar | 3rd floor, Palai Plaza, Opp. Pritam Hotel, Dadar (E), Mumbai - 14 |
| 12 | Kolkata | Himalaya House, 38 B, 5th Floor, Chowringhee Road, Kolkata - 700 071 |

BRANCH OFFICES

| S. No. | City | Address |
| :---: | :---: | :---: |
| 1 | Bangalore | 5th Floor ,Centenary Building.No-28, M.G.Road, Bangalore-560 001 |
| 2 | Ahmedabad | 706, Sakar-1, Near Gandhigram Railway station, Ashram Road, Ahmedabad - 380006 |
| 3 | Baroda | 801, Ivory Terrace, R.C.Dutt Road, Baroda - 390007 |
| 4 | Surat | 4th Floor, Thakurbhai Mithaiwala Market, Sahara Darwaja, Ring Road, Surat - 395002 |
| 5 | Chandigarh | 1st floor, SCO-147-148, Sector 9C, Madhya Marg, Chandigarh - 160009 |
| 6 | Amritsar | 4th floor, Central Mall, The Mall Amritsar - 143001 |
| 7 | Jalandhar | 1st Floor, Rattan Tower, Civil Lines, Near Namdeo Chowk, Jalandhar - 144001 |
| 8 | Ludhiana | 7th Floor, Surya Tower, 108, The Mall, Ludhiana - 141001 |
| 9 | Chennai-1 | Heavitree, Unit .no-1,3rd floor,.No-23, Spur Tank Road, Chetpet, Chennai- - 600 031, Tamil Nadu |
| 10 | Delhi - 1 | 14H, Hansalaya BIdg, 15, Barakhamba Road, New Delhi - 110001 |
| 11 | Kolkata-1 | Reliance House 34, 5th Floor, Jawahar Lal Nehru Road, Kolkata- 700071 |
| 12 | NarimanPoint-Mumbai | 903, Regent Chambers, Nariman Point, Mumbai - 400021 |
| 13 | Pune | 46, Shreenath Plaza, 2nd Floor, 184/4, Fergusson College Road, Near Dnyaneshwar Paduka Chowk, Pune - 5 |
| 14 | Hyderabad | 3rd Floor 3-6-422 \& 422 / A, Malik Motors, St. No. 3, Main Road, Himayat Nagar, Hyderabad - 500029, |
| 15 | Kanpur | Mega Mall , 5th floor, Mall Road, Kanpur |
| 16 | Chembur | B-Block, XLNC BIdg, 2nd floor, Sion -Trombay Road, Chembur, Mumbai - 400071 |
| 17 | Nashik | 106-107-108, 1st floor, Space Cosmos, Ashok Stambh, Nashik - 422002 |
| 18 | Nagpur | 6th Floor, Landmark Bldg, Ramdas Peth, Wardha Road, Nagpur |
| 19 | Kolhapur | Gem Stone Raobahadur Dajirao Vichare Complex, 512 A/2 E , Near .Central S.T. stand, New Shaupuri, Kolhapur-416002 |
| 20 | Noida | Pear Plaza, Black K, Mezannine floor, Sector 18, Noida. |
| 21 | Vijaywada | Door.NO- 40-1-21/3, M.G.Road (Bunder Road), Labbipet, Vijaywada |
| 22 | Goa | 4th floor, Mathias Plaza, 18 th June Road, Panaji, Goa - 403001 |
| 23 | Bhopal | FF-16, 1st Floor, Mansarovar Commercial Complex, Hoshangabad Road, NH-12, Habibganj Railway station Bhopal - M.P |
| 24 | Panipat | 1st floor, City Centre, G.T.Road, Near Bank of Rajasthan, Panipat |
| 25 | Thane | 106/107/108, 1st Floor, Prestige Precinct, Alineida Road, Panchpakhadi,Thane-400 601 |
| 26 | Andheri | 1/8,4th floor, Rathore House, Andheri-Kurla Road, Andheri(E), Mumbai- 400069 |
| 27 | Sholapur | Sun Plaza, 2nd floor, Subhash Chowk, Murarji Peth, Sholapur |
| 28 | Indore | D.M. Tower, 21/1, Race Course Road, Near Narayan Kothi Square, Indore - 452001 |
| 29 | Rajkot | Business Empire,3rd Floor, Dr. Radhakrishna Road, Rajkot-360001 |
| 30 | Coimbatore | Geejay Arcade, 1st Floor,Door.no-121, T.V.Samy Road (W),R.S.Puram, Coimbatore - 641 002,Tamilnadu |
| 31 | Hubli | V.A. Kalburgi Plaza, City Sy.no-163:20A, Despande Nagar,Hubli - 580029 |
| 32 | Vizag | 403, Eswar Paradise, Dwarka Nagar Mian Road,Visakhapatnam - 530016 |
| 33 | Cochin | 4th floor, Elizabeth Alexander Memorial Bldg, Opp.Rainbow Arch Bridge, Marine Drive, Shanmugham Road,Cochin-682031 |
| 34 | South Delhi | Ansal Building, 13th floor, Nehru Place, New Delhi |


| 35 | Bhubaneshwar | Reliance House, 2nd floor, 5 Janpath, Unit - 3, Bhubneshwar - 751 001 |
| :--- | :--- | :--- |
| 36 | Mysore | 1st floor, Mysore Trade Centre,L-36/D, Opp.KSRTC Bus Stand, Bangalore-Niligiri Road, Mysore - 570 001 |
| 37 | Kolkatta-2 | 5th Floor, 38 B, Chowringee Road,Kolkatta - 700 071 |
| 38 | NCR-BO-3 <br> (West Delhi) | 104-105, 1st floor, H-10, Netaji Subhash Place, Pitampura, Delhi - 110 034 |
| 39 | Madurai | 1st floor, Sri Meenakshi Plaza, Plot.no-HIG 55,80 feet Road, Anna Nagar, Madurai - 625 020, Tamilnadu |
| 40 | Calicut | Second Floor, Citadel Arcade, R.C Road, Opp. Tagore Centenary Hall, Calicut, Kerla |
| 41 | Agra | Suresh Mall, M.G Road, Opposite Sanjay Place, Agra - 282 002 |
| 42 | Dehradun | SL PLAZA, Rajpur Road, Near Great Value Hotel, Dehradun - 248 001 |
| 43 | Jaipur | 4th floor, Green House, Ashok Marg, C-Scheme, Jaipur |
| 44 | Aurangabad | C-9 \& C-10,Aurangabad Business Centre,2nd Floor,Adalat Road, Aurangabad |
| 45 | Borivali | 2nd Floor, "Avirahi"Bldg (Adidas Showroom), S.V. Road, Borivali(W), Mumbai - 400 092 |
| 46 | Guwahati | 4th Floor, 4D, Dihang Arcade, G.S.Road, Tarun Nagar, Guwahati. |
| 47 | Allahabad | 23, M.G.Marg, Civil Lines, Allahabad - 211 001 |
| 48 | Chennai-2 | Balmer Lawrie House, 2nd floor, 628 Anna Salai, Chennai - 600 028 |
| 49 | Gurgoan | Palm Court, G.F. 4 \& 5, Sector 14, Gurgaon |
| 50 | Jamshedpur | Gayatri Enclave, 3rd floor, 'K' Road, Bistupur, Jamshedpur |

## NEW BRANCHES

| S. No. | City | Address |
| :---: | :---: | :---: |
| 1 | Ghatkopar | 2nd Floor,Sai Infotech, Office .No-210 \& 211, Opp. Ghatkopar Station, Patel Chowk, Ghatkopar(E),Mumbai-77 |
| 2 | Navi Mumbai | Aggarwal Trade Centre, 2nd Floor, Wing "B", Plot No. 62, Sector 11, CBD Belapur, Navi Mumbai. |
| 3 | Chinchwad | Premier Plaza, "A" Bldg., 2nd Floor, C.S.T. No. 4510,13, Chinchwad, Mumbai Pune Road, Pune 411019 |
| 4 | Amravati | Unit Nos. 2 to 7, 1st Floor, 'B’ Wing, Vimaco Towers, Railway Station and S.T. Stand Road, Amravati, Maharashtra |
| 5 | Jalgaon | 2nd floor, Jal Mahal, (Dhake Corporate Centre)18 Dhake Colony, Jalgoan. |
| 6 | Vapi | "CHANDRALOK",Near Cine Park Multiplex,Selvas Vapi Main Road, Chanod, Vapi. |
| 7 | Gandhidham | 1st Floor, BBZ, South 41, Shikhapuri, 12B, Main Market, Ghandhidham 370201 |
| 8 | Bharuch | Shree Rang Palace, 3rd Floor, Zadeshwar Road, Bharuch |
| 9 | Jamnagar | Avadh, 2nd floor, Pandit Nehru Marg, Jamnagar-361008 |
| 10 | Bhavnagar | 3rd Floor, Corporate House, Plot No. 11B, Waghawadi Road, Bhavnagar 364004. |
| 11 | Gandhinagar | 501 West Wing, "Megh Malhar" situated at Plot No. 16, Sector 11, Gandhinagar 392017 |
| 12 | Raipur | 2nd Floor,D.M.Plaza, Opp.Surana Bhavan, Near Rajiv Gandhi Square, Raipur(C.G) - 492001 |
| 13 | Gwalior | 2nd Floor,Orion Tower, Plot.no-11, Near LIC Office, City Centre, Gwalior. |
| 14 | Trichy | 2nd Floor, PL. A. Kanagu Towers, 15,A,Thillainagar Main Road, 11th Cross, Trichy, Tamilnadu |
| 15 | Salem | Sree Lakshmi Complex, 1st Floor, Omalur Main Road, Bharathi Street, Swarnapuri, Salem 636004, Tamilnadu |
| 16 | Tirunelveli | Office no. 10/4/4, 2nd Floor, Thaha Plaza, South Bye-Pass Road, Vannarpatti, Tirunelveli 627003, Tamilnadu |
| 17 | Trivandrum | Space no. 3 at Level 5, Trans Towers, Vazhuthacaud, Trivandrum, Kerala |
| 18 | Thrissur | 2nd floor, Global Plaza, Vanchikulam Road, Opp. New Railway Platform, Thrisuur |
| 19 | Mangalore | Maximus Commercial Complex, 4th Floor situated at LHH Road, Opp. KMC Mangalore - 575 001, Karnataka |
| 20 | Bangalore City-2 | 2nd Floor, S.M. Tower, 11th Main, 3rd Block, Jayanagar, Bangalore, Karnataka 560011 |
| 21 | Chitdurga | 1\&2, 1st Floor, Magnur Commercial Complex, BO.D. Road, Chitradurga, Karnataka 577501 |
| 22 | Gulbarga | 3rd Floor, Asian Plaza, Timapuri Circle, main Road, Gulbarga, Karnataka |
| 23 | Hyderabad City-2 | 1st Floor, Vijetha Sanjeevani, H.No.6-4-8, Opp. Gandhi Hospital, Musheerabad, Hyderabad (A.P) |
| 24 | Karim Nagar | 3rd Floor, Kyass Tower, Dr. Ambedkar Road, Court Chowraha, Karim Nagar, A.P. 505001 |
| 25 | Durgapur | 2nd Floor, Galaxee, Shahid Khudiram Sarani, City Centre, Durgapur (W. Bengal) - 713216 |
| 26 | Siliguri | Geetanjali Complex, 1st Floor, Sevoke Rd., Siliguri - 734001 |
| 27 | Howrah | 2nd Floor, 49 Dobson Road, Kolkatta |
| 28 | Bokaro | 3rd Floor, Chandrakali Bhavan, M-5, City Centre, Bokaro Steel City, Bokaro, Jharkhand - 827004 |
| 29 | Varanasi | 1st Floor,D-58/12-A-7, Above TVS Showroom, Varanasi-221010 |
| 30 | Meerut | 3rd Floor, 175/1 PP Plaza, Mangal Pandey Marg, Meerut (U.P.) |
| 31 | Bareilly | 1st Floor, 122/167, Civil Lines, Bareilly, U.P - 243001 |
| 32 | Kota | 10-A, Jhalawar Road, Kota - 324007, Rajasthan |
| 33 | Rourkela | Tulasi Complex, 1st Floor, Pamposh Road, Rourkela - 769004 |

